

FIG. 1A

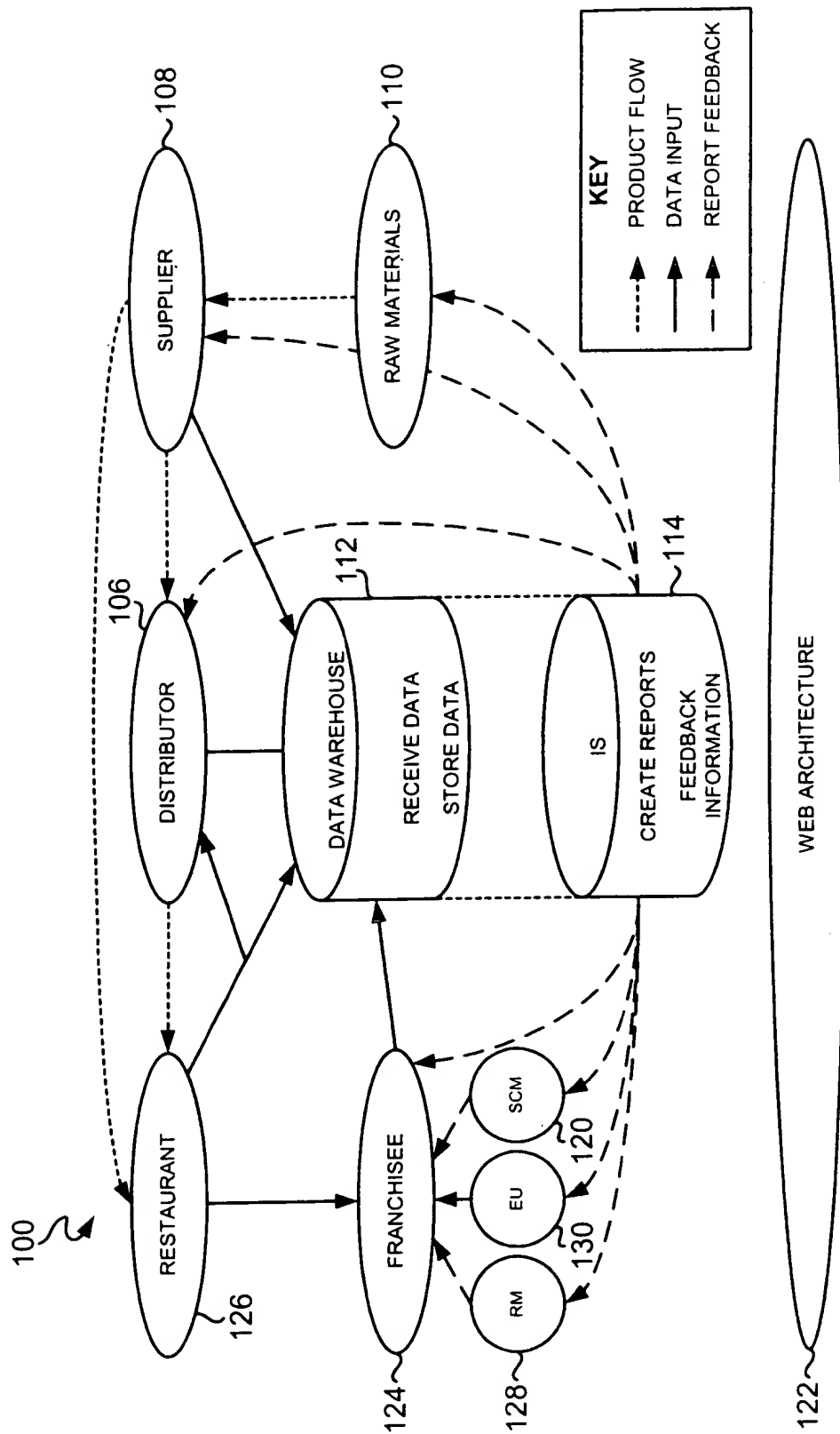


FIG. 1B

2020-05-18

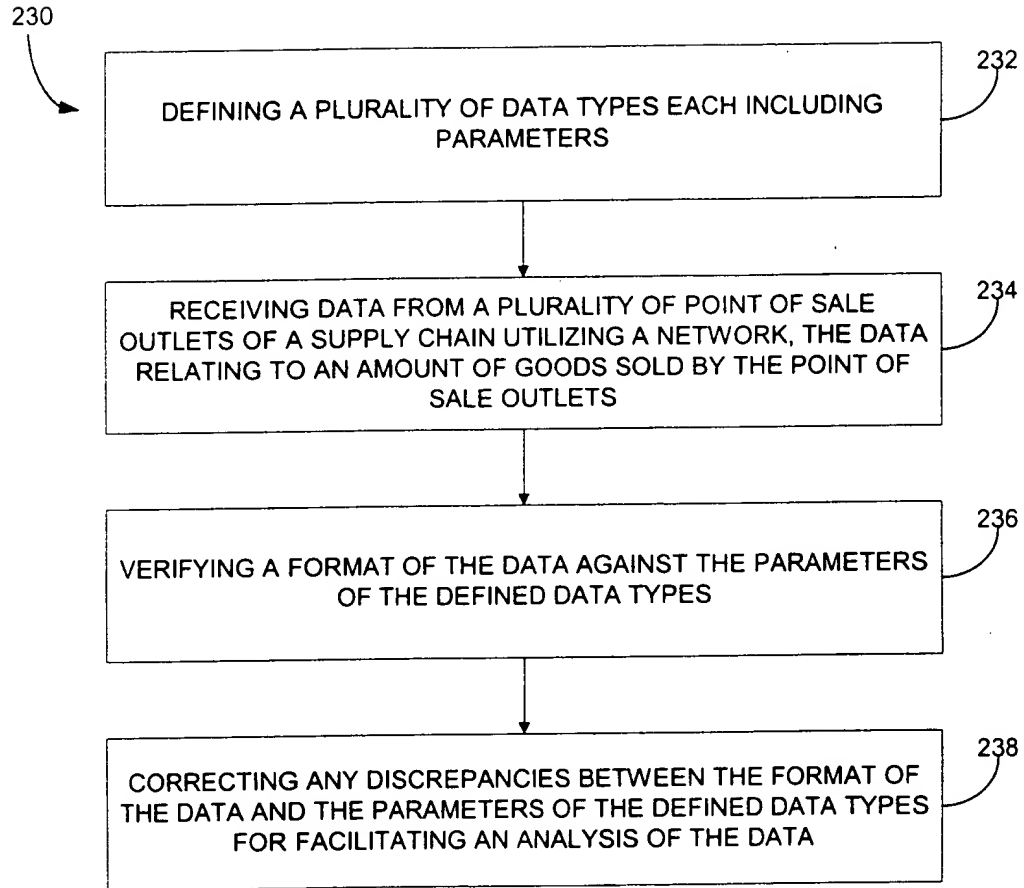


FIG. 2

105020-06451360

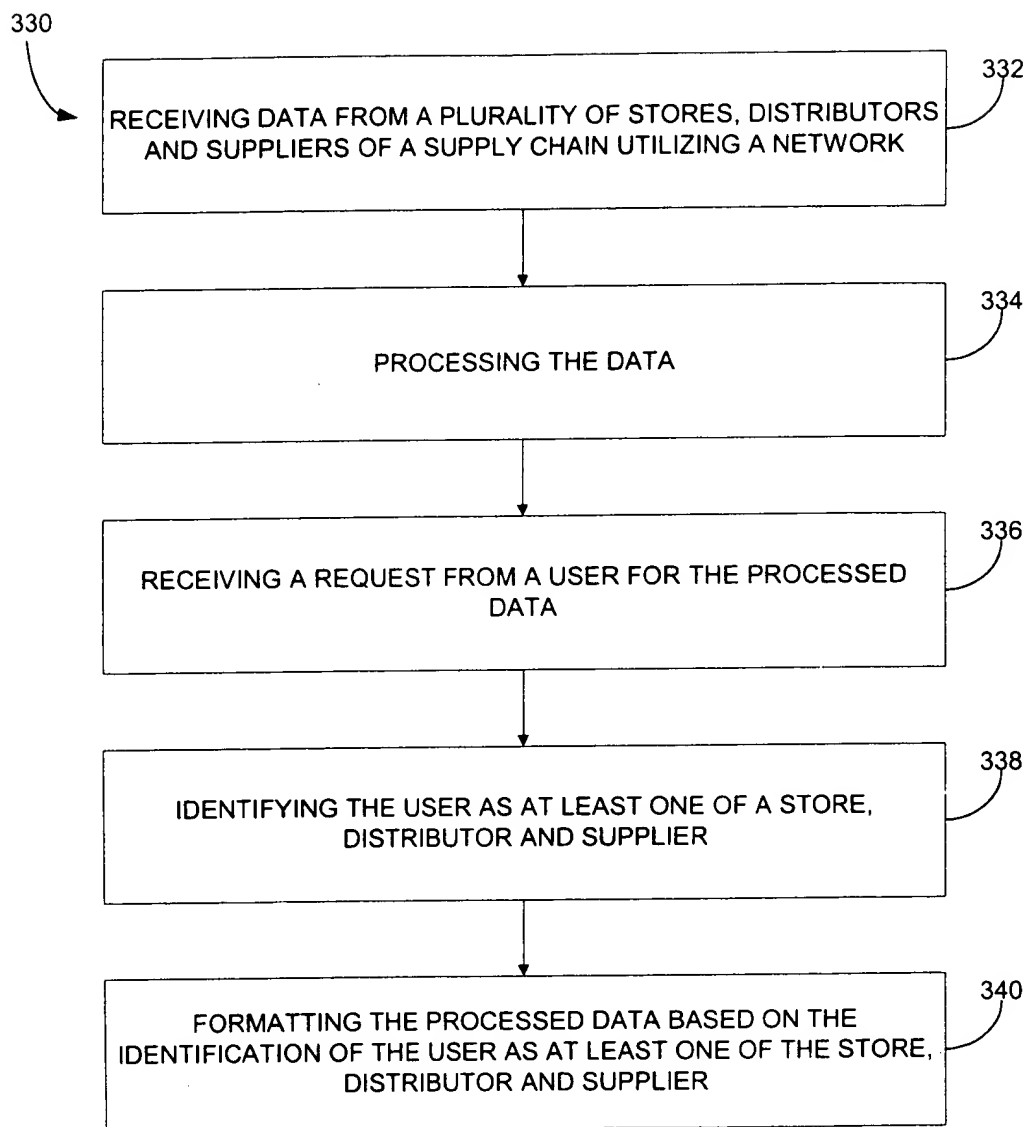


FIG. 3

0945490-070601

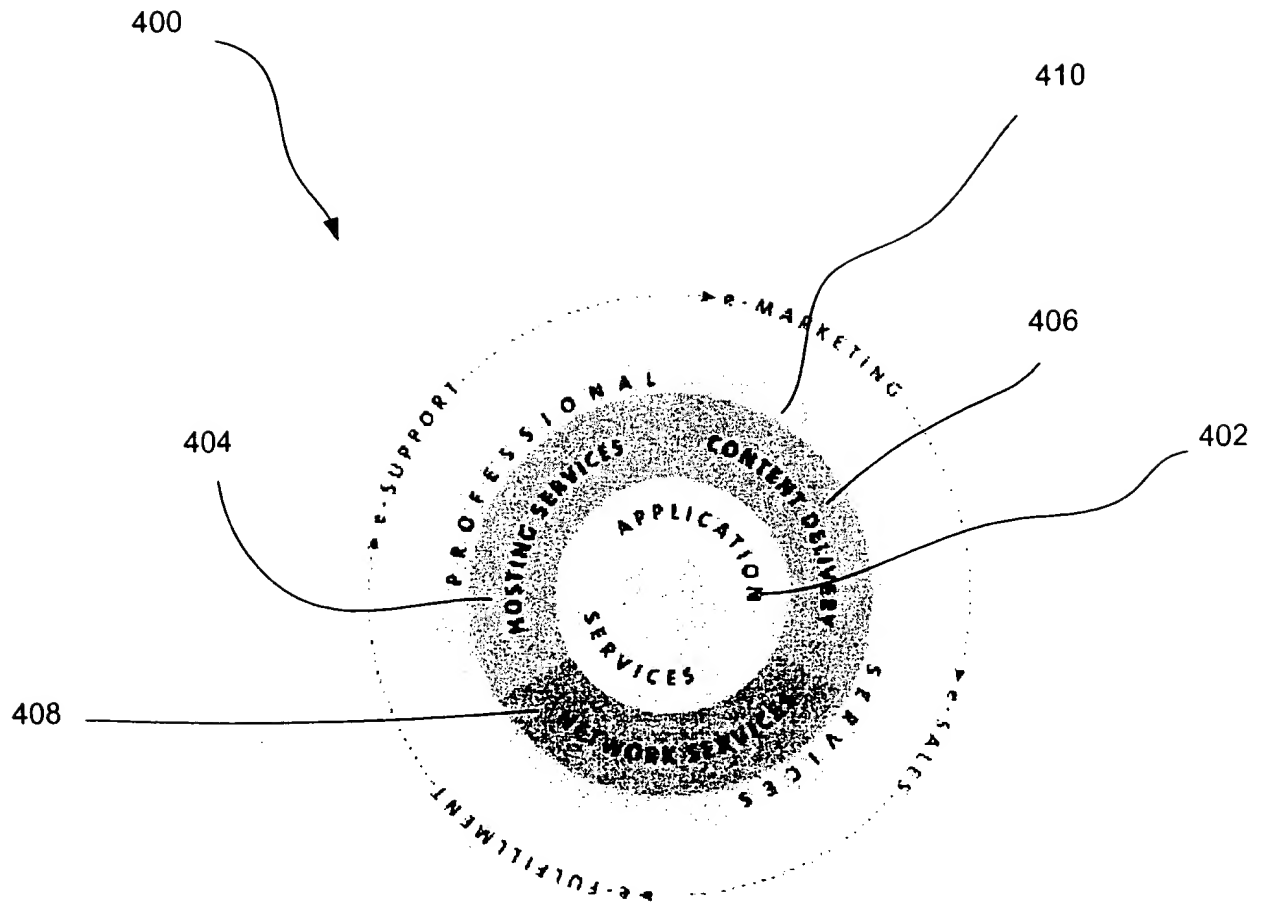


Fig. 4

T09020-0645T860

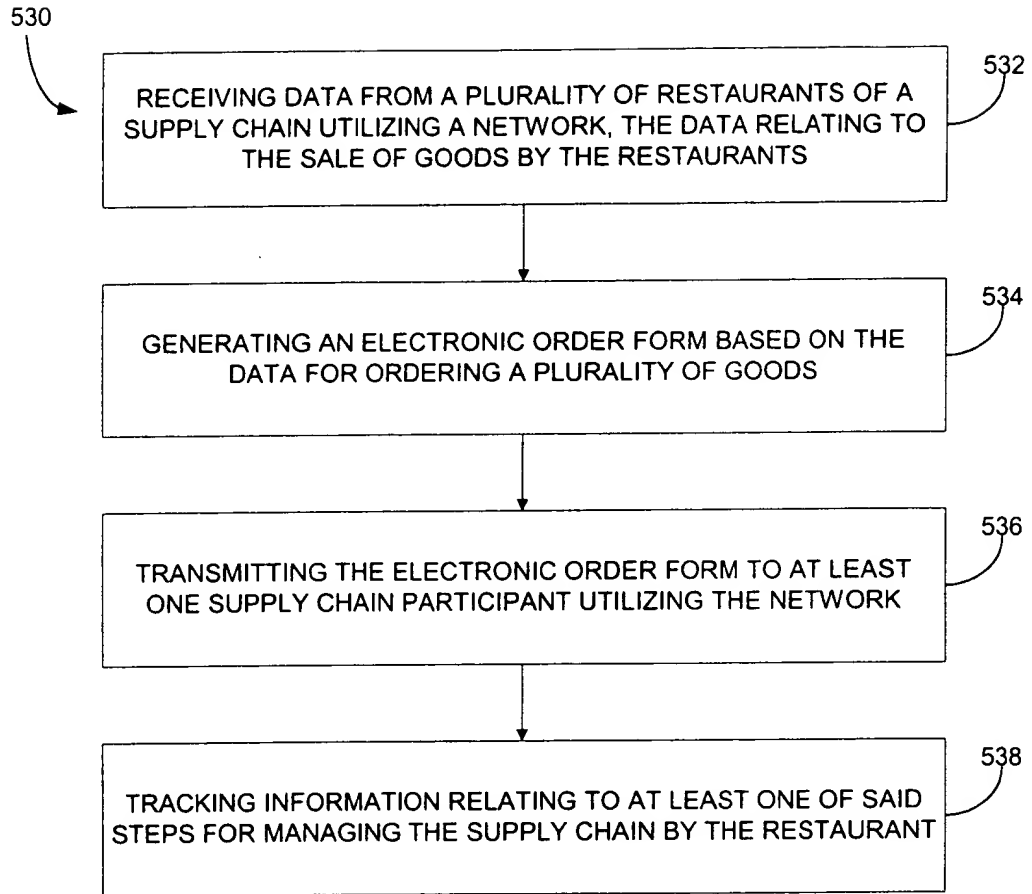


FIG. 5

105020-06151860

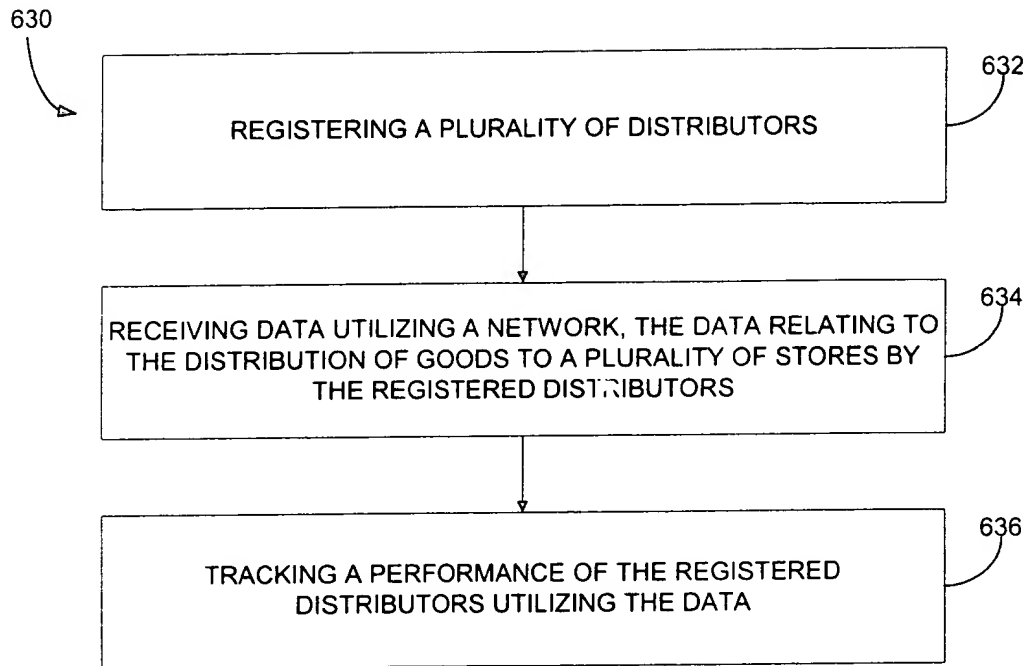


FIG. 6

109020-06451850

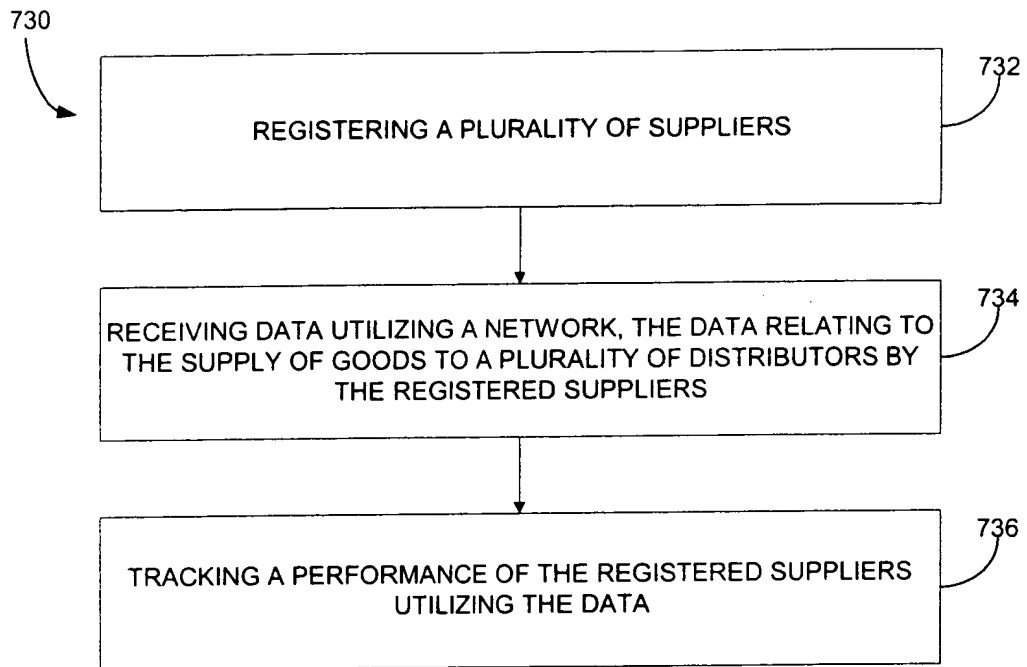


FIG. 7

09015490-070601

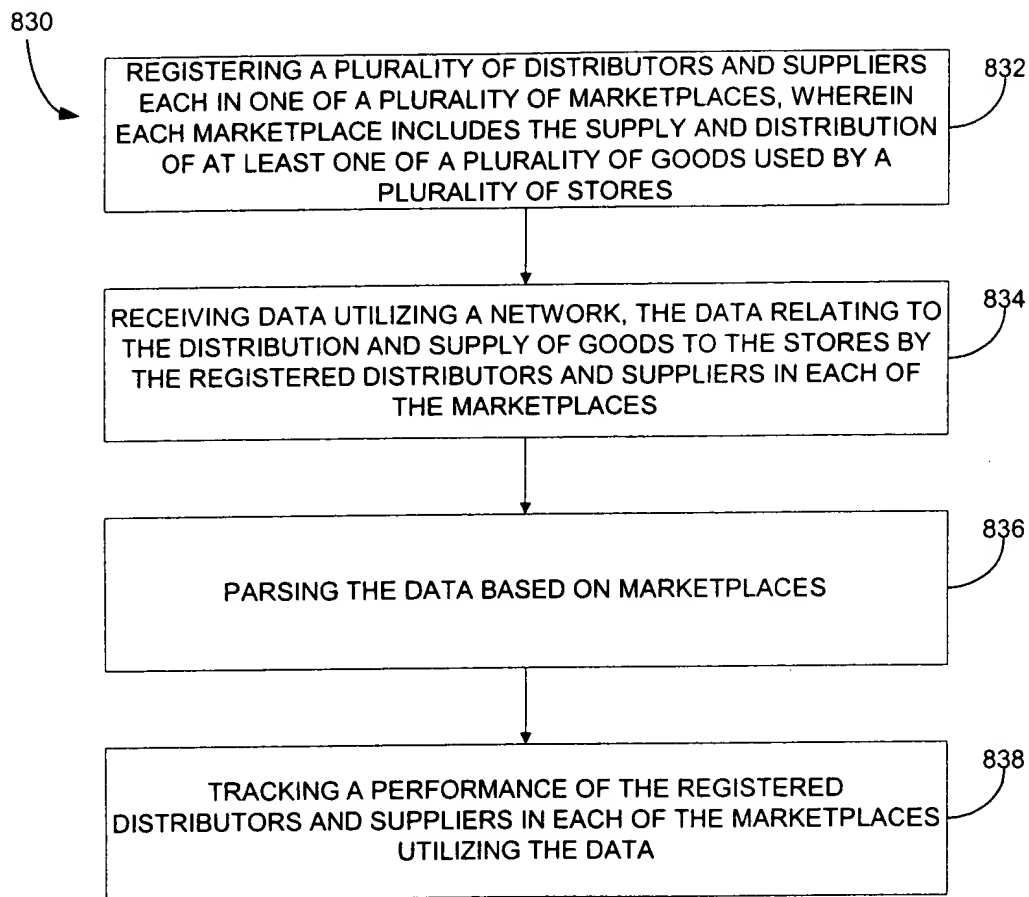


FIG. 8

FO9020-06451860

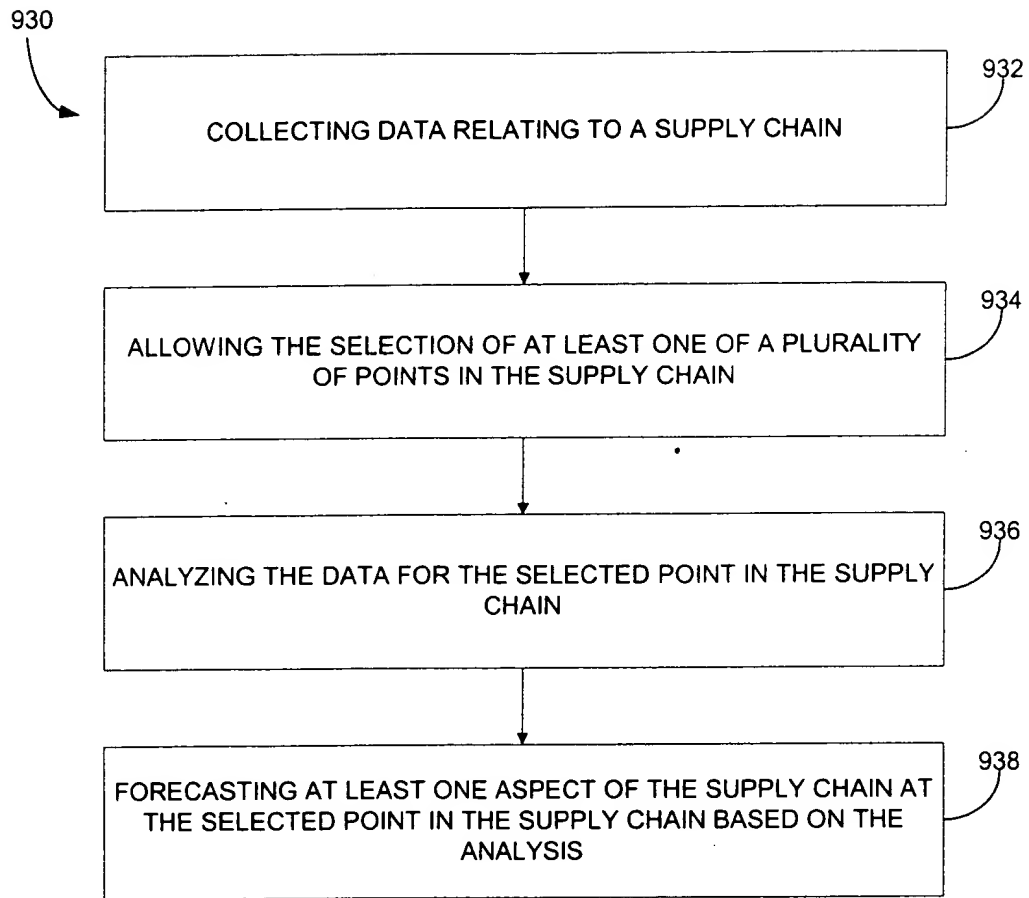


FIG. 9

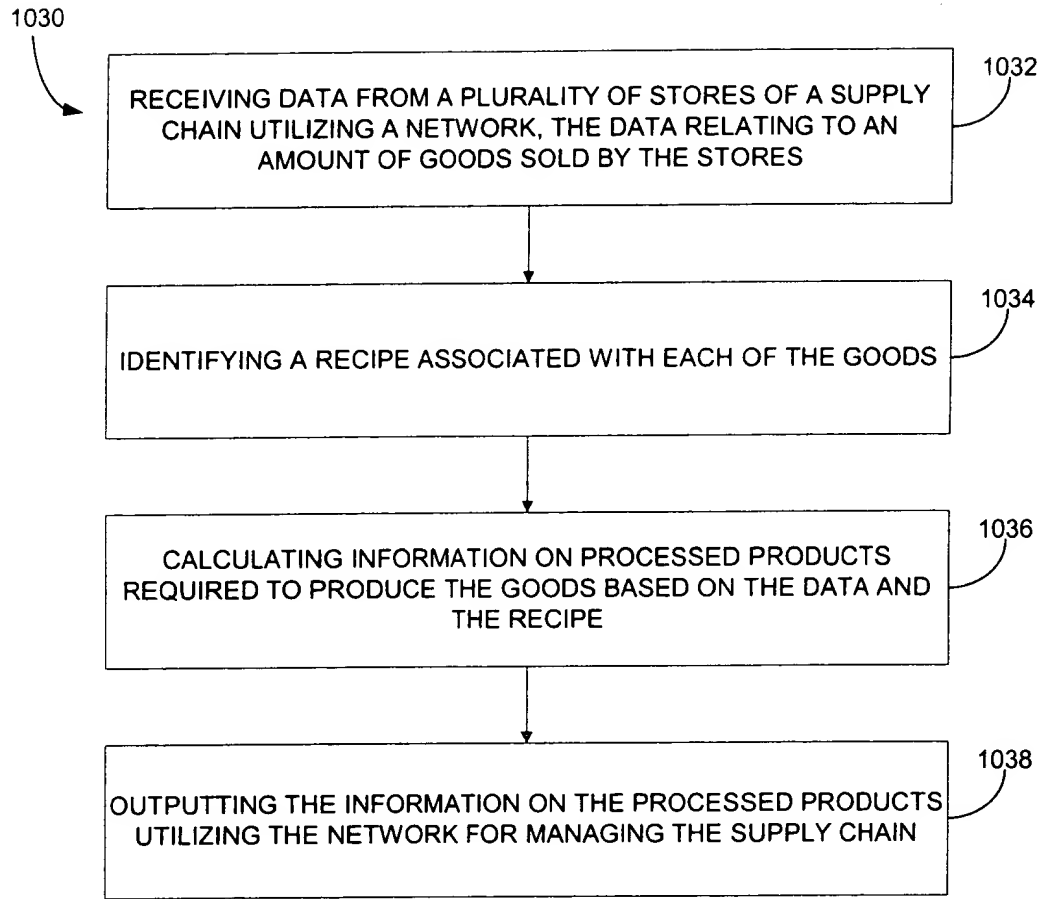


FIG. 10

2020-06-15 15:50

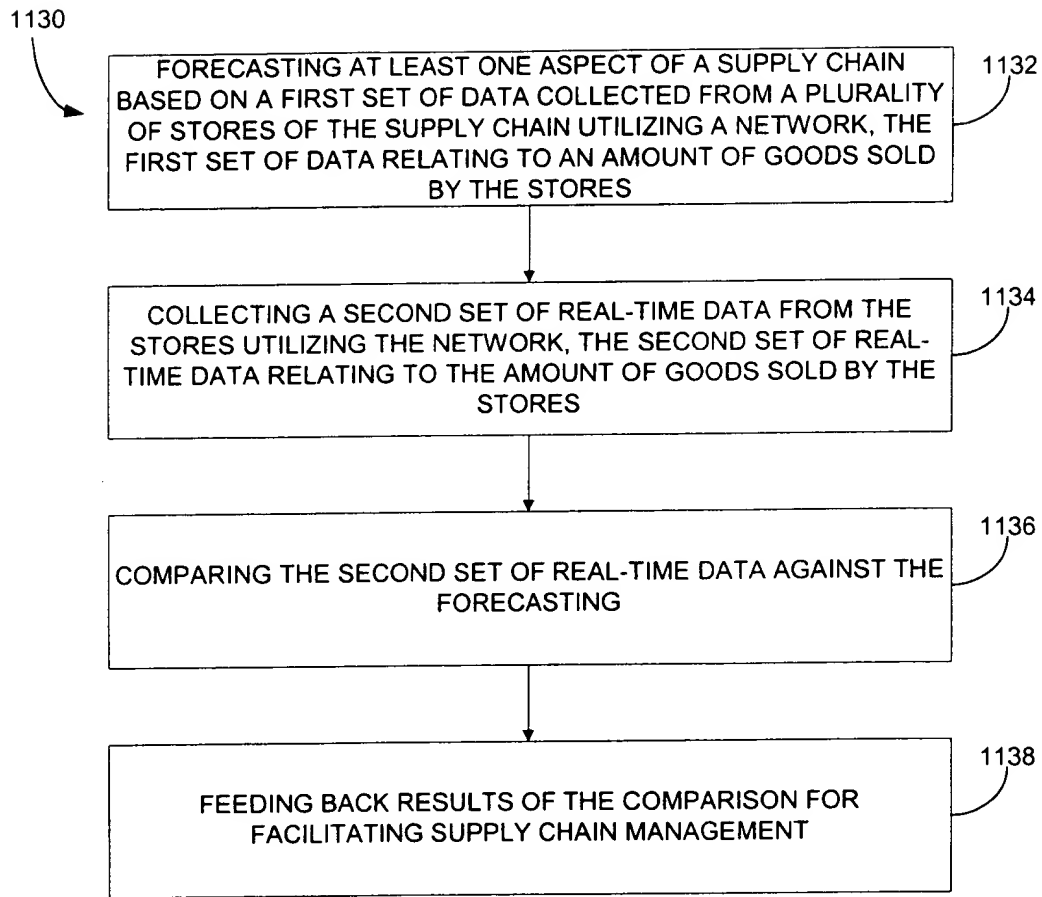


FIG. 11

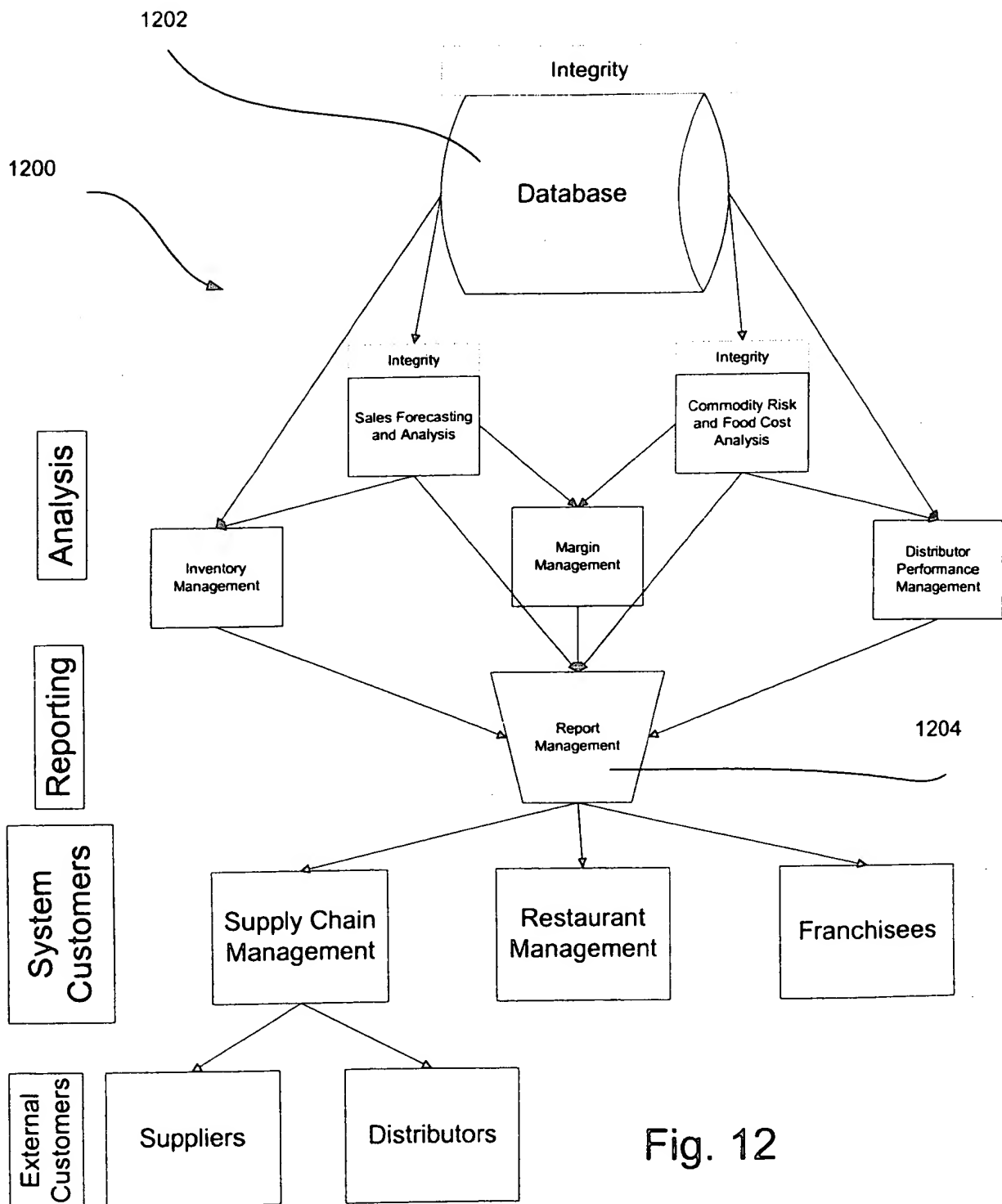


Fig. 12

109020 06151850

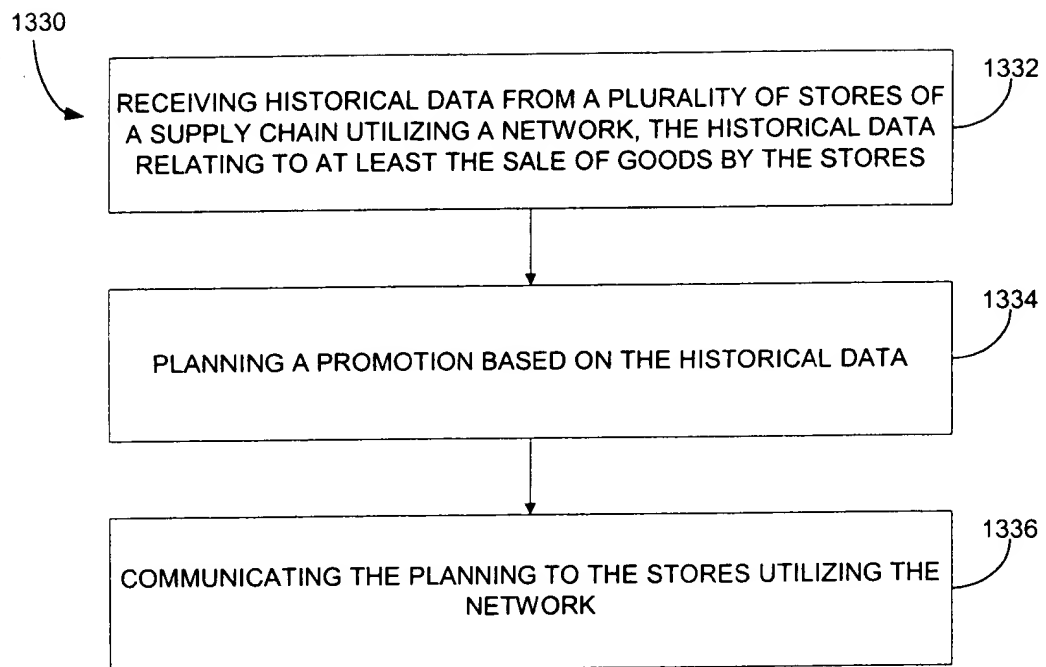


FIG. 13



2020-05-15 10:00

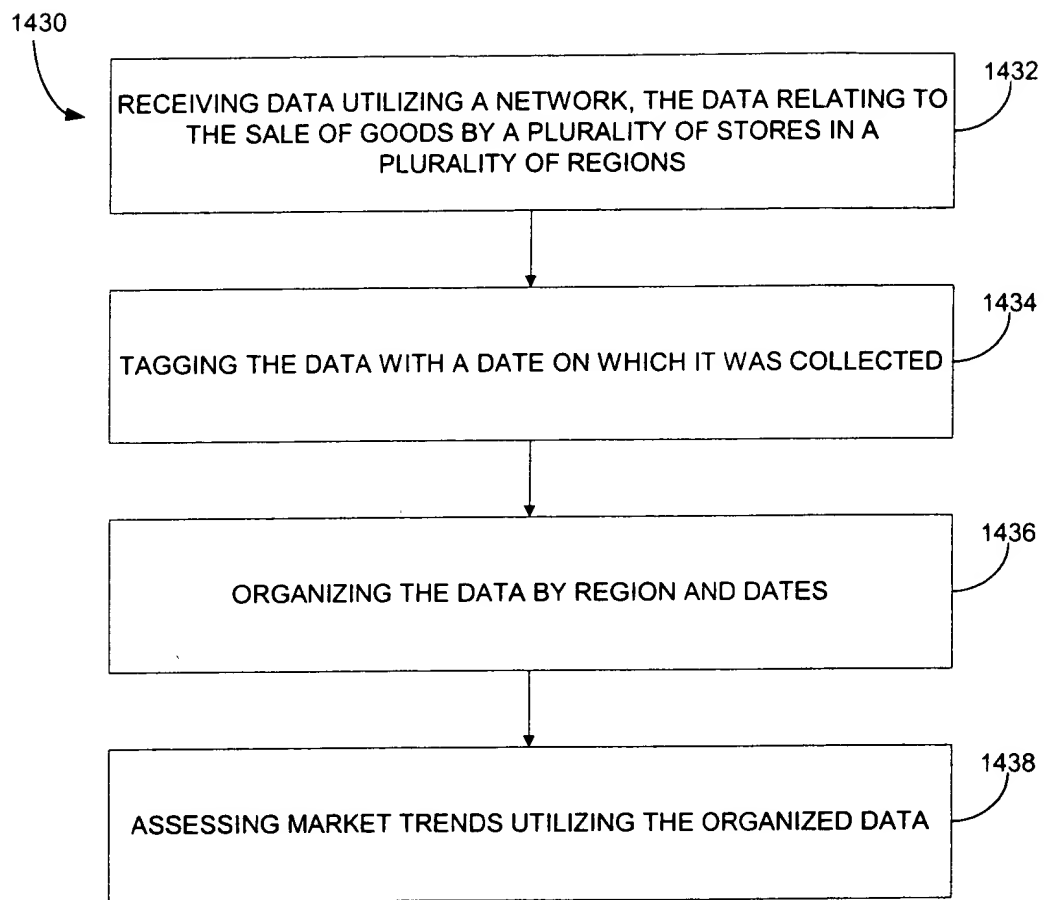


FIG. 14

1050/0-0545T360

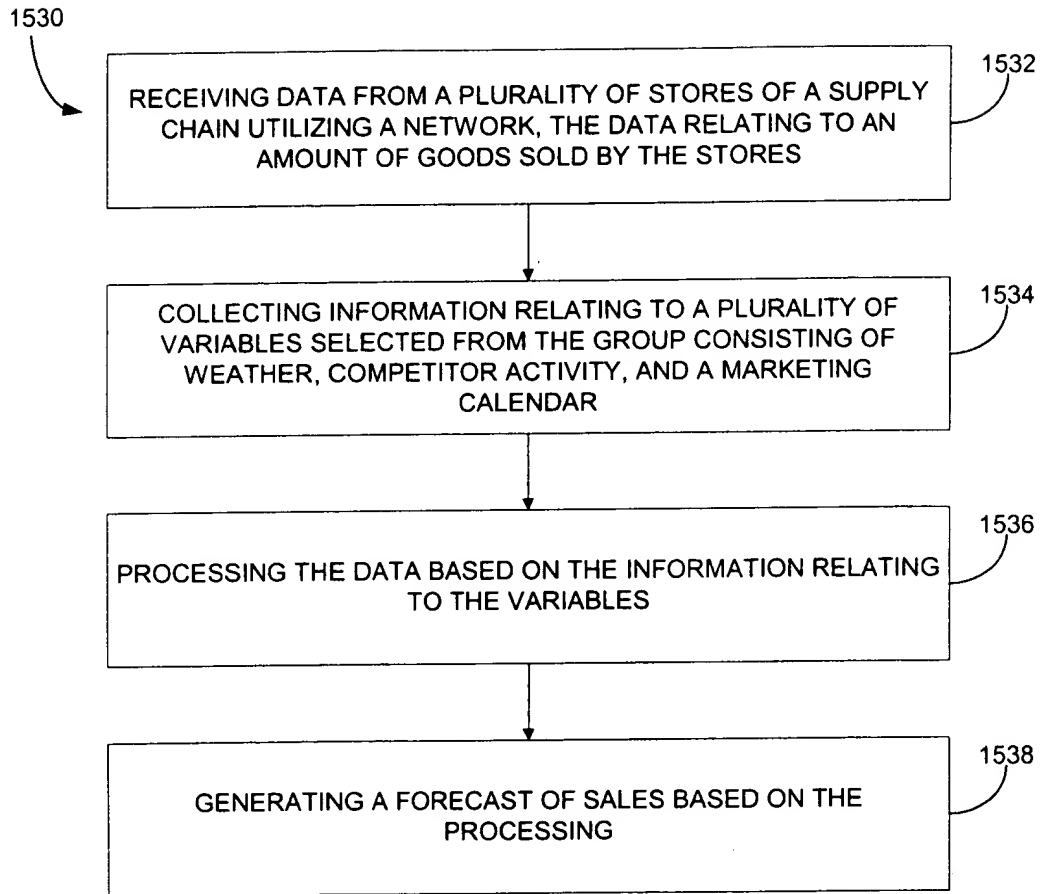


FIG. 15

001490-07001
T05020-06451850

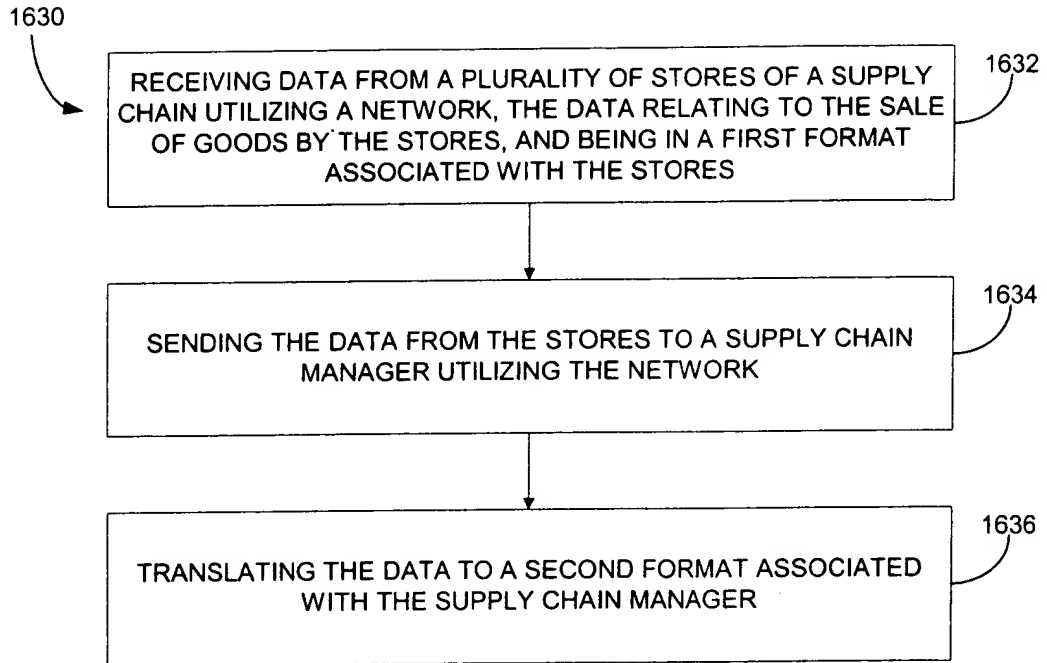


FIG. 16

109020 05451360

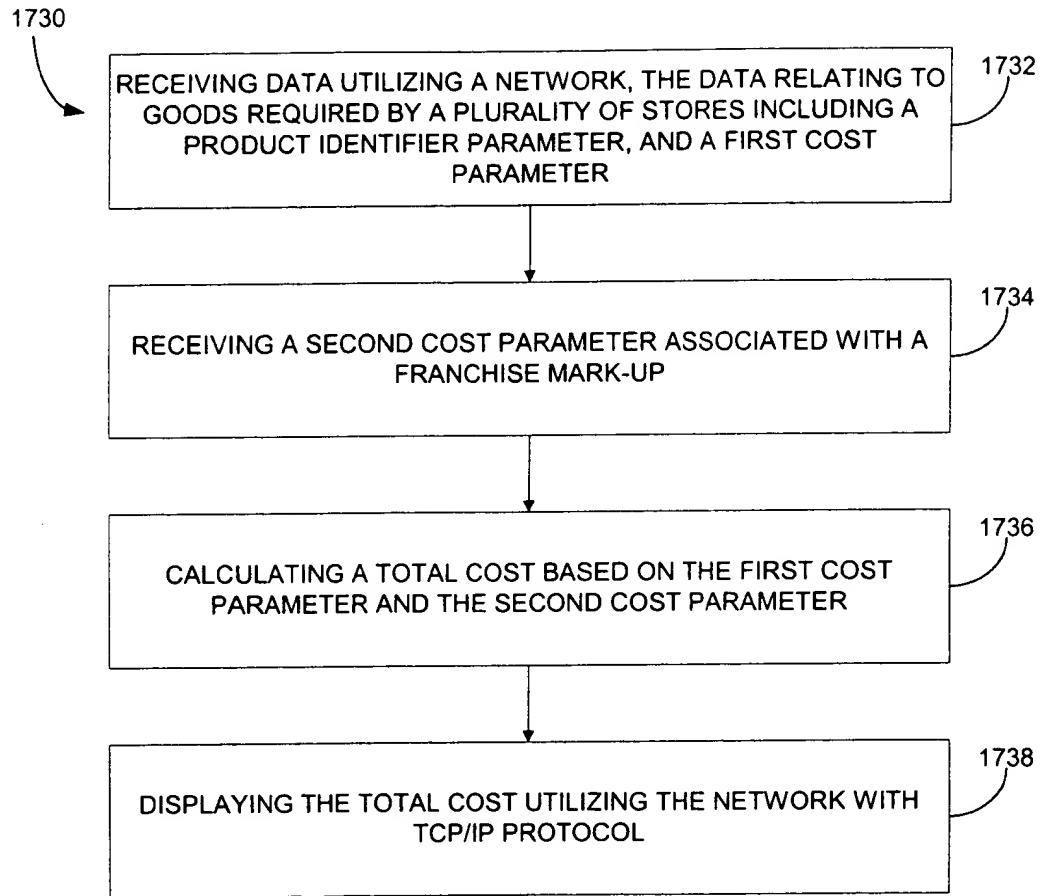


FIG. 17

09151850-070301

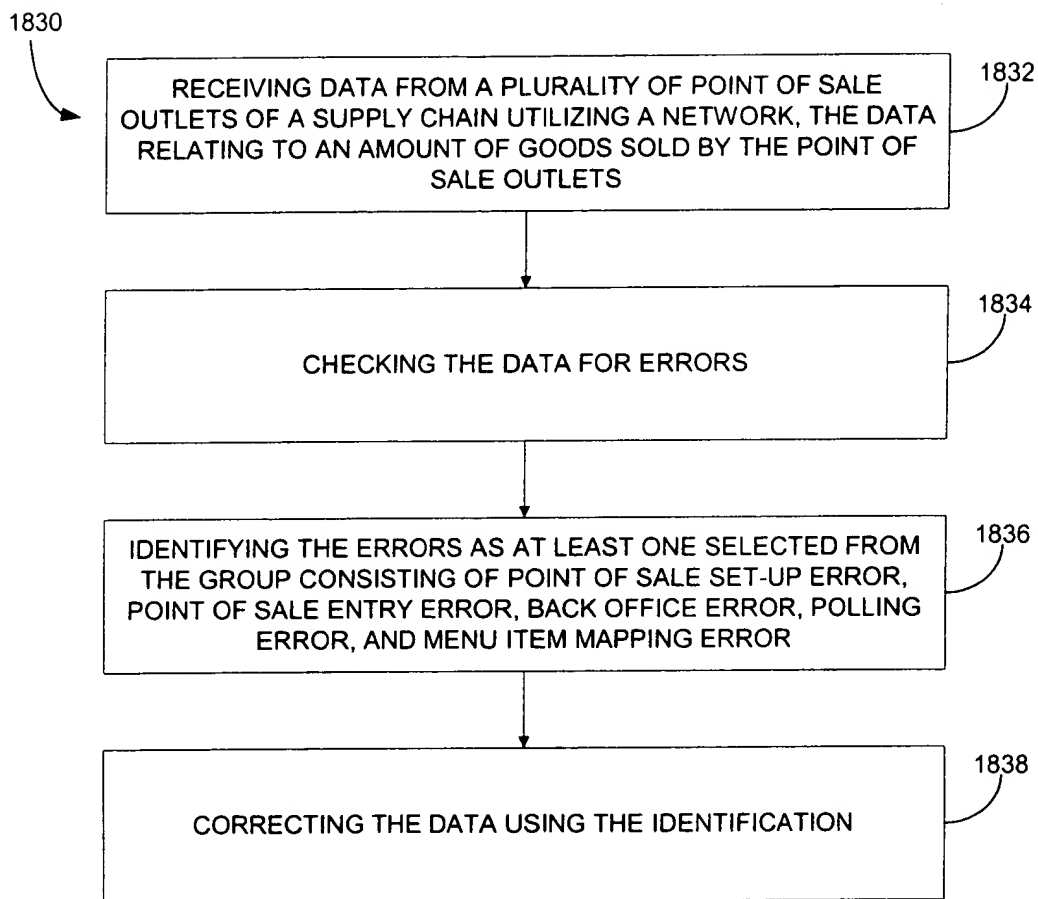


FIG. 18

109020-06451860

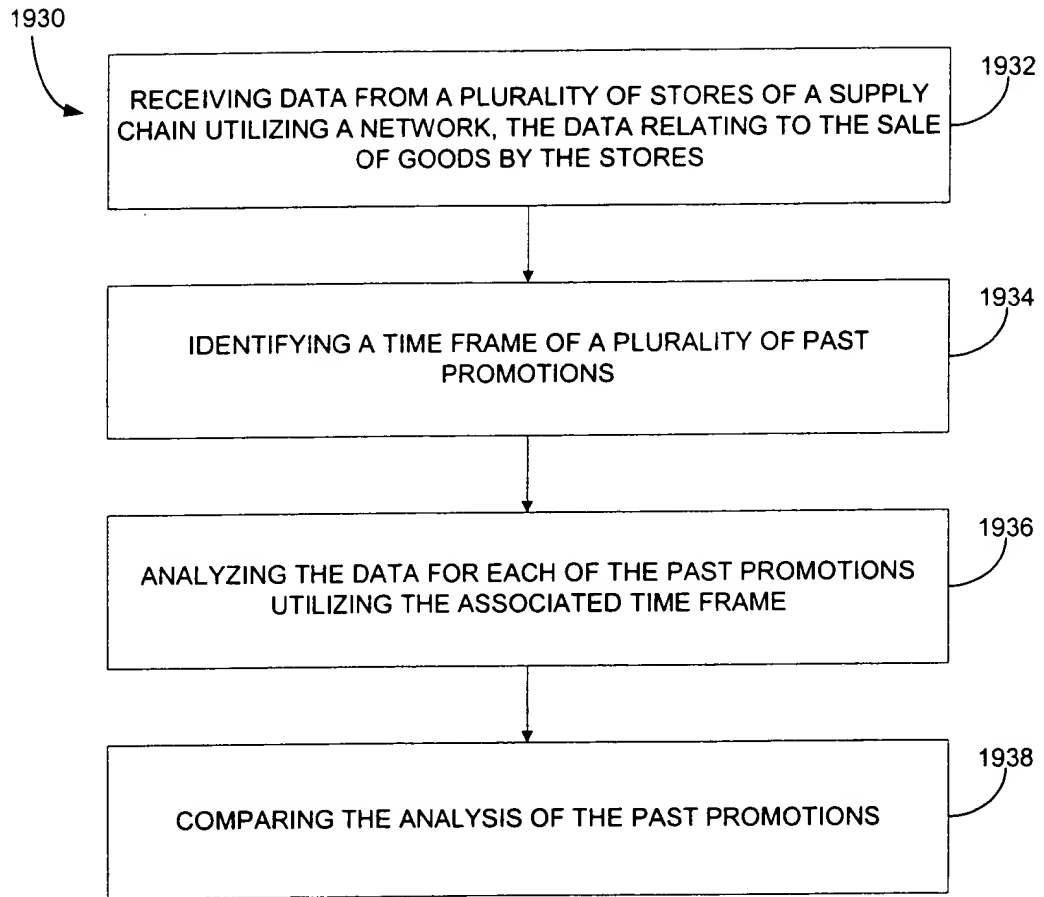


FIG. 19

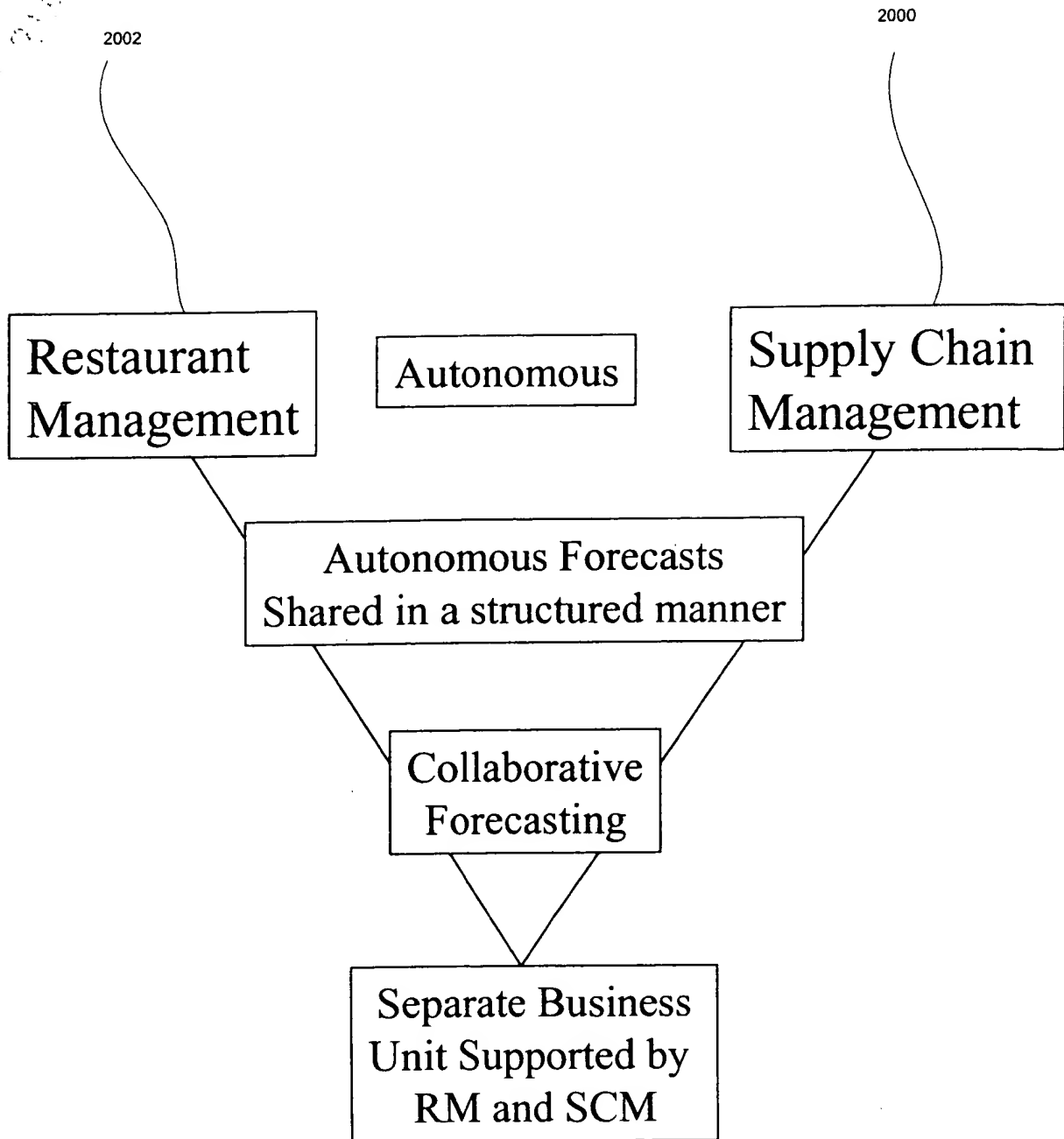


Fig. 20

TOP SECRET

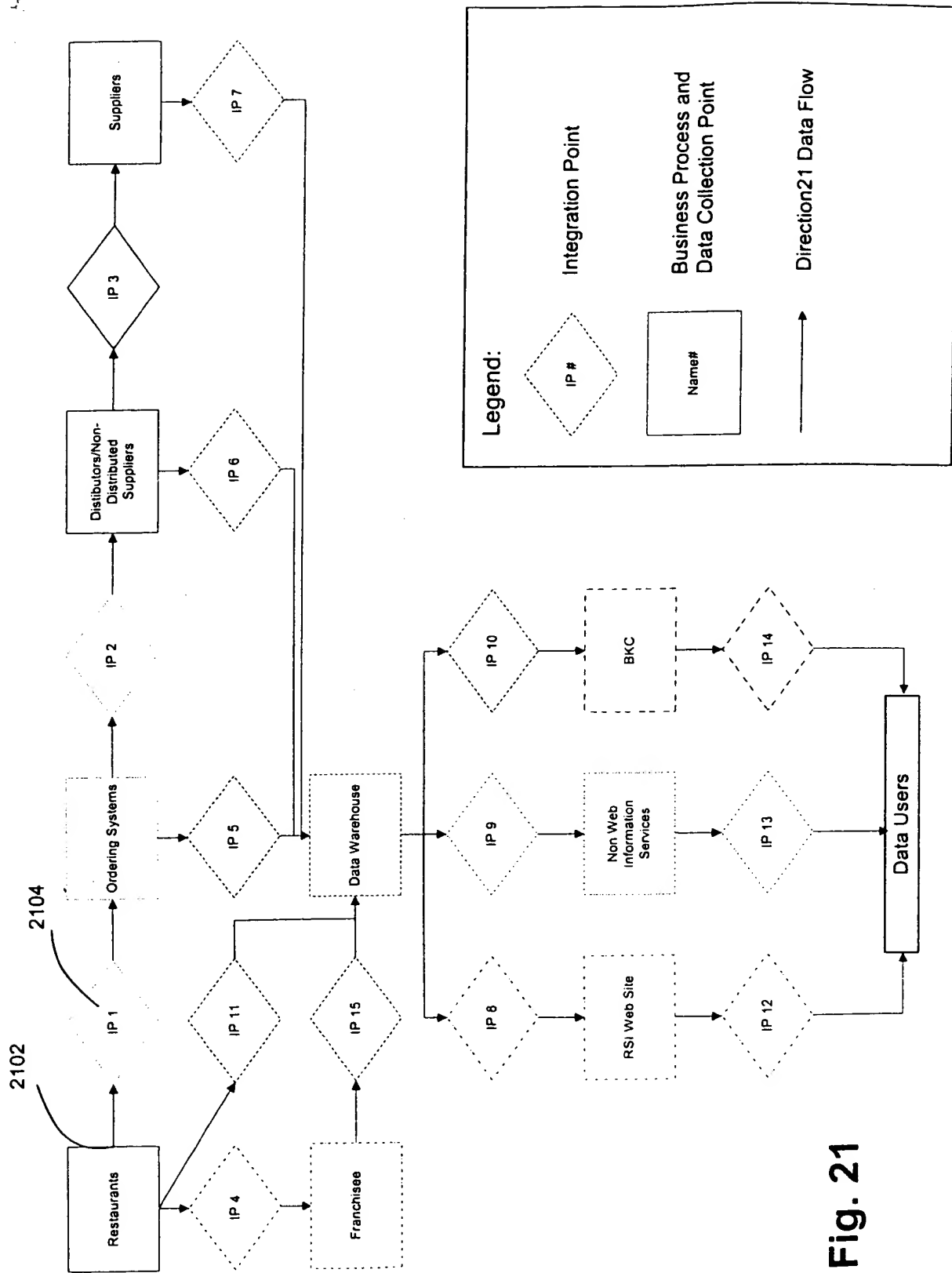


Fig. 21

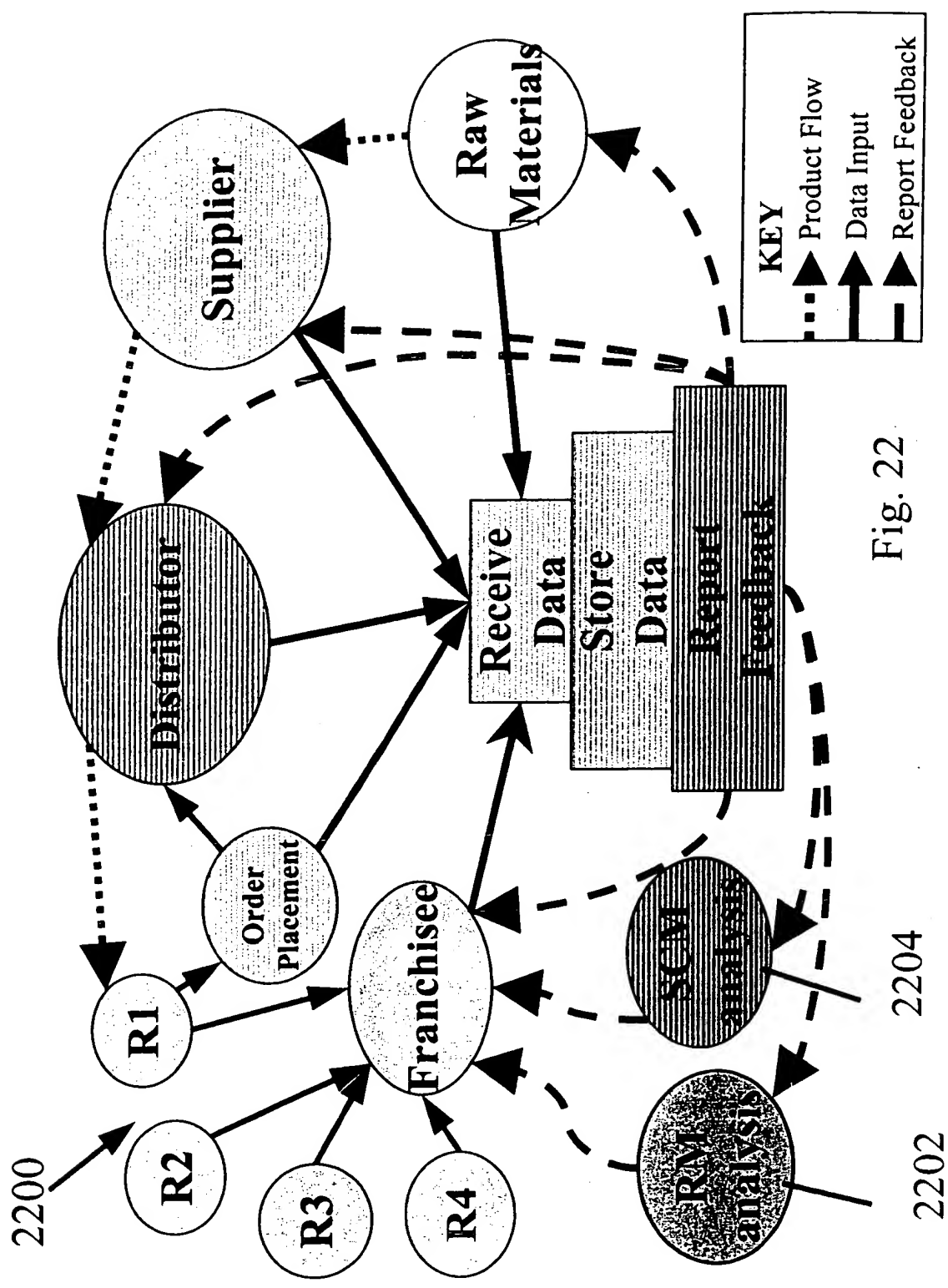


Fig. 22

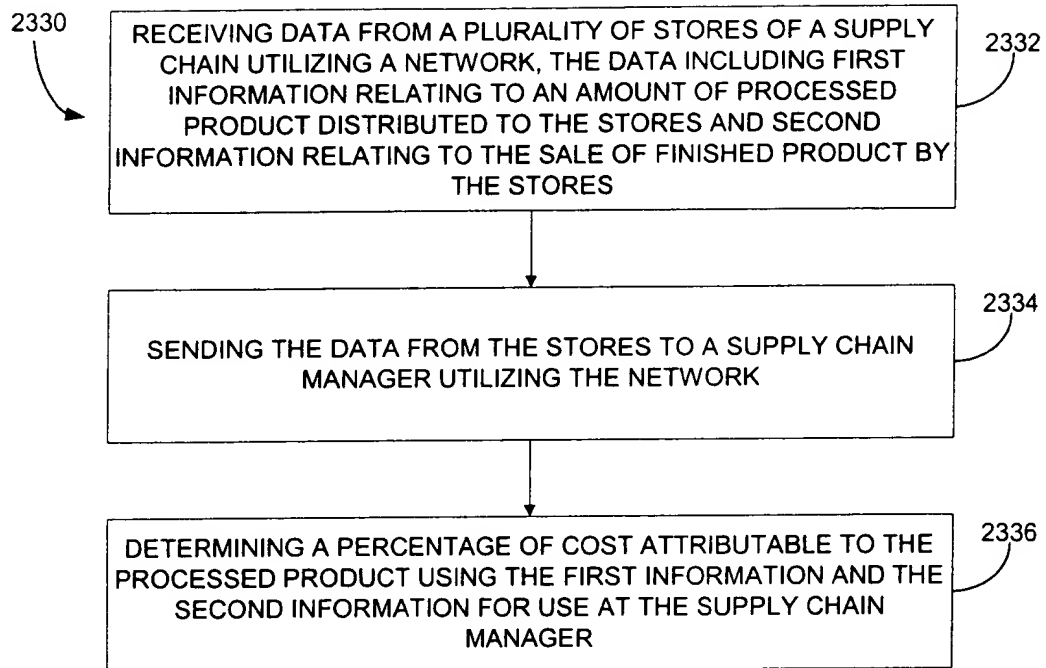


FIG. 23

FIG. 24

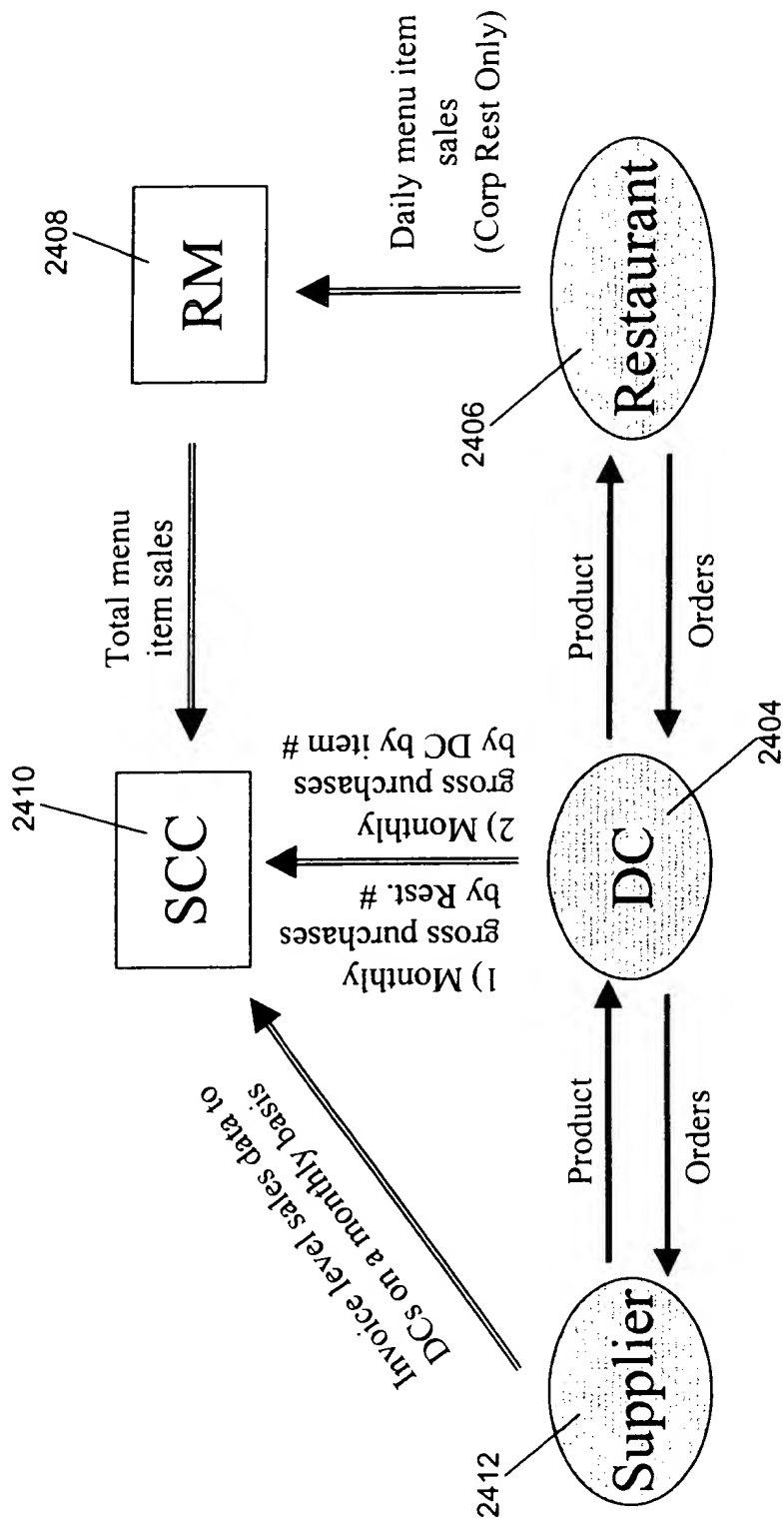


FIG. 25

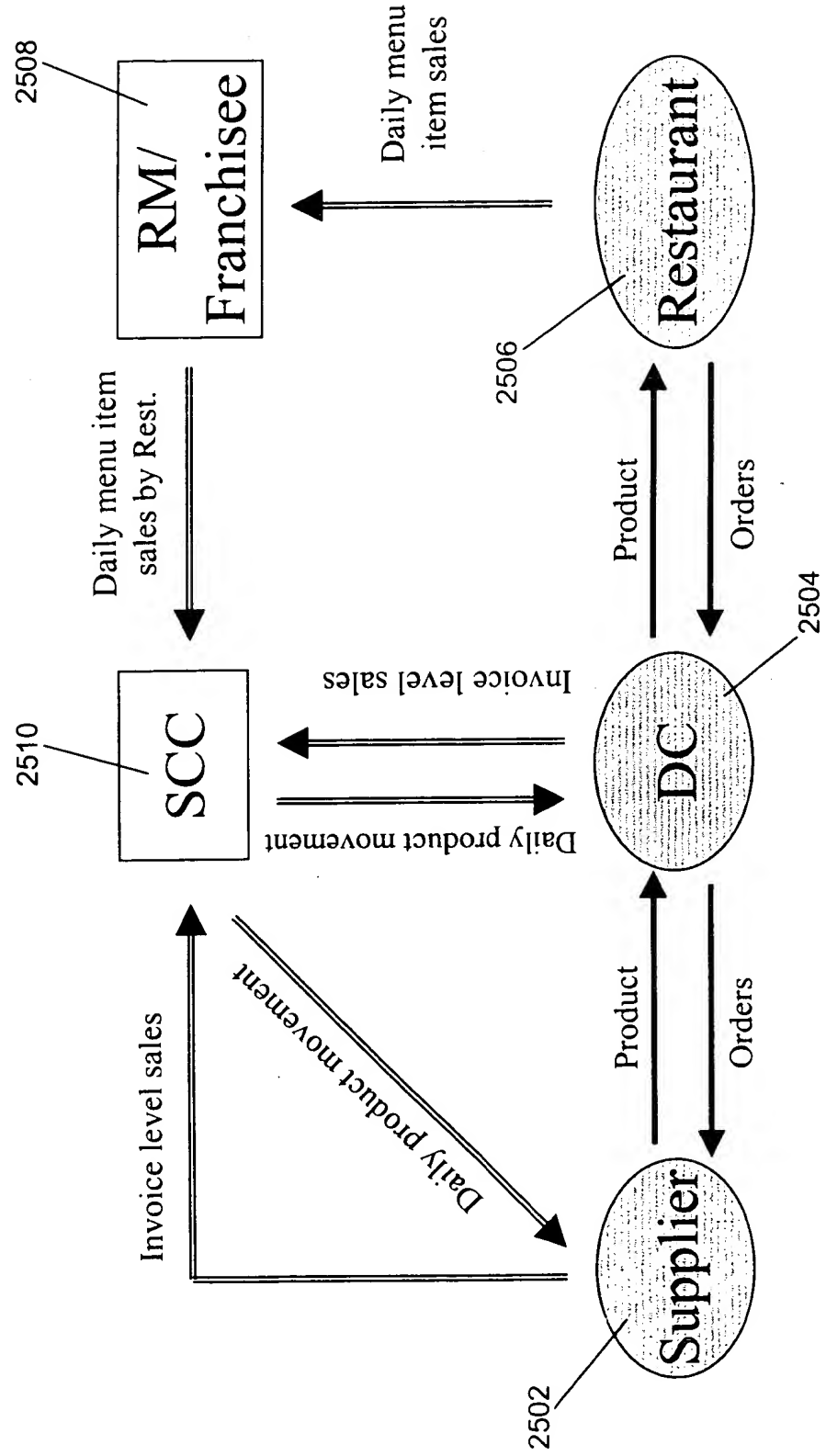


FIG. 26

Sales Forecast Worksheet - System																
Week	History						Forecast									
	Q1	Q2	W-6	W-5	W-4	W-3	W-2	W-1	W+1	W+2	W+3	W+4	W+5	W+6	Q3	Q4
GRP's																
Nin'l Marketing Theme																
Advertising Score																
Local Considerations																
Competition Index																
Weather Index																
Seasonality Index																
Sales History/Forecast Total (\$/store)																
Key Products by Menu Item (units/day/store)																
WHOPPERS	437	327	203	207	193	234	297	282	300	344	358	394	413	409	284	327
WHOPPERS W/CHEESE	208	172	143	140	135	155	196	172	163	172	179	196	206	204	143	164
YWVM WHOPPERS	805	723	701	692	623	760	921	829	900	943	829	912	958	948	707	813
etc.....																
Key Products by Inventory Item (cases/day/store)																
Beef-Whopper 4.0 oz	10.1	8.5	7.3	7.2	6.6	8.0	9.8	8.9	9.5	10.1	9.5	10.4	11.0	10.8	7.9	9.1
Cheese-American Sliced	0.3	0.2	0.2	0.2	0.2	0.2	0.3	0.2	0.2	0.2	0.2	0.3	0.3	0.3	0.2	0.2
Mayo-bulk	2.8	2.4	2.0	2.0	1.9	2.2	2.8	2.5	2.7	2.8	2.7	2.9	3.1	3.0	2.2	2.5
Pickles - Pail	1.8	1.5	1.3	1.3	1.2	1.4	1.7	1.6	1.7	1.8	1.7	1.8	1.9	1.9	1.4	1.6
Wrap Whopper	0.4	0.3	0.3	0.3	0.2	0.3	0.4	0.3	0.3	0.4	0.3	0.4	0.4	0.4	0.3	0.3
Ketchup- Bulk	1.9	1.6	1.4	1.4	1.2	1.5	1.8	1.7	1.8	1.9	1.8	2.0	2.1	2.0	1.5	1.7
Bun-Whopper 5" (dozen)	120.8	101.8	87.3	86.6	79.3	95.8	117.8	106.9	113.6	121.6	113.8	125.2	131.4	130.1	94.5	108.7
Lettuce - shredded	3.4	2.9	2.5	2.4	2.2	2.7	3.3	3.0	3.2	3.4	3.2	3.5	3.7	3.7	2.7	3.1
Tomatoes	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
Onions - sliced	4.5	3.8	3.3	3.2	3.0	3.6	4.4	4.0	4.3	4.6	4.3	4.7	4.9	4.9	3.5	4.1
etc...																

2600

2602

2604

FIG. 27

2700

Promotional Monitor - System & Regional

		History				Week #1							
		W-4	W-3	W-2	W-1	D+1	D+2	D+3	D+4	D+5	D+6	D+7	Total
T t al Sales(\$/Store)		\$23,000	\$23,500	\$23,250	\$23,450	\$2,888	\$3,150	\$3,413	\$3,413	\$3,675	\$5,513	\$4,200	\$26,250
Menu Item Sales for Key Products(units/restaurant/week)													
Category	Segment												
Whopper	WHOPPERS	215	211	228	269	32	34	37	37	40	60	46	286
	WHOPPERS W/CHEESE	146	142	148	162	18	20	21	21	23	35	26	165
	YWWM WHOPPERS	699	679	714	813	94	103	111	111	120	180	137	857
Whopper Total		1,060	1,032	1,090	1,244	144	157	170	170	183	275	209	1,309
Variance from Expected (Highlighted Areas are Outside of Expected Range)													
Whopper	WHOPPERS	11.4%	-9.8%	-23.2%	-4.6%	2.3%	3.0%	1.0%	4.0%	11.0%	16.0%	8.0%	6.5%
	WHOPPERS W/CHEESE	8.1%	-8.4%	-24.5%	-5.8%	1.0%	4.0%	1.0%	4.0%	13.0%	14.0%	9.0%	6.6%
	YWWM WHOPPERS	12.2%	-10.7%	-22.5%	-1.9%	3.0%	3.0%	1.0%	5.0%	16.0%	19.0%	7.0%	7.7%
Whopper Total		10.6%	-9.6%	-23.4%	-4.1%	2.1%	3.3%	1.0%	4.3%	13.3%	16.3%	8.0%	6.9%

2702

2020-05-18

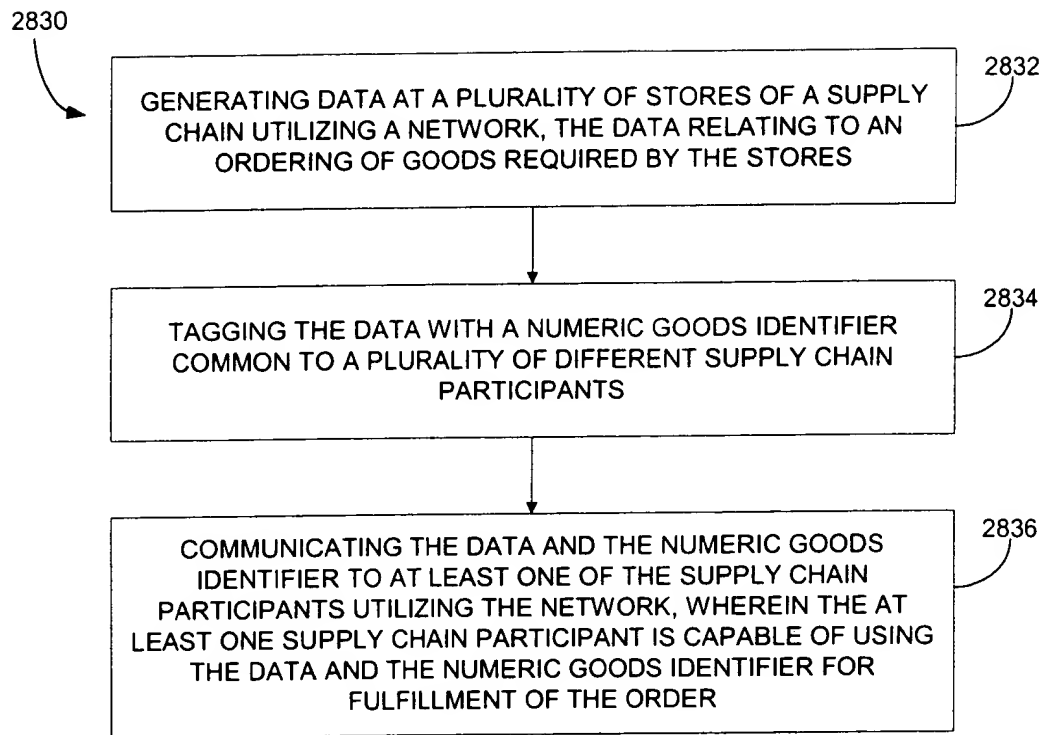


FIG. 28

10902006451860

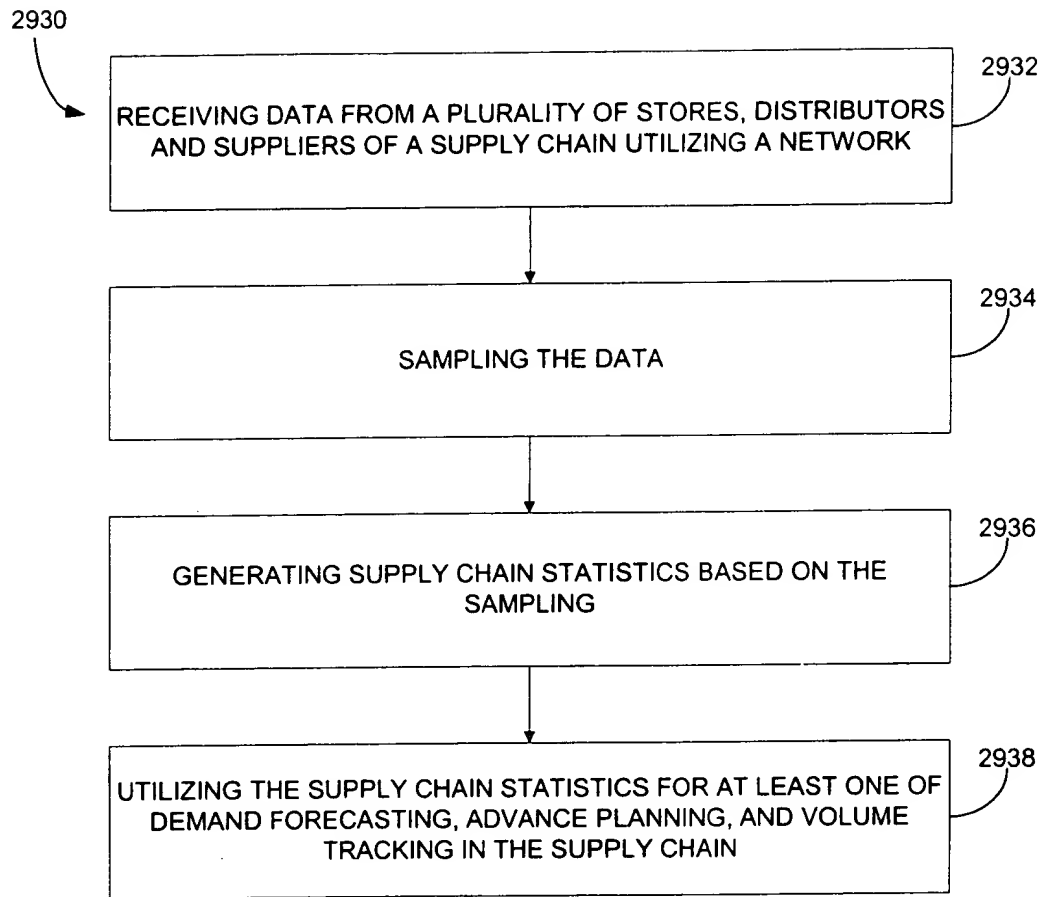


FIG. 29

709020-0545F350

3000

Distribution Center: Alliant Topeka

Time Period (Month/Yr): Jun-00

Delivery Order Fill Rate

Total Cases Ordered: 65712

3002

Operations:	Cases:	Warehouse Outs	Damages	MisPicks	Short on Truck	Overlooked and Not Returned	Total Operations
	Percent	154	68	62	284	0.00%	568
		0.23%	0.10%	0.09%	0.43%	0.00%	0.86%

3004

Purchasing:	Out of Stocks	Substitutions	Out of Code	Total Purchasing
	Cases: 990	70		1060
	Percent: 1.51%	0.11%	0.00%	1.61%

Distribution Center Total:	Cases	Percent
Operations:	568	0.86%
Purchasing:	1060	1.61%
Grand Total:	1628	2.48%

Delivery Order Fill Rate: 97.52%

On-Time Delivery Rate

Total # of Deliveries:	1232
# of On-Time Deliveries:	
On-Time Delivery Rate:	0.00%

Perfect Order Rate

Total # of Deliveries:	1232
Total # of Perfect Orders:	725
Perfect Order Rate:	58.85%

FIG. 30



3100

Alliant - Monthly DC Data Feed Performance
August 2000
Mock Report

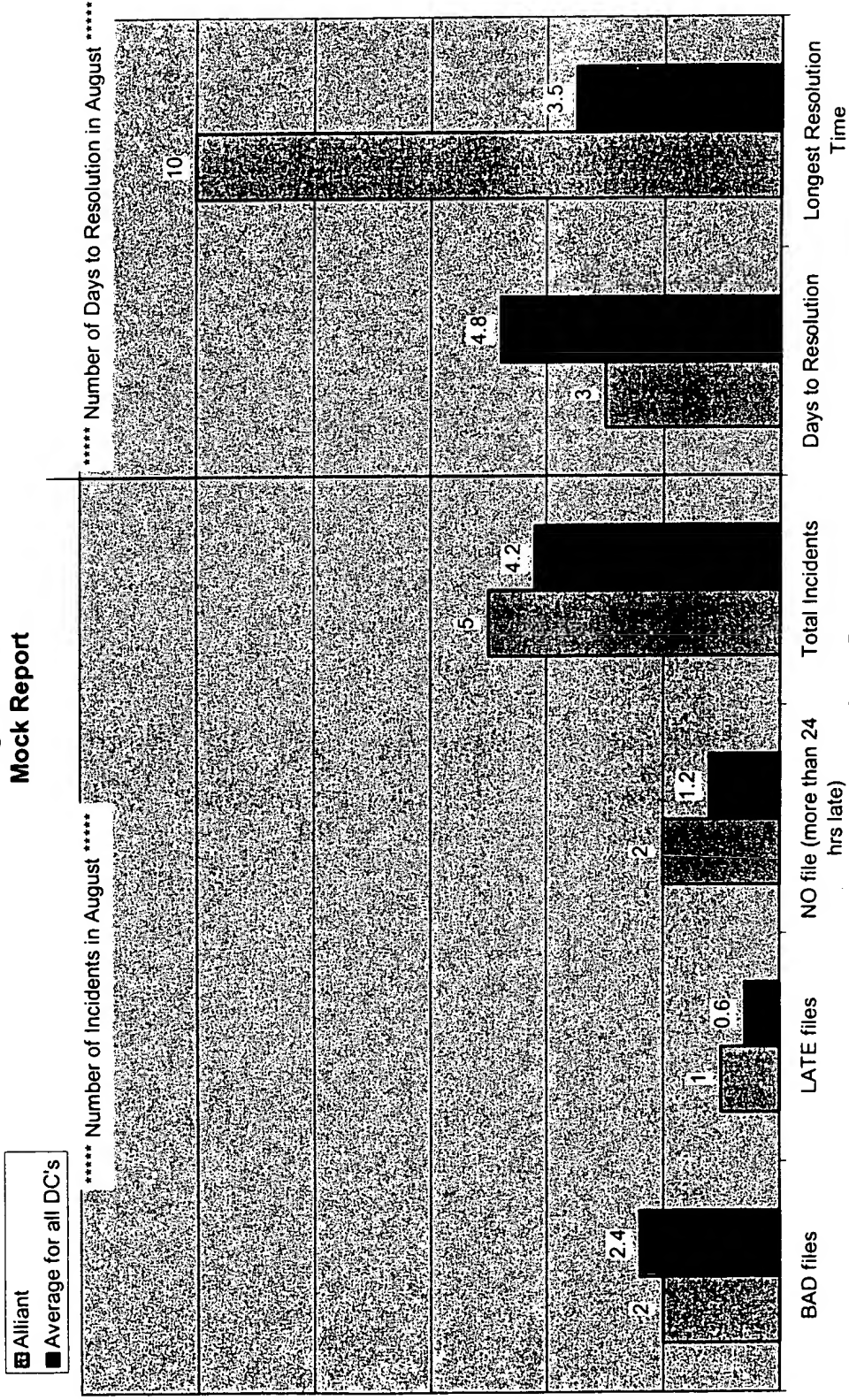


FIG. 31

FD-5020-05451360

3200



Service Level Reporting August

	Fill Rate	On - Time	Perfect Order
Alliant-Paducah	99.14%		
Alliant-Topoka			
Alliant-Wixom	98.05%		
King-Atlanta	99.34%		78.70%
King-Jacksonville			
King-Louisville			
Maines 28 Conklin	99.41%		79.25%
Maines 30, Cleveland			
Maines Long Island	99.41%		
Maines New England			
MBM-Fullerton	99.13%		79.83%
MBM-Lewisville			#DIV/0!
MBM-Orlando			#DIV/0!
MBM-Rocky Mount	99.13%		#DIV/0!
McCabe's			
McLane Lubbock	#DIV/0!	#DIV/0!	#DIV/0!
Nicholas & Co.			
PFD Supply	99.16%		
PFG-Victoria	99.42%	#DIV/0!	
PYA-Monarch	99.20%		
Reinhart-Cedar Rapids	99.05%		
Reinhart-Oak Creek	99.31%		
Reinhart-Rogers			
Restaurants NW	99.03%	100.00%	80.47%
Shamrock Commerce City			85.53%
Shamrock Phoenix	99.81%		
Sygma Harrisburg			
Sygma Stockton			
Sysco			

	Fill Rate	On - Time	Perfect Order
BKC Min	98.50%	90.00%	78.00%
RSI Min	99.50%	90.00%	80.00%

OK
Didn't meet RSI Min.
Didn't meet BK Min.

FIG. 32

FIG. 33

3300

XYZ Company

Aug-00

3300

Vendor:

Time Period:

Delivery Statistics:

DC Requested Lead-Time	4
DC Adherence to Lead-Time	95%
Days Delivery Late	1.7
On-Time Delivery Percentage	95%
Hours Delivery Late	0.93

Invoice, Payment and Pricing:

Days for Payment	12
Monthly FOB Variance	\$ 30,152
Monthly Freight Variance	\$ 3,594
Monthly Total Variance	\$ 33,746

Invoice Accuracy:

Invoice Fill Rate	97.25%
PO Accepted Rate	99.00%
Perfect Order Percentage	92.34%

Inventory Management:

Average Days On Hand

SKU #1	19
SKU #2	22

Max Days On Hand

SKU #1	40
SKU #2	32

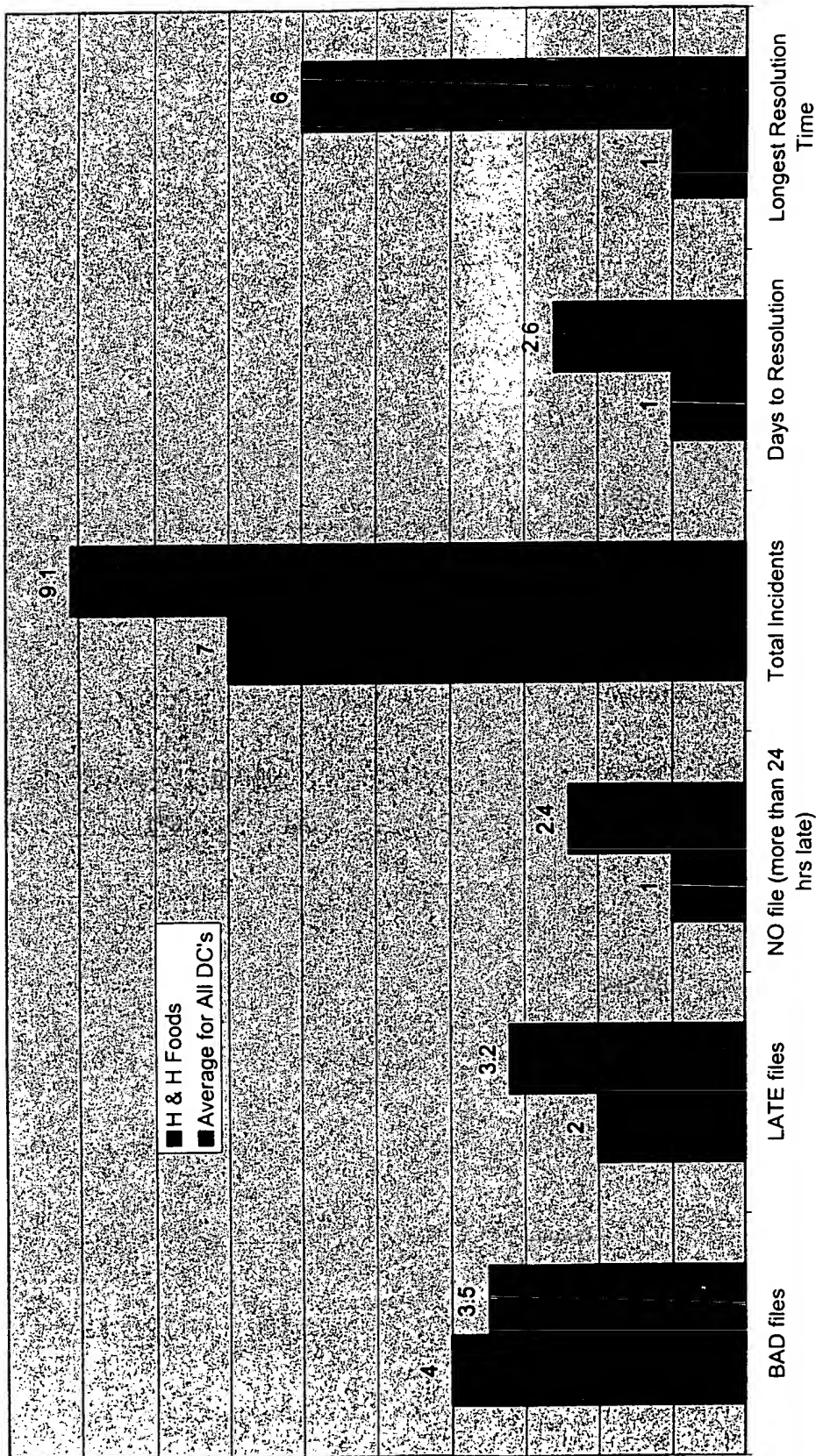
Monthly Carrying Cost

SKU #1	\$ 42,513
SKU #2	\$ 12,589
Average as % FOB	1.25%

FIG. 34

H & H Foods - Monthly Supplier Data Feed Performance
August 2000
Mock Report

3400 →





3500

FIG. 35

Service Level Reporting

November - Mock Report

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
GOODIES			
COMARK INSTRUMENTS, INC.			
WHITEFORD FOODS, INC.			
LEPAGE BAKERY / COUNTRY KITCHEN			
NCR-SYSTEM MEDIA			
SIGNATURE MEATS GROUP			
SCHWEBEL'S BAKING CO.			
MAUI CUP			
MIRA PLASTICS			
DIXIE PRODUCE & PACKAGING			
NOR-LAKE, INC.			
FORT JAMES OPERATING COMPANY			
FRESH ADVANTAGE, KG			
SILVER KING - MN - CORP.			
TYSON FOODS			
READY ACCESS			
GEORGIA PACIFIC TISSUE			
CLOUGHERTY PACKING			
BEVERAGE - AIR			
COMPONENT HARDWARE GROUP, INC.			
COCA - COLA USA			
TOASTMASTER			
GRANT COUNTY FOODS			
FRESH EXPRESS			
TAYLOR FARMS			
MODULAR DISPENSING SYSTEM			
CENTURY PRODUCTS, LLC			
ROSE PACKING COMPANY			

	Monthly Total Overcharge	Perfect Order Percentage	Monthly Carrying % Invoice FOB
RSI Min	\$5,000.00	92.00%	3.00%

OK
Didn't meet RSI Min.

109020-06454860



3600
↙

Mock Report/1

	FY 01	Oct-00	Nov-00	Dec-00	Jan-01	Feb-01	Mar-01	Apr-01	May-01
Food Cost Index									
Plan	99.75	99.69	99.20	98.63	100.33	100.49	101.12	100.44	99.92
Actual		99.10	98.90						
Variance		0.59							
Good/(Bad)			0.30						
Total Dollar Purchases (In Millions) /2									
Plan	\$2,237.24	\$183.98	\$182.73	\$184.54	\$187.33	\$187.03	\$189.14	\$187.47	\$186.83
Actual		\$182.84	\$182.08						
Variance		\$1.14	\$0.65						
Good/(Bad)		0.6%	0.4%						

/1 Includes on food cost index items.
/2 Based on FY 99 Sales Volumes

FIG. 36

109020-06151800

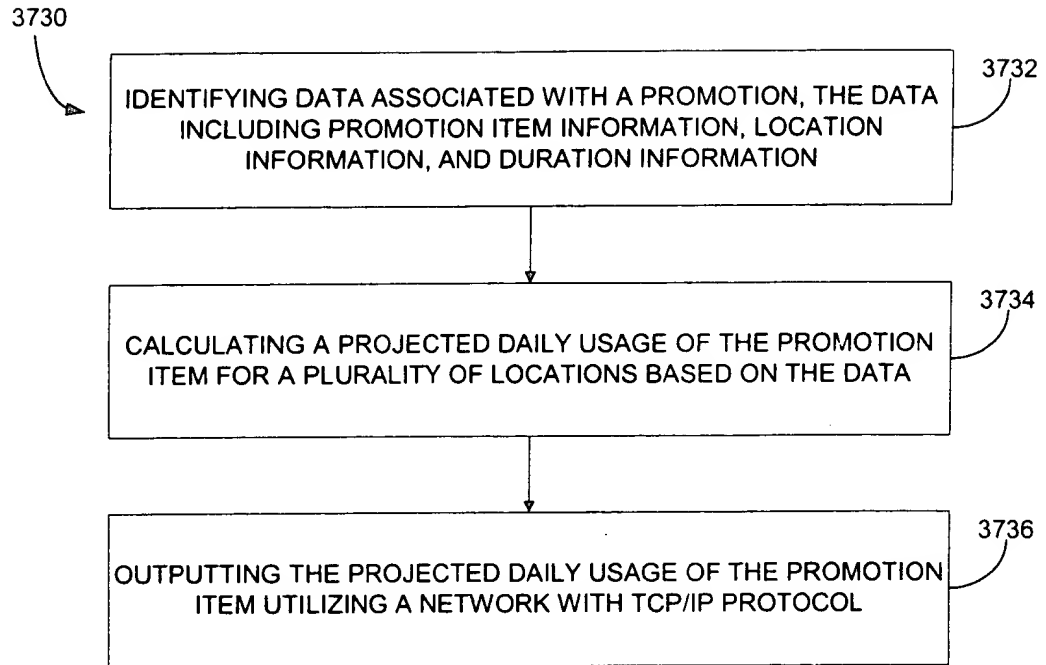


FIG. 37

109020-0645T860

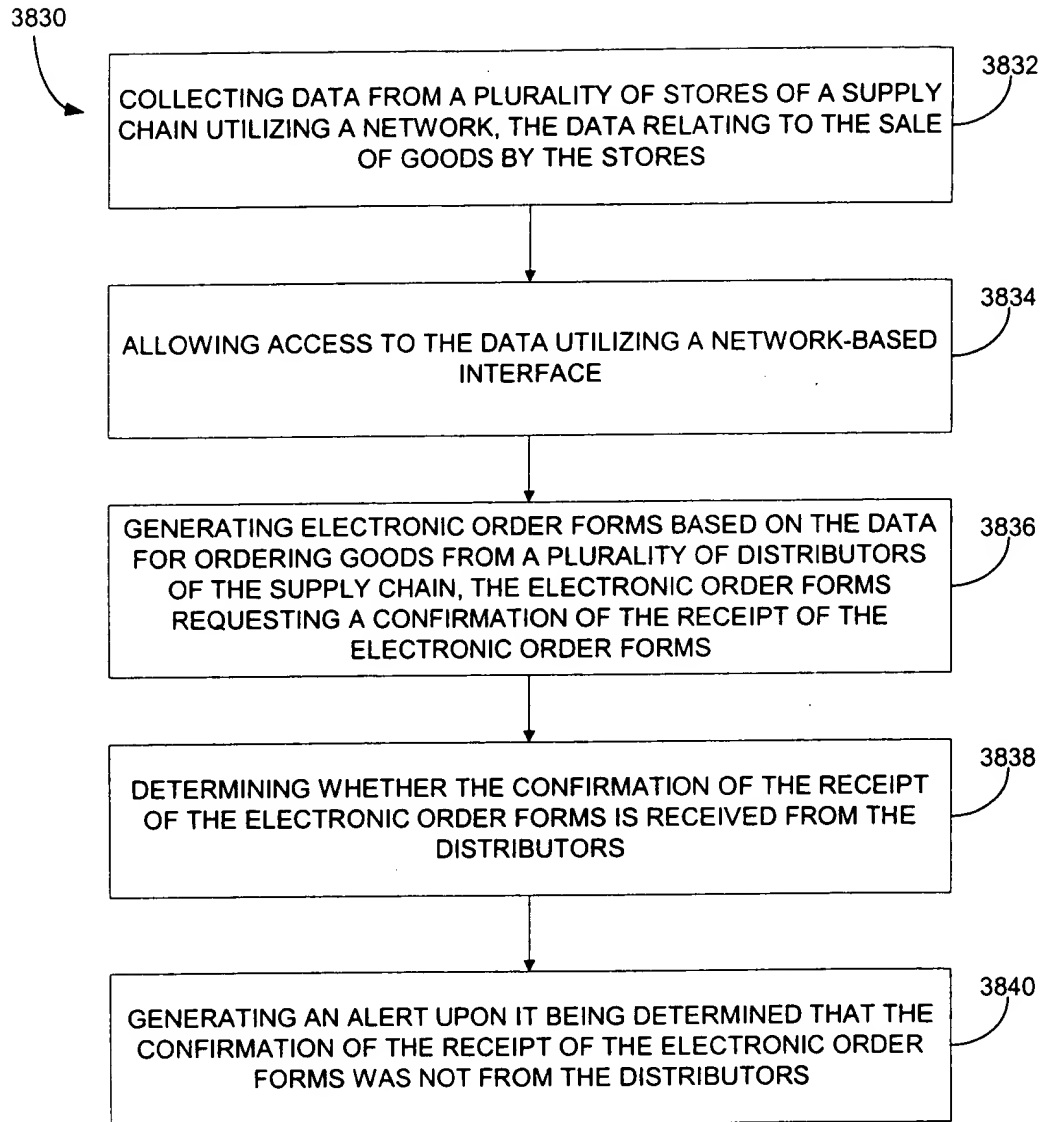


FIG. 38

109020-0645T360

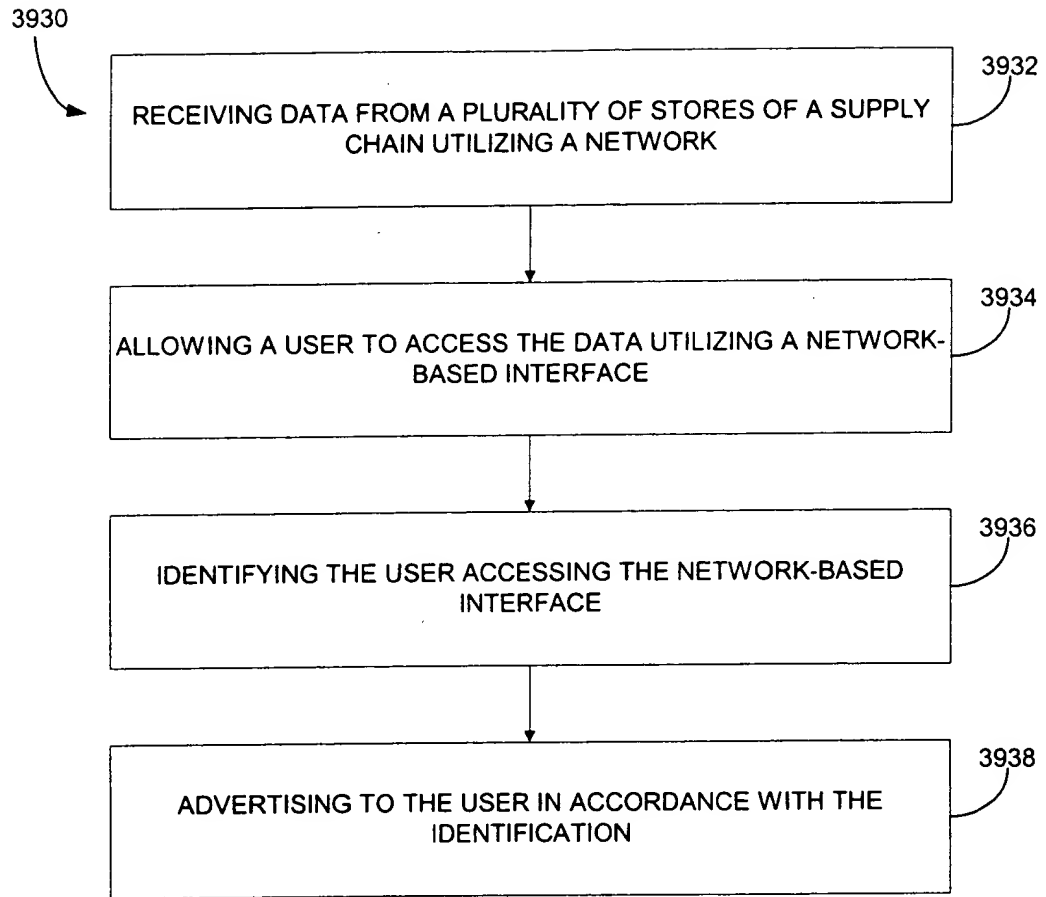


FIG. 39

109020-06451360

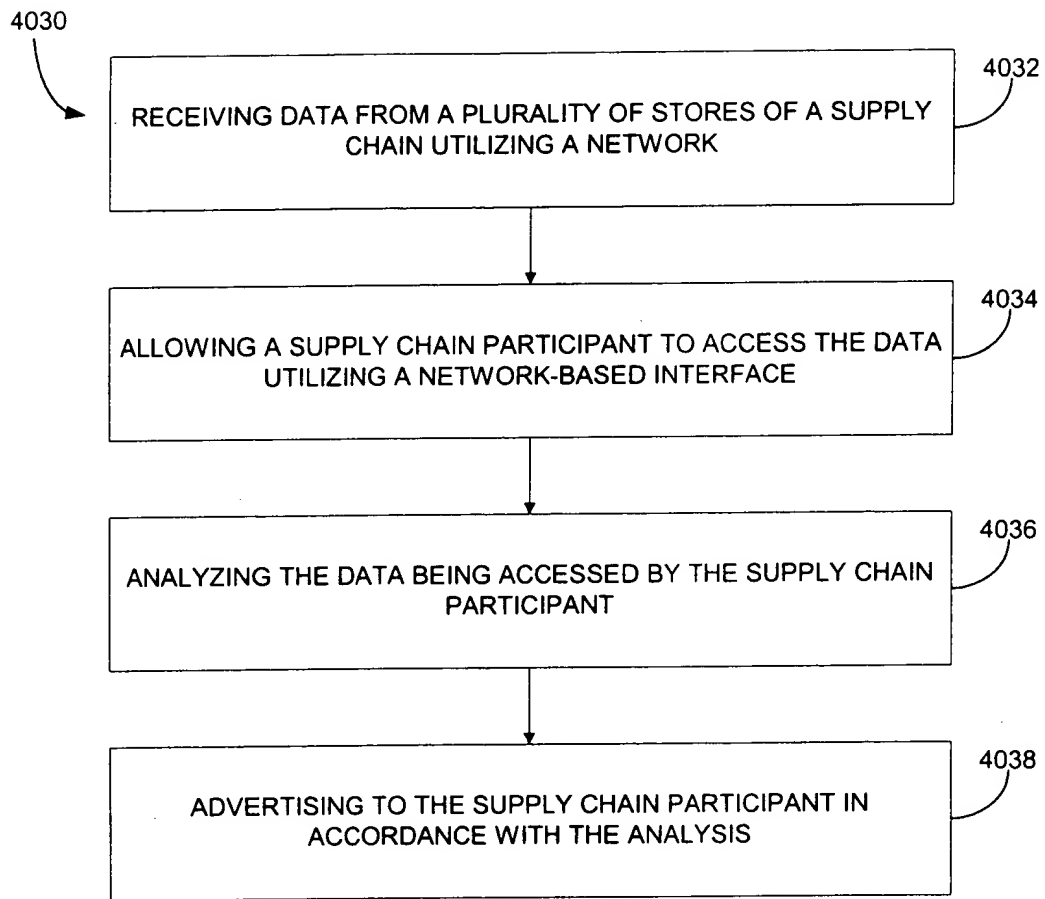


FIG. 40

09815490.070501

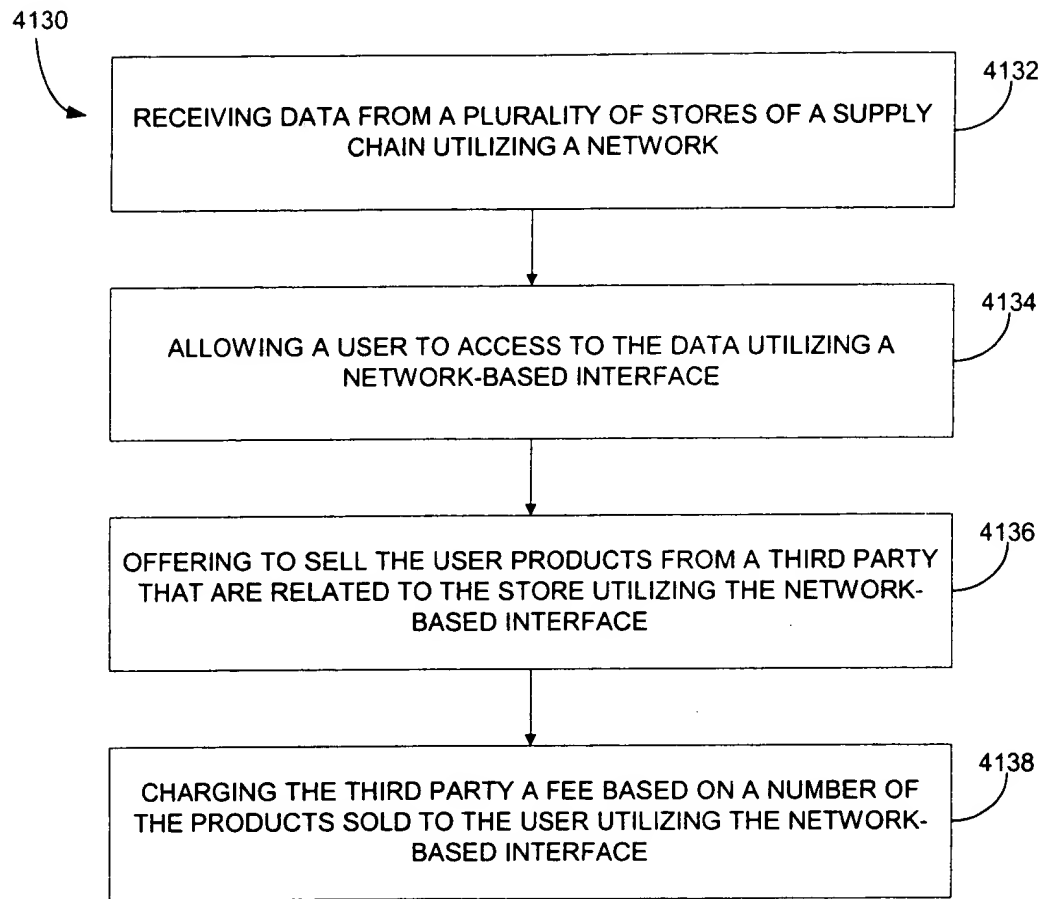


FIG. 41

109020-06451860

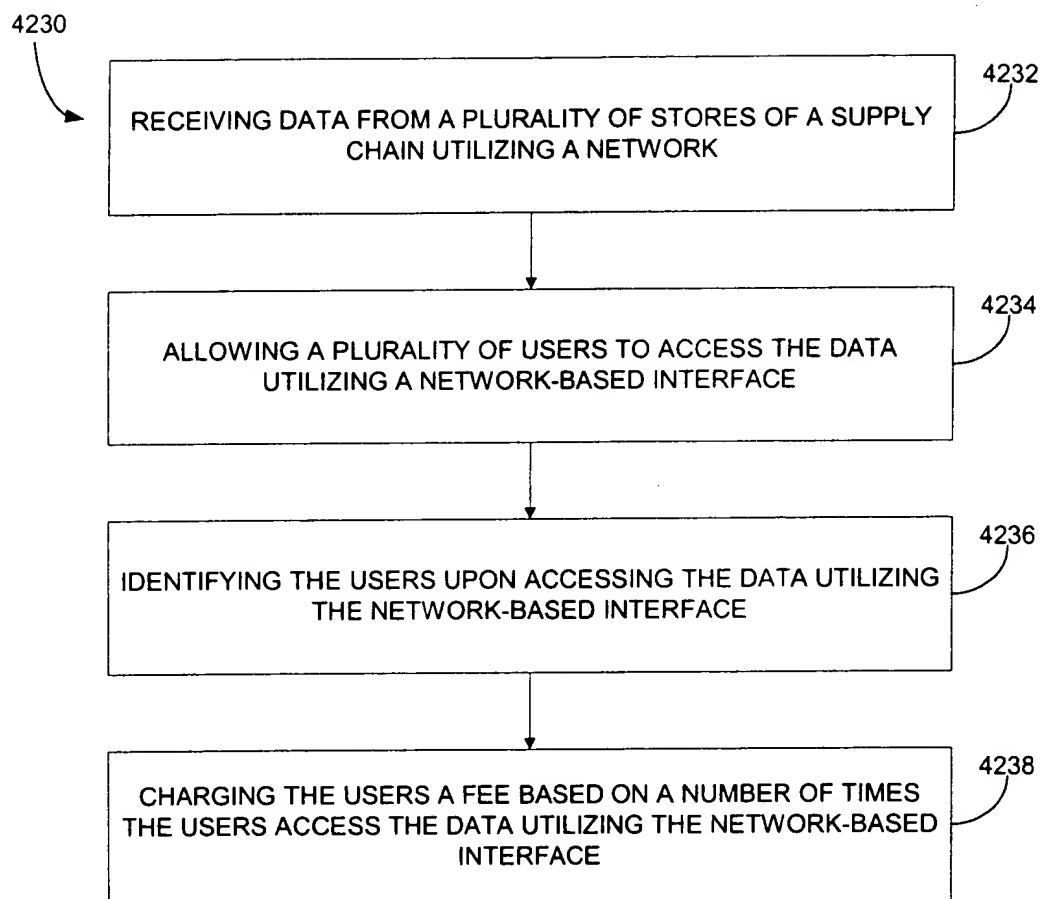


FIG. 42

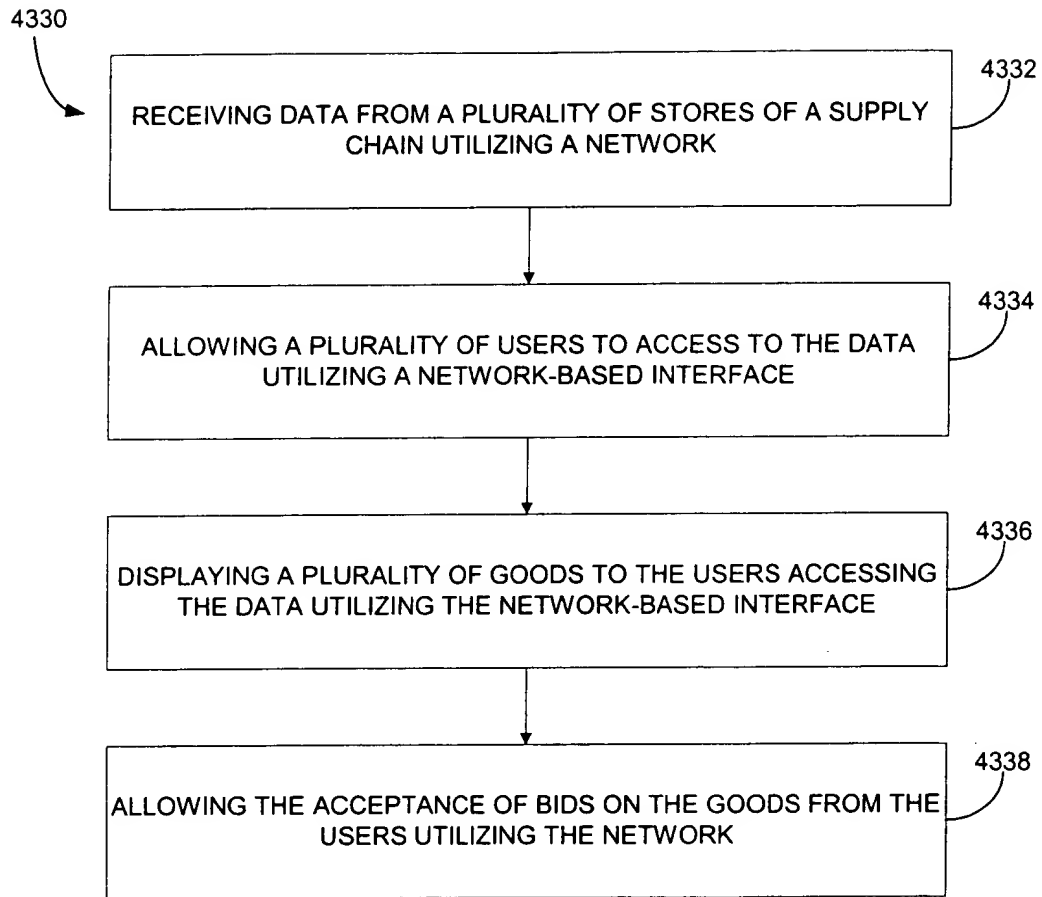


FIG. 43A

103020-0545T860

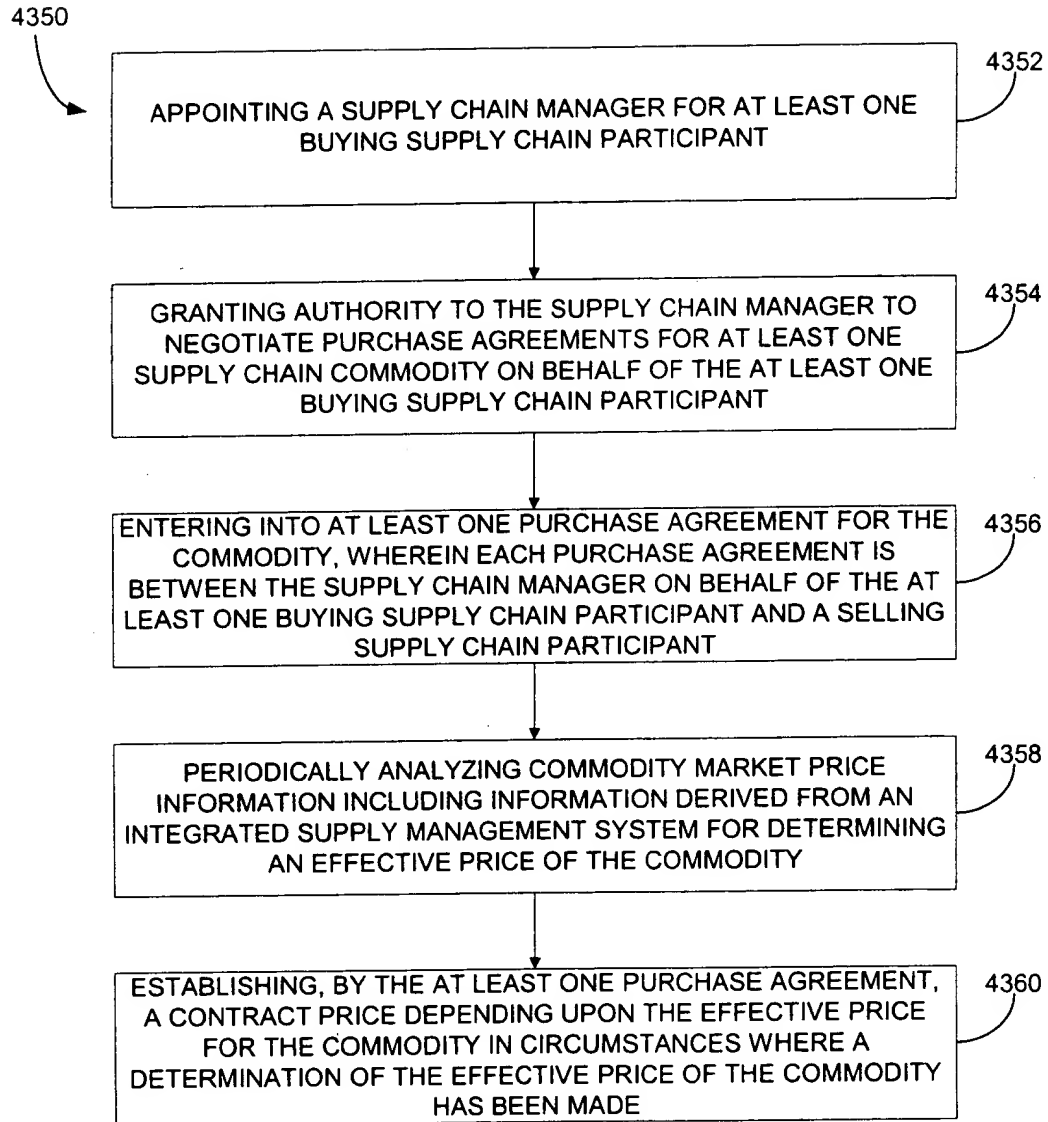


FIG. 43B

105020" 05451860

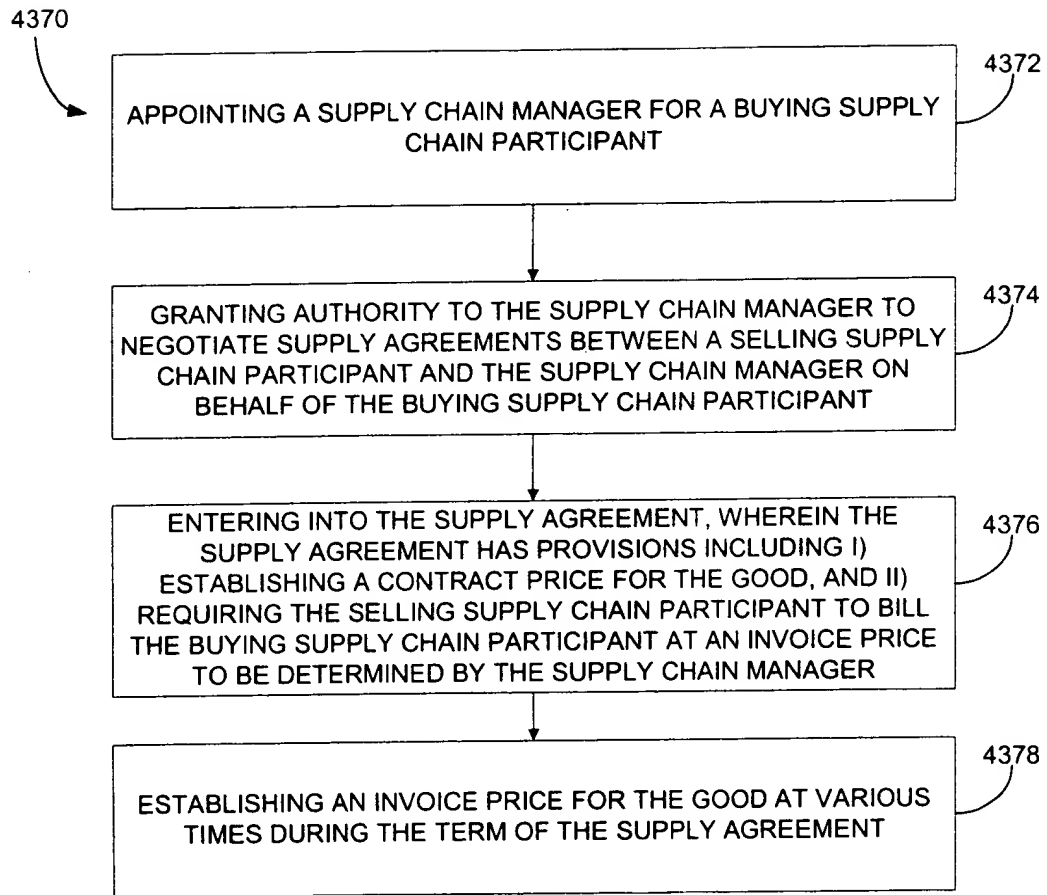


FIG. 43C

TOP SECRET

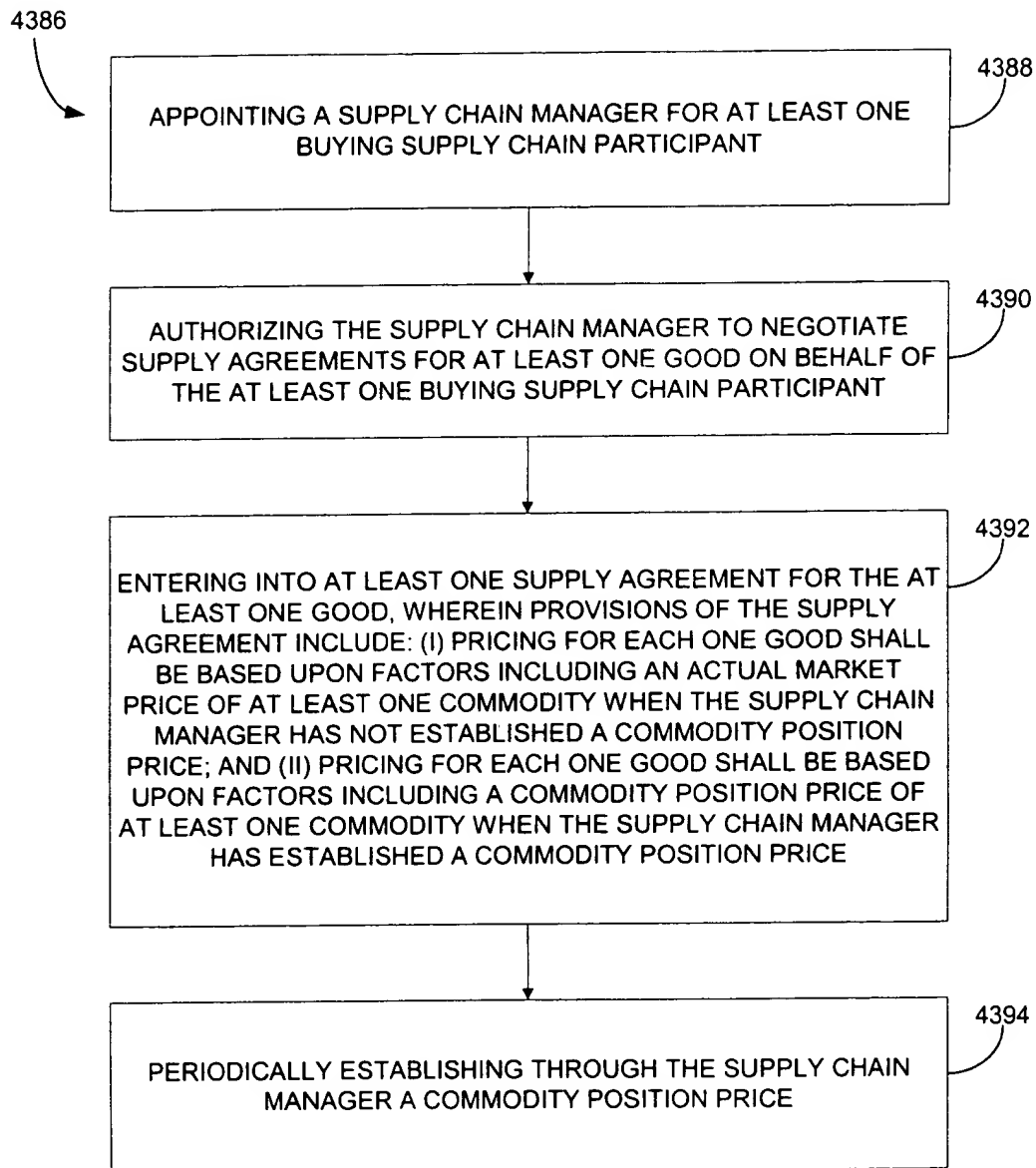


FIG. 43D

FIG. 44

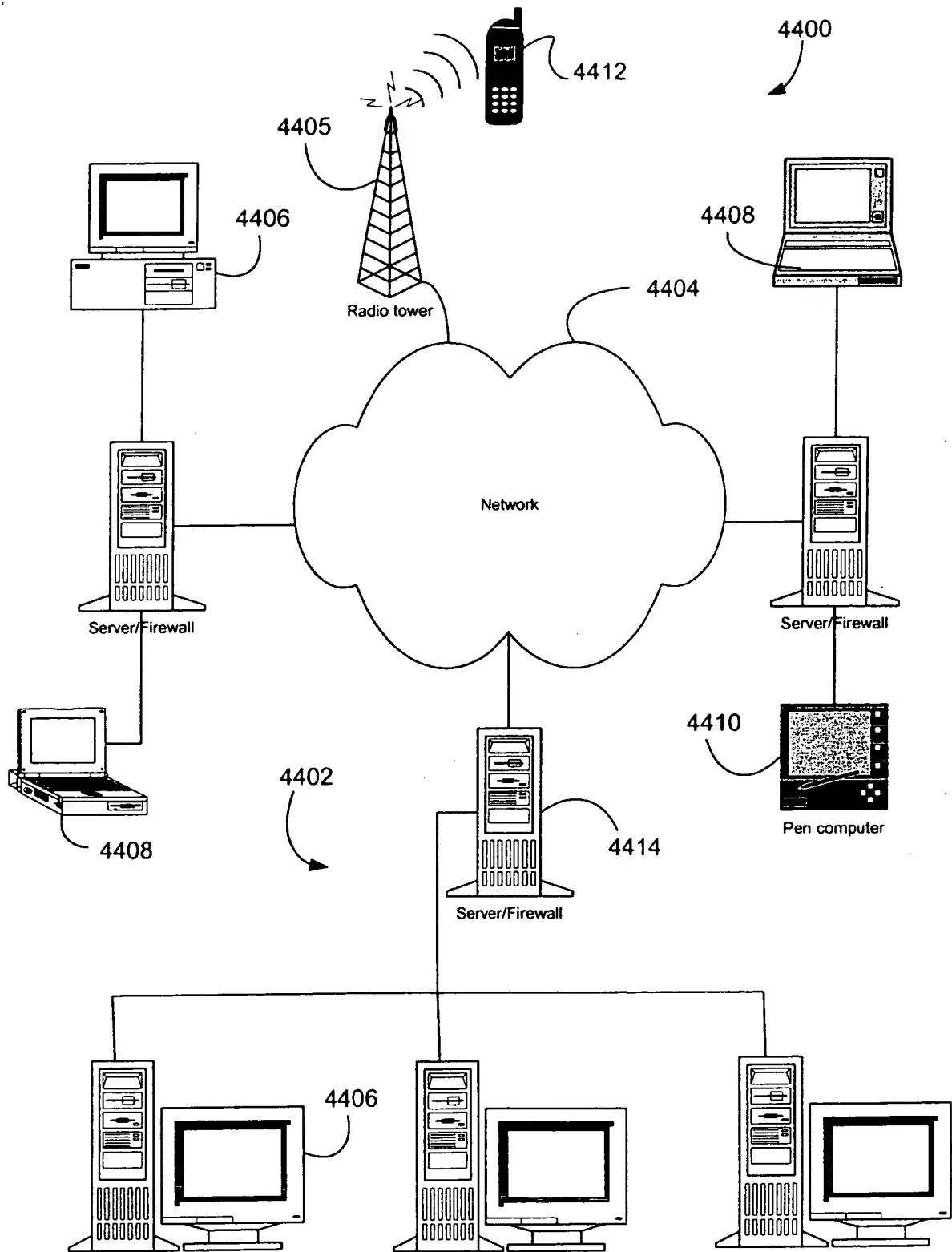


FIG. 44

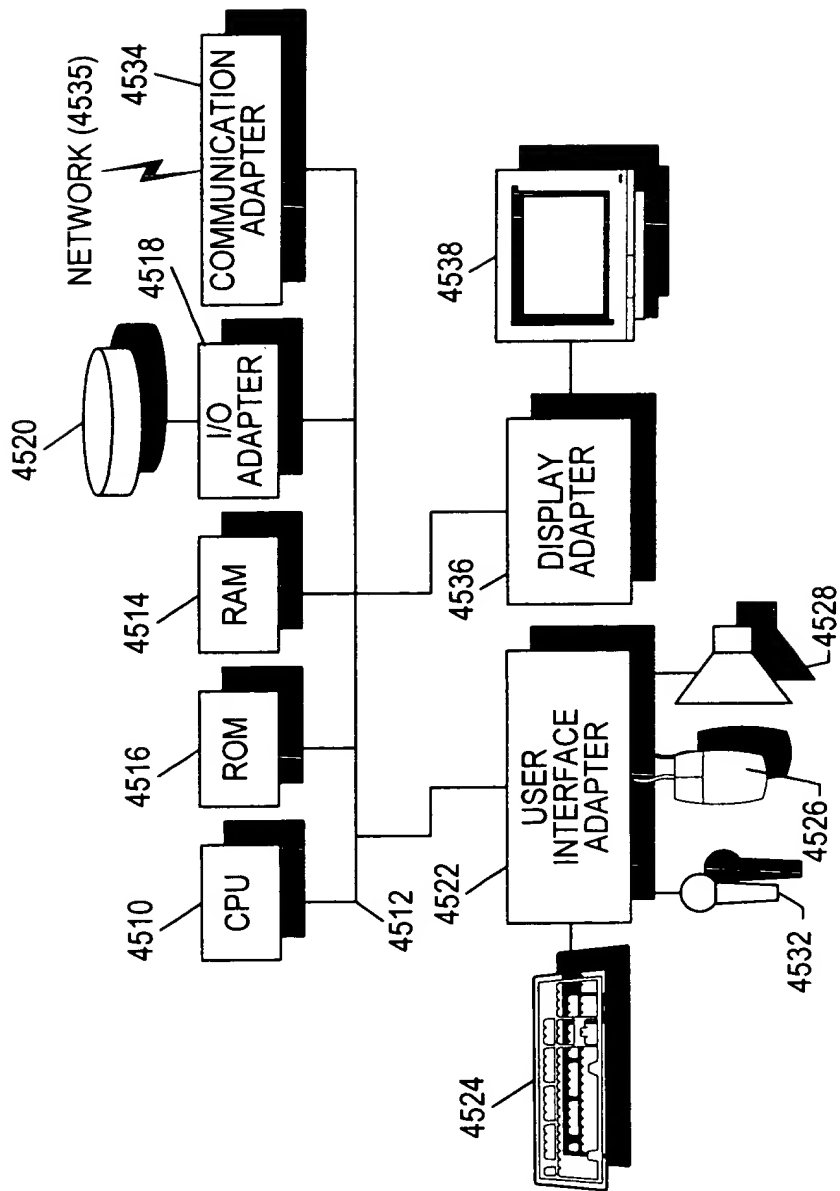


FIG. 45



105020-0545T360

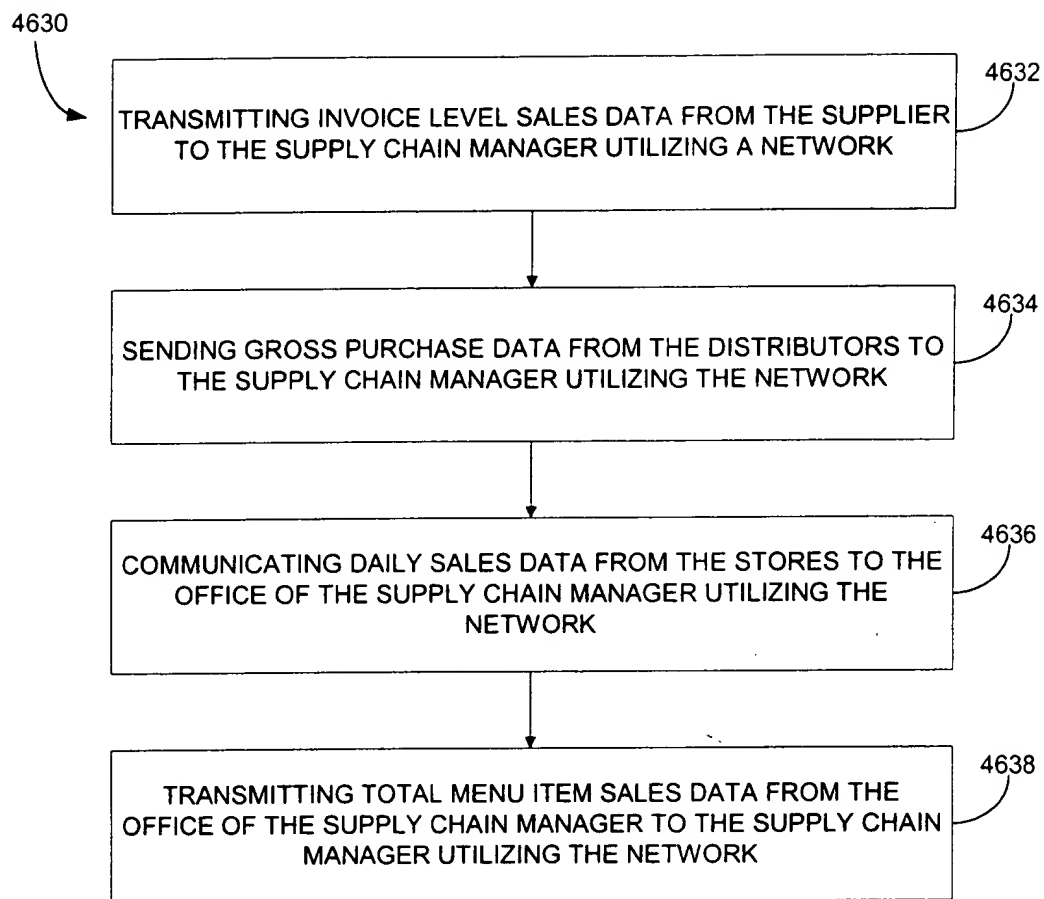


FIG. 46

4730

TRANSMITTING INVOICE LEVEL SALES DATA FROM THE SUPPLIER
TO THE SUPPLY CHAIN MANAGER UTILIZING A NETWORK

4732

SENDING INVOICE LEVEL SALES DATA FROM THE DISTRIBUTORS
TO THE SUPPLY CHAIN MANAGER UTILIZING THE NETWORK

4734

COMMUNICATING DAILY SALES DATA FROM THE STORES TO THE
OFFICE OF THE SUPPLY CHAIN MANAGER UTILIZING THE
NETWORK

4736

TRANSMITTING DAILY SALES DATA FROM THE OFFICE OF THE
SUPPLY CHAIN MANAGER TO THE SUPPLY CHAIN MANAGER
UTILIZING THE NETWORK, WHEREIN THE DAILY SALES DATA IS
ORGANIZED BASED ON THE STORES FROM WHICH THE DAILY
SALES DATA ORIGINATED

4738

FIG. 47

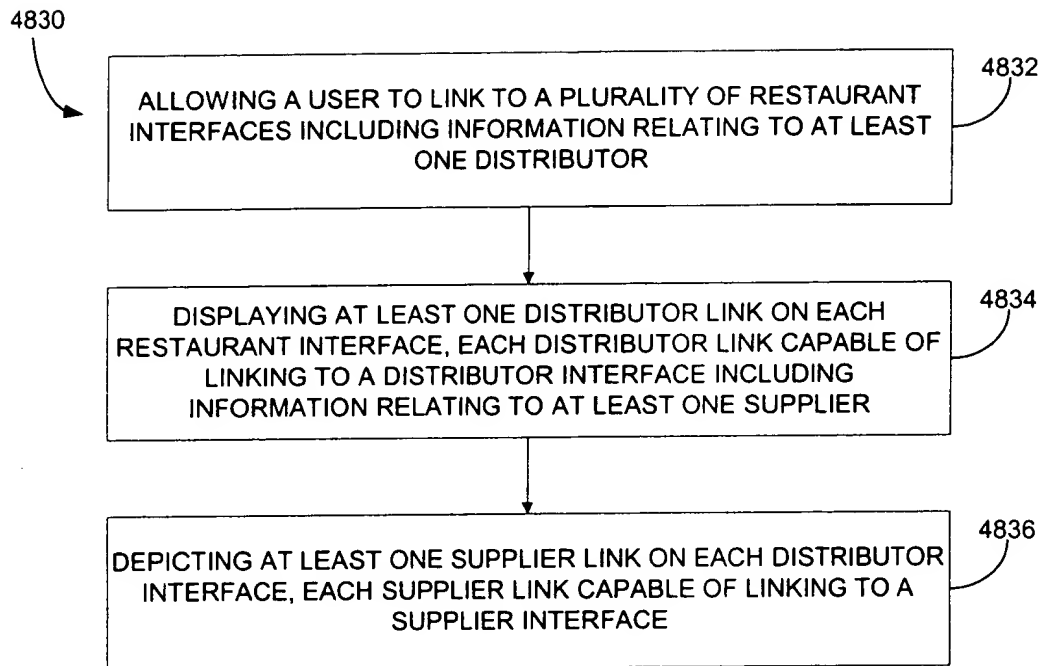


FIG. 48

FIG. 49

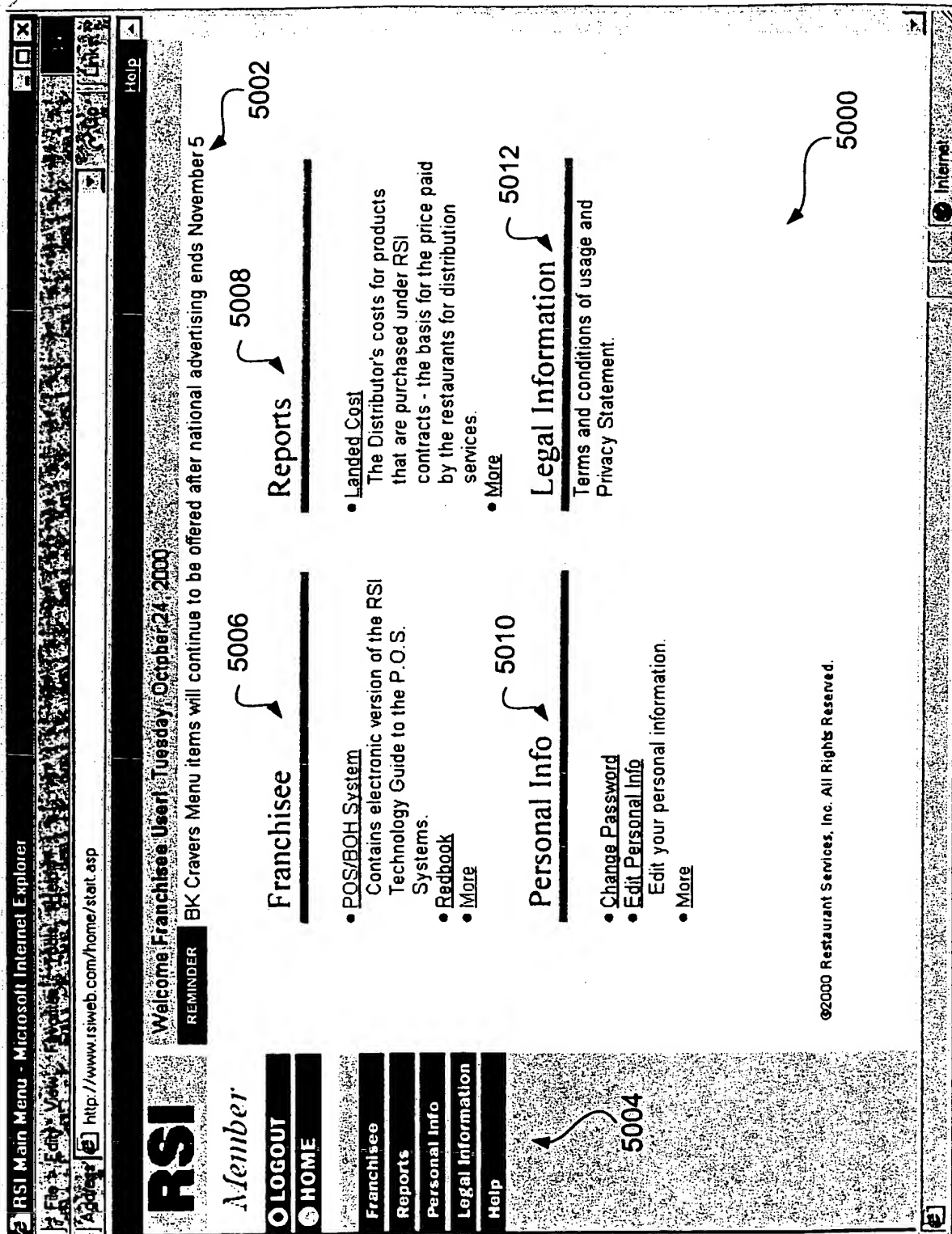


FIG. 50

TO 30/20/06/51350

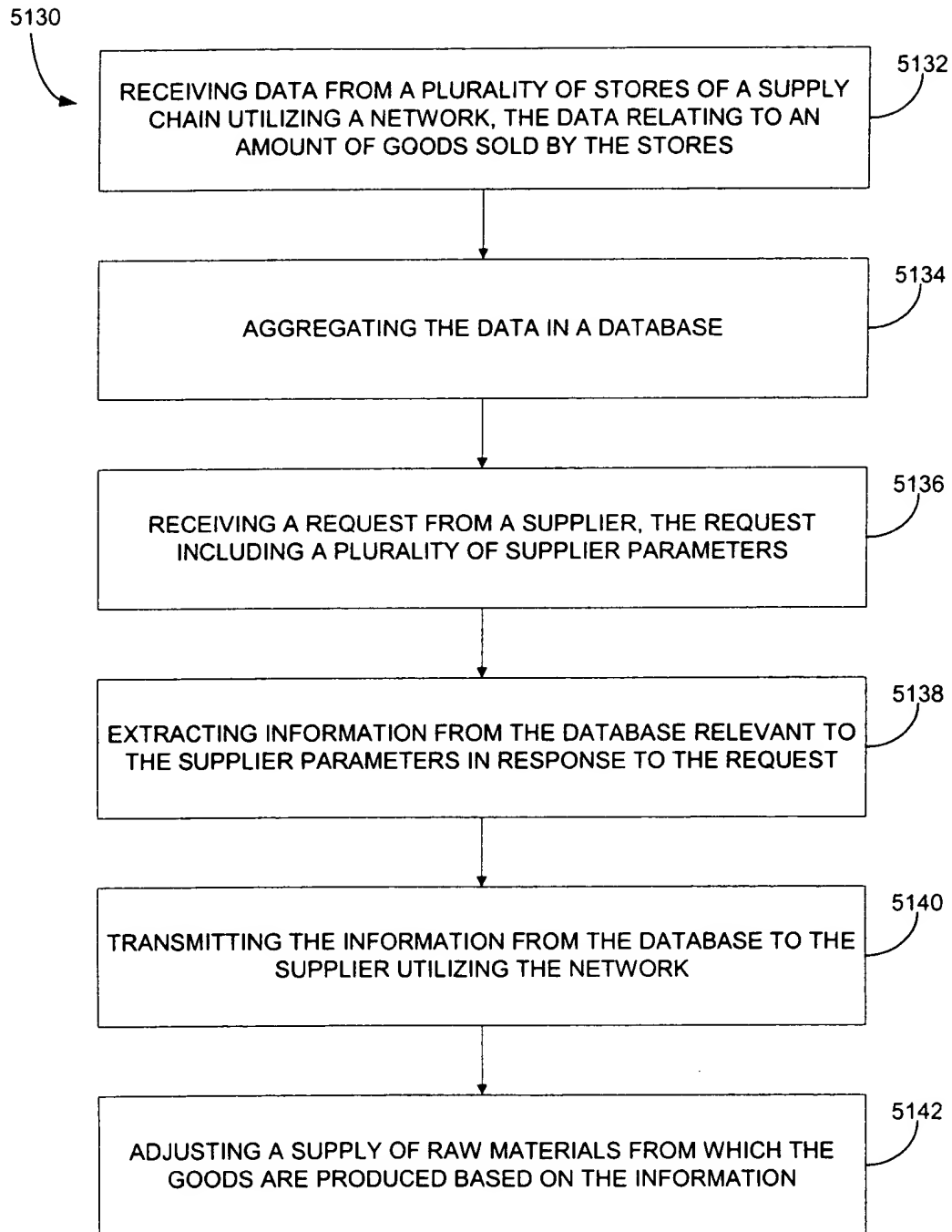


FIG. 51

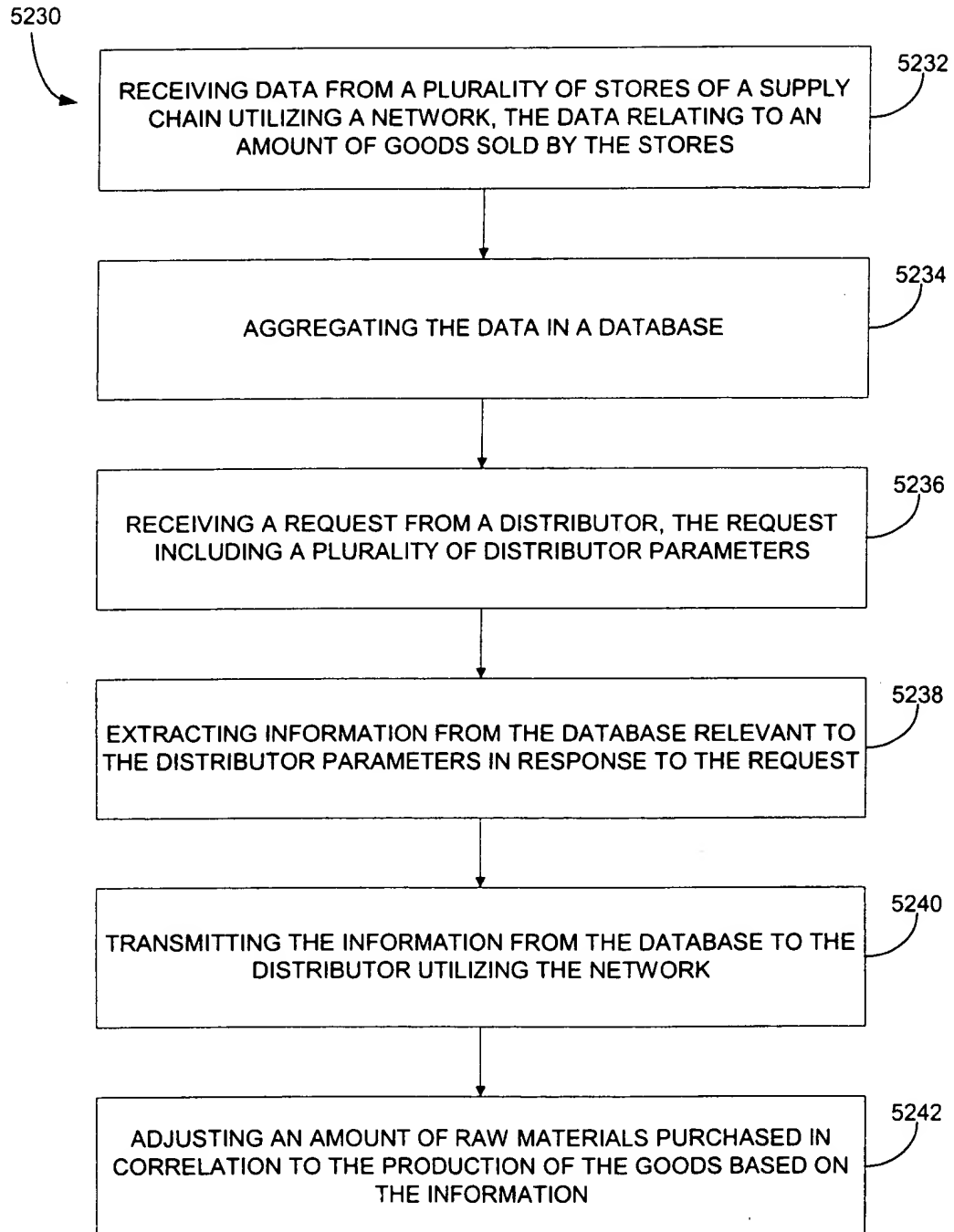


FIG. 52

109020-06151860



Distributor

LOGOUT

HOME

Reports

Personal Info

Legal Information

Help

POS Implied Daily Usage - Distributor

Printer Friendly Version

Distribution Company: REINHART FOODSERVICE

Distribution Center: REINHART - CEDAR RAPIDS, IA

POS Implied Daily Usage - Distributor
Tuesday, October 24, 2000

5300

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14 (34) Following Total Cases

EC Item No	Item Description	% Chg 14 (34) Avg	10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	Week Ending Total
18088	SAUCE: BBQ BULK BULLSEYE	0.00%	13	12	19	20	18	10	10	10	14	21	21	10	13	13	109
20788	MUSTARD: BULK BK	0.00%															110
24340	MAYONNAISE: BULK BK	0.00%	134	134	107	211	173	160	154	153	160	200	200	175	155	151	1184
24086	STRAW: WRAPPED 7.75" BK	0.00%		21	33	34	27	25	24	24	24	34	33	27	24	24	188
26318	FORK: WRAPPED BULK BK	0.00%															170
25462	KNIFE: WRAPPED BULK BK	0.00%		3	3	3	3	2	2	2	3	3	3	3	2	2	18
27682	KETCHUP: BULK BAG IN BOX	0.00%	88	88	134	142	115	104	102	101	100	130	130	115	108	102	765
27680	KETCHUP: PACKETS 10g BK	0.00%		127	194	205	160	143	142	139	144	197	197	180	142	140	1112
																	1112

Done

Internet

FIG. 53

109020 06451850

Local DC Promotion Forecast Report - Microsoft Internet Explorer

Address http://test.rslink.com/dc/d_rplpromodel.asp?dc=26576

RSI

Distributor

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REINHART - CEDAR RAPIDS, IA

Local Promotion Summary by DC

Tuesday, October 24, 2000

5400

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Local Promotion Option	ADI	Start Date	Projected Qty Usage	Duration (In Weeks)	Participating Rest Count	Non-Participating Restaurants
32 oz. Motor Cup						
Chicago, IL		5/1/00	85	98	8	
Davenport-Rt Moline, IA		6/1/00	85	32	17	
Des Moines-Ames, IA		7/10/00	85	17	28	
Omaha, NE		7/10/00	85	17	50	
Peoria, IL		6/1/00	85	98	17	
St. Louis, MO		6/23/00	85	98	10	
Springfield-Decatur-Chmpg, IL		6/1/00	85	98	1	
32 oz. Motor Cup Total					131	
Big King						
Cedar Rapids-Waterloo-Dubuq, IA		4/15/00		98	10	
Davenport-Rt Moline, IA		4/15/00		98	17	
Ottumwa-Kirksville, IA		4/15/00		98	3	
Big King Total					30	
Pancake Minis						
Chicago, IL		5/15/00	20	98	8	
Peoria, IL		5/1/00	20	98	17	
St. Louis, MO		4/15/00	20	98	10	
Pancake Minis Total					35	

Done

Internet

FIG. 54

109020-0645T860

POS Implied Daily Usage - Supplier - Microsoft Internet Explorer

File Edit View Favorites Tools Help

Address http://www.rsiweb.com/supplier/s_rptposdaily.asp?report=true

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Supplier

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POS Implied Daily Usage - Supplier

Supplier:

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Supplier: TYSON FOODS

POS Implied Daily Usage - Supplier

Tuesday, October 24, 2000

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FOB Point	DC	Item No.	Description	Avg	10/23	10/22	10/21	10/20	10/19	10/18	10/17	10/16	10/15	10/14	10/13	10/12	10/11	10/10	Week Ending Total
Total of DC Locations																			
CHICKEN- 6		PATTY		0.00%		90	137	144	111	100	98	95	100	134	137	125	100	100	780
CHICKEN- 7		BK BROILER		0.00%		35	51	60	48	46	43	43	40	53	60	48	46	41	330
CHICKEN- 8		TENDERS		0.00%		222	335	337	265	240	220	225	240	340	316	265	228	223	1,816
CHICKEN- 9		TENDERS		0.00%															1,608
CHICKEN- 10		TENDERS		0.00%															1,418
CHICKEN- 11		TENDERS		0.00%															354
CHICKEN- 12		TENDERS		0.00%															344
CHICKEN- 13		TENDERS		0.00%															1,203
CHICKEN- 14		TENDERS		0.00%															781
CHICKEN- 15		TENDERS		0.00%															780
CHICKEN- 16		TENDERS		0.00%															780
CHICKEN- 17		TENDERS		0.00%															780
CHICKEN- 18		TENDERS		0.00%															780
CHICKEN- 19		TENDERS		0.00%															780
CHICKEN- 20		TENDERS		0.00%															780
CHICKEN- 21		TENDERS		0.00%															780
CHICKEN- 22		TENDERS		0.00%															780
CHICKEN- 23		TENDERS		0.00%															780
CHICKEN- 24		TENDERS		0.00%															780
CHICKEN- 25		TENDERS		0.00%															780
CHICKEN- 26		TENDERS		0.00%															780
CHICKEN- 27		TENDERS		0.00%															780
CHICKEN- 28		TENDERS		0.00%															780
CHICKEN- 29		TENDERS		0.00%															780
CHICKEN- 30		TENDERS		0.00%															780
CHICKEN- 31		TENDERS		0.00%															780
CHICKEN- 32		TENDERS		0.00%															780
CHICKEN- 33		TENDERS		0.00%															780
CHICKEN- 34		TENDERS		0.00%															780
CHICKEN- 35		TENDERS		0.00%															780
CHICKEN- 36		TENDERS		0.00%															780
CHICKEN- 37		TENDERS		0.00%															780
CHICKEN- 38		TENDERS		0.00%															780
CHICKEN- 39		TENDERS		0.00%															780
CHICKEN- 40		TENDERS		0.00%															780
CHICKEN- 41		TENDERS		0.00%															780
CHICKEN- 42		TENDERS		0.00%															780
CHICKEN- 43		TENDERS		0.00%															780
CHICKEN- 44		TENDERS		0.00%															780
CHICKEN- 45		TENDERS		0.00%															780
CHICKEN- 46		TENDERS		0.00%															780
CHICKEN- 47		TENDERS		0.00%															780
CHICKEN- 48		TENDERS		0.00%															780
CHICKEN- 49		TENDERS		0.00%															780
CHICKEN- 50		TENDERS		0.00%															780
CHICKEN- 51		TENDERS		0.00%															780
CHICKEN- 52		TENDERS		0.00%															780
CHICKEN- 53		TENDERS		0.00%															780
CHICKEN- 54		TENDERS		0.00%															780
CHICKEN- 55		TENDERS		0.00%															780
CHICKEN- 56		TENDERS		0.00%															780
CHICKEN- 57		TENDERS		0.00%															780
CHICKEN- 58		TENDERS		0.00%															780
CHICKEN- 59		TENDERS		0.00%															780
CHICKEN- 60		TENDERS		0.00%															780
CHICKEN- 61		TENDERS		0.00%															780
CHICKEN- 62		TENDERS		0.00%															780
CHICKEN- 63		TENDERS		0.00%															780
CHICKEN- 64		TENDERS		0.00%															780
CHICKEN- 65		TENDERS		0.00%															780
CHICKEN- 66		TENDERS		0.00%															780
CHICKEN- 67		TENDERS		0.00%															780
CHICKEN- 68		TENDERS		0.00%															780
CHICKEN- 69		TENDERS		0.00%															780
CHICKEN- 70		TENDERS		0.00%															780
CHICKEN- 71		TENDERS		0.00%															780
CHICKEN- 72		TENDERS		0.00%															780
CHICKEN- 73		TENDERS		0.00%															780
CHICKEN- 74		TENDERS		0.00%															780
CHICKEN- 75		TENDERS		0.00%															780
CHICKEN- 76		TENDERS		0.00%															780
CHICKEN- 77		TENDERS		0.00%															780
CHICKEN- 78		TENDERS		0.00%															780
CHICKEN- 79		TENDERS		0.00%															780
CHICKEN- 80		TENDERS		0.00%															780
CHICKEN- 81		TENDERS		0.00%															780
CHICKEN- 82		TENDERS		0.00%															780
CHICKEN- 83		TENDERS		0.00%															780
CHICKEN- 84		TENDERS		0.00%															780
CHICKEN- 85		TENDERS		0.00%															780
CHICKEN- 86		TENDERS		0.00%															780
CHICKEN- 87		TENDERS		0.00%															780
CHICKEN- 88		TENDERS		0.00%															780
CHICKEN- 89		TENDERS		0.00%															780
CHICKEN- 90		TENDERS		0.00%															780
CHICKEN- 91		TENDERS		0.00%															780
CHICKEN- 92		TENDERS		0.00%															780
CHICKEN- 93		TENDERS		0.00%															780
CHICKEN- 94		TENDERS		0.00%															780
CHICKEN- 95		TENDERS		0.00%															780
CHICKEN- 96		TENDERS		0.00%															780
CHICKEN- 97		TENDERS		0.00%															780
CHICKEN- 98		TENDERS		0.00%															780
CHICKEN- 99		TENDERS		0.00%															780
CHICKEN- 100		TENDERS		0.00%															780
CHICKEN- 101		TENDERS		0.00%															780
CHICKEN- 102		TENDERS		0.00%															780
CHICKEN- 103		TENDERS		0.00%															780
CHICKEN- 104		TENDERS		0.00%															780
CHICKEN- 105		TENDERS		0.00%															780
CHICKEN- 106		TENDERS		0.00%															780
CHICKEN- 107		TENDERS		0.00%															780
CHICKEN- 108		TENDERS		0.00%															780
CHICKEN- 109		TENDERS		0.00%															780
CHICKEN- 110		TENDERS		0.00%															780
CHICKEN- 111		TENDERS		0.00%															780
CHICKEN- 112		TENDERS		0.00%															780
CHICKEN- 113		TENDERS		0.00%															780
CHICKEN- 114		TENDERS		0.00%															780
CHICKEN- 115		TENDERS		0.00%															780
CHICKEN- 116		TENDERS		0.00%															780
CHICKEN- 117		TENDERS		0.00%															780
CHICKEN- 118		TENDERS		0.00%															780
CHICKEN- 119		TENDERS																	

109020-06451360

Restaurant Landed Cost Verification Report - Microsoft Internet Explorer

http://www.rsiweb.com/lan/l_rptlc.asp?report=true

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Restaurant Landed Cost Verification Report

Report Date: Sunday, October 22, 2000

Restaurant Number: 0003473

Distribution Center: REINHART - CEDAR RAPIDS, IA

Report Contact: Robert Harris

Contact Number: 305-529-3409

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Landed Cost Report

Restaurant Number: 0003473 Date: 10/22/00 Retrieve

5600

DC Item No	RSI Item No	RSI Item Description	DC Cost	Markup	Rest Cost
10340	4439	REGISTER TAPE THERMAL 2.26" X 105'	\$21.27	\$1.57	\$22.84
12860	3686	SUGAR SUBSTITUTE-PINK PKT 2000 CT	\$5.87	\$1.57	\$7.44
18060	306	SAUCE-BULK-KRAFT BULL'S EYE	\$24.48	\$1.57	\$26.05
19432	4473	COFFEE FOLGERS REGULAR	\$44.50	\$1.57	\$46.07
20768	87	MUSTARD-BULK-30AL	\$8.45	\$1.57	\$9.02
20940	4281	WRAP-LOCAL OPTION	\$29.78	\$1.57	\$31.35
24340	66	SAUCE-BULK-MAYONNAISE	\$7.91	\$1.57	\$9.38
24500	4270	WATERICE MOUNTAIN 5L	\$8.41	\$1.57	\$9.98

Done

Internal

FIG. 56

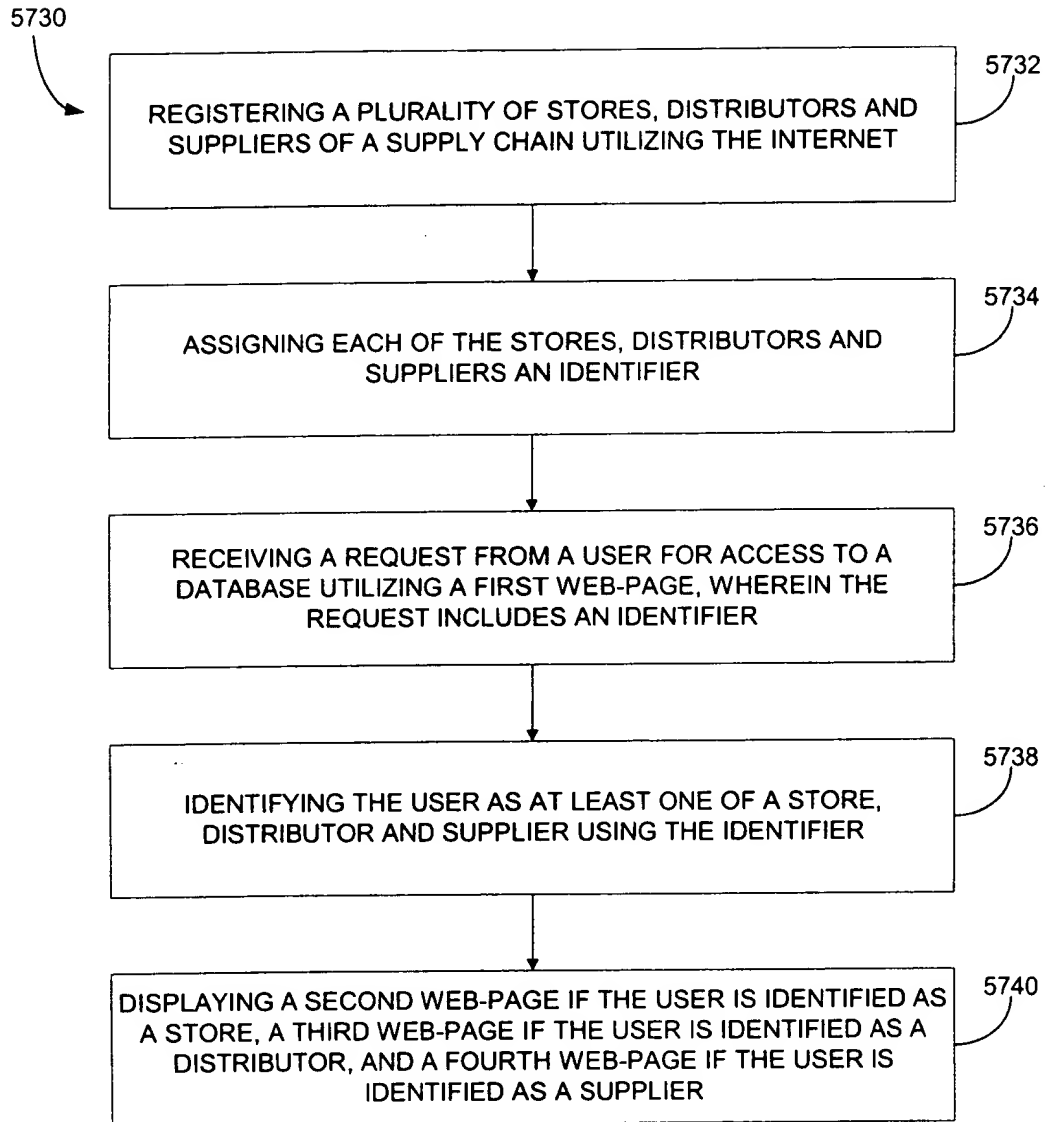


FIG. 57

5804

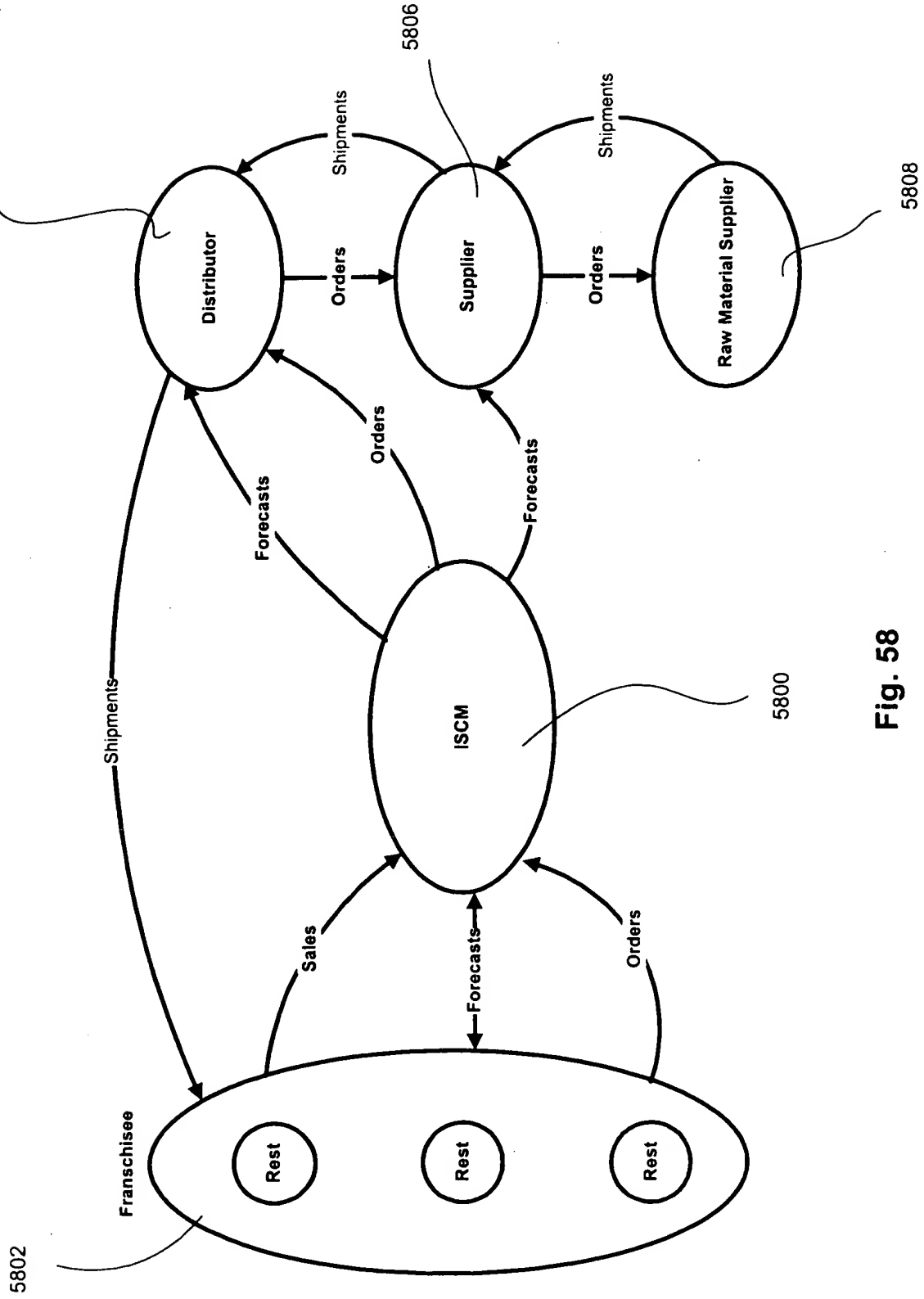


Fig. 58

5930

SENDING A DISTRIBUTOR AN ORDER FOR GOODS FROM A
SUPPLY CHAIN PARTICIPANT UTILIZING A NETWORK

5932

TRACKING THE GOODS UTILIZING A BAR CODE

5934

STORING RESULTS OF THE TRACKING IN A DATABASE

5936

ALLOWING THE SUPPLY CHAIN PARTICIPANT TO ACCESS THE
RESULTS OF THE TRACKING UTILIZING A NETWORK WITH TCP/IP
PROTOCOL

5938

FIG. 59

09815490-070501



TOP SECRET

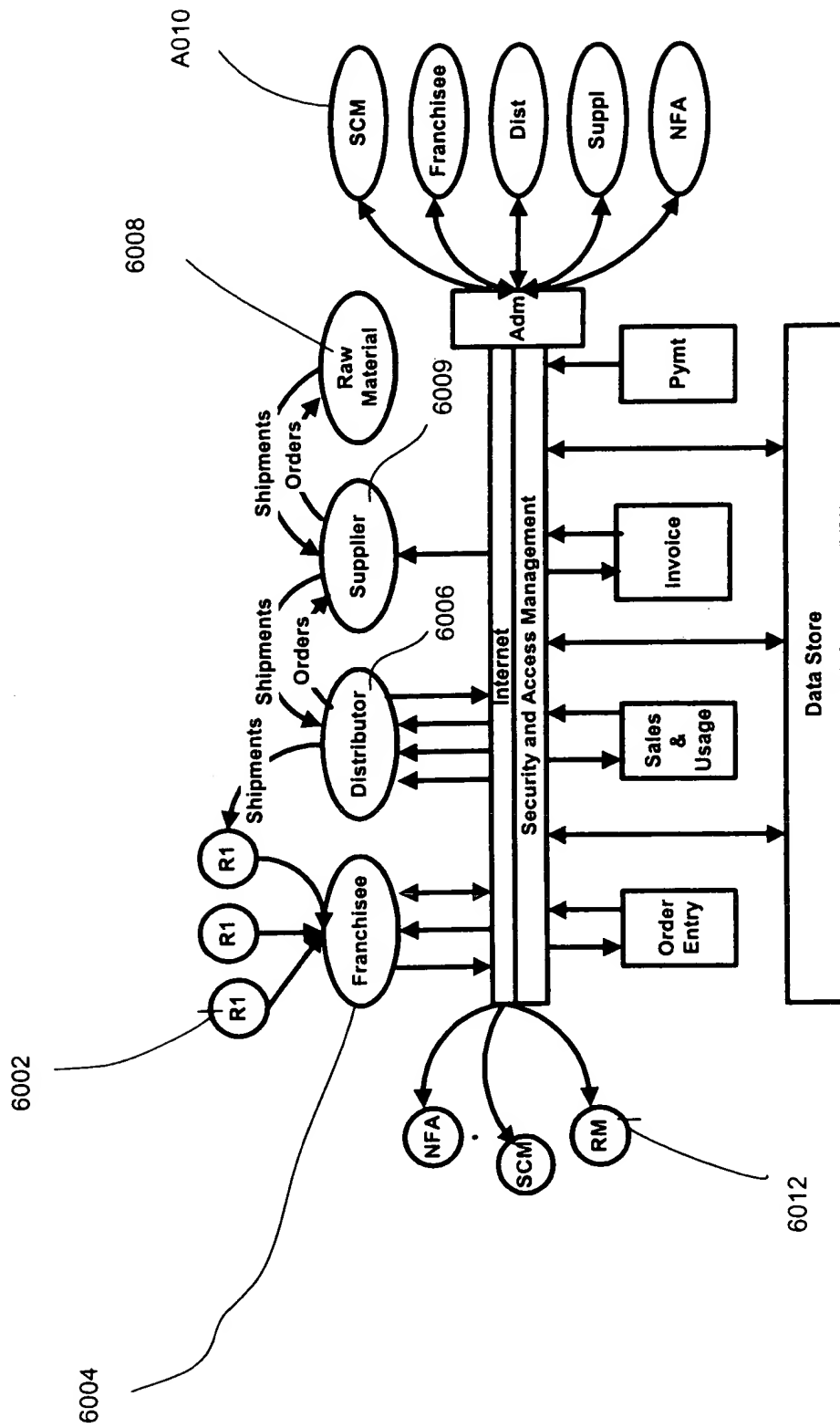


Fig. 60



2000-06-15 13:00

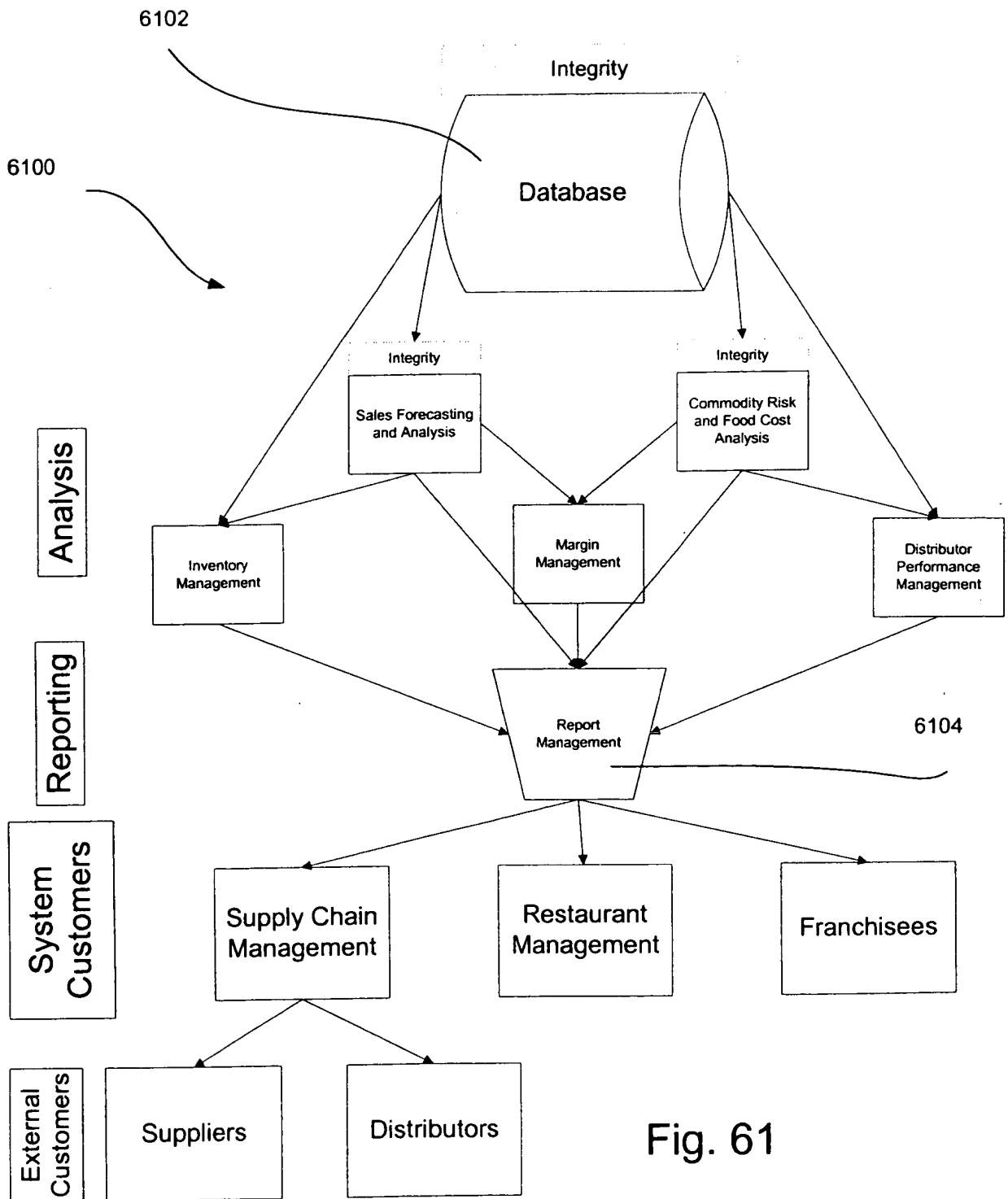


Fig. 61

DECLASSIFIED

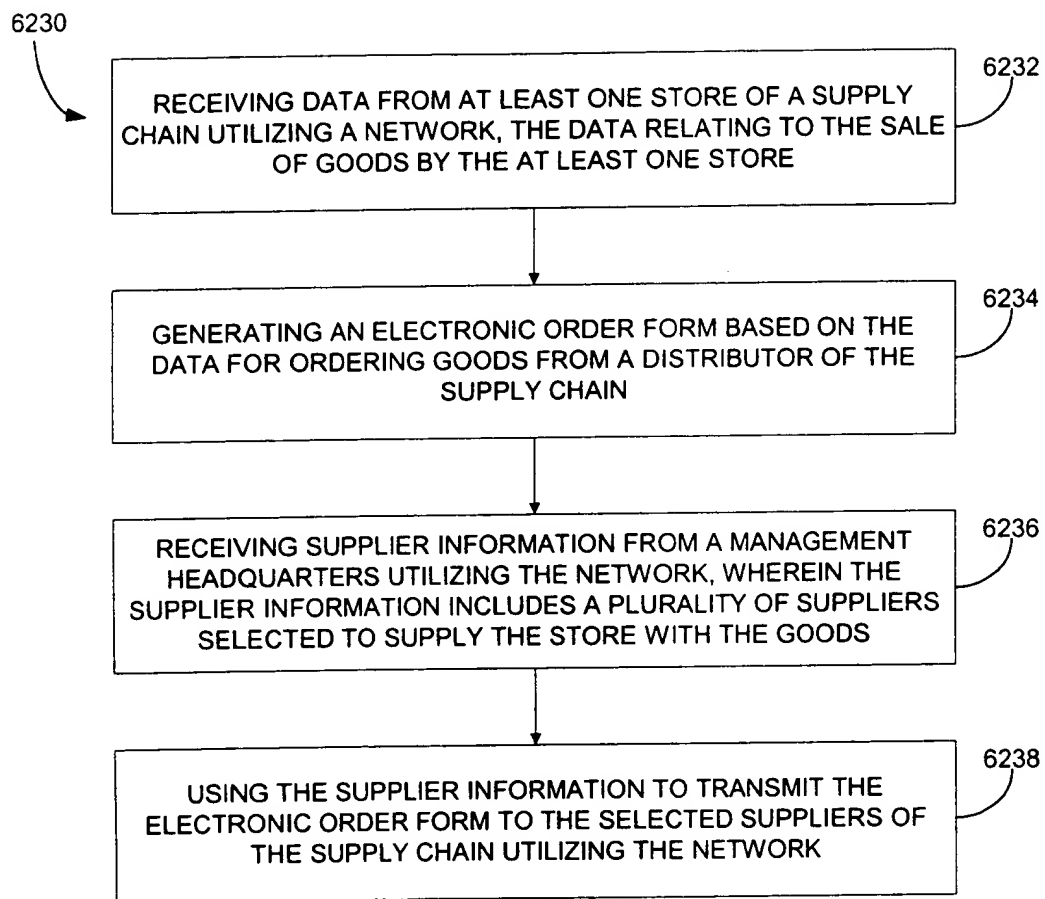


FIG. 62

6300

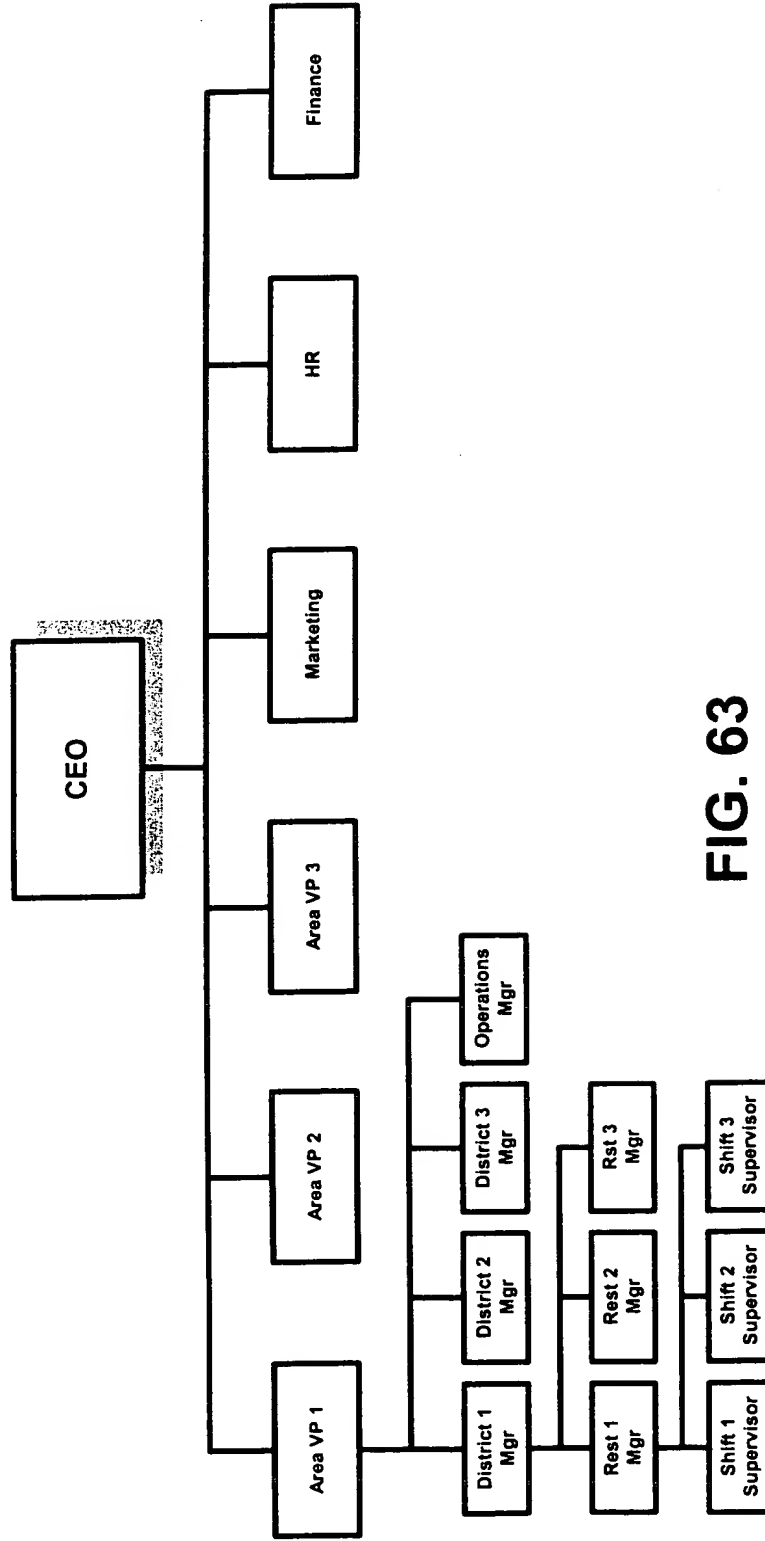


FIG. 63

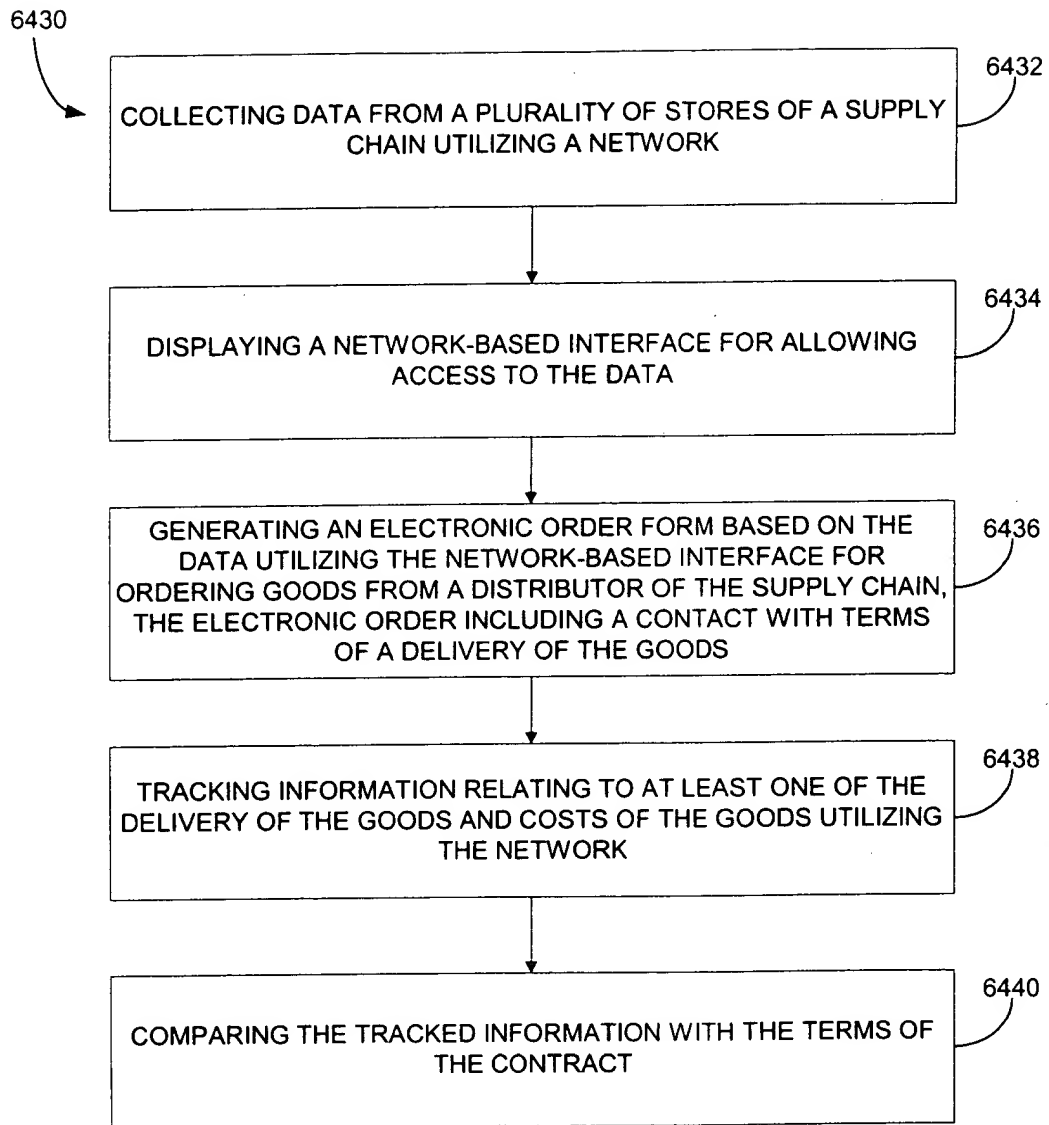


FIG. 64

6530

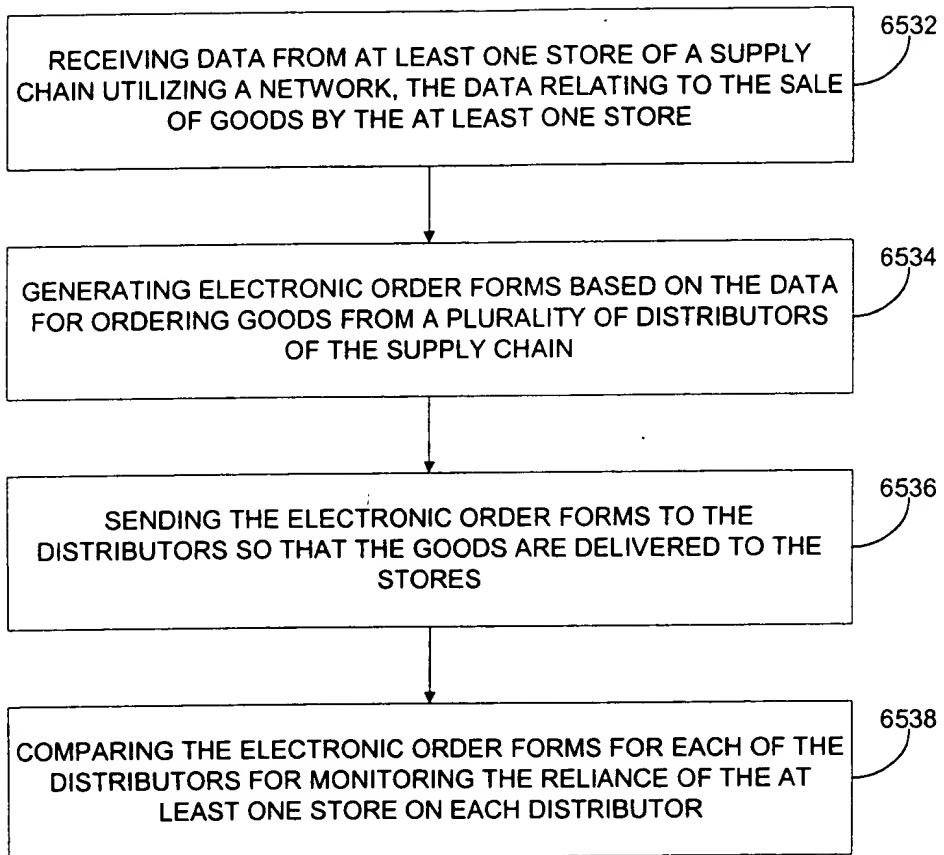


FIG. 65

0945490.070604

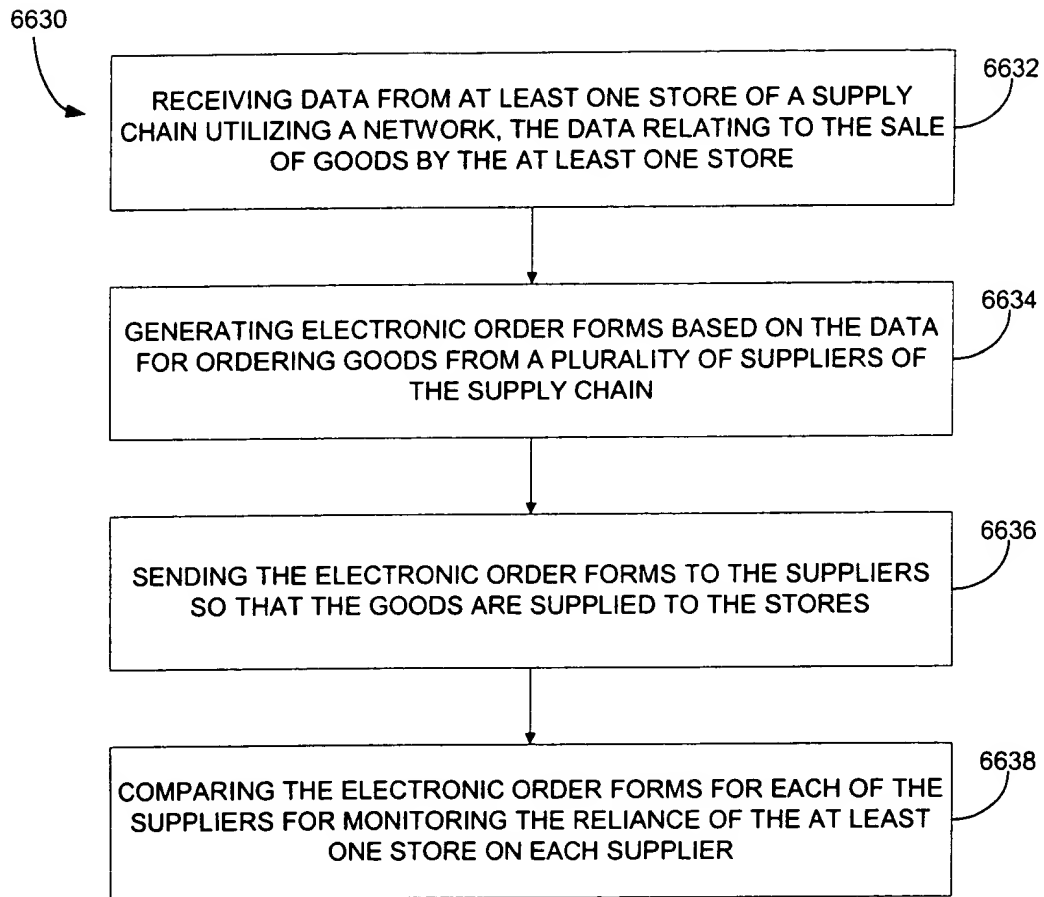


FIG. 66

09815490-070604

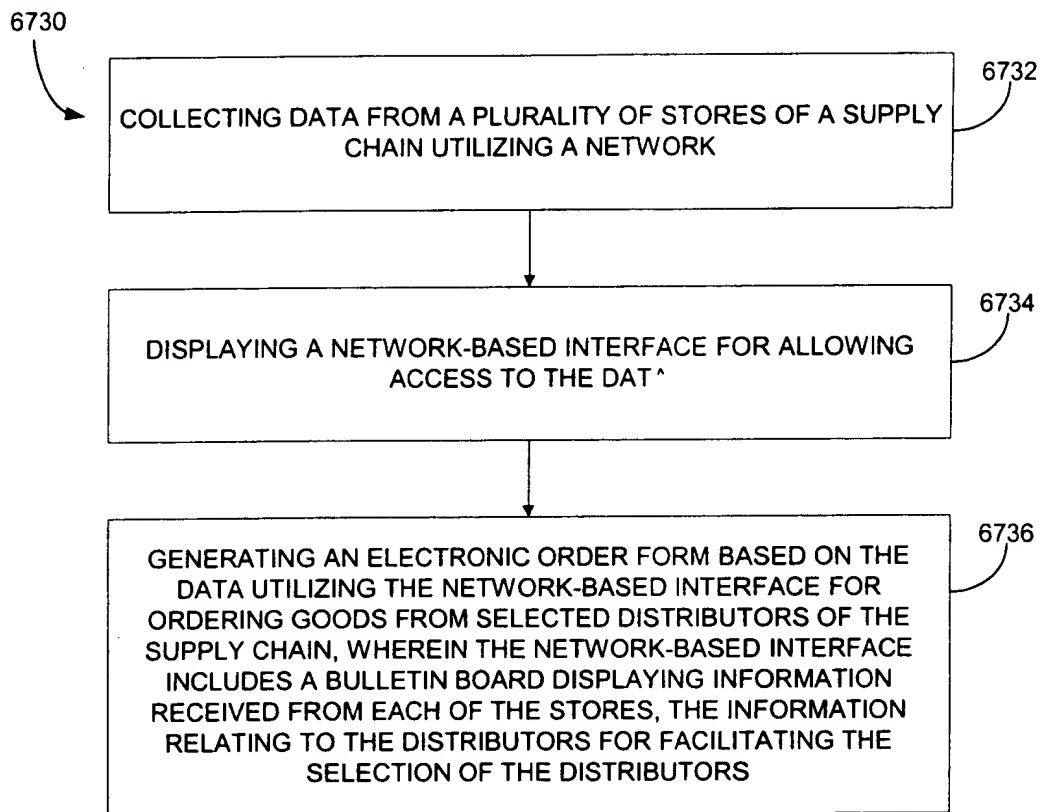


FIG. 67

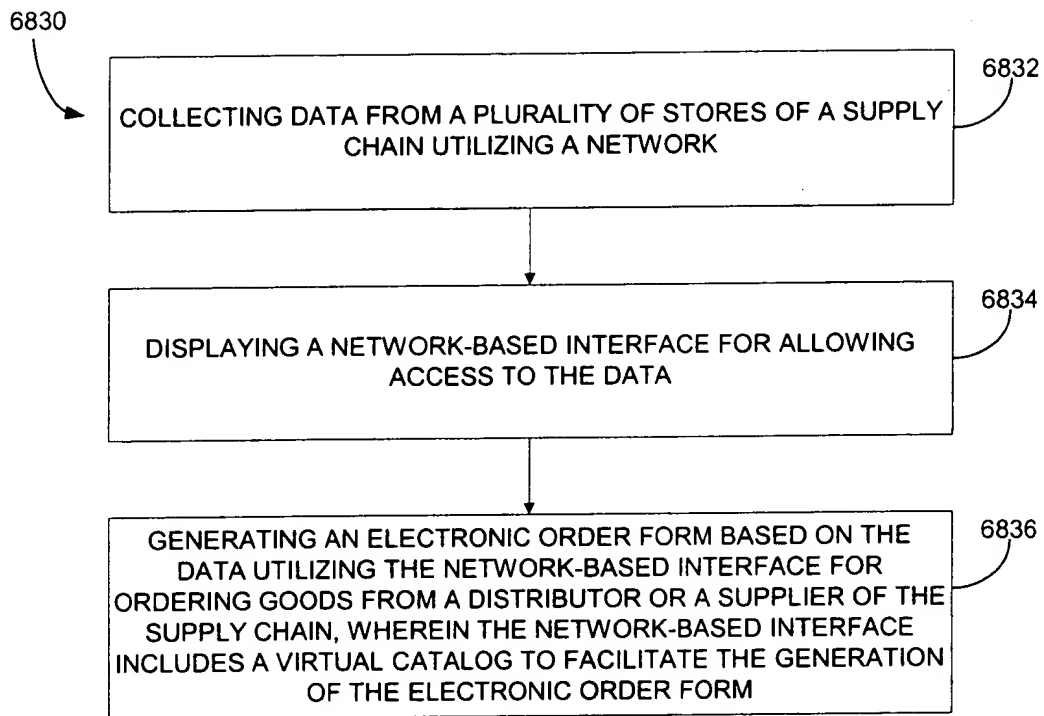


FIG. 68

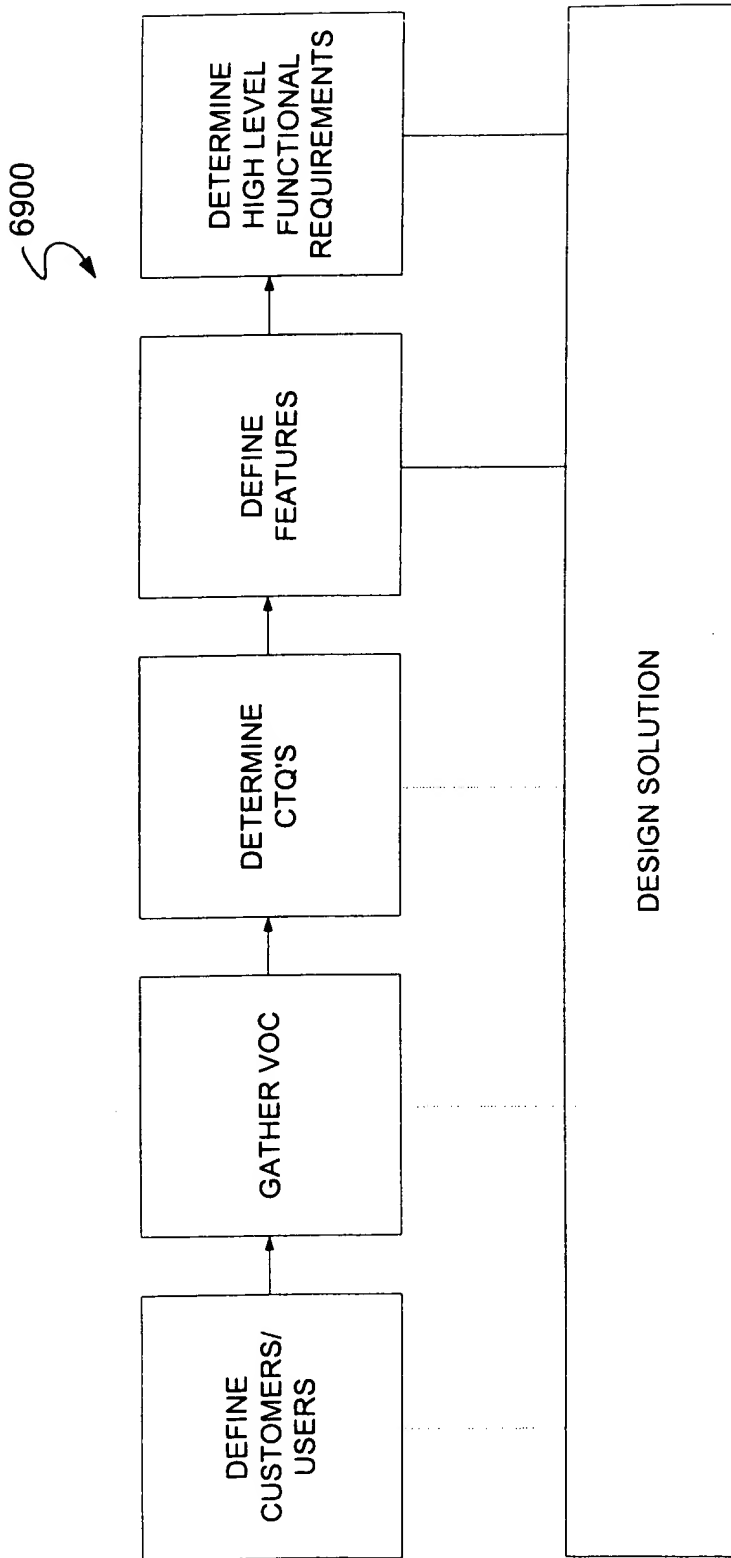


FIG. 69

105020-0545T860

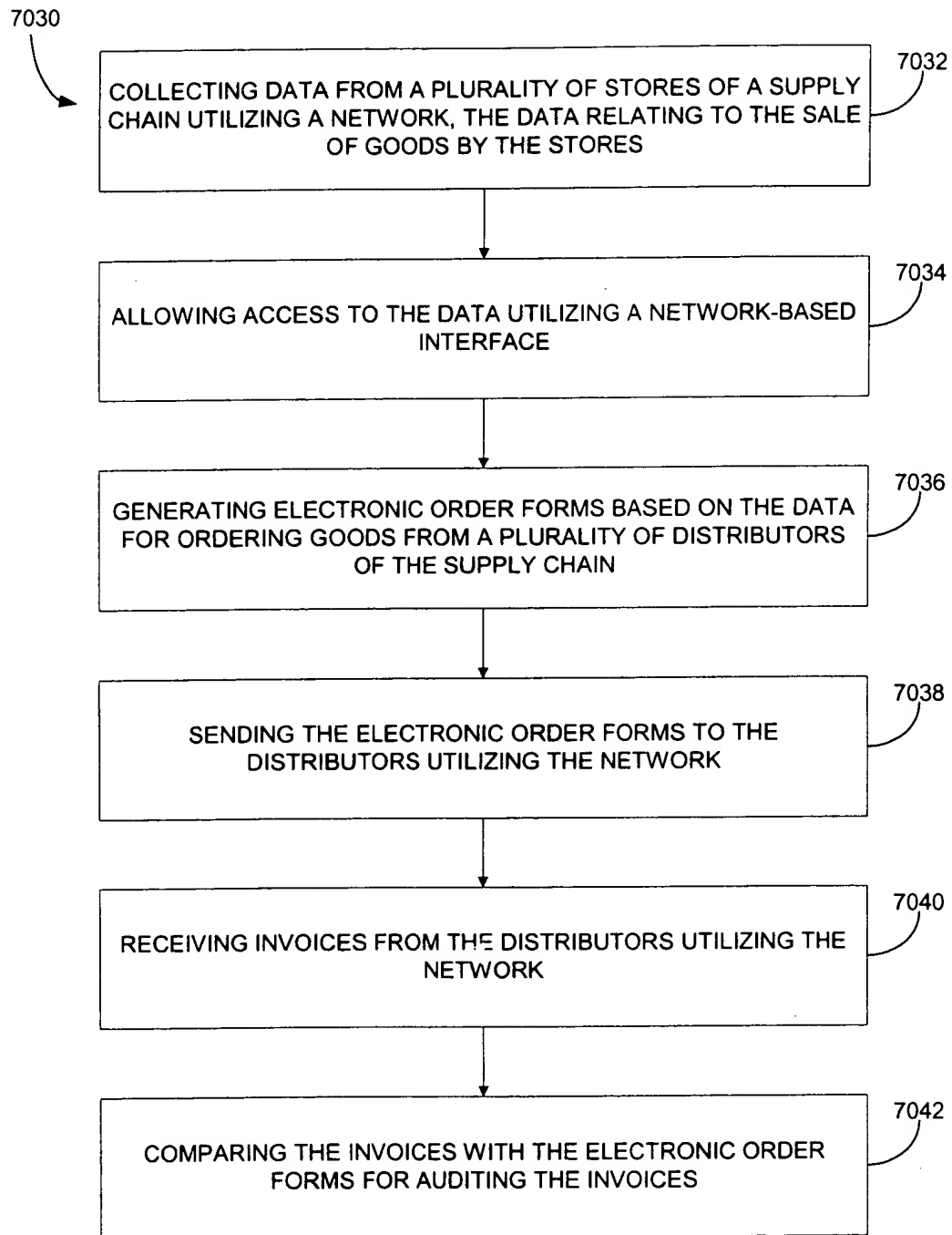


FIG. 70



FO3020-0645TB50

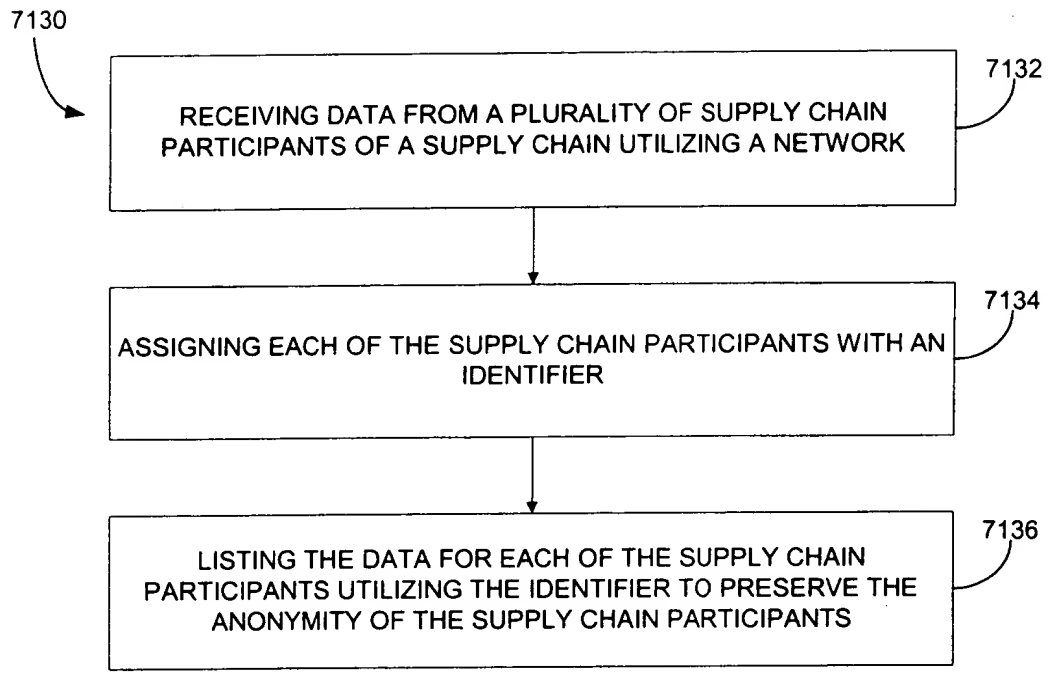


FIG. 71

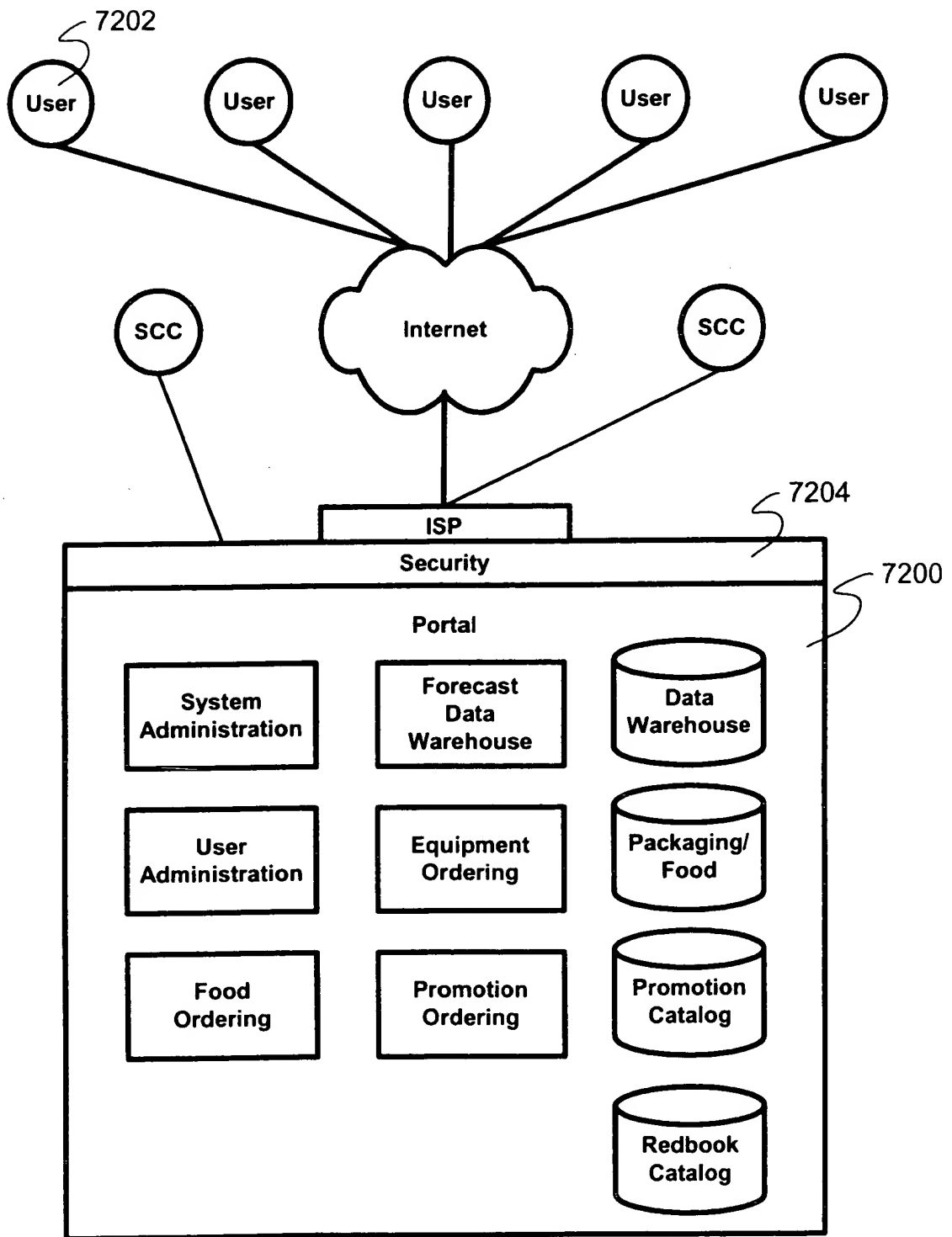


FIG. 72

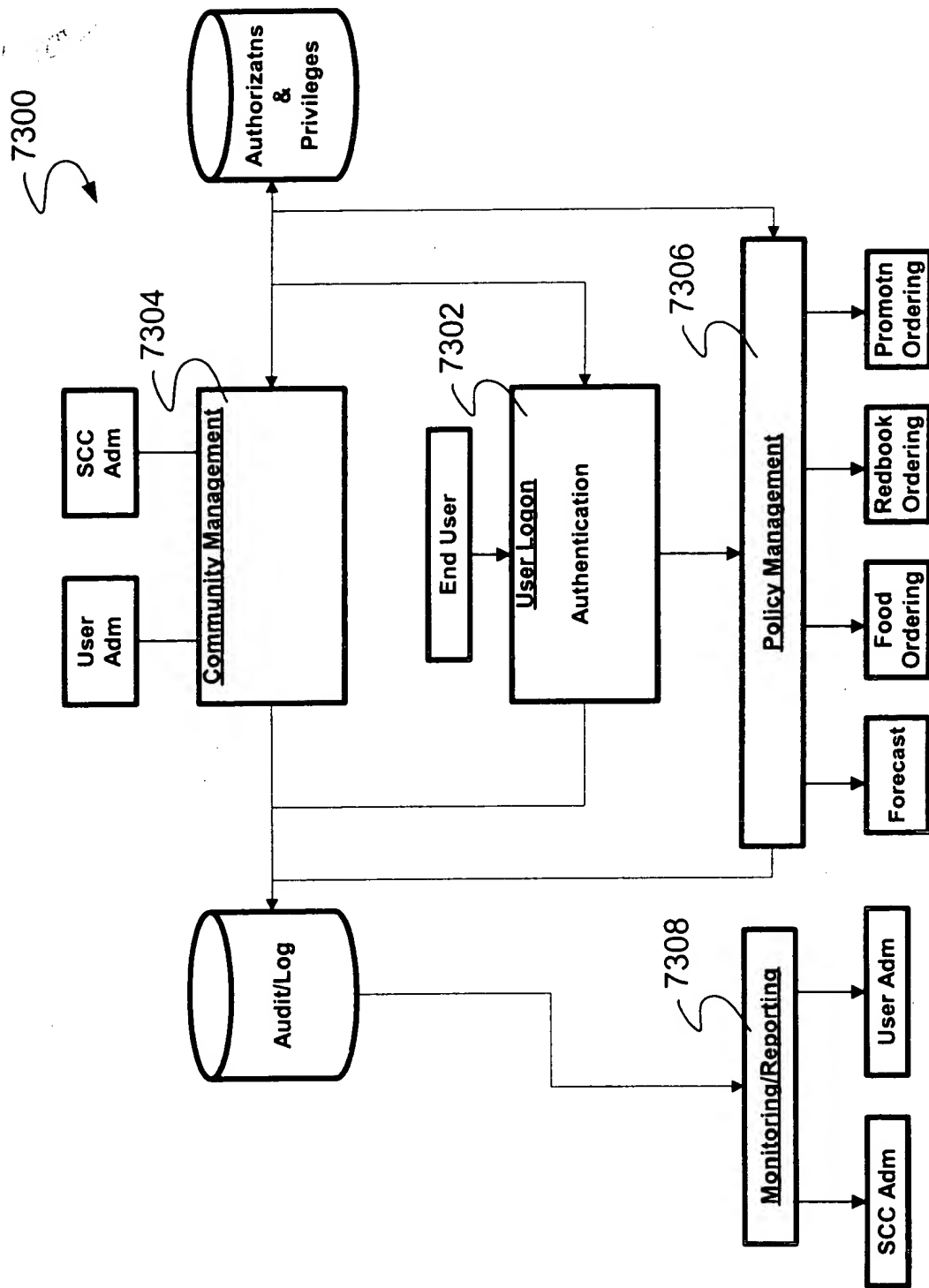


FIG. 73

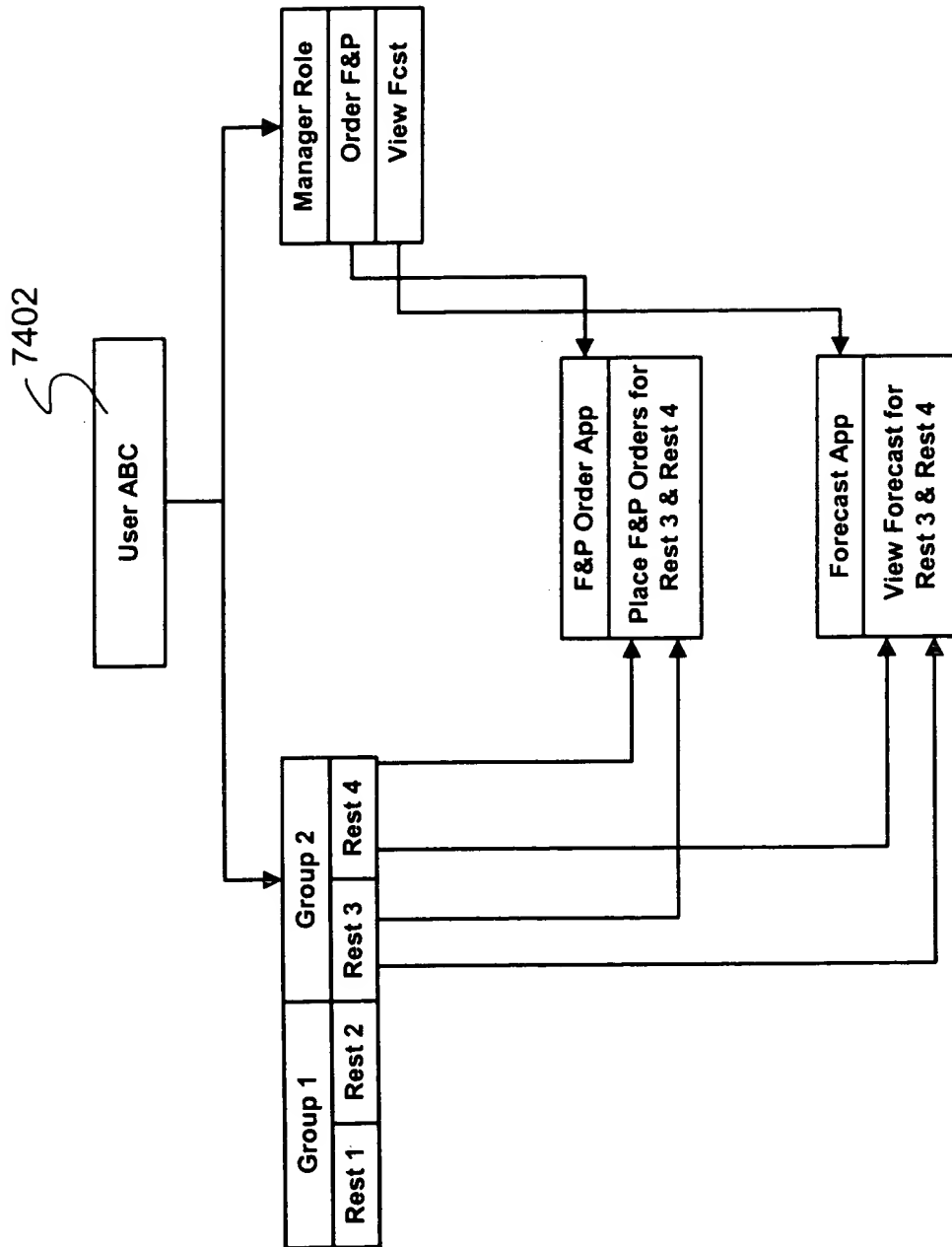


FIG. 74

FOUO 20-06457360

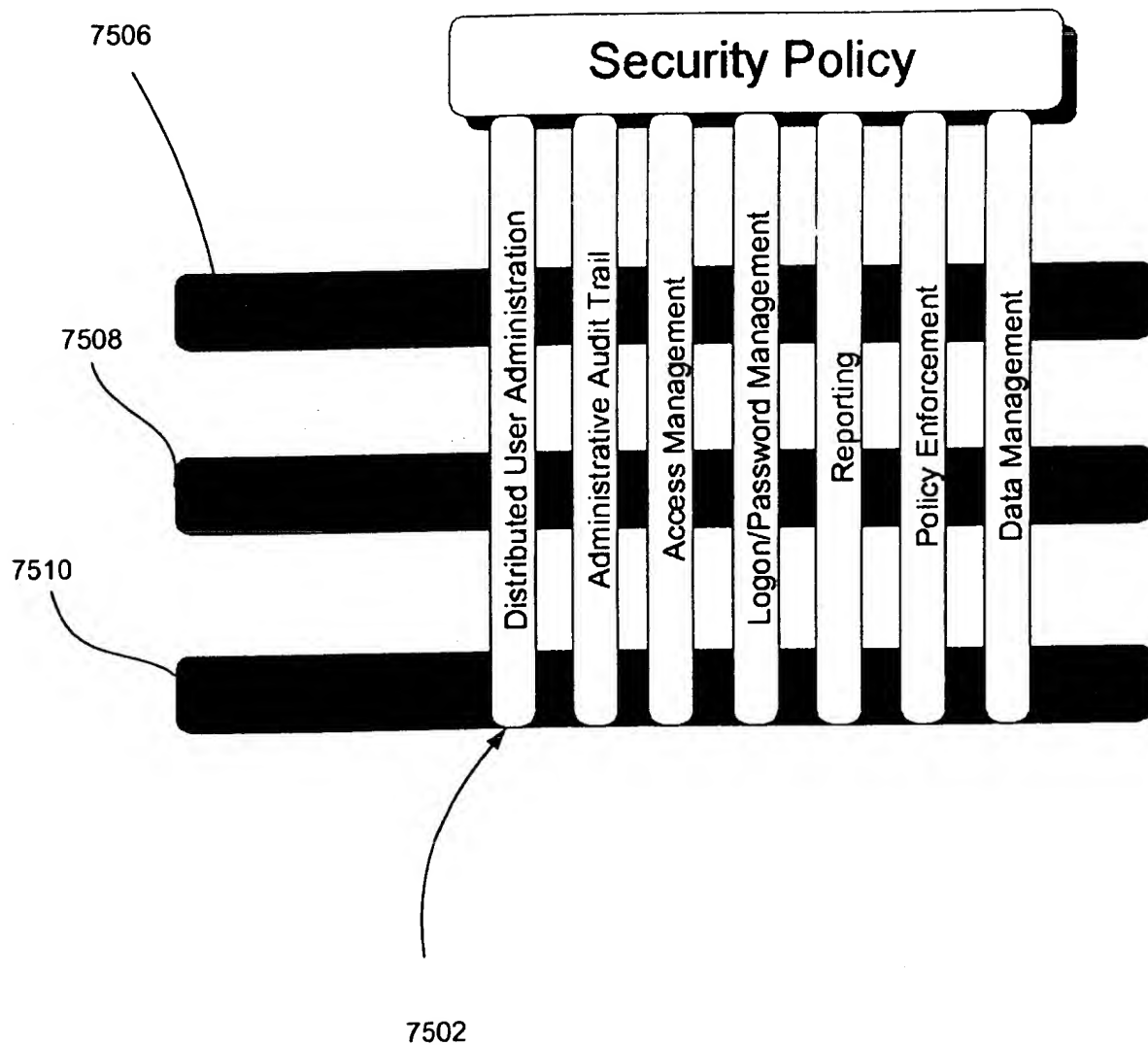


Fig. 75



2005/05/13/05451360

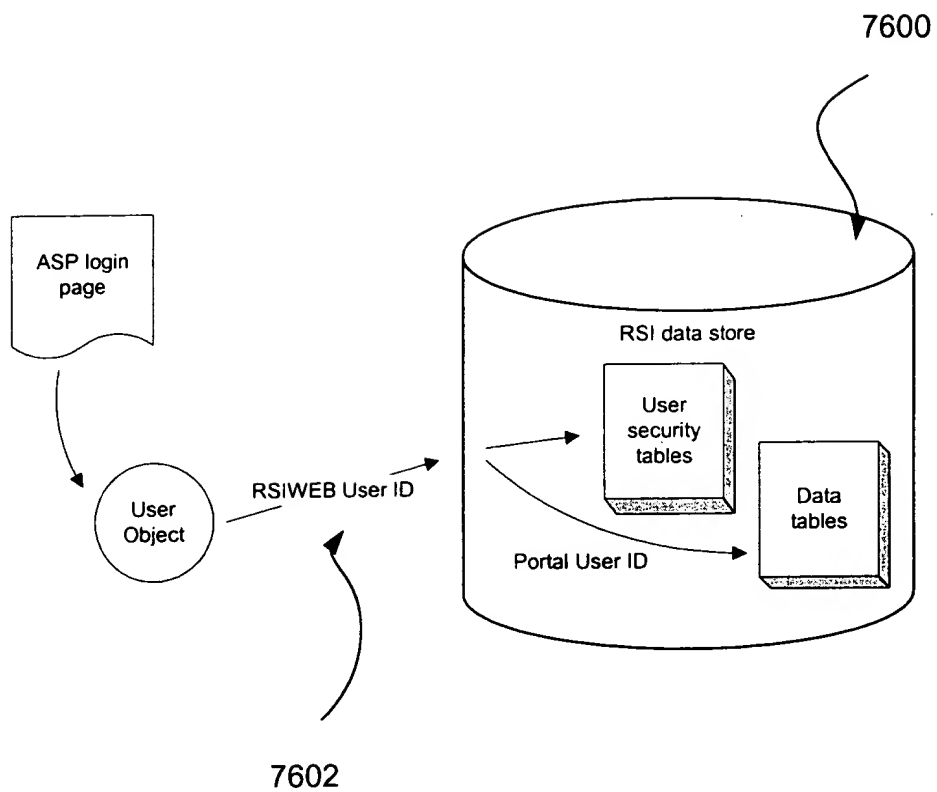


Fig. 76

105020 06451860

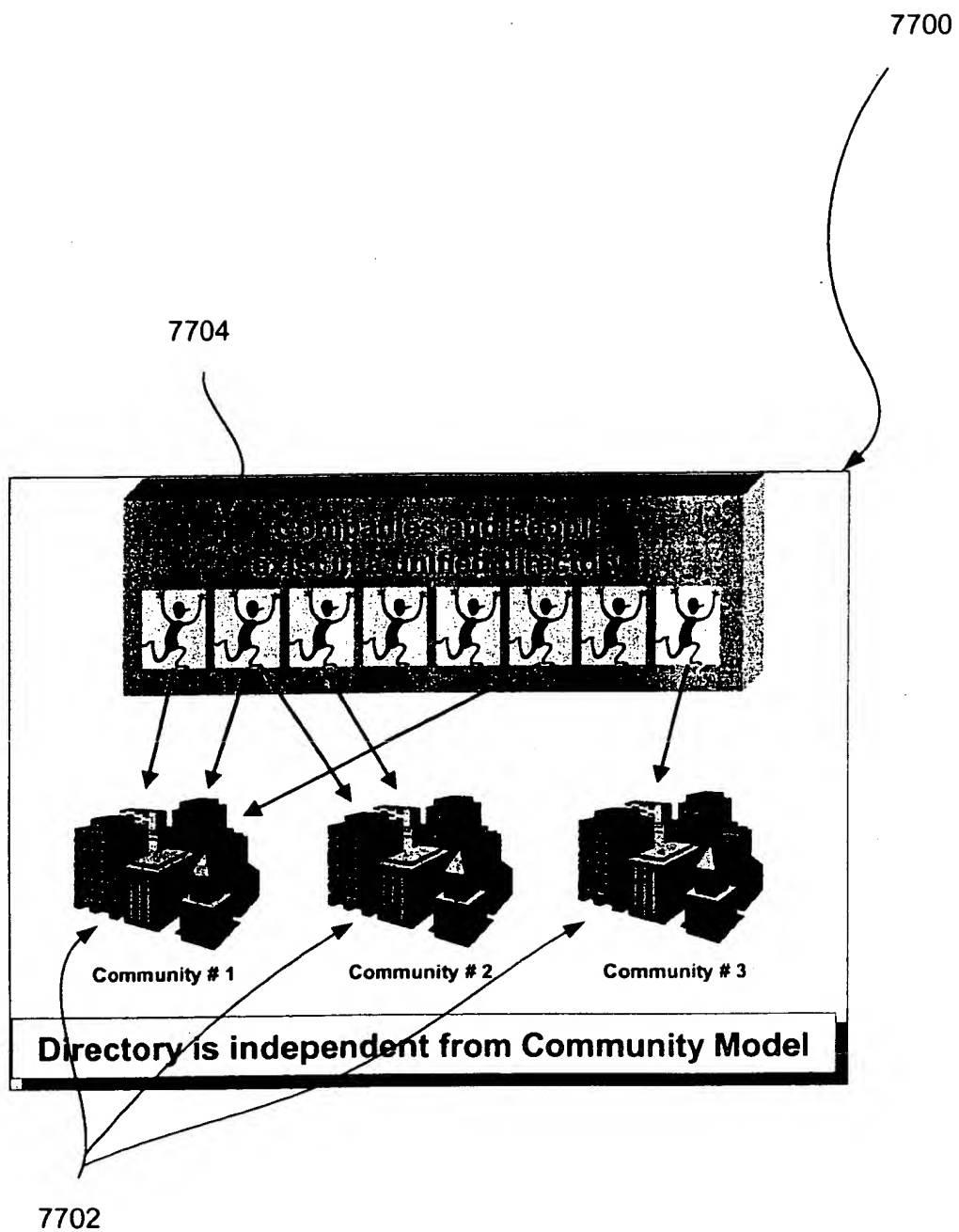


Fig. 77

TO 9020-0645T860

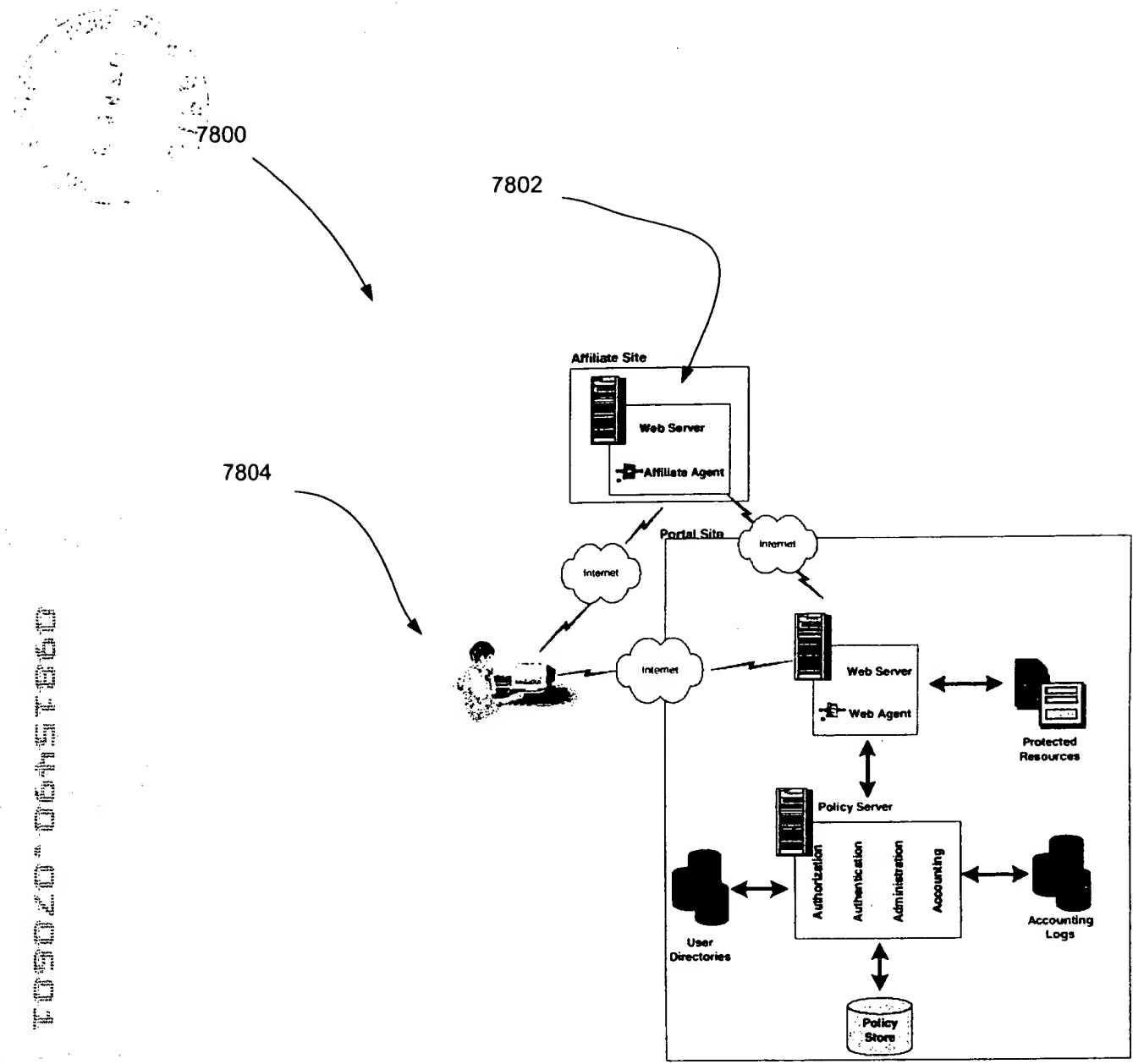


Fig. 78

TOP SECRET

7900

7902

Policy-Based Web Security Model

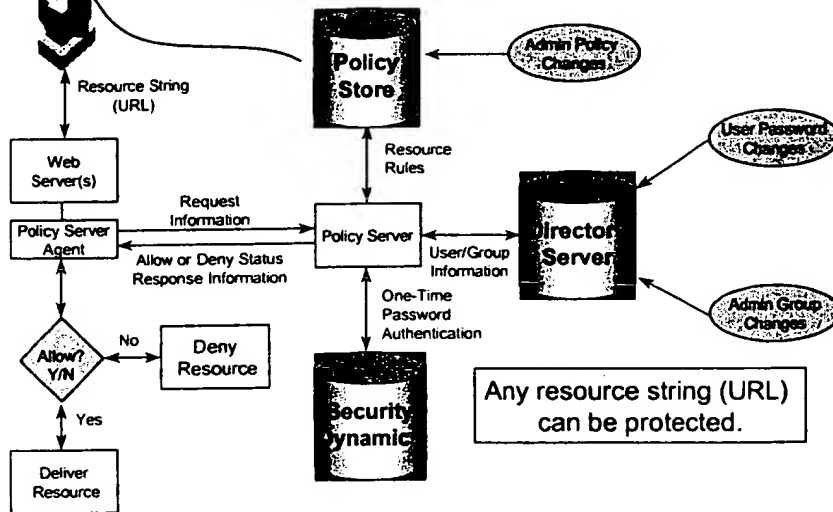


Fig. 79



105020-0645T260

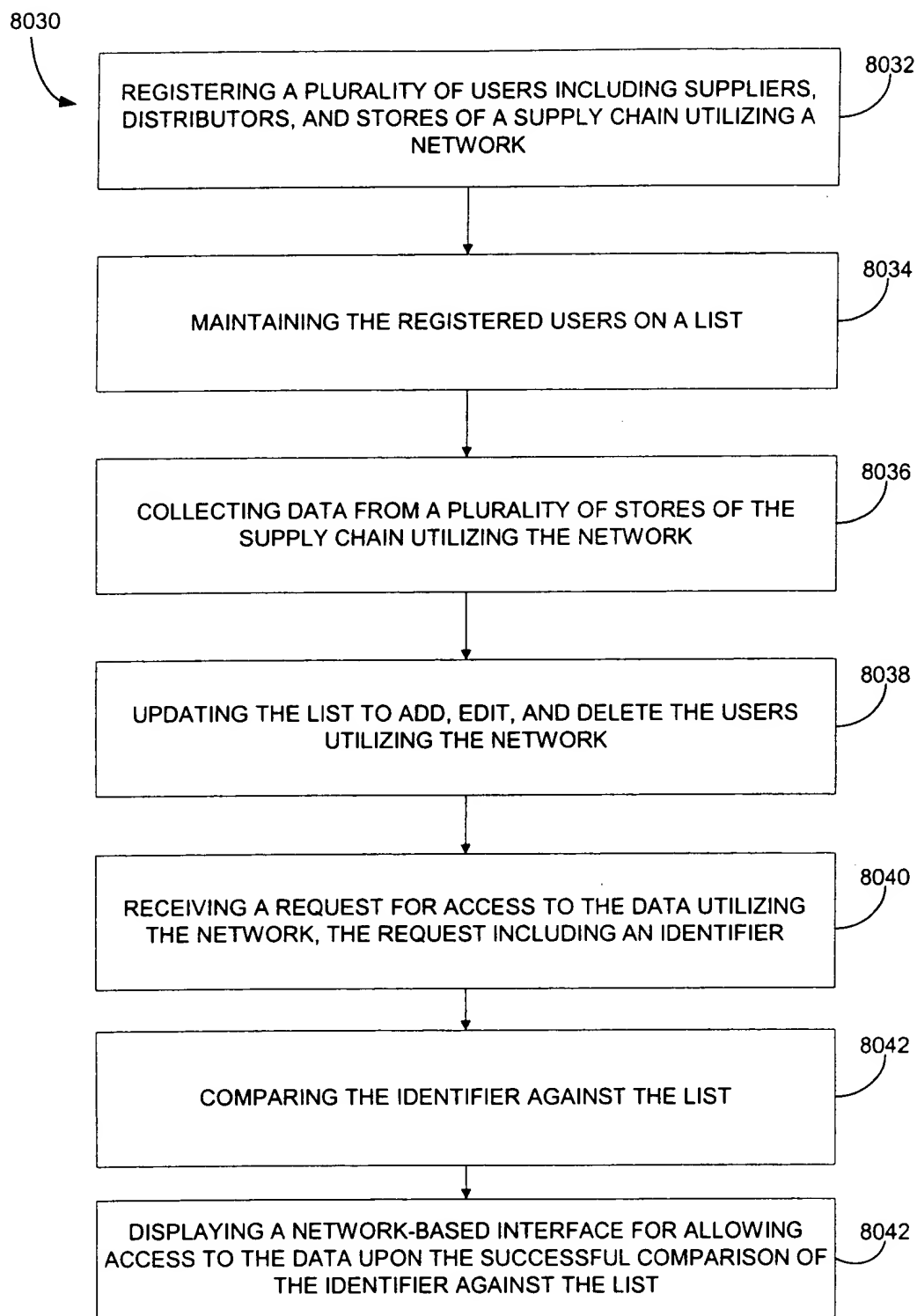


FIG. 80

109020-06451850

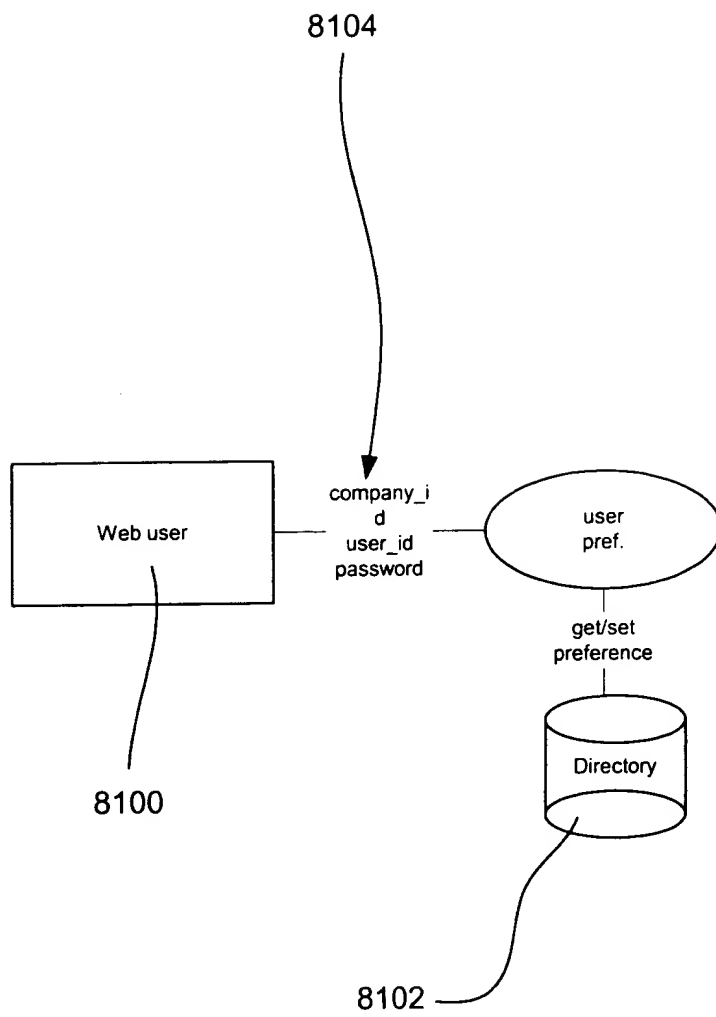


Fig. 81



8200

8202

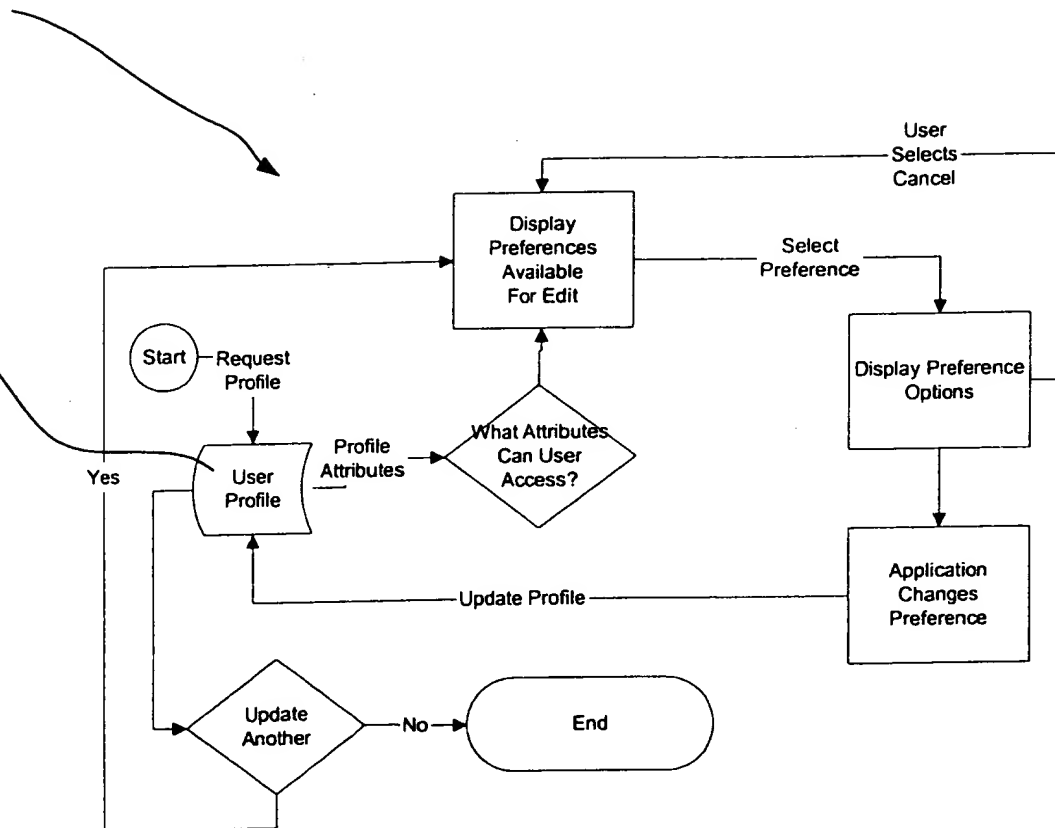
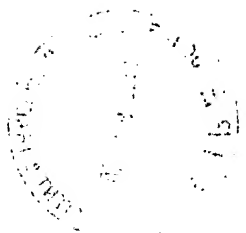


Fig. 82



109020-06451860

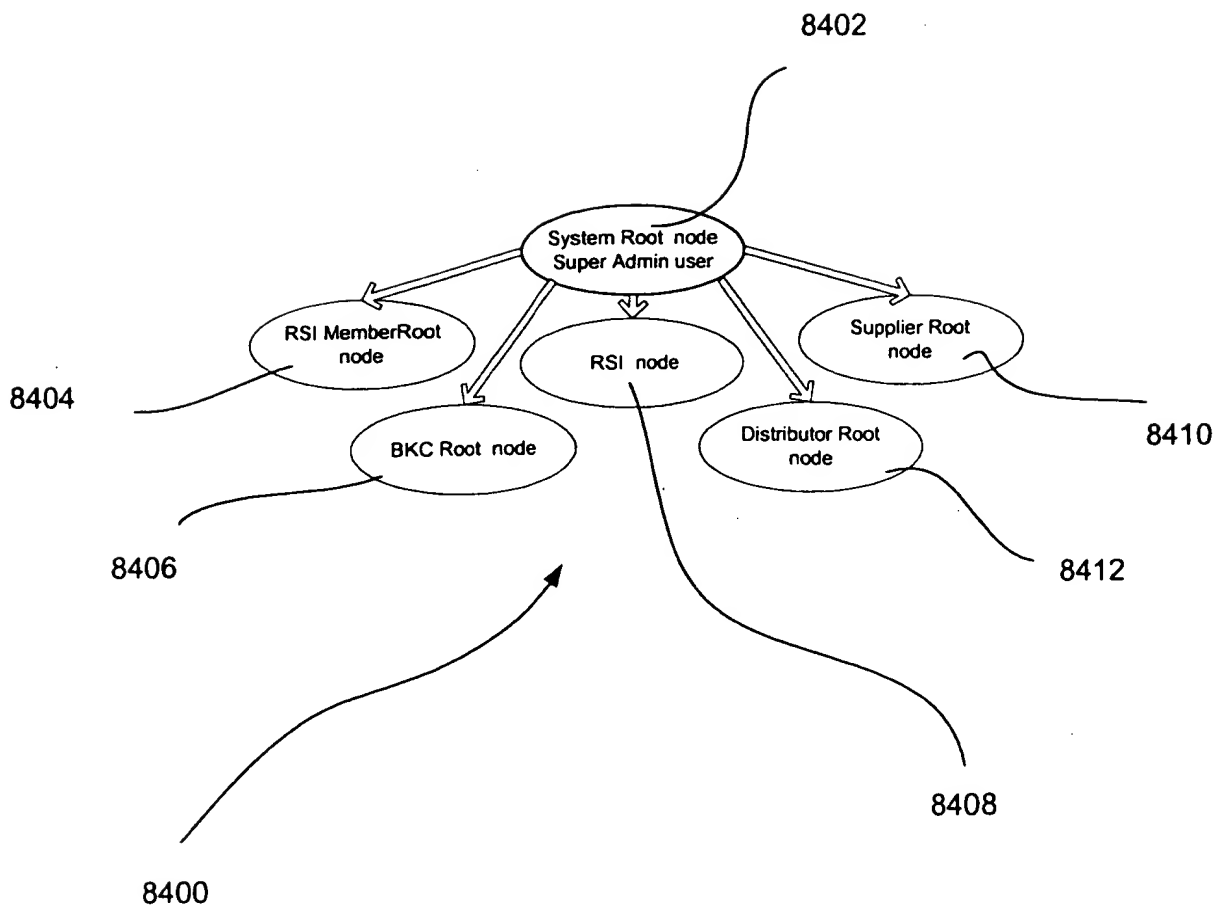
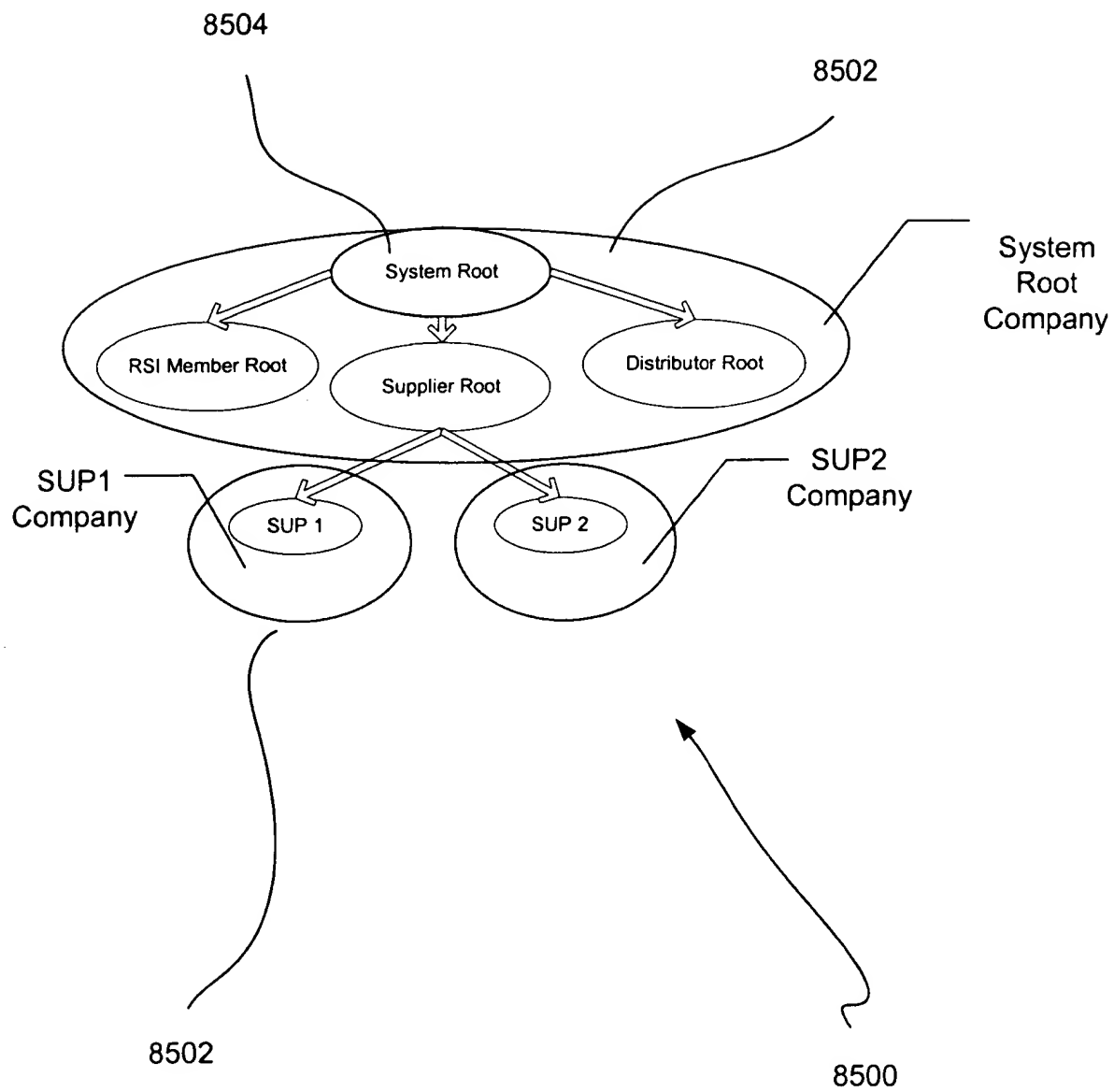


Fig. 84



8600

8602

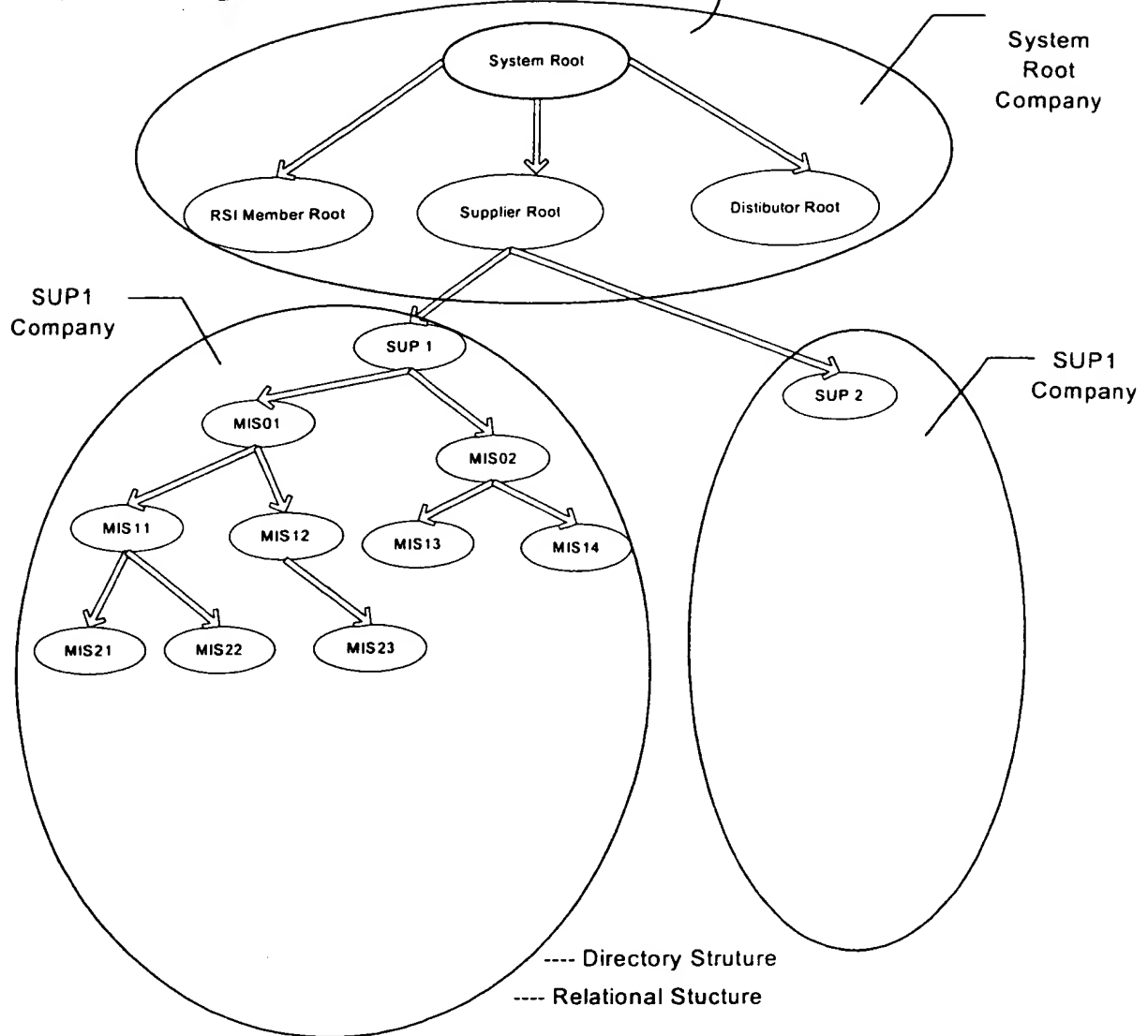
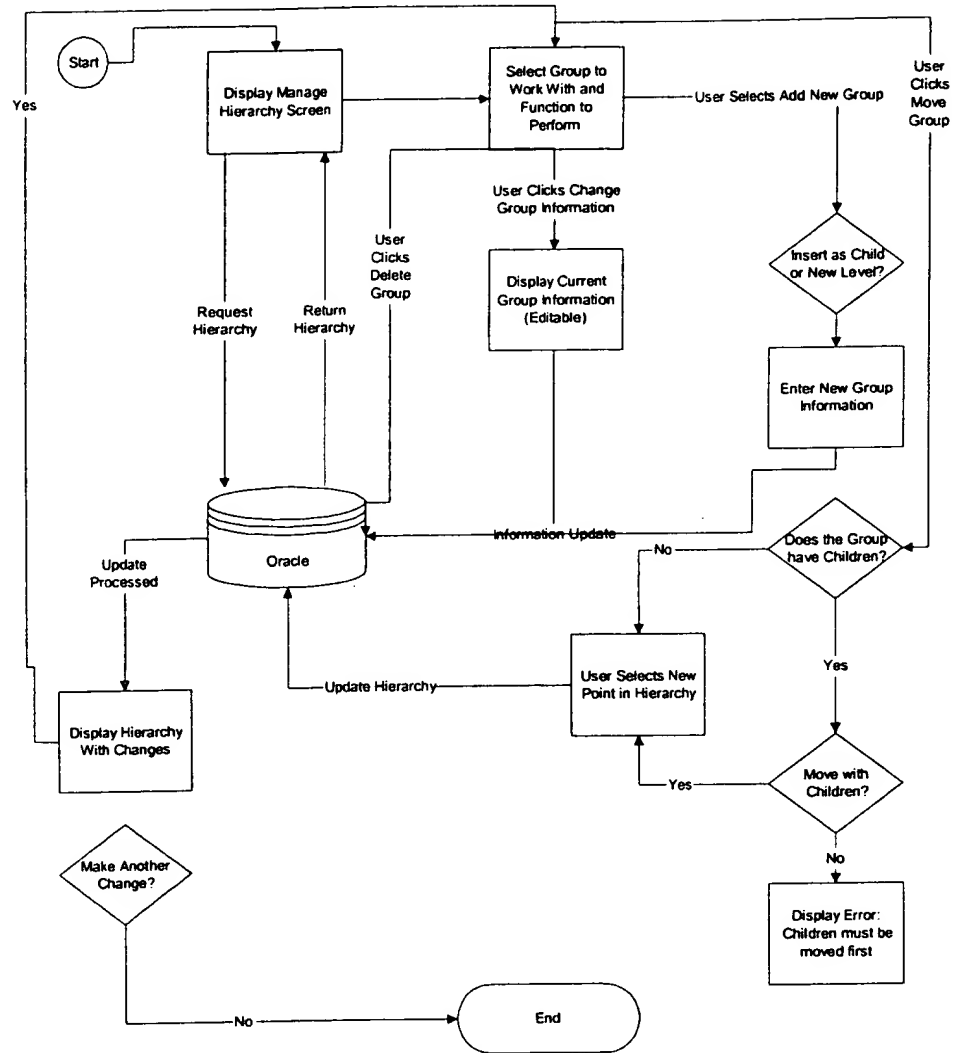


Fig. 86

8700

Group Hierarchy Management: Data Flow**Fig. 87**

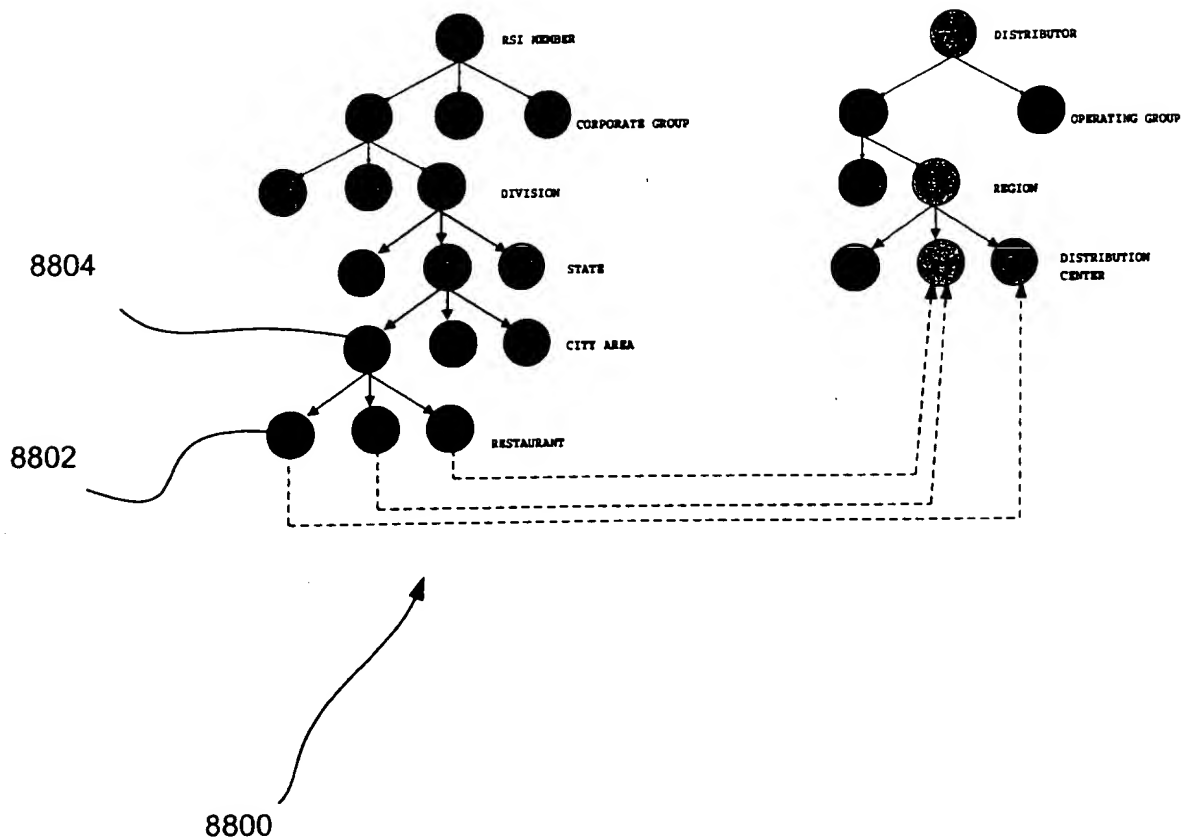


Fig. 88

FOIA b 7 - DFOI 2015-06151360

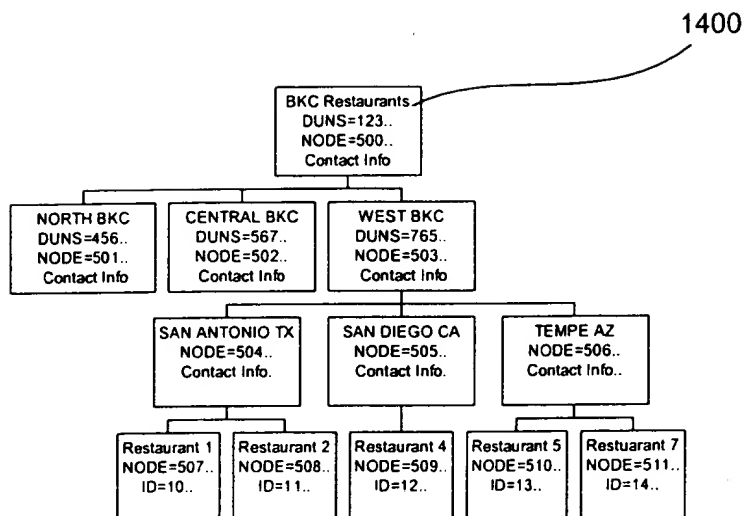
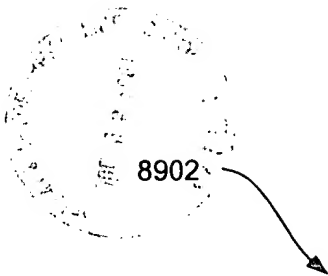


Fig. 89



9000

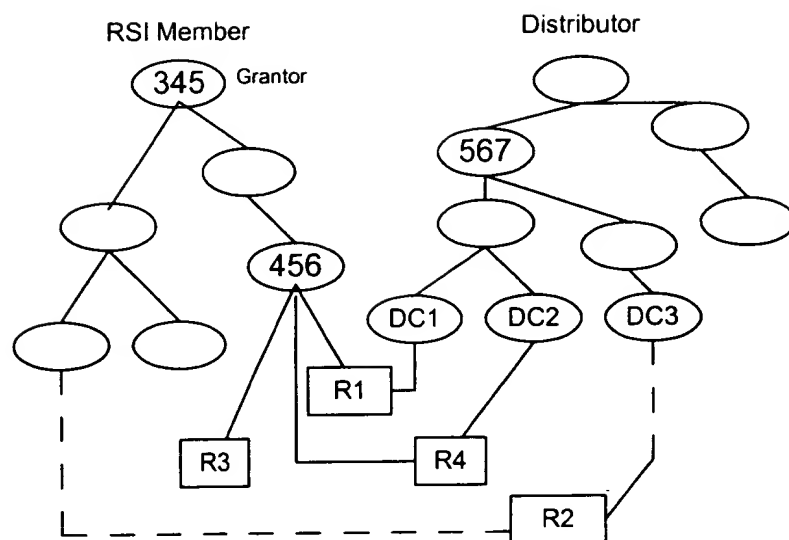
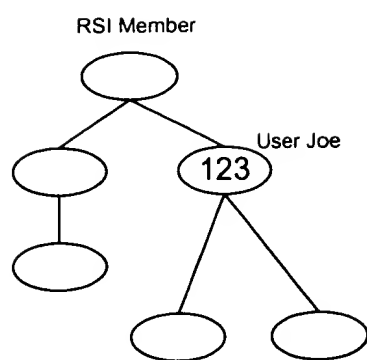


FIG. 90

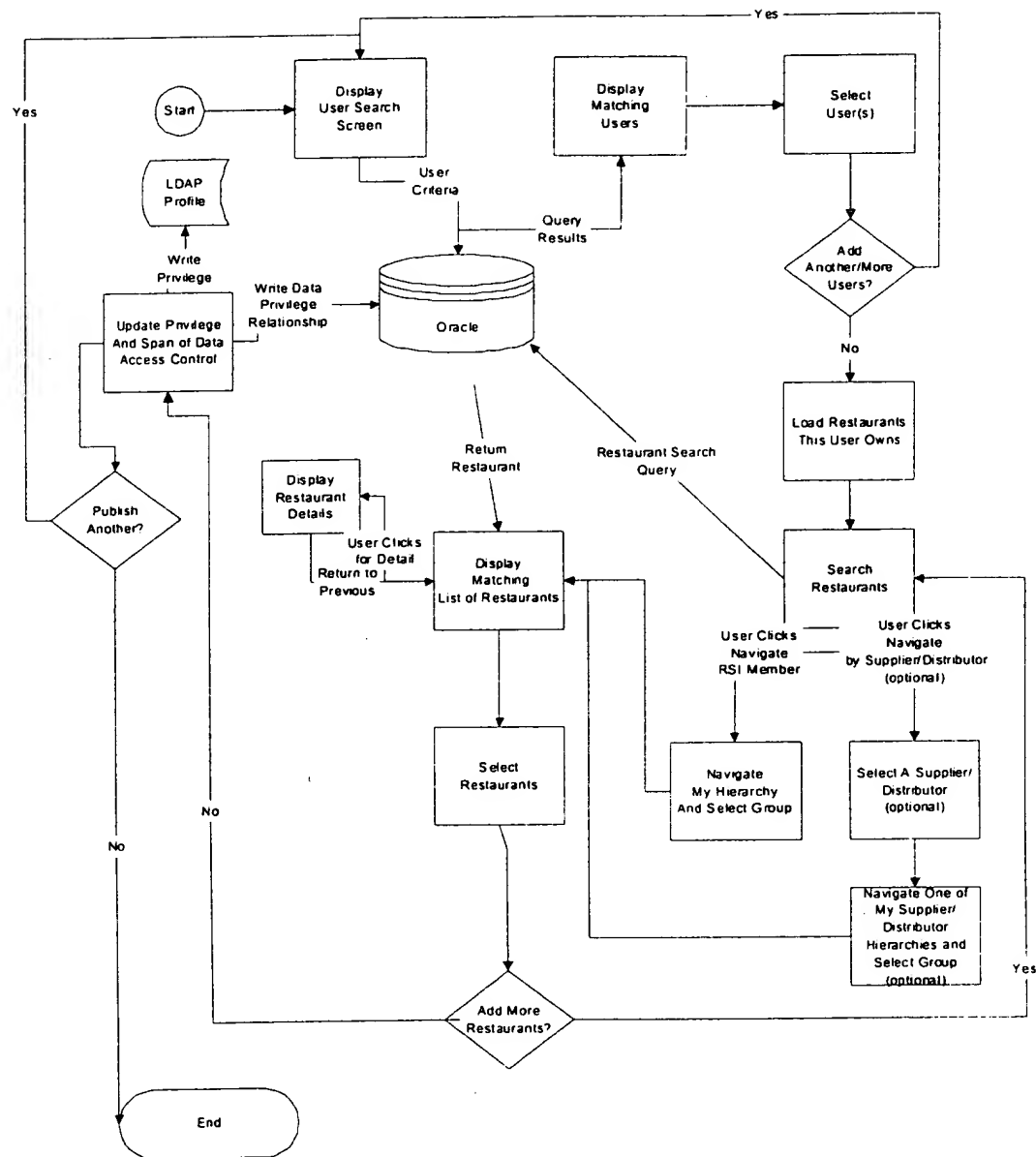
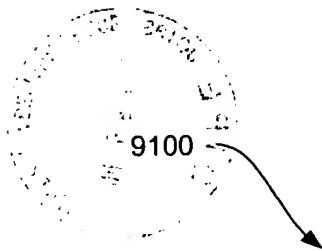


Fig. 91

109020-05451850

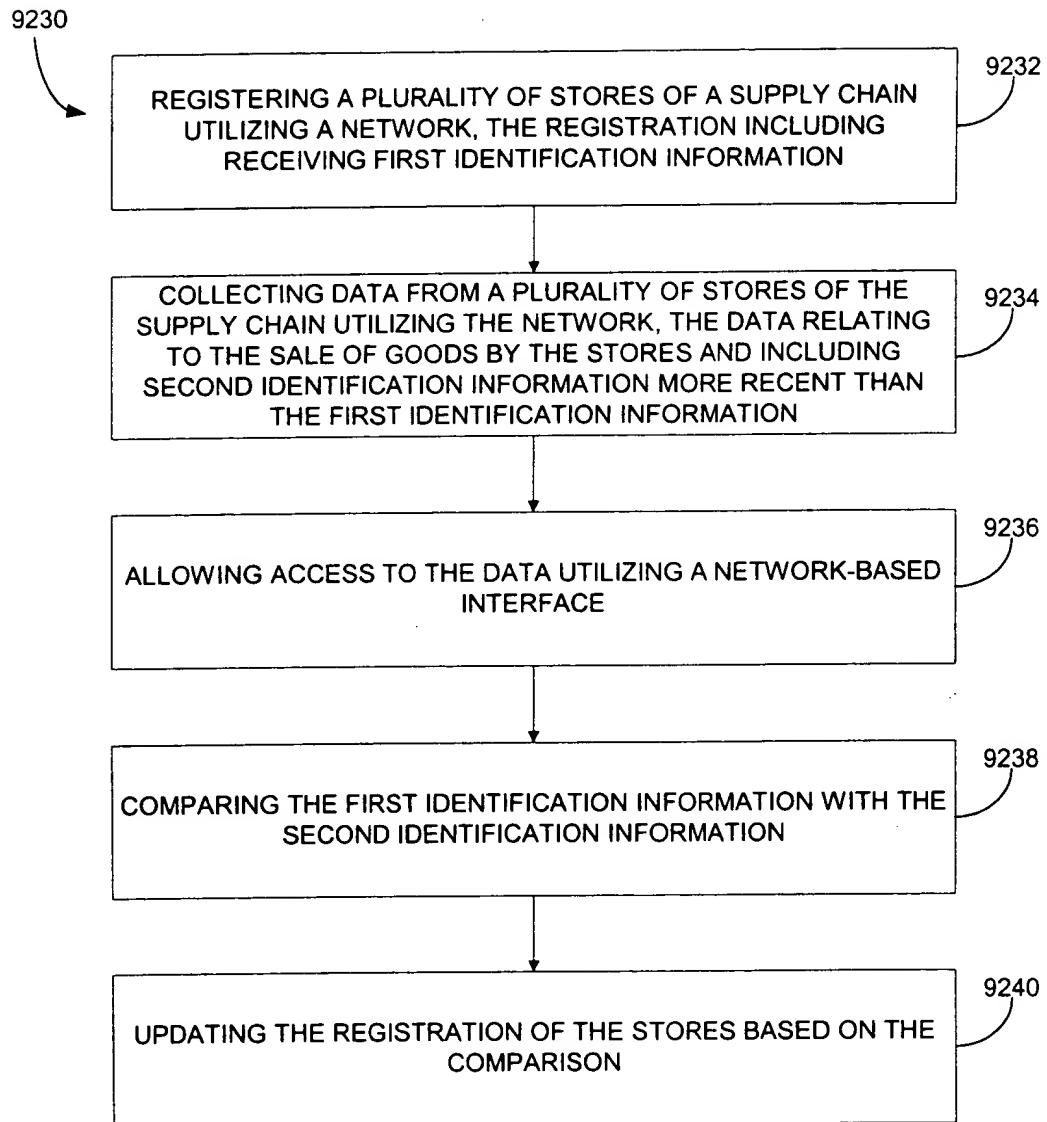


FIG. 92

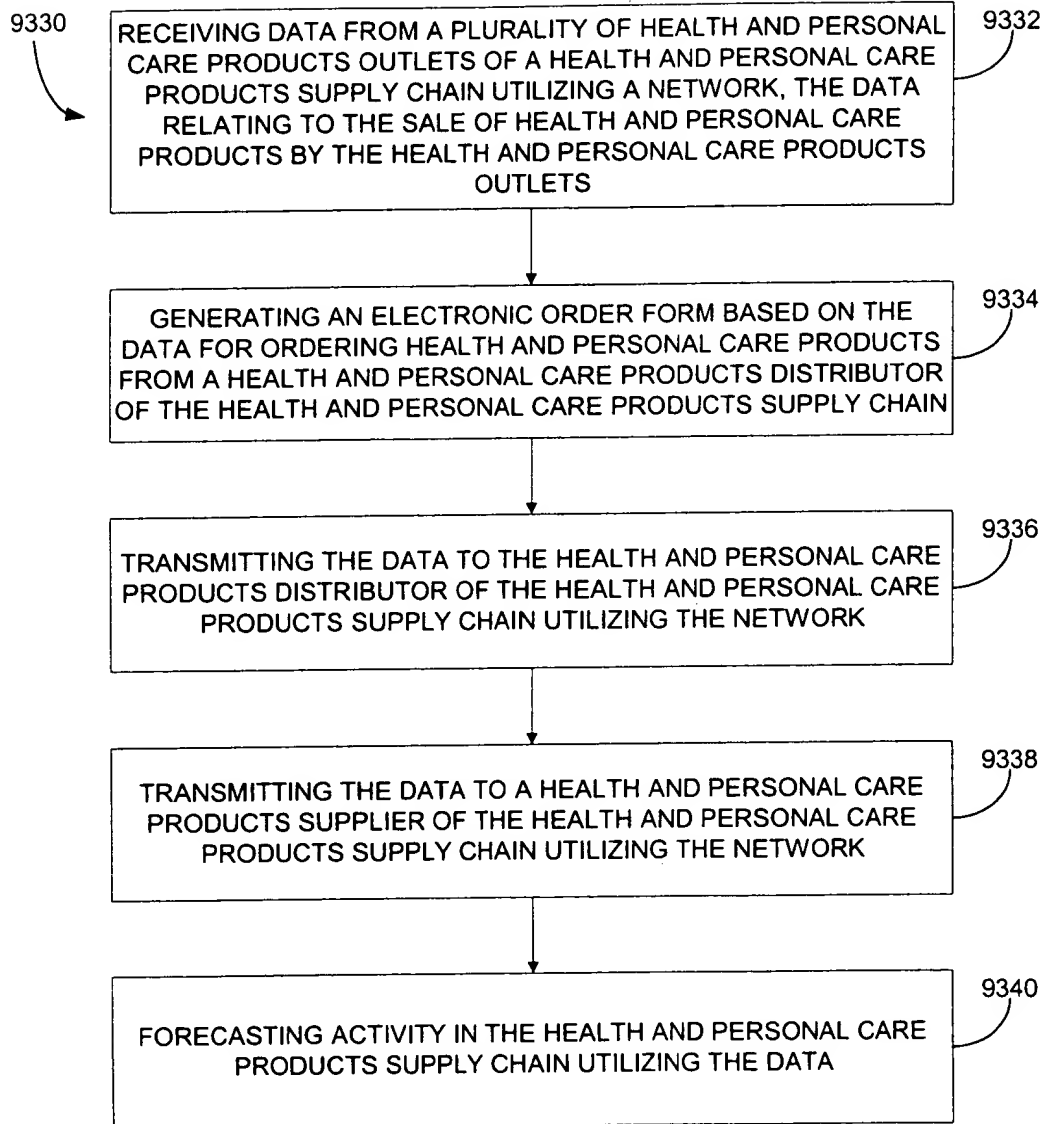


FIG. 93

2020-06-18 10:50:20

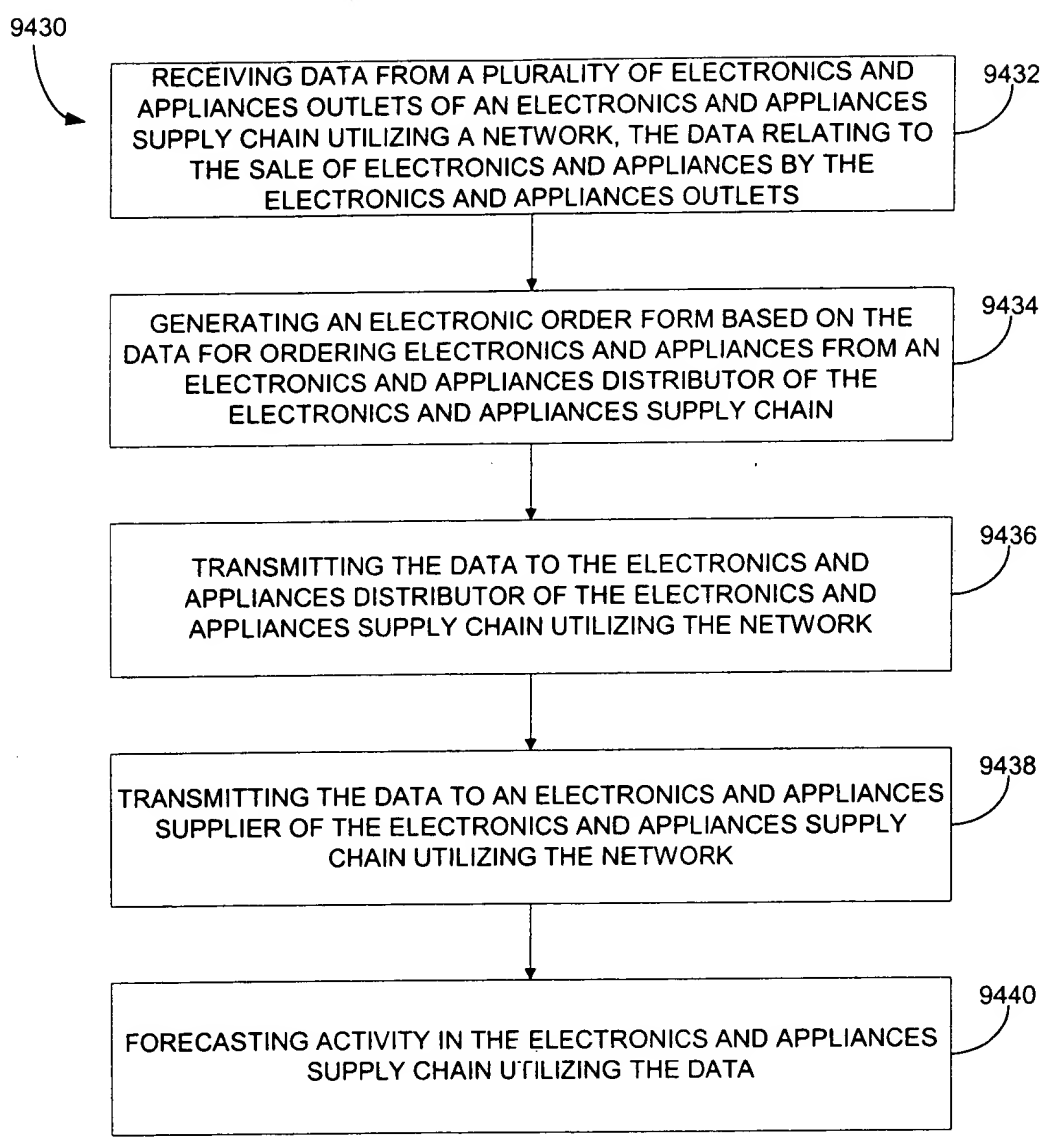


FIG. 94

2020-06-15 10:50:00

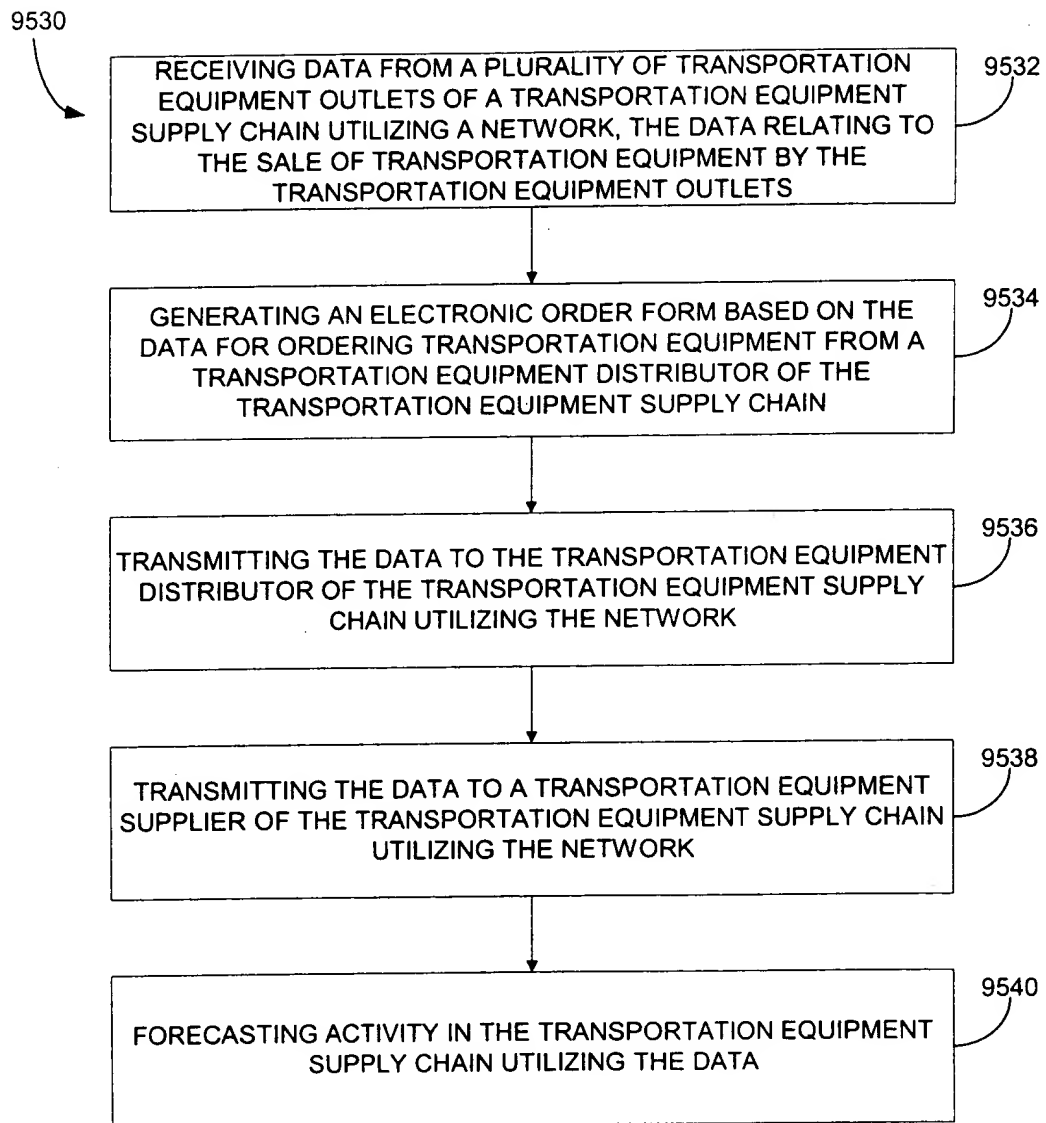


FIG. 95

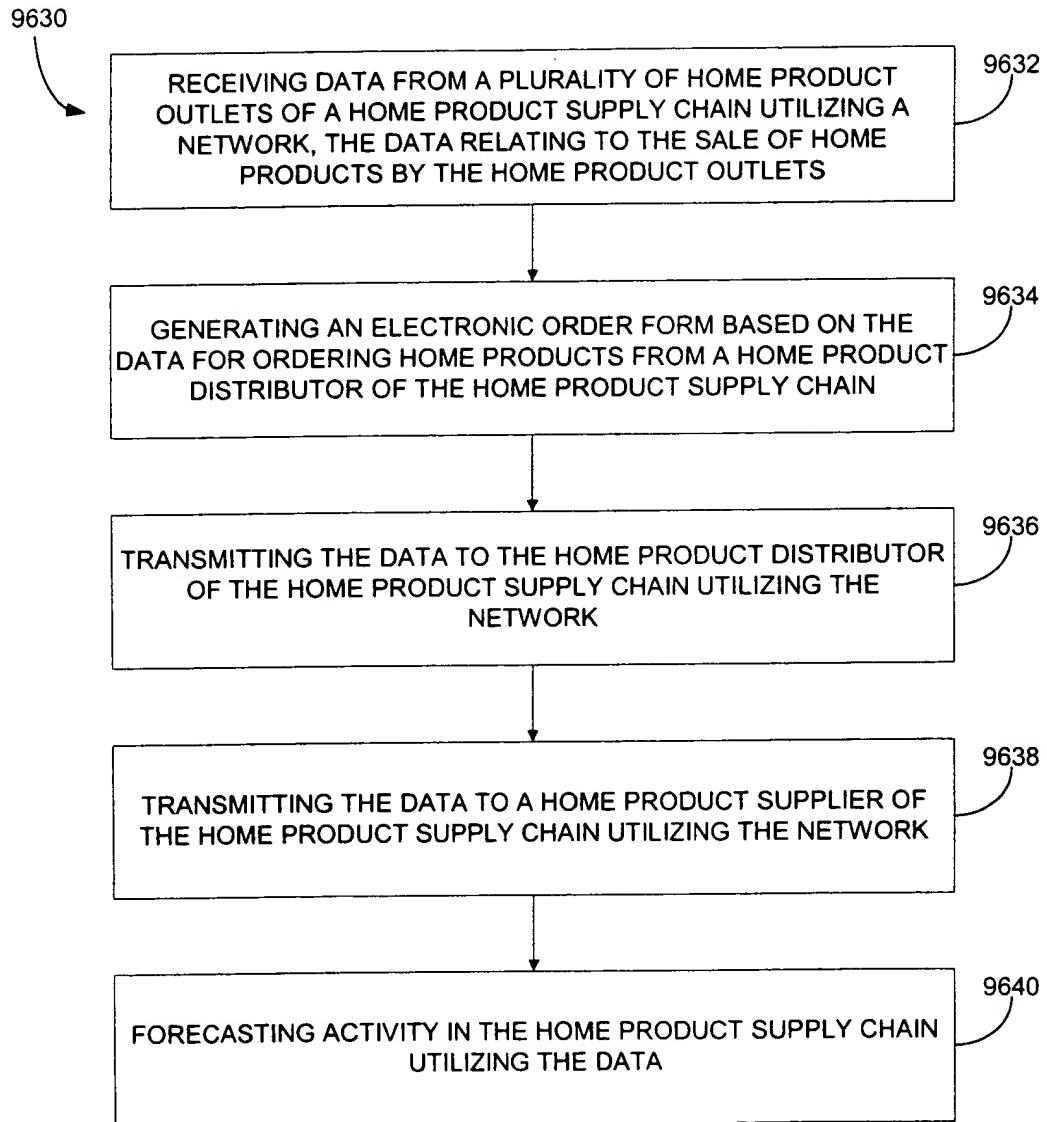


FIG. 96

FO9020-06451860

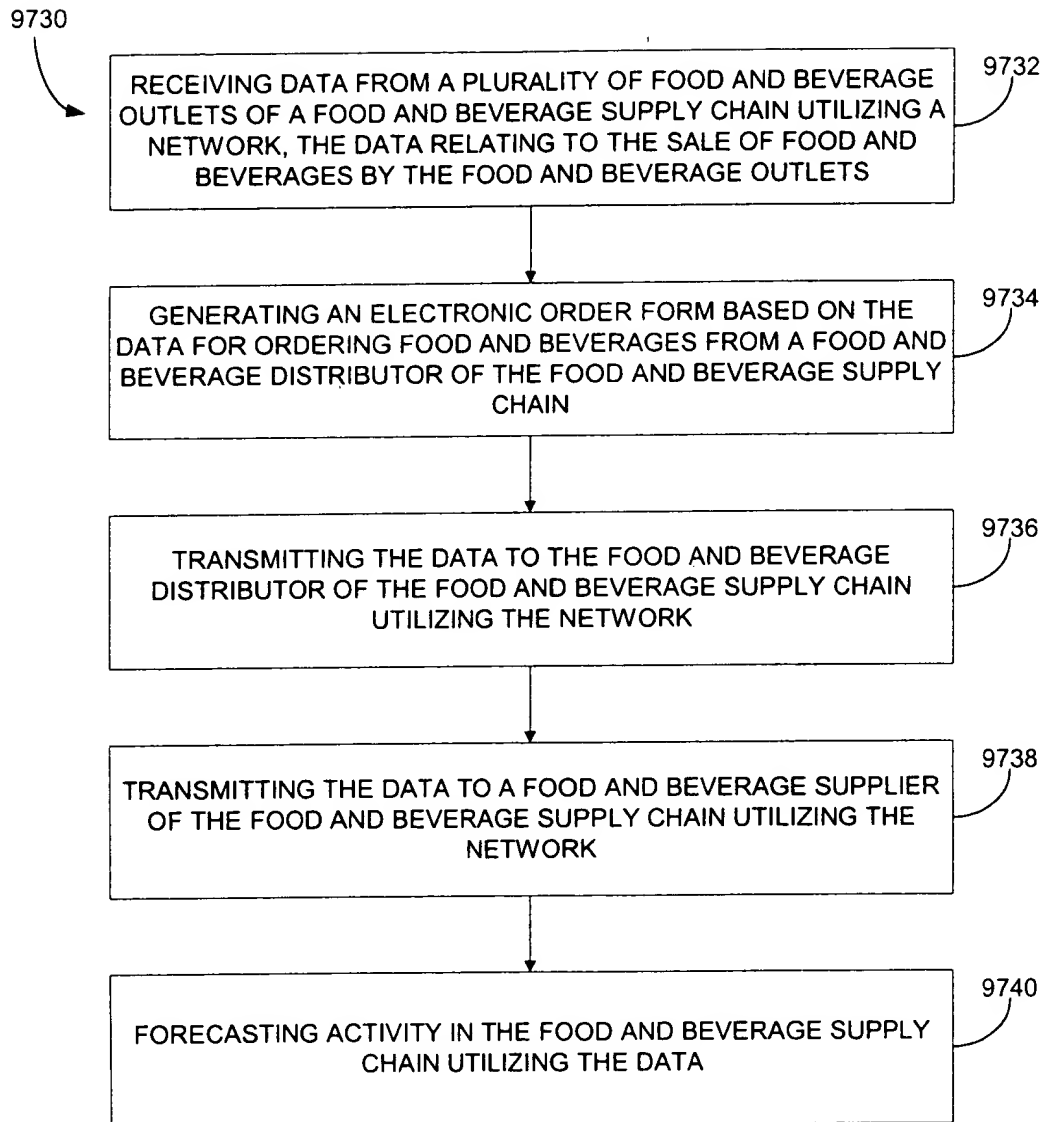
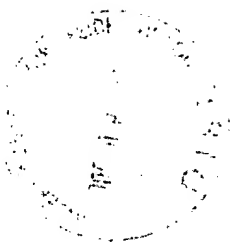


FIG. 97



105020-05451860

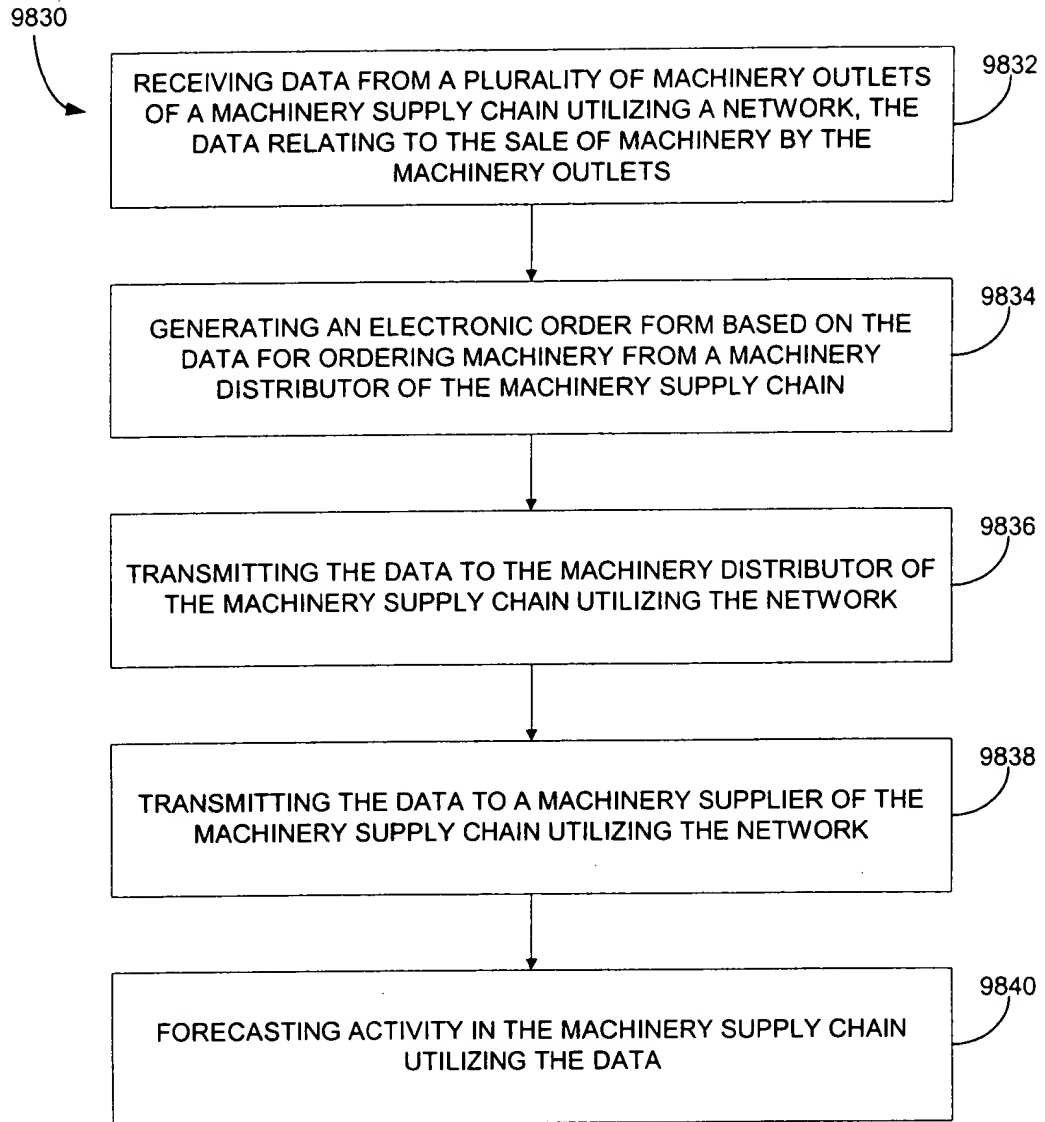


FIG. 98

TO 90 20 06 45 T 850

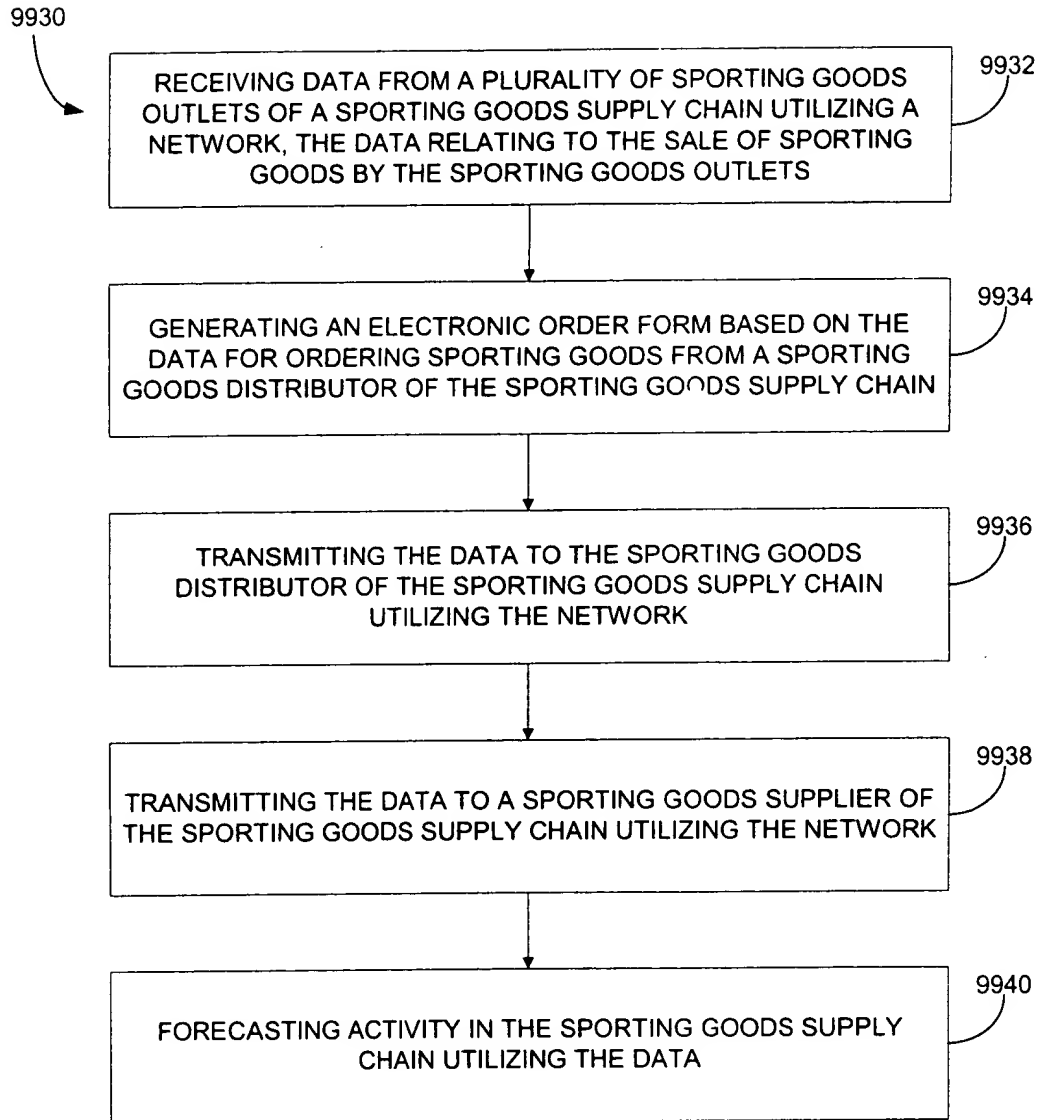


FIG. 99



105020-08451860

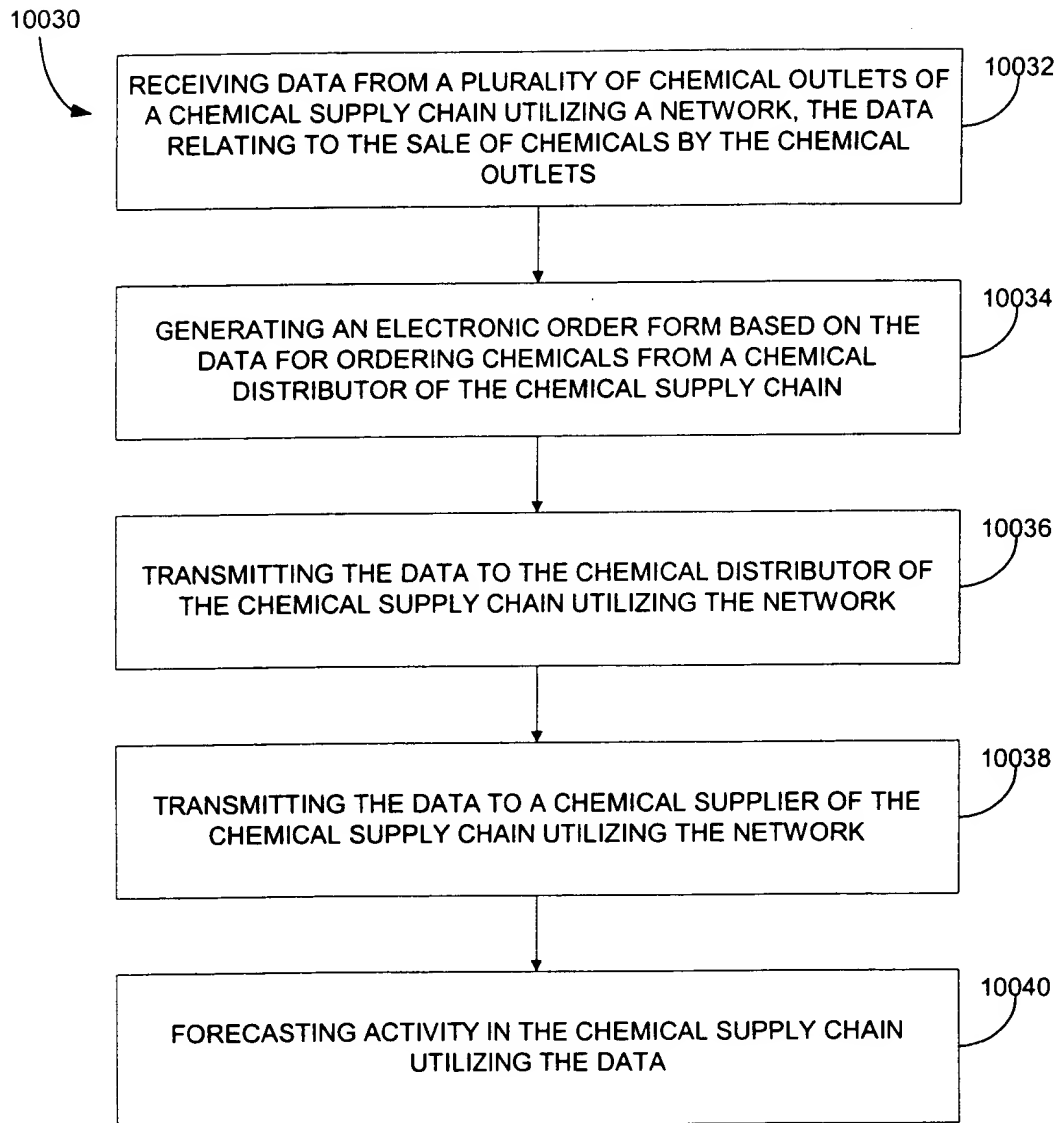


FIG. 100



105020-0645T360

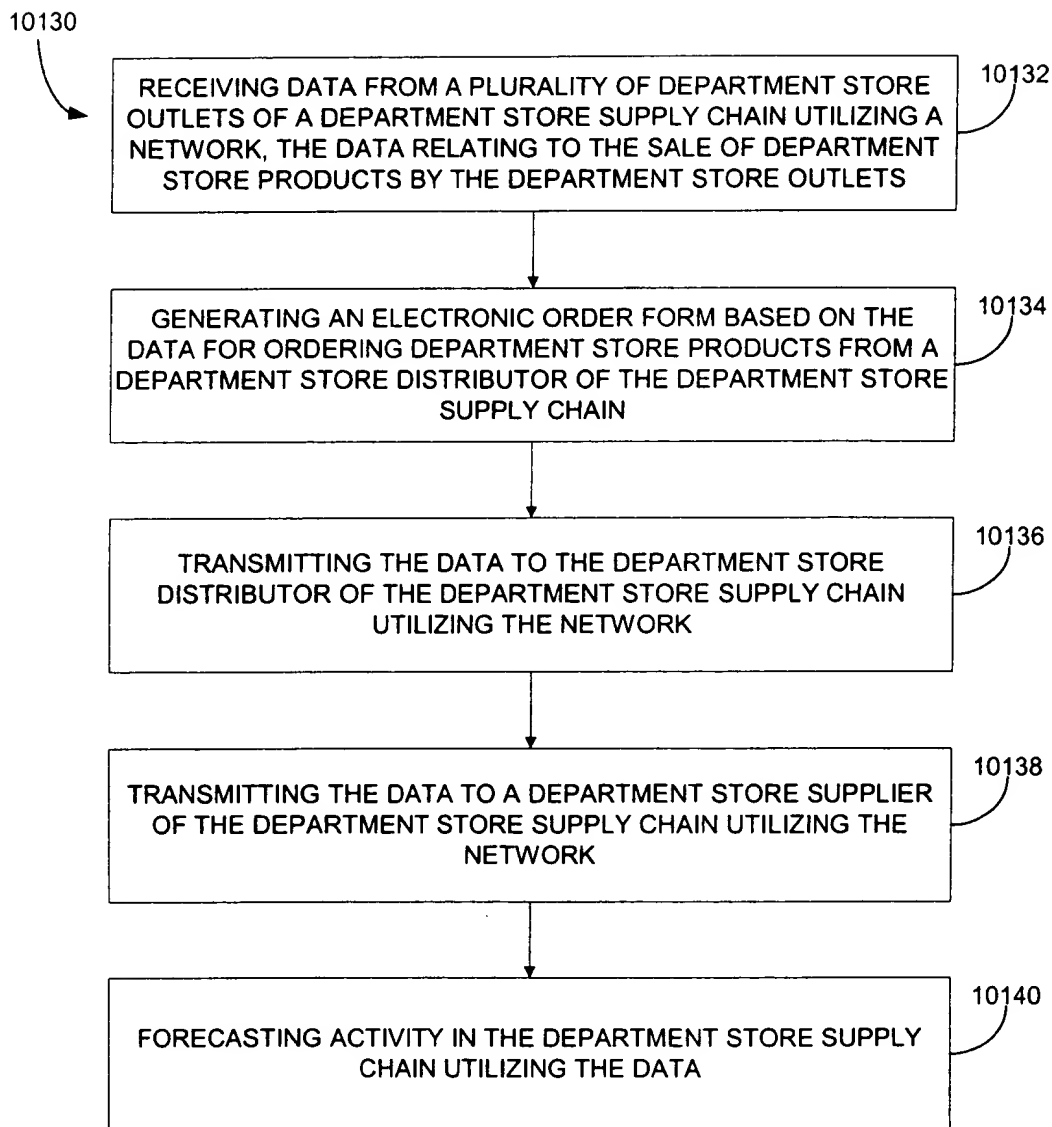


FIG. 101

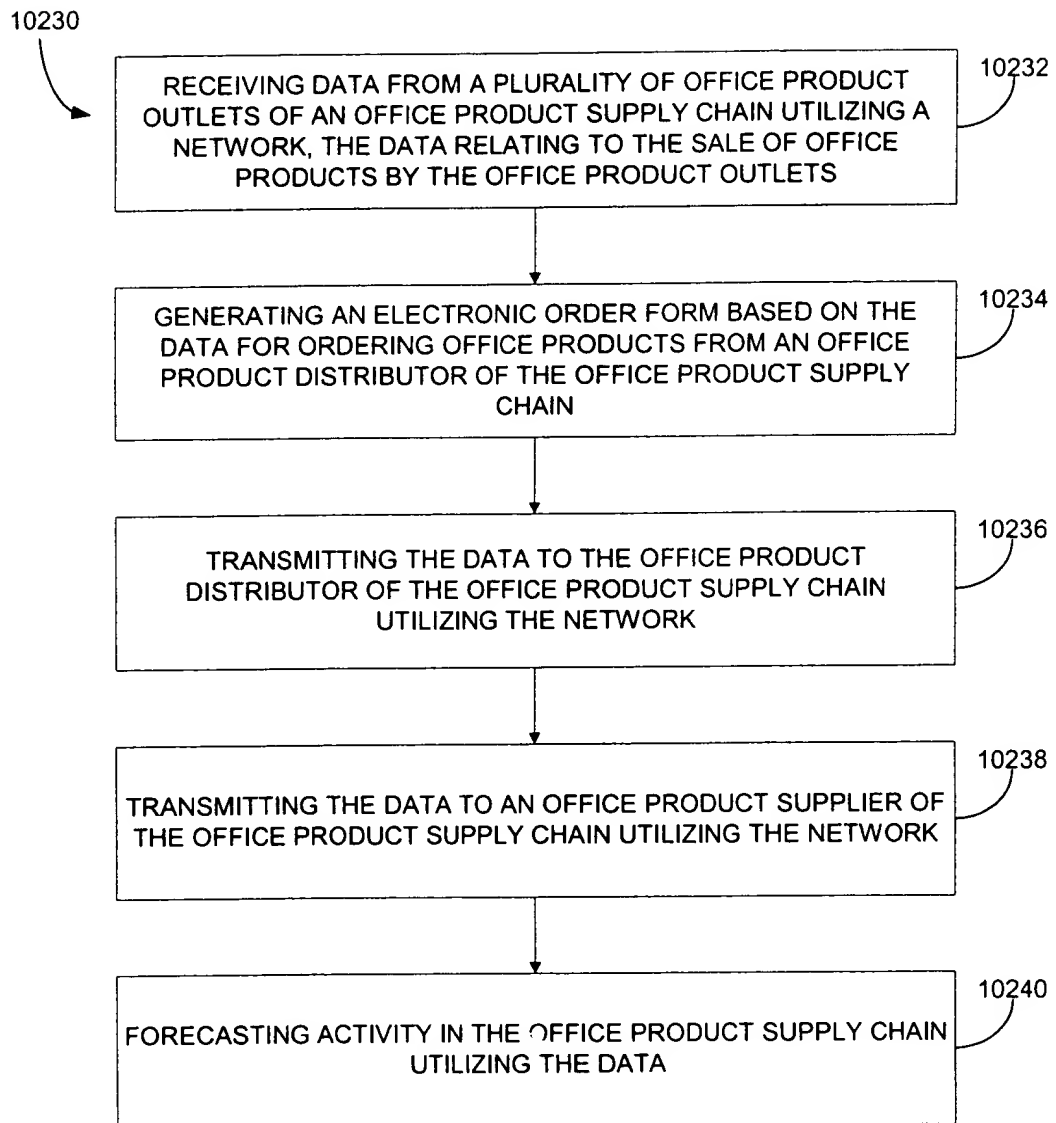


FIG. 102A

10260

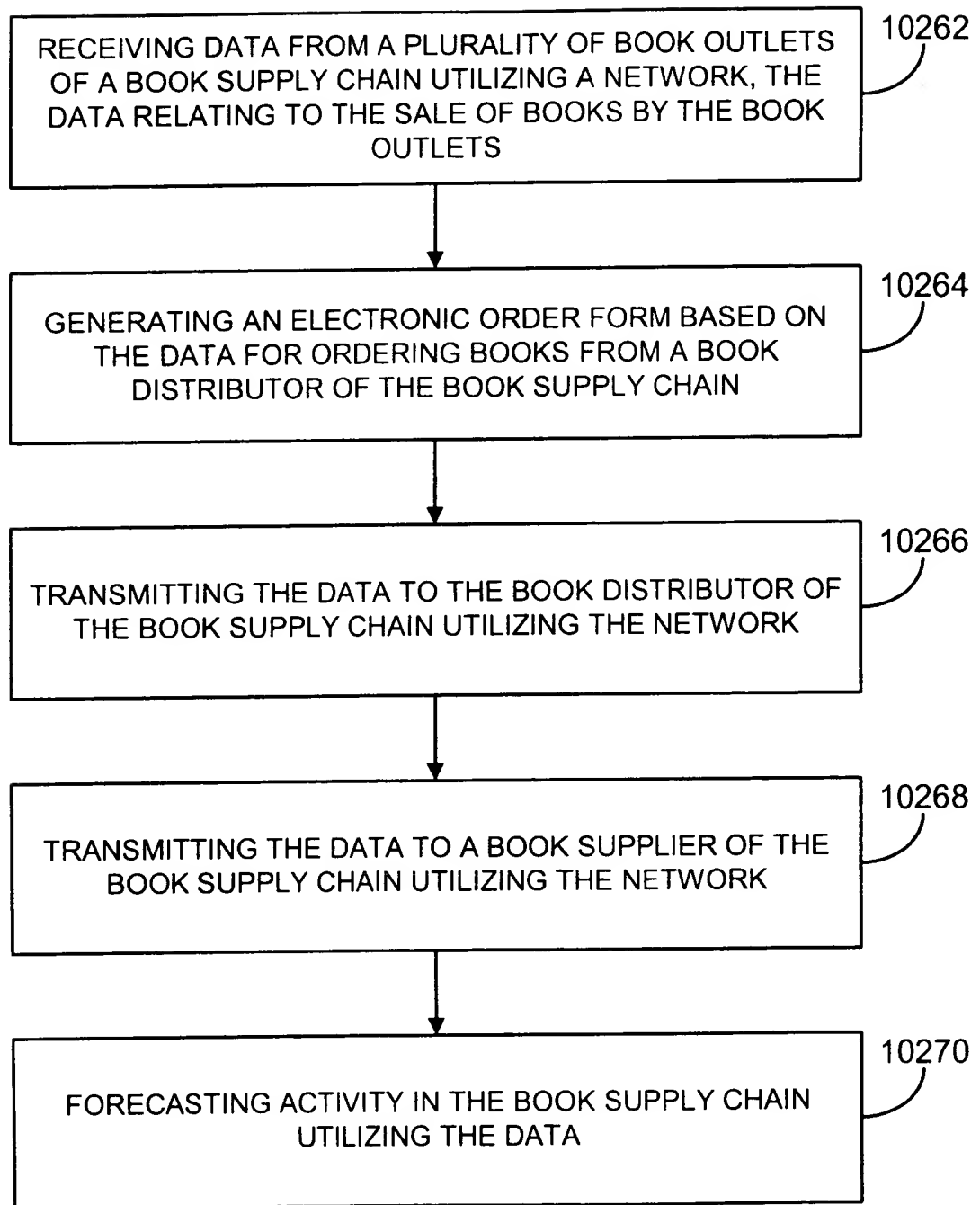


FIG. 102B

105020-0645T360

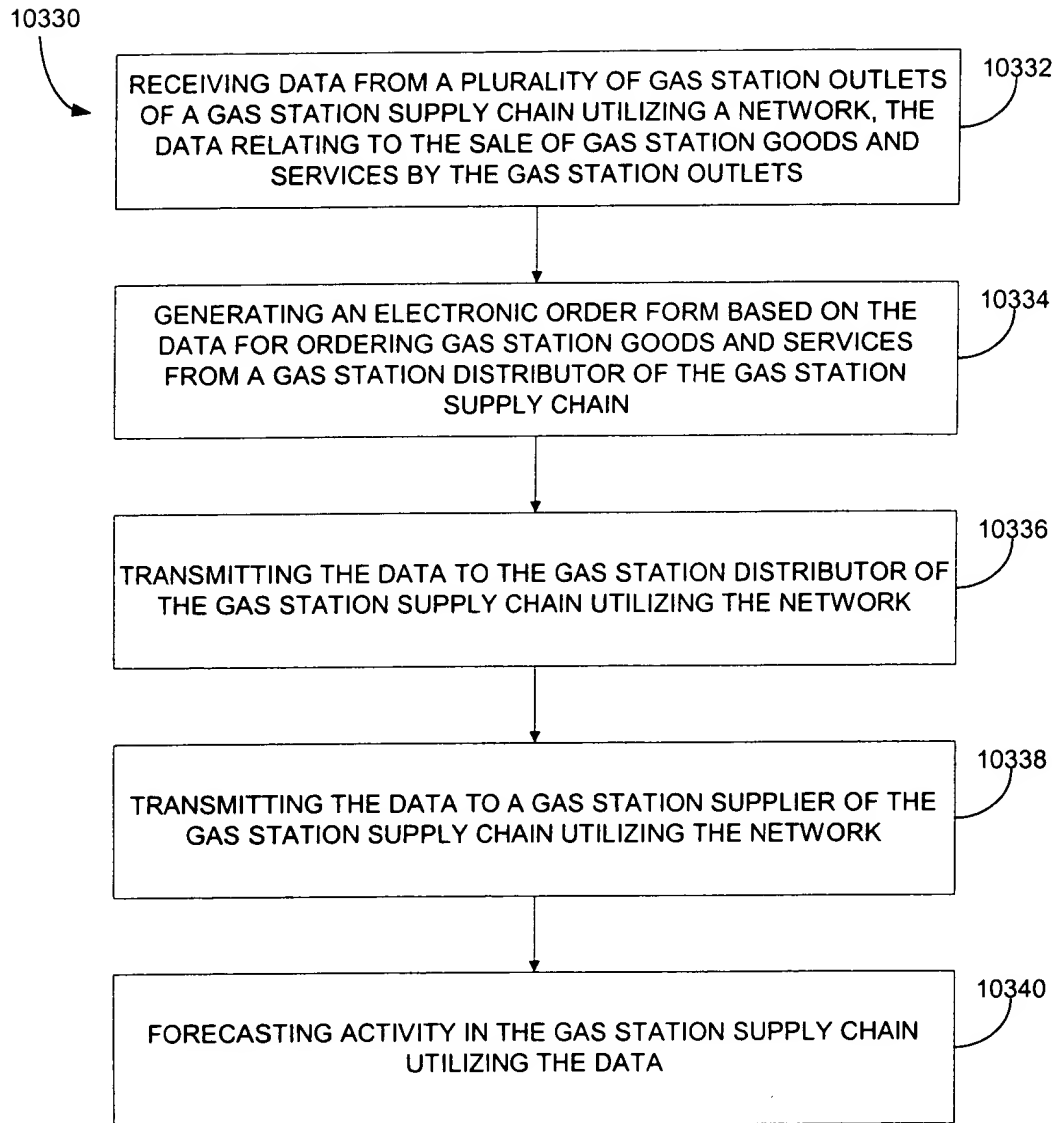


FIG. 103



Patented 2010

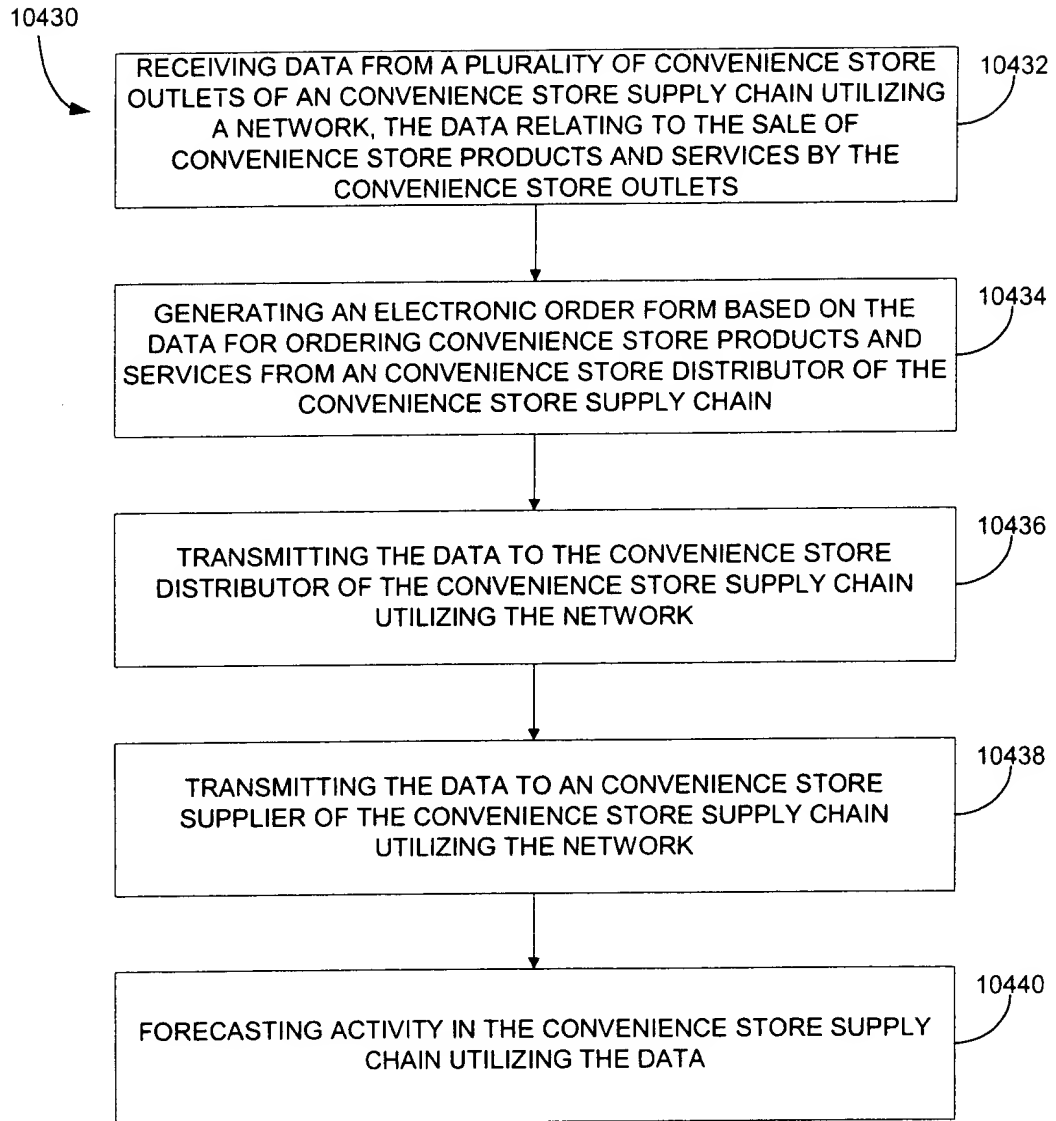


FIG. 104A

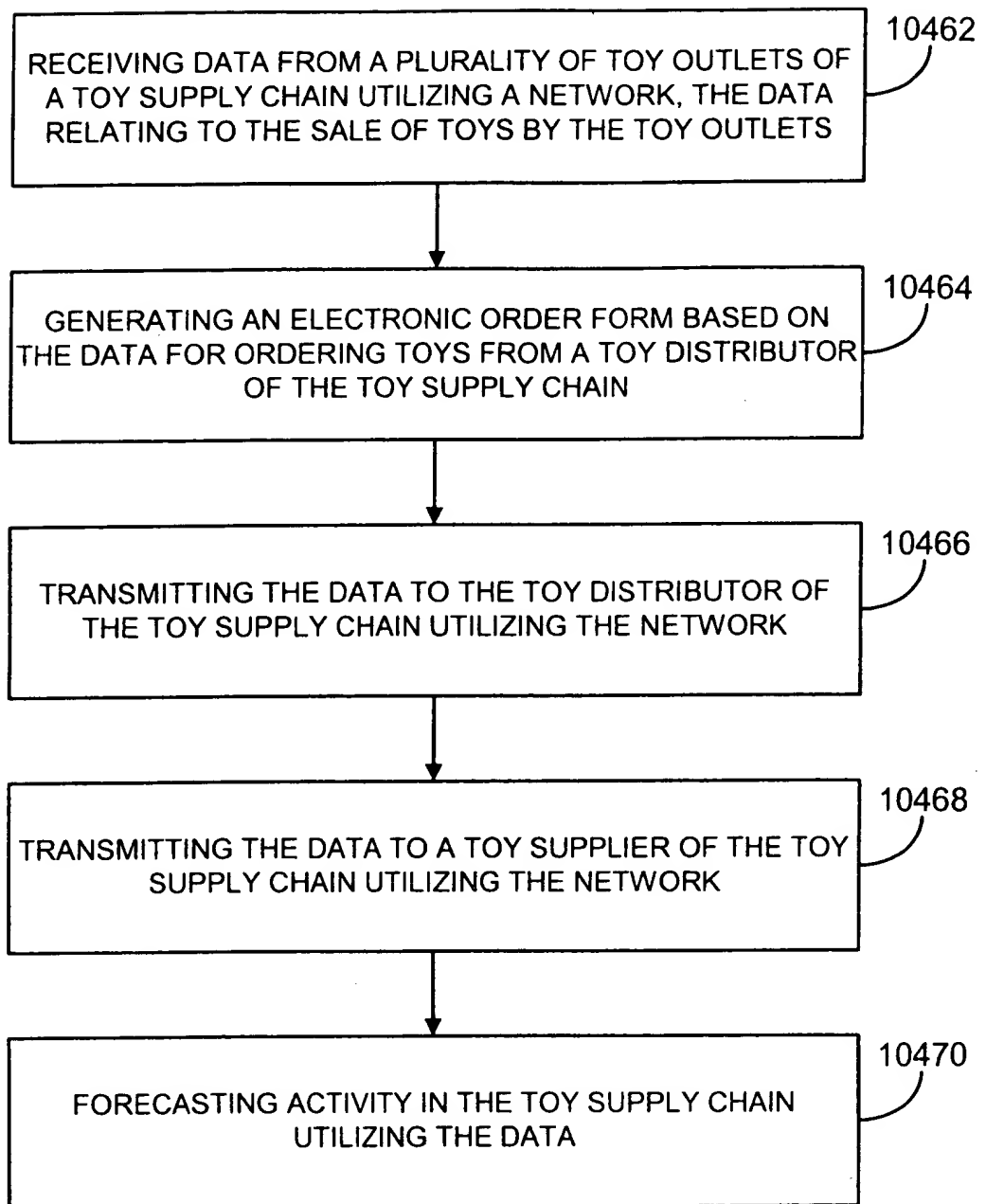
[illegible]

FIG. 104B

10530

RECEIVING DATA FROM A PLURALITY OF ENTERTAINMENT MEDIA OUTLETS OF AN ENTERTAINMENT MEDIA SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF ENTERTAINMENT MEDIA BY THE ENTERTAINMENT MEDIA OUTLETS

10532

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING ENTERTAINMENT MEDIA FROM AN ENTERTAINMENT MEDIA DISTRIBUTOR OF THE ENTERTAINMENT MEDIA SUPPLY CHAIN

10534

TRANSMITTING THE DATA TO THE ENTERTAINMENT MEDIA DISTRIBUTOR OF THE ENTERTAINMENT MEDIA SUPPLY CHAIN UTILIZING THE NETWORK

10536

TRANSMITTING THE DATA TO AN ENTERTAINMENT MEDIA SUPPLIER OF THE ENTERTAINMENT MEDIA SUPPLY CHAIN UTILIZING THE NETWORK

10538

FORECASTING ACTIVITY IN THE ENTERTAINMENT MEDIA SUPPLY CHAIN UTILIZING THE DATA

10540

FIG. 105

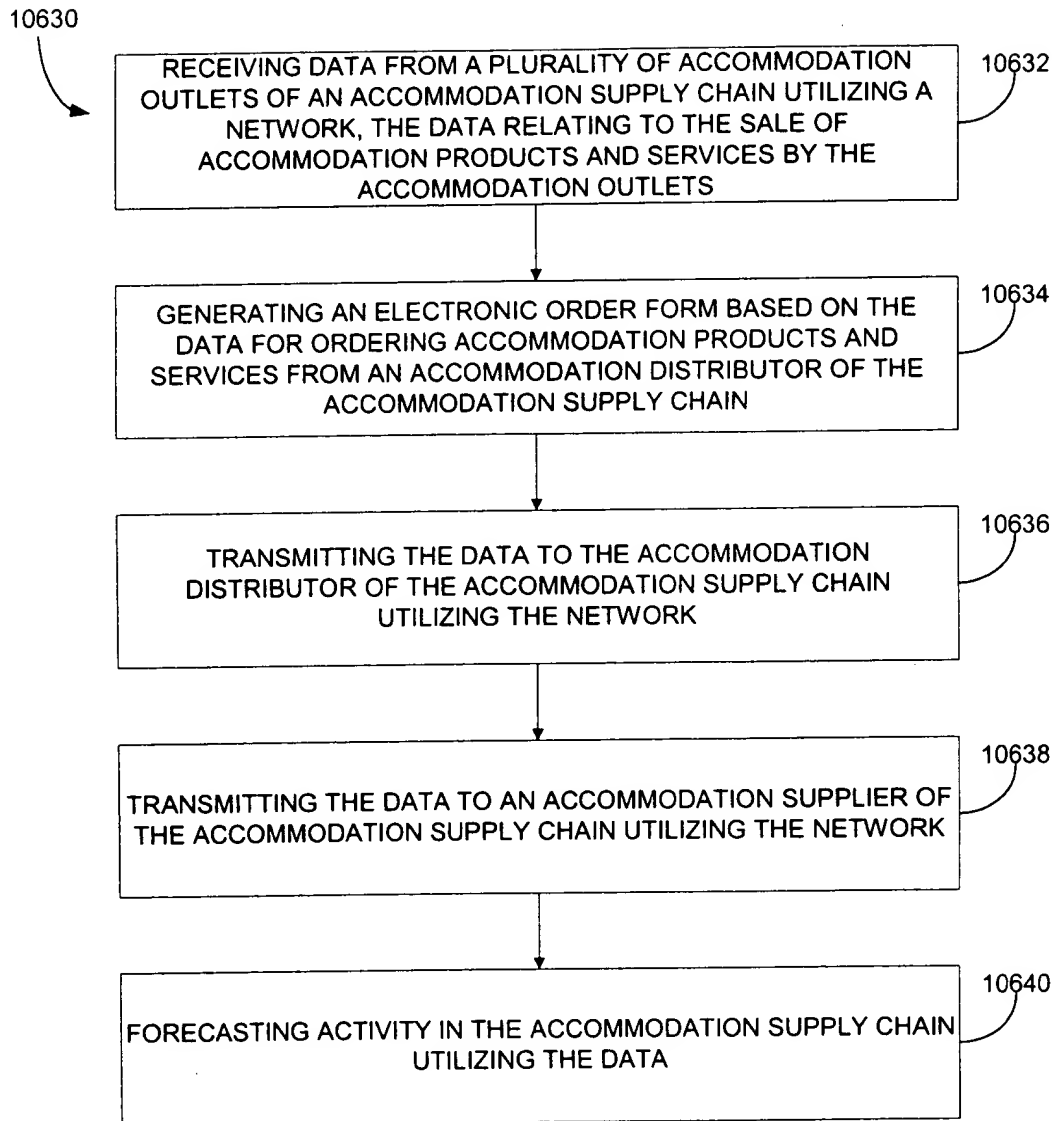


FIG. 106

10730

RECEIVING DATA FROM A PLURALITY OF STORES OF A SUPPLY CHAIN UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE STORES

10732

GENERATING AN ELECTRONIC ORDER FORM BASED ON THE DATA FOR ORDERING GOODS FROM A DISTRIBUTOR OF THE SUPPLY CHAIN

10734

TRANSMITTING THE DATA TO SUPPLIERS OF THE SUPPLY CHAIN UTILIZING THE NETWORK, WHEREIN THE SUPPLIERS OFFER RAW PRODUCTS USED FOR PRODUCING THE GOODS AT A PREDETERMINED PRICE, THE PRICE DECREASING AS A FUNCTION OF TIME DURING A PREDETERMINED DURATION

10736

FIG. 107



0945490-0001
109020-0645490

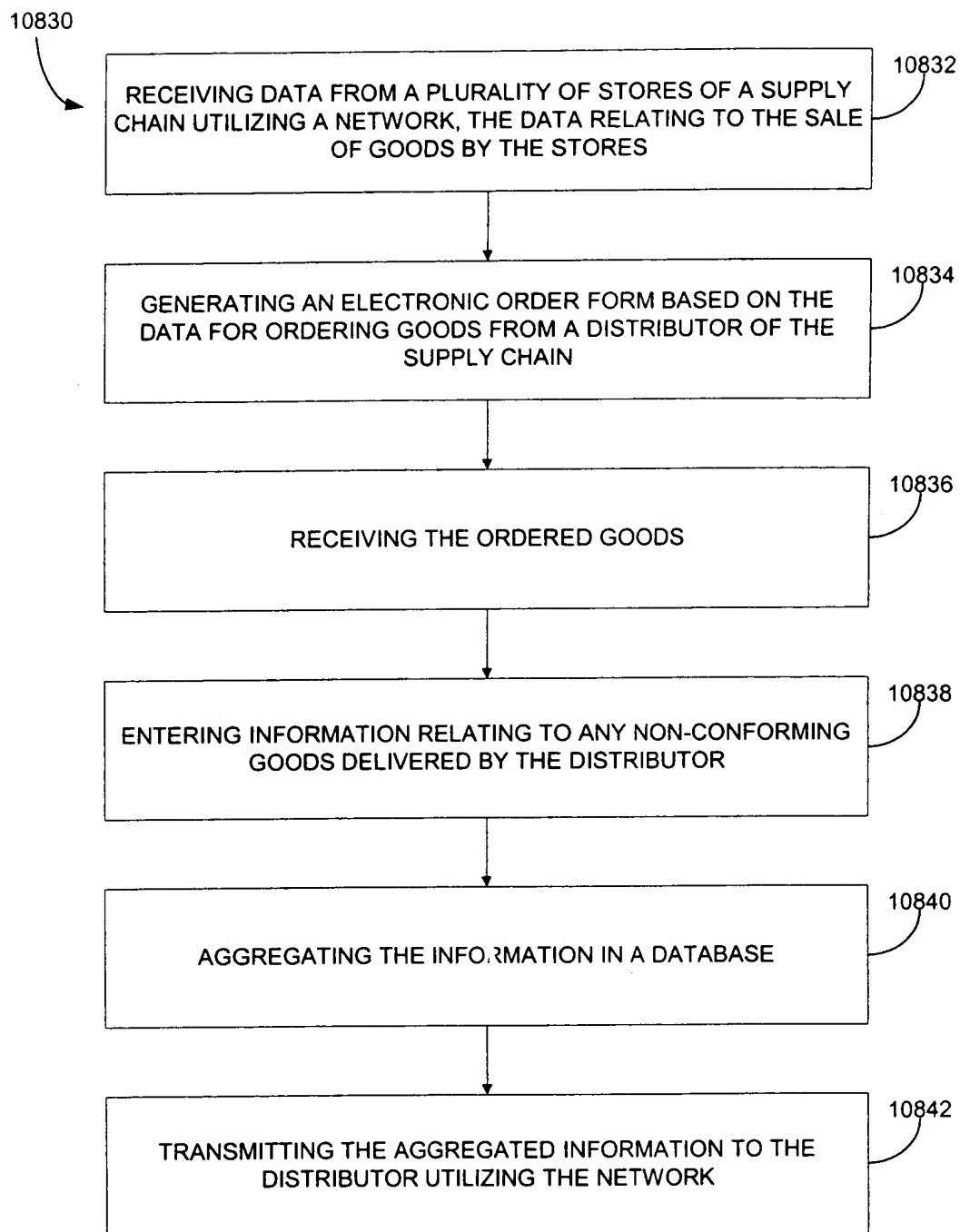


FIG. 108

10900

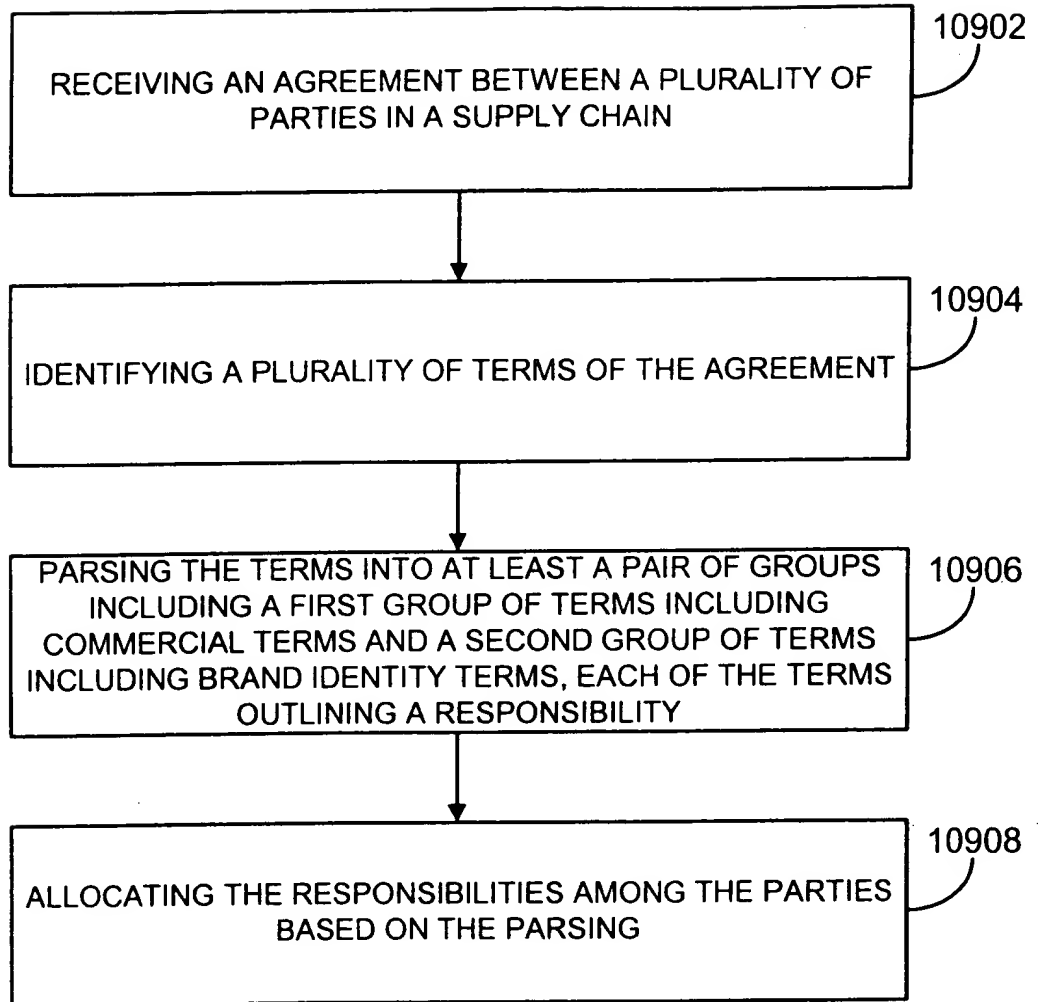


FIG. 109

11000

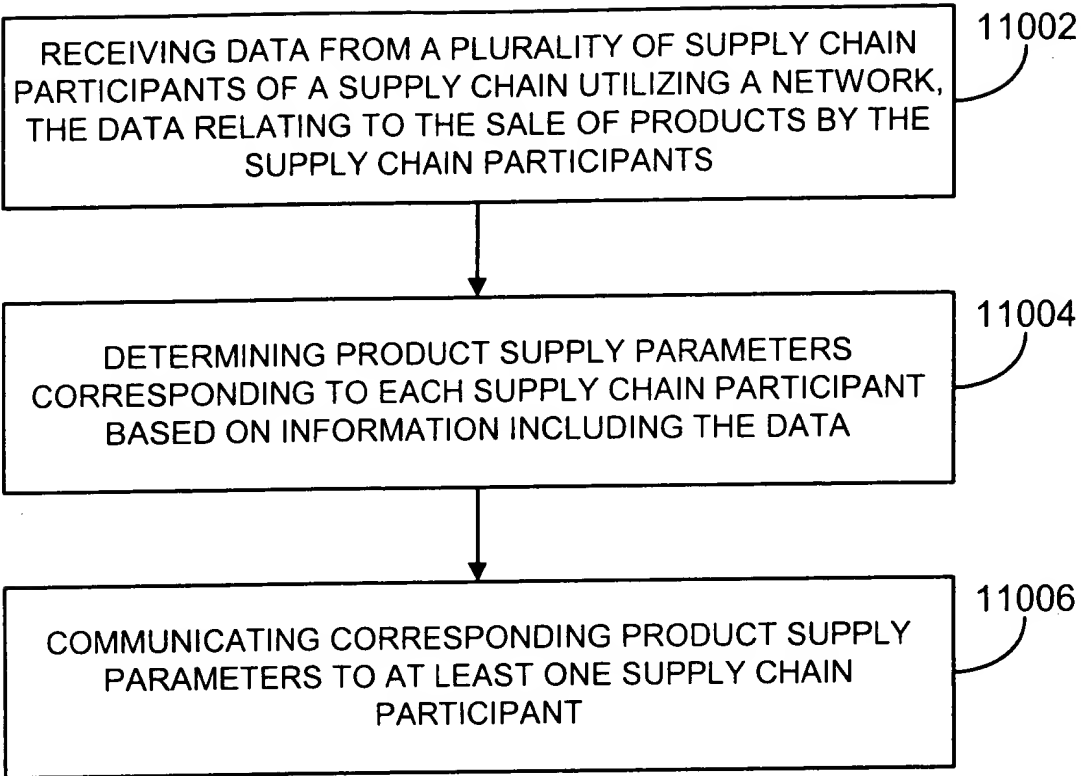


FIG. 110

109020-06451860

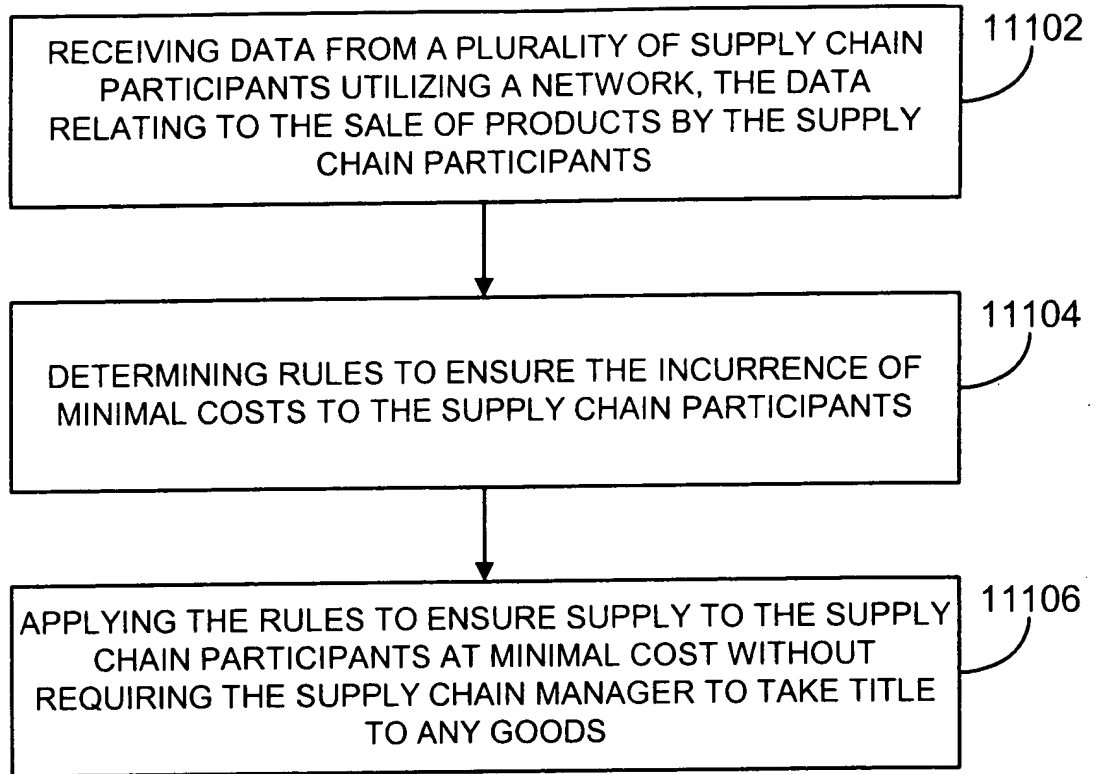
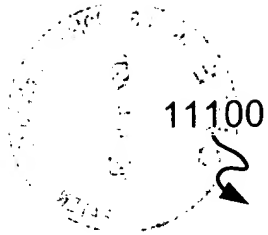


FIG. 111

2020-06-15 13:50

11300

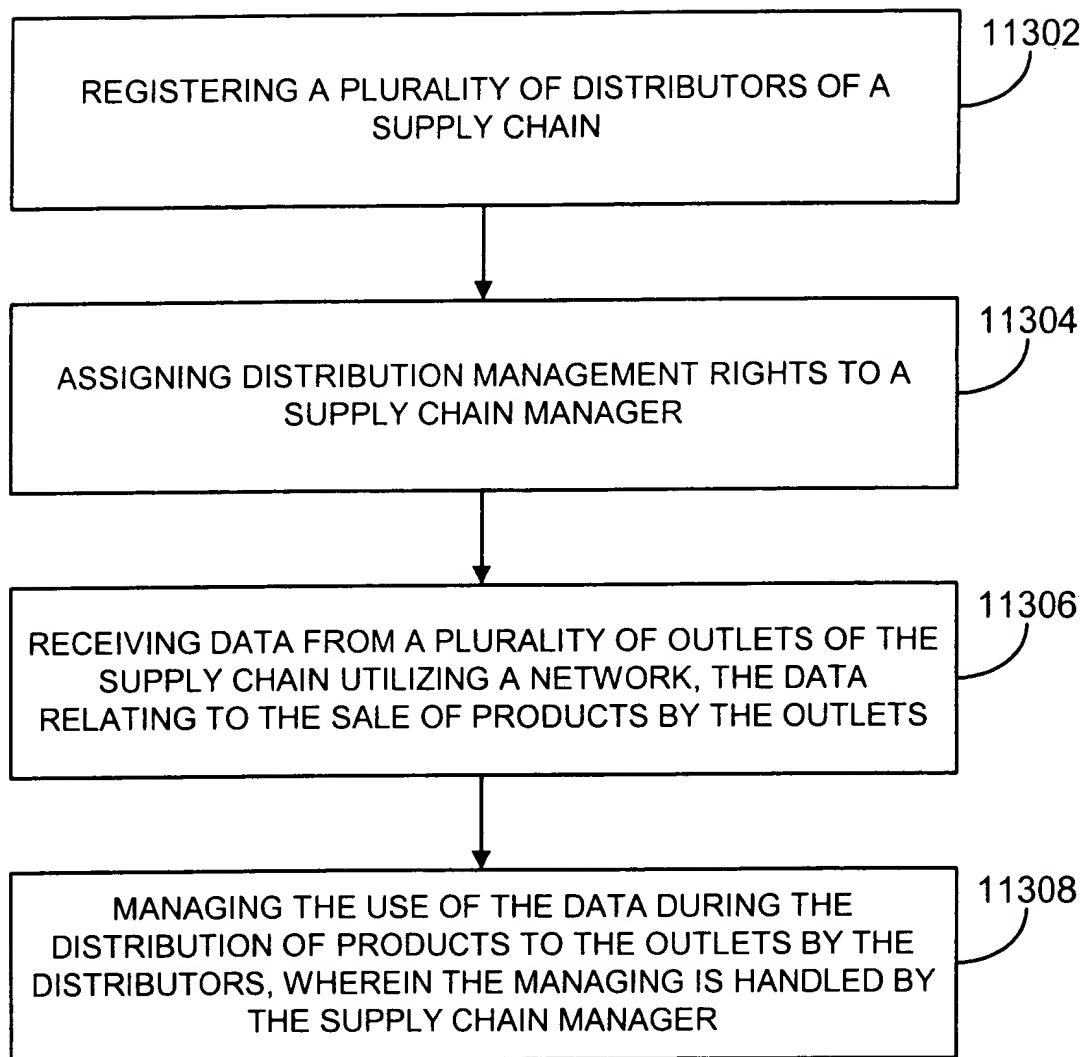


FIG. 113

11400

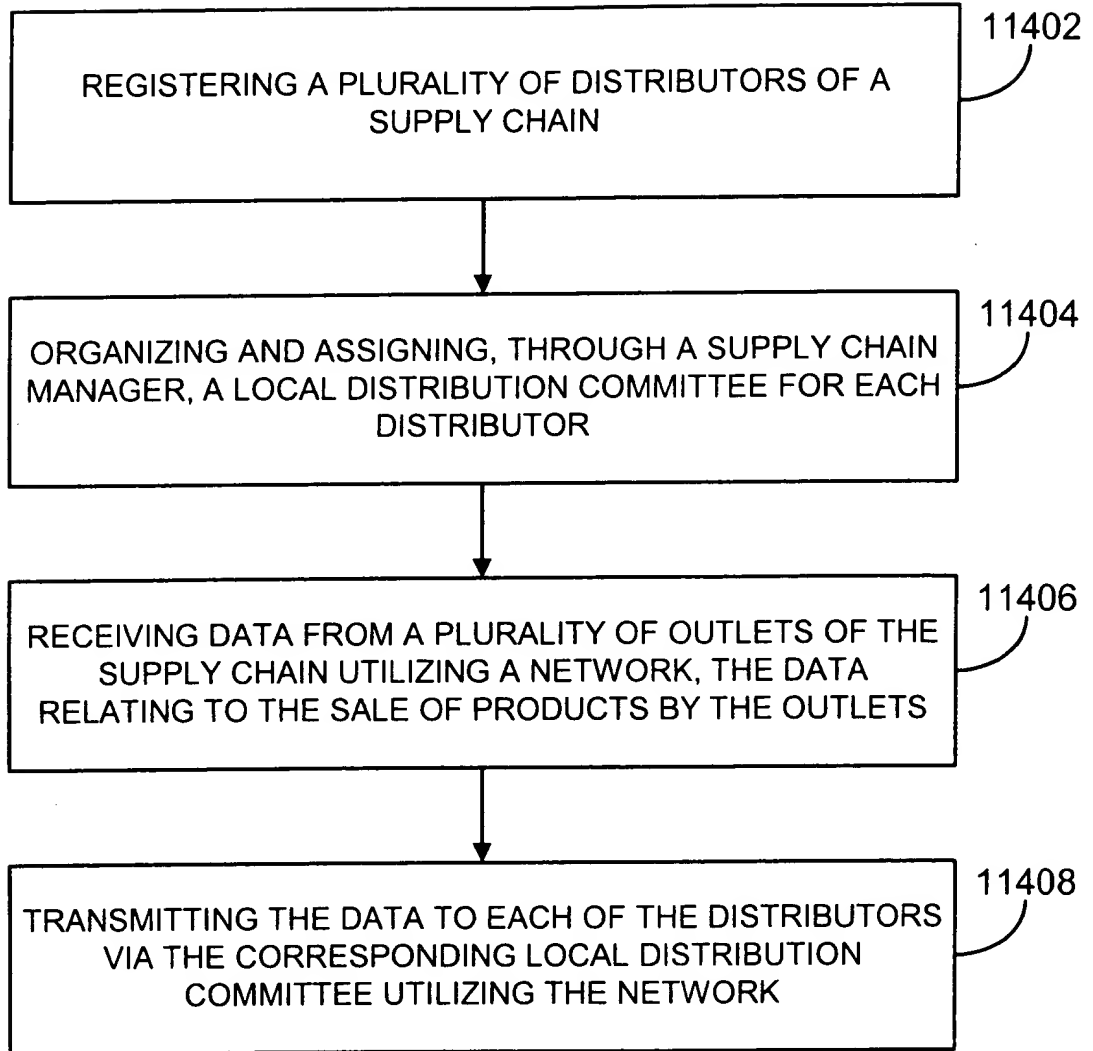


FIG. 114

11500

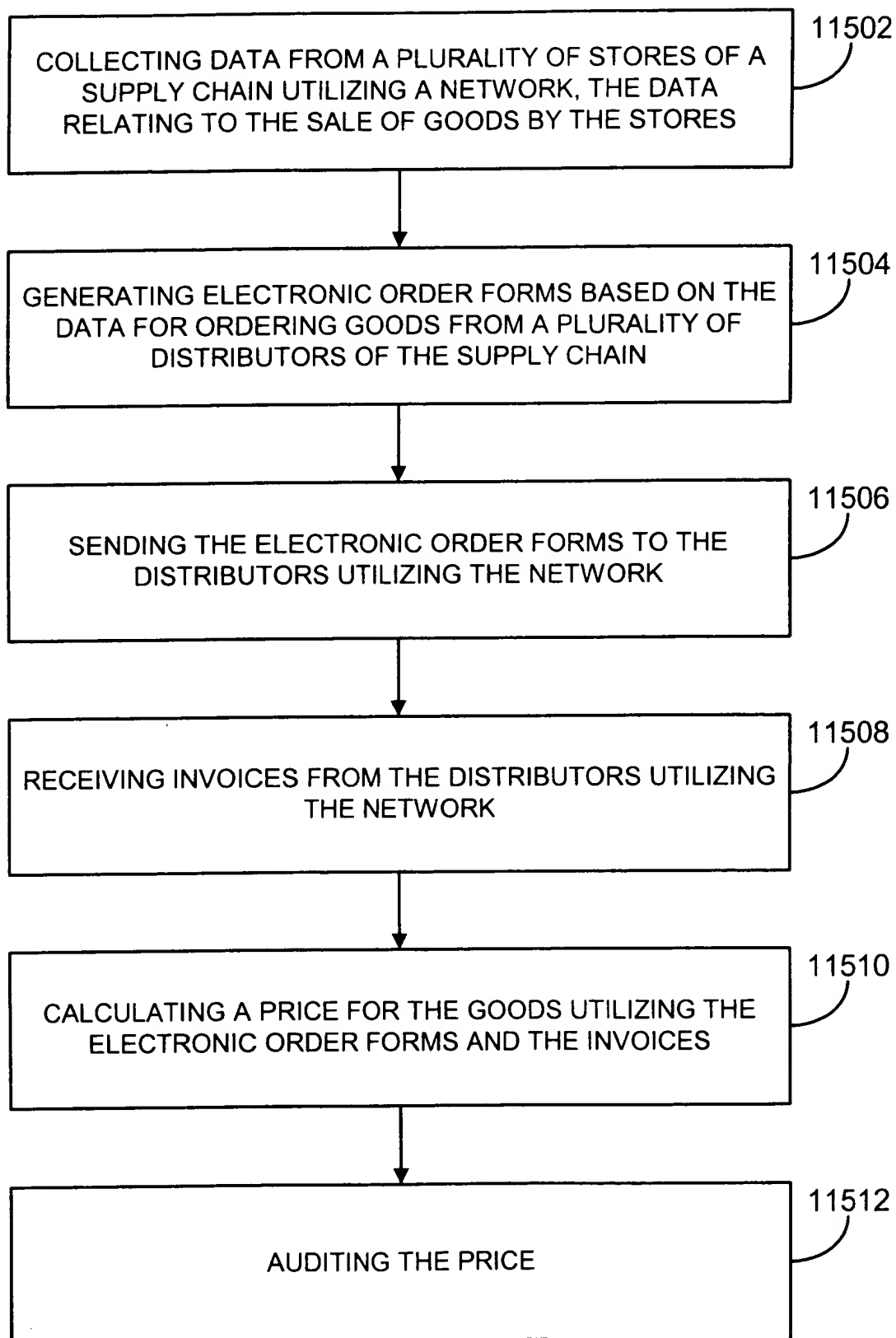


FIG. 115

11600

COLLECTING DATA FROM A PLURALITY OF SUPPLY CHAIN PARTICIPANTS UTILIZING A NETWORK, THE DATA RELATING TO THE SALE OF GOODS BY THE SUPPLY CHAIN PARTICIPANTS

11602

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-BASED INTERFACE

11604

GENERATING ELECTRONIC ORDER FORMS BASED ON THE DATA FOR A SUPPLY CHAIN PARTICIPANT

11606

SENDING THE ELECTRONIC ORDER FORMS TO THE SUPPLY CHAIN PARTICIPANT UTILIZING THE NETWORK

11608

TRACKING A PERFORMANCE OF THE DELIVERY OF THE GOODS BY THE SUPPLY CHAIN PARTICIPANT

11610

AUDITING THE PERFORMANCE OF THE DELIVERY OF THE GOODS BY THE SUPPLY CHAIN PARTICIPANT

11612

FIG. 116

11700

COLLECTING DATA FROM A PLURALITY OF OUTLETS OF A
SUPPLY CHAIN UTILIZING A NETWORK, THE DATA
RELATING TO THE SALE OF GOODS BY THE OUTLETS

11702

ALLOWING ACCESS TO THE DATA UTILIZING A NETWORK-
BASED INTERFACE

11704

PROCESSING THE DATA

11706

SENDING THE PROCESSED DATA TO AT LEAST ONE OF A
SUPPLIER, A DISTRIBUTOR AND THE OUTLETS IN THE
SUPPLY CHAIN UTILIZING ELECTRONIC MAIL TRANSMITTED
OVER THE NETWORK

11708

FIG. 117

11800

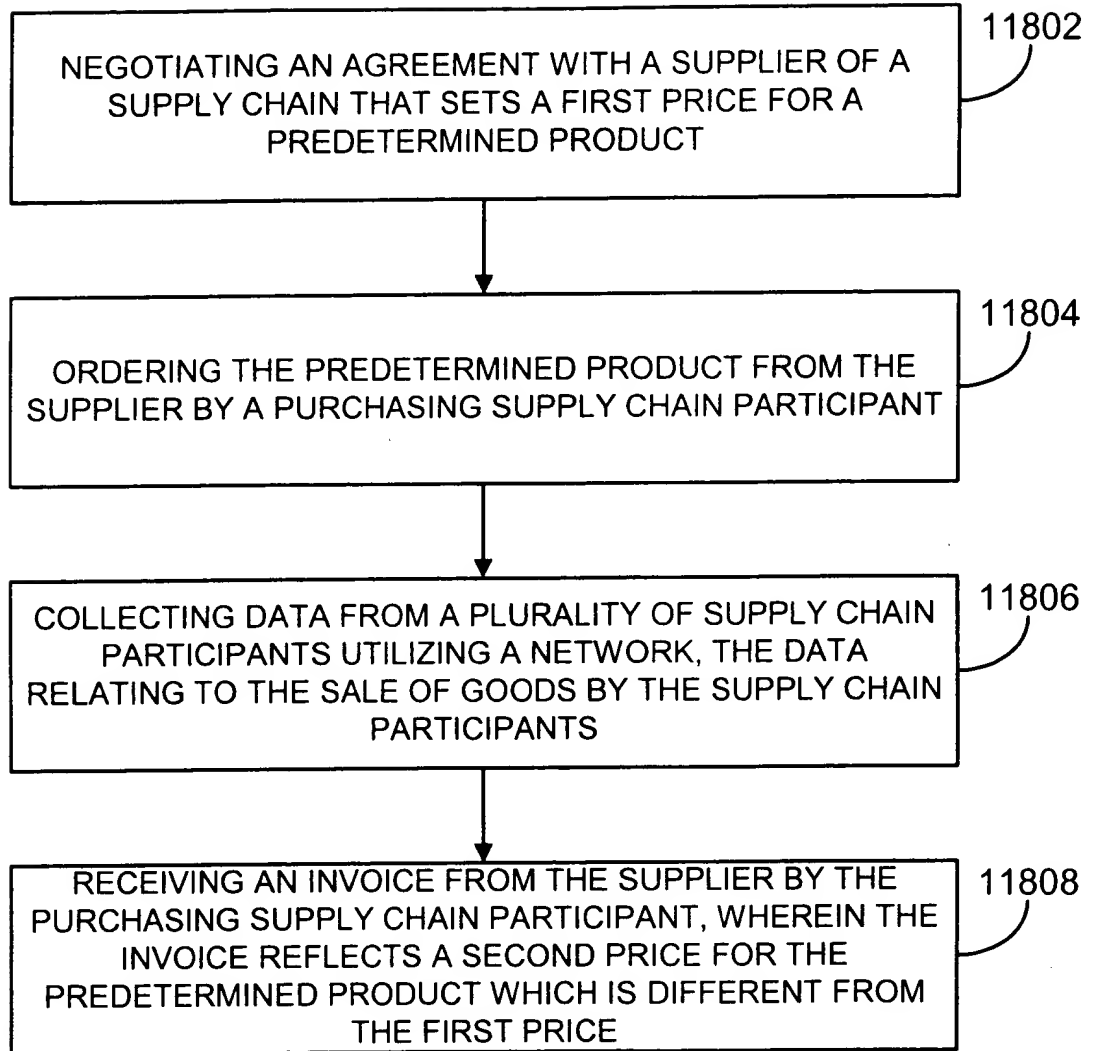


FIG. 118

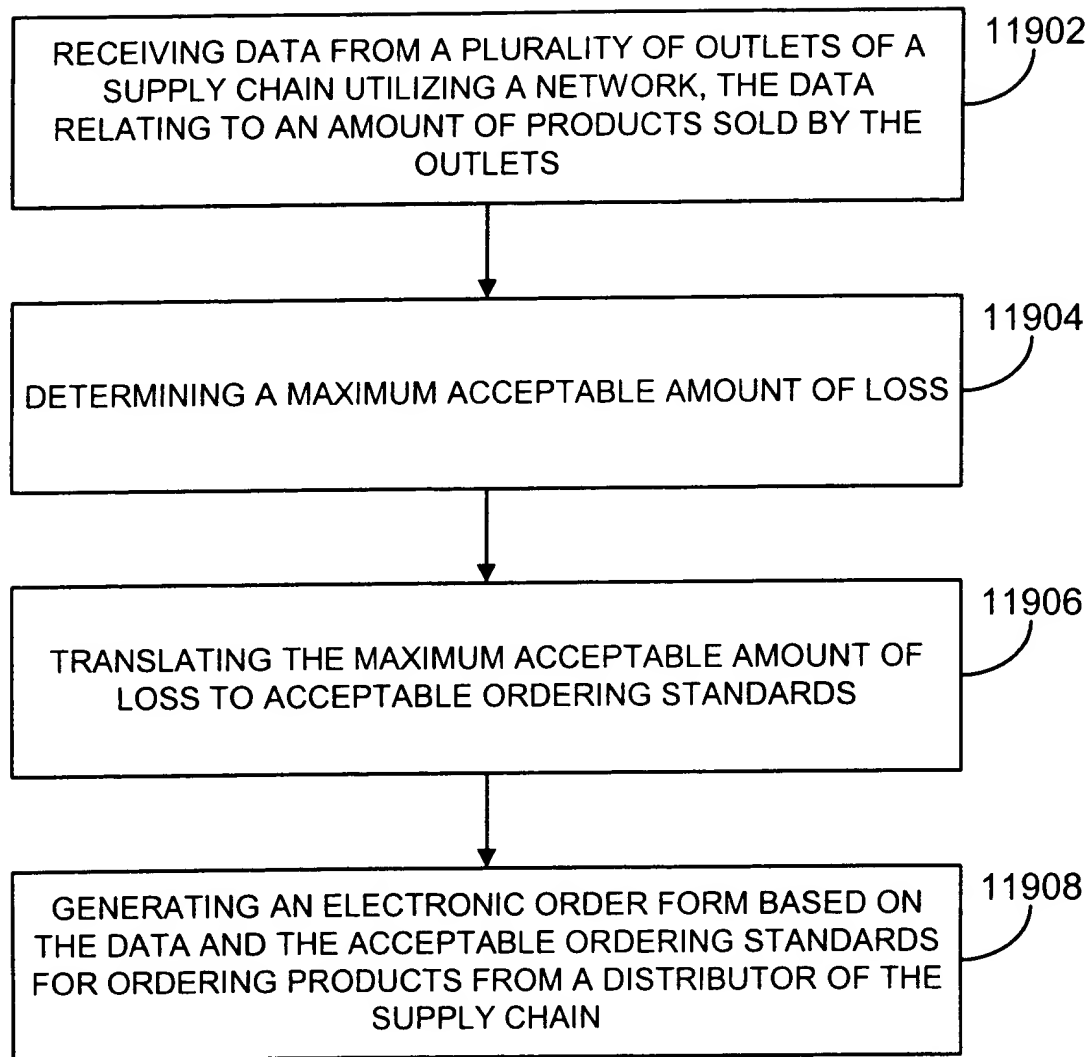


FIG. 119

12000

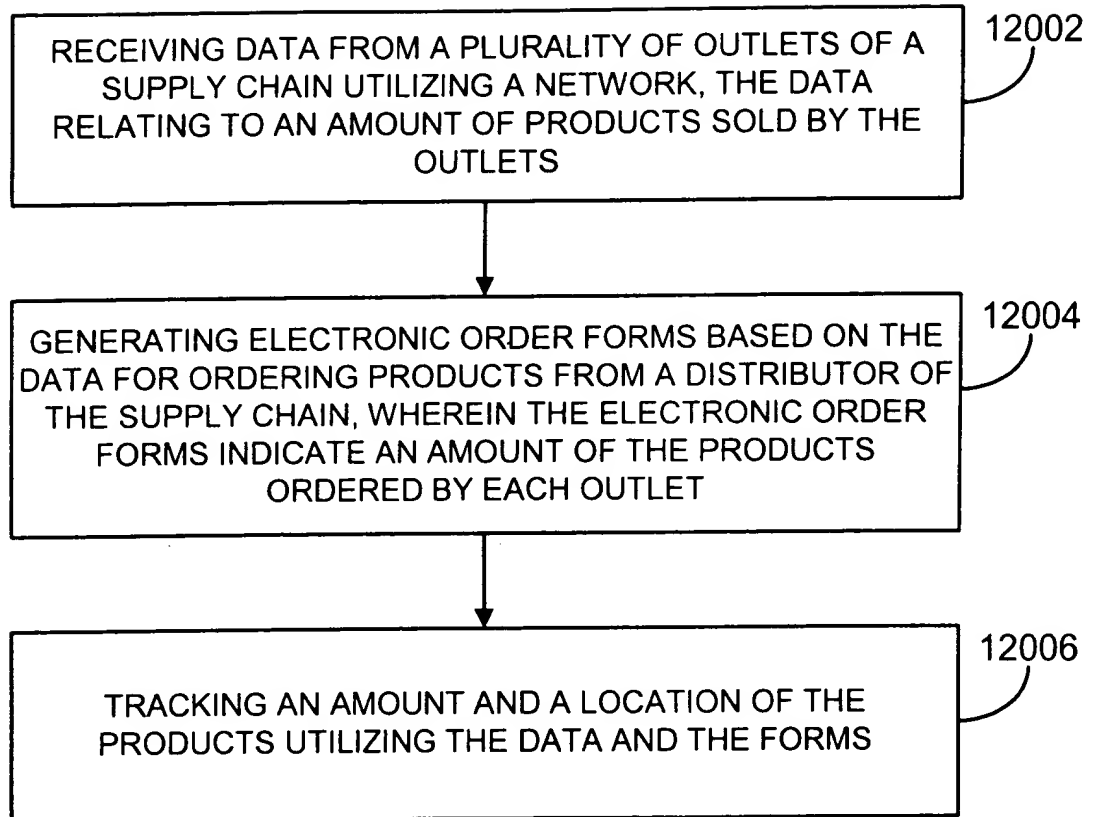


FIG. 120

109020-0645T860

12100

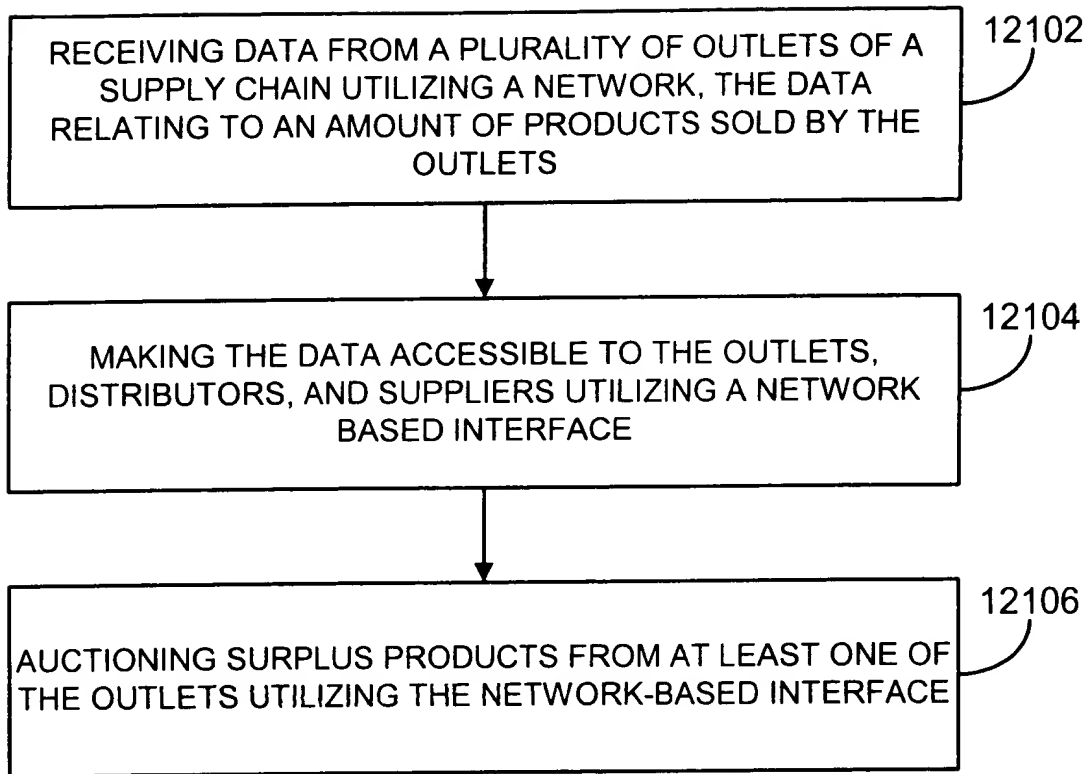


FIG. 121

109020-0645T860

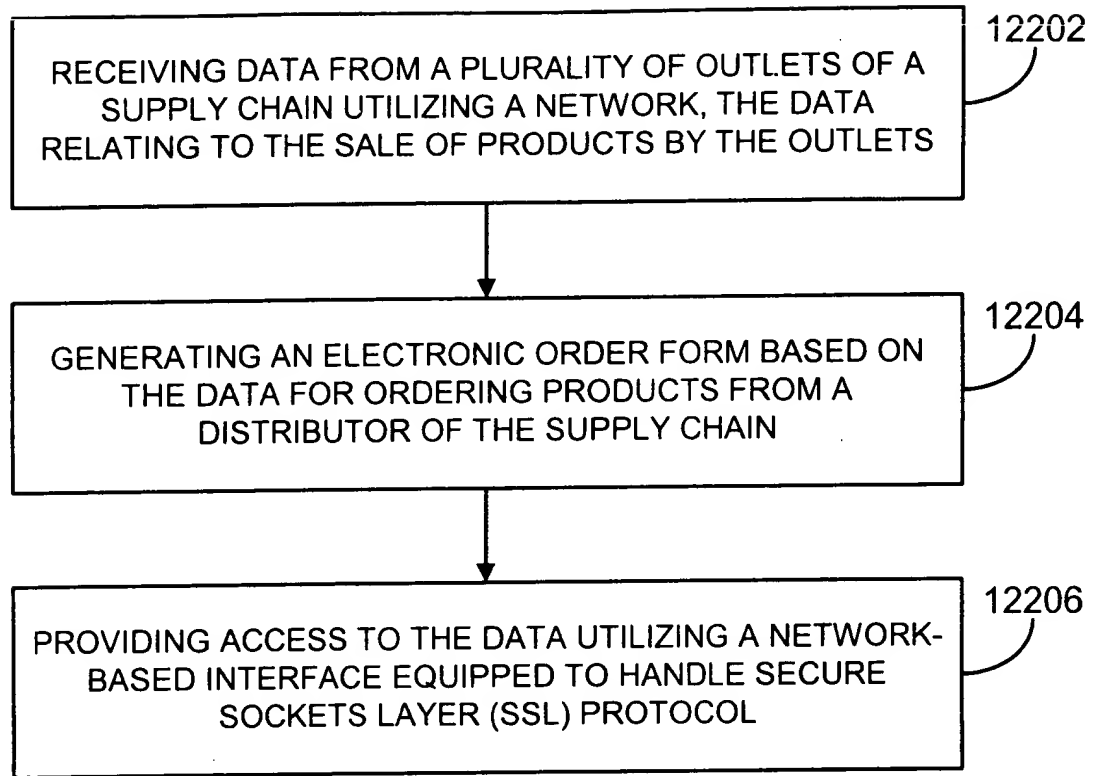


FIG. 122

109020-06451350

103020-0645T860

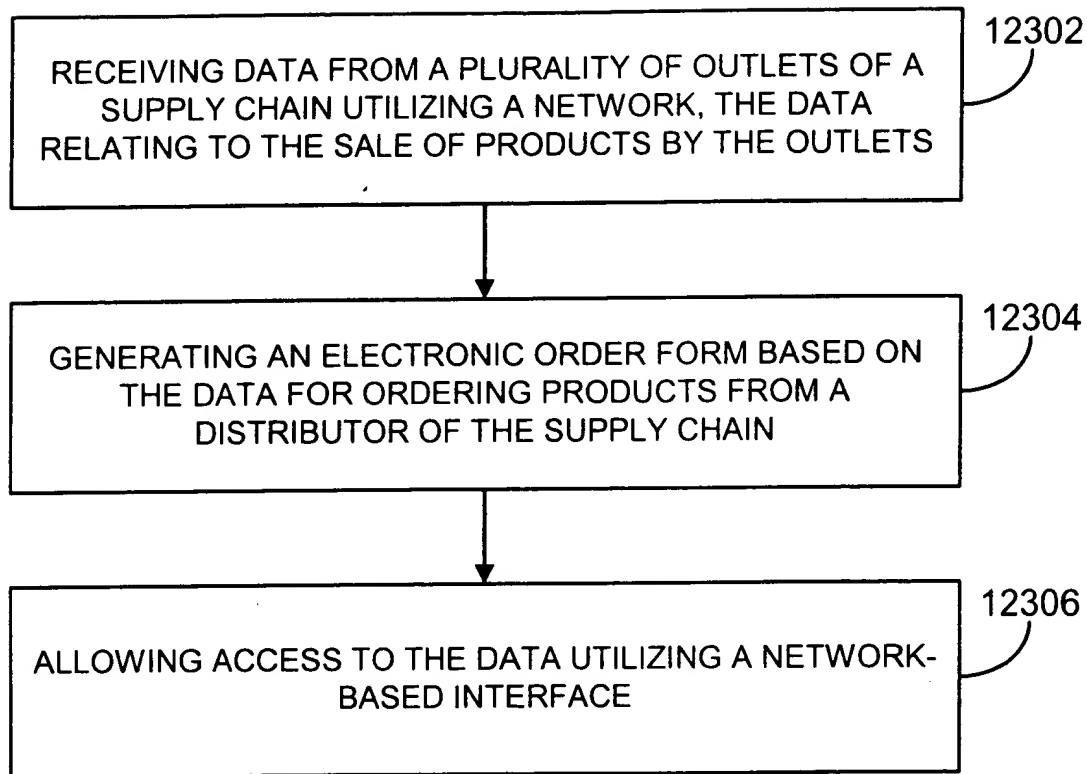


FIG. 123

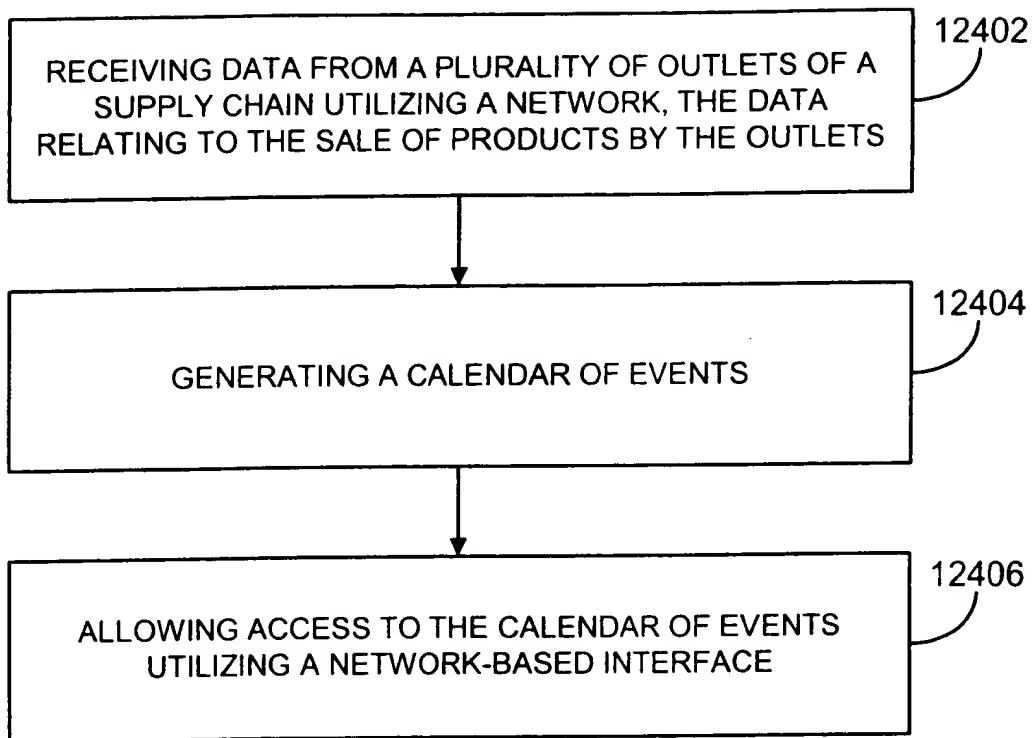


FIG. 124

105020 06451860



12500

12502

Supply Patronage Sales/Inv Utilities Window

Supplier	Least Cost	Contract
Supplier Site		
Distributor		
DC		

Item Items ...

FIG. 125

12600

12602

Sort Print New

FIG. 126

12700

12702

Item Desc: []

Item Number: []

Product Cat Code: []

Status Code: Active []

Item Rank: []

FIG. 127

109020 06451860

TD5020-0645T350



12800



Landed Cost by Distribution Center

Item	Inv FOB	Freight	Landed	Routing
Bag - Medium	4.85	0.23	5.08	TL
Bag - Large	6.7	0.23	6.93	TL
Biscuits - Frozen	12.33	1.15	13.48	TL
Brush - Pot, Long Handle	40.2	2.02	42.22	TL
Brush - Pot, Short Handle	24	1.39	25.39	TL
Carton - Breakfast	16.59	1.1	17.69	RDC
Carton - Large Fry	29.91	0.81	30.72	RDC
Carton - Medium Fry	18.92	0.73	19.65	TLMIN

FIG. 128



12900



FIG. 129

13000

Supplier Item Desc:		Item No:	
Current:	<input checked="" type="radio"/> Yes <input type="radio"/> No		
Items per Case:	5000	Tie Qty:	
Innerpack Contents:	5/1000	High Qty:	
Item Size:		Cases Per Pallet:	
Case Length:		Stacking Allowed:	
Case Width:		Universal Product Code:	
Case Depth:		Cases Per Truckload:	1350
Case Dimension U/M:	INCH(S)	Net Weight:	39.00
Item Cube:	0.95 CUBIC FEET	Gross Weight:	39.00
Item Shelf Life:		Weight U/M:	POUND(S)
		Bar Code:	

White Boxes Are Copied Across Suppliers / Grey Boxes Are Only Copied Within Same Supplier

FIG. 130

105020 0645T860

13100

Site Information	Site Id: 17355	Site Role: FOB Shipping Point
Site Name:	TYSON FOODS - NEW HOLLAND, PA	

13102

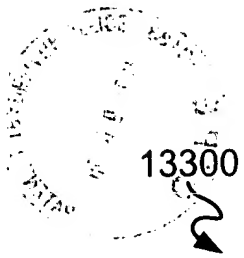
FIG. 131

13200

Site Information	Site Id: 16	FOB Shipping Point
Name:	AMERISERVE-FARMINGDALE, NY	Railroad Name: <input type="text"/>
Status:	Active <input type="checkbox"/>	Rail Sidings: <input type="checkbox"/>

FIG. 132

105020 06151860



13300

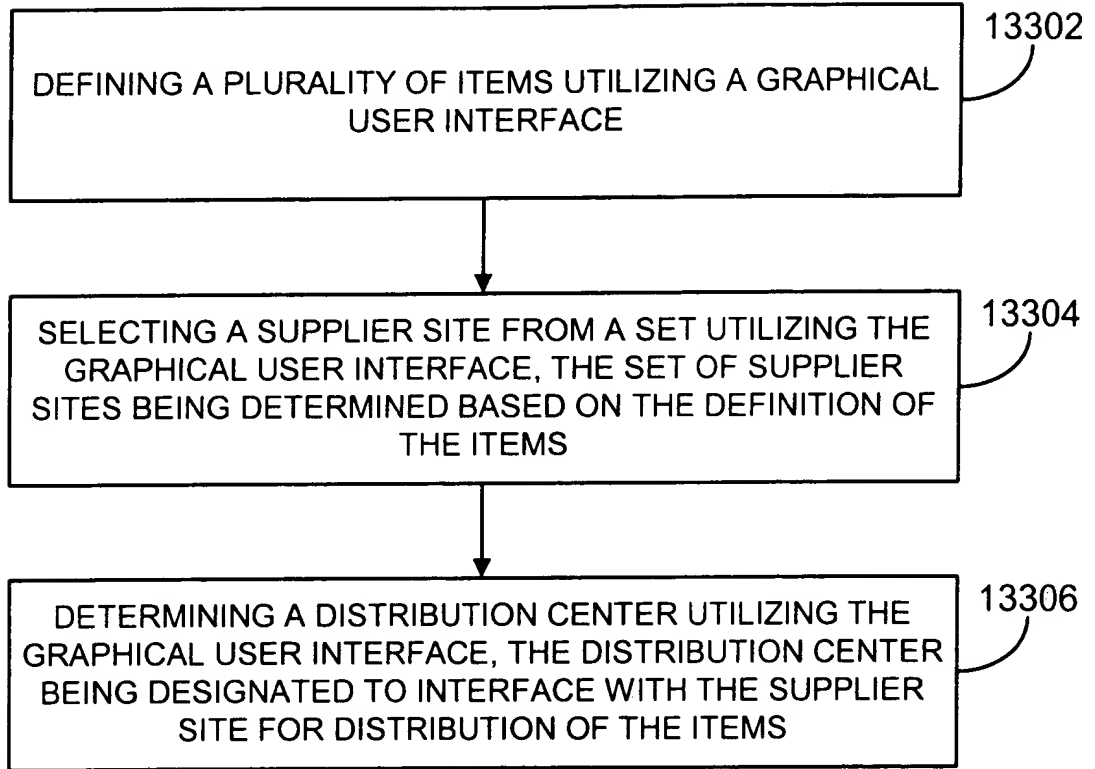


FIG. 133

109020-0645T350

13400

Item:	WRAP-BACON DOUBLE CHEESEBURGER DELUXE	Begin:	7/1/96	End:	9/1/96	Final:	<input type="checkbox"/>
Override Rules:		<input type="radio"/> Yes <input checked="" type="radio"/> No		Apply By:		Cell <input type="text"/>	

FIG. 134

13500

DC	Supplier FOB Point
AMERISERVE-DENVER, CO	TYSON FOODS - GREEN FOREST, AR
AMERISERVE-DOUGLASVILLE, GA	TYSON FOODS - ALBERTVILLE, AL
AMERISERVE-FARMINGDALE, NY	TYSON FOODS - NEW HOLLAND, PA

FIG. 135

13600

Con FOB	Inv FOB	Freight	Landed
34.3200	34.3900	0.8400	35.2300
34.3200	34.3900	0.2900	34.6800

FIG. 136

13700

Contr	LB	Trk	Routing
96	83,600	2.0	TL
96	215,040	5.1	TL

FIG. 137

105020 0645T860



FIG. 138

13900

Min Ordr	UM	Slip	D liv.
1	TRUCKLOAD(S)	Pallet	
1	TRUCKLOAD(S)	Pallet	

FIG. 139

14000

Carrier	Stated Vol
Truck	83,600
Truck	215,040

FIG. 140

14200



FIG. 142

14100



FIG. 141

14300

Cost	Edit / View	F3
Commodities	New (using previous matrix) ...	F4
Vendor Rating	New (build matrix) ...	F5
Contact Management	Multi Item Price Notification ...	

FIG. 143

FD3020-06151360

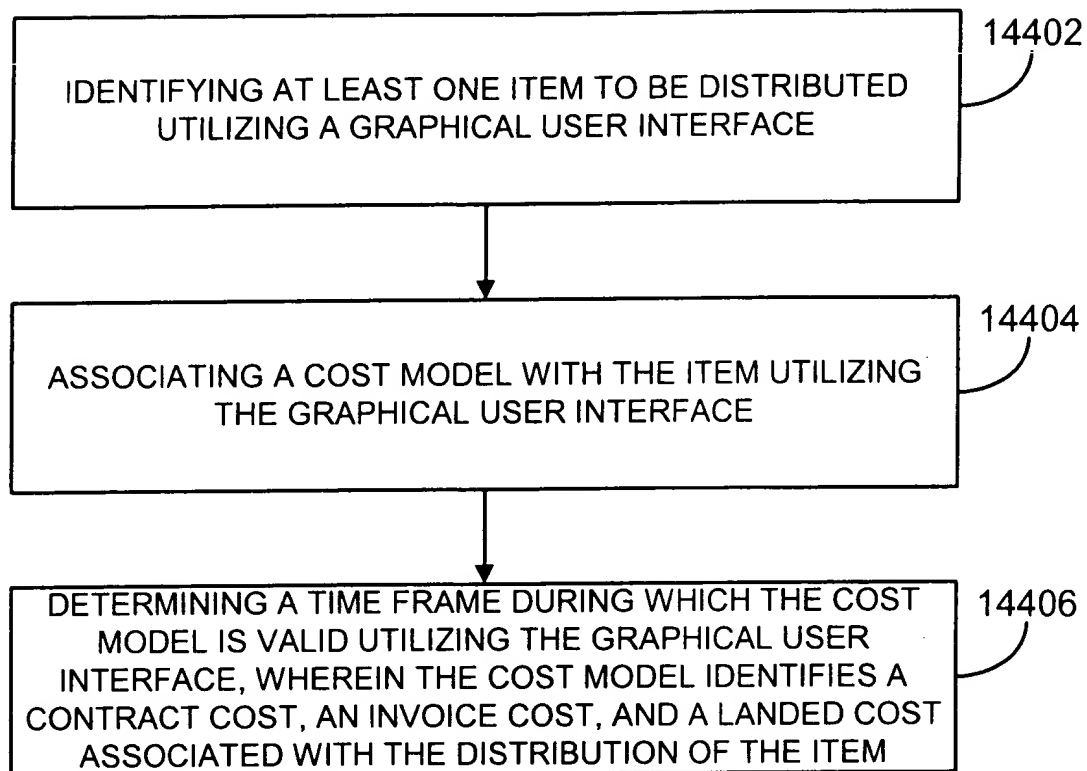
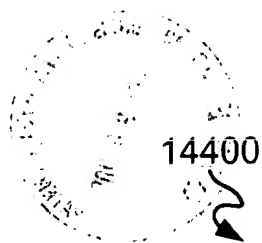


FIG. 144

109020-06451860

14500



FIG. 145

14600

Contract ID: 673 - TYSON FOODS
Initial Buyer Name: Current Buyer Name:

FIG. 146

14700

Contract Start Date:
Contract End Date:
Execution Date:
Effective:
Payment Terms:

FIG. 147

14800



FIG. 148

14900



FIG. 149

15000



FIG. 150



15100

Select the End Dates to Use on the Exhibit			
Item Description	Cost Matrix End Date	Contract End Date	No End Date
BEEF - 77%	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER 4.0 OZ	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date
BEEF-WHOPPER JR. 2.8 OZ	<input checked="" type="radio"/> 8/1/98	<input checked="" type="radio"/> 2/24/08	<input type="radio"/> No Date

FIG. 151

15200

Options Window Help

New Items...

Delete Item...

Exhibit A

Exhibits B

Exhibits C

Replacement Exhibit B

FIG. 152

15300



FIG. 153

0015451260
T05020 06151260

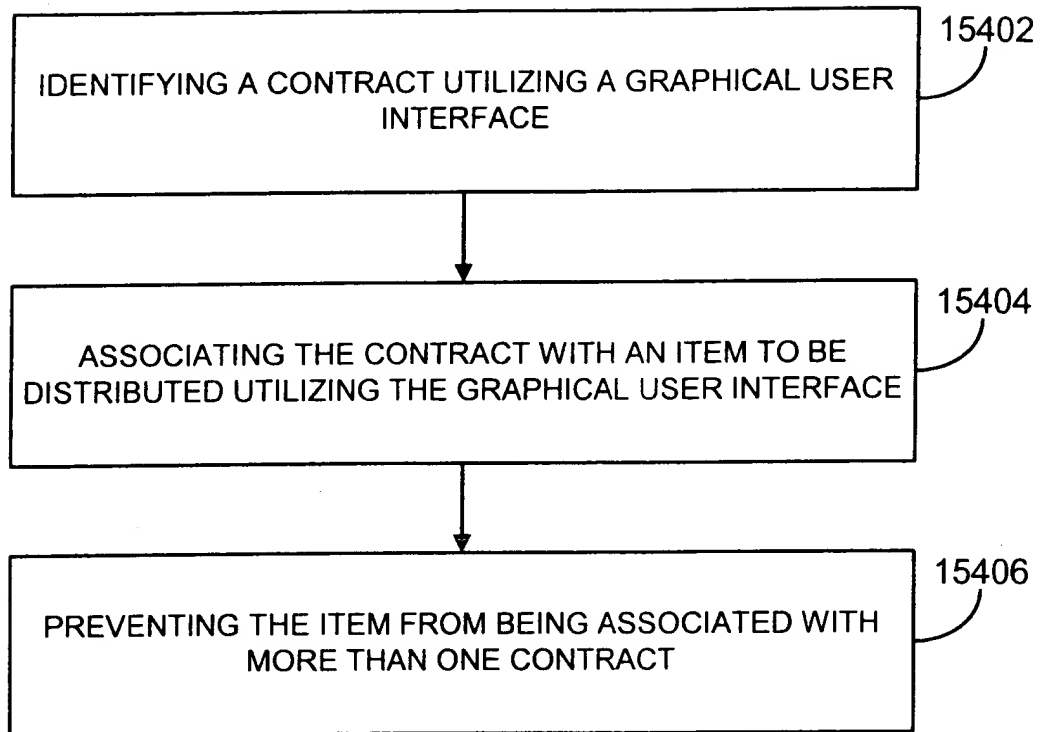
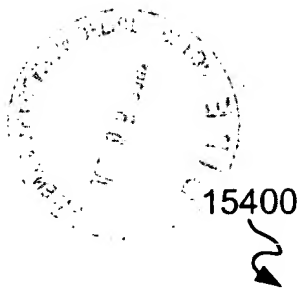
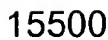


FIG. 154

105020-0645T360



15502

15600

Proposal - Foam Hot Cups & Polystyrene Lids								
Main Info	Items	Suppliers	DCs	FDB Price	DC/Rest.	Usage	Templates	View Bid
Proposal Information								
Proposal ID: 1021			Proposal Due Date: 06/12/97					
Proposal Name: Foam Hot Cups & Polystyrene Lids			Contract Begin Date: 07/01/97					
Buyer Name: Dennis Clabby			Contract End Date: 06/30/98					
Actions								
#	Date:	Action Description:						
1	05/28/97	Sent this bid to Dart and also sent a request for information to WinCup.						

FIG. 156

109040-06451360



15700



FIG. 157

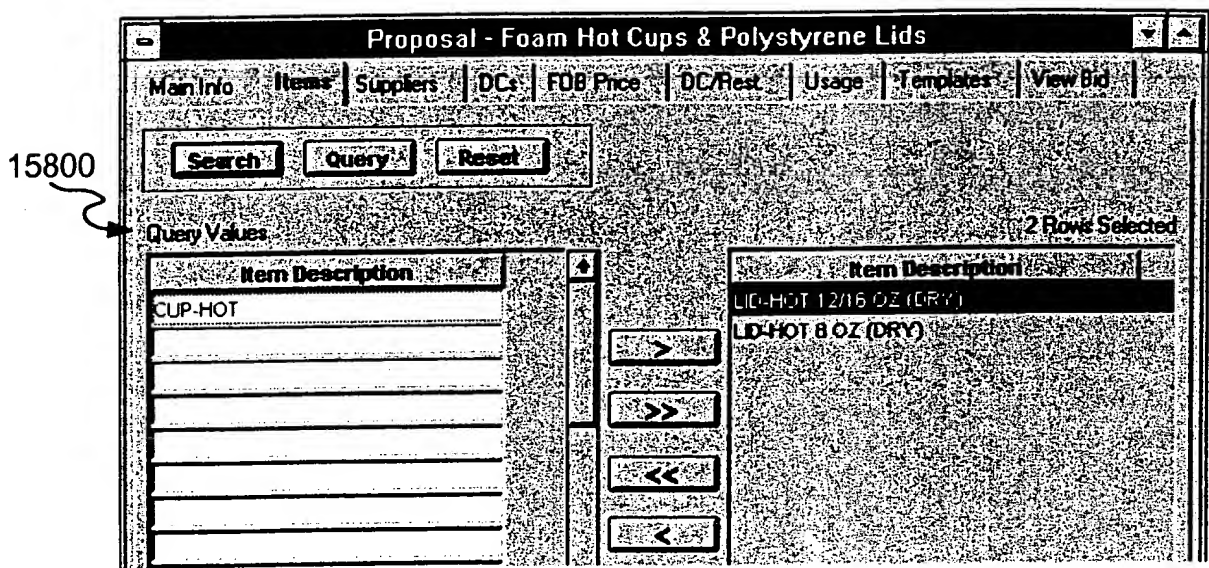


FIG. 158



109020 06151860

15800

Proposal - Foam Hot Cups & Polystyrene Lids

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Search Query Reset

6 Rows Found 5 Rows Selected

Item Description	
CUP-HOT 12 OZ (PAPER)	DRY
CUP-HOT 16 OZ (PAPER)	DRY
CUP-HOT 8 OZ (PAPER)	DRY

15902

15904

15906

15908

Item Description
CUP-HOT 12 OZ (DRY)
CUP-HOT 16 OZ (500 CT) (DRY)
CUP-HOT 8 OZ (DRY)
LD-HOT 12/16 OZ (DRY)
LD-HOT 8 OZ (DRY)

FIG. 159

16000

Main Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | Recreate Bid

Select The Appropriate FOB Price Component Worksheet For Each Item

Item Description	FOB Price Component
MAYO-BULK	Mayonaise Components
	(None Selected)
	Generic FOB Pricing
	Mayonaise Components

FIG. 160

16:100

Item	Growth %	Gross Wgt.	Item Cube	Contract Period
CHICKEN-BK BROILER	5.00%	92	1.28	09/01/97 to 12/31/97
CHICKEN-PATTY	7.00%	37.00	1.09	
CHICKEN-TENDERS	0.00%	25.00	1.06	

Distribution Center	Previous Case Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC Item Growth	Projected Unit Usage
POST-ALBUQUERQ	576	30	99.34%	6.03	5.00%	755
POST-DENVER	833	39	99.05%	6.68	5.00%	1,083
POST-SALT LAKE	116	2	80.00%	5.46	5.00%	37

FIG. 161

FO9020-06151360

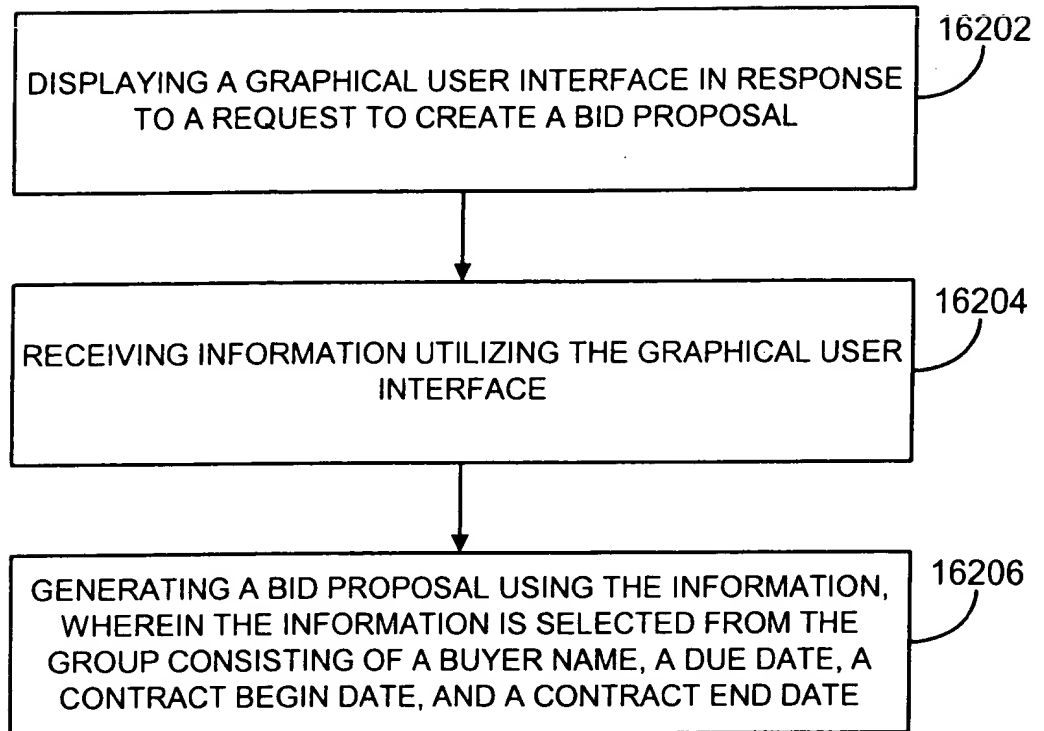
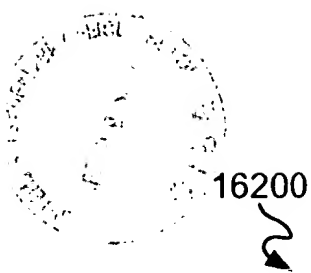


FIG. 162

109020-0645F360

109020 06451860

16300

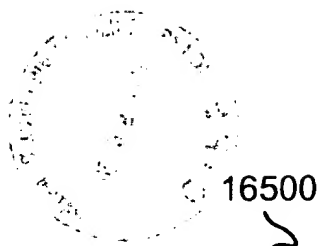


FIG. 163

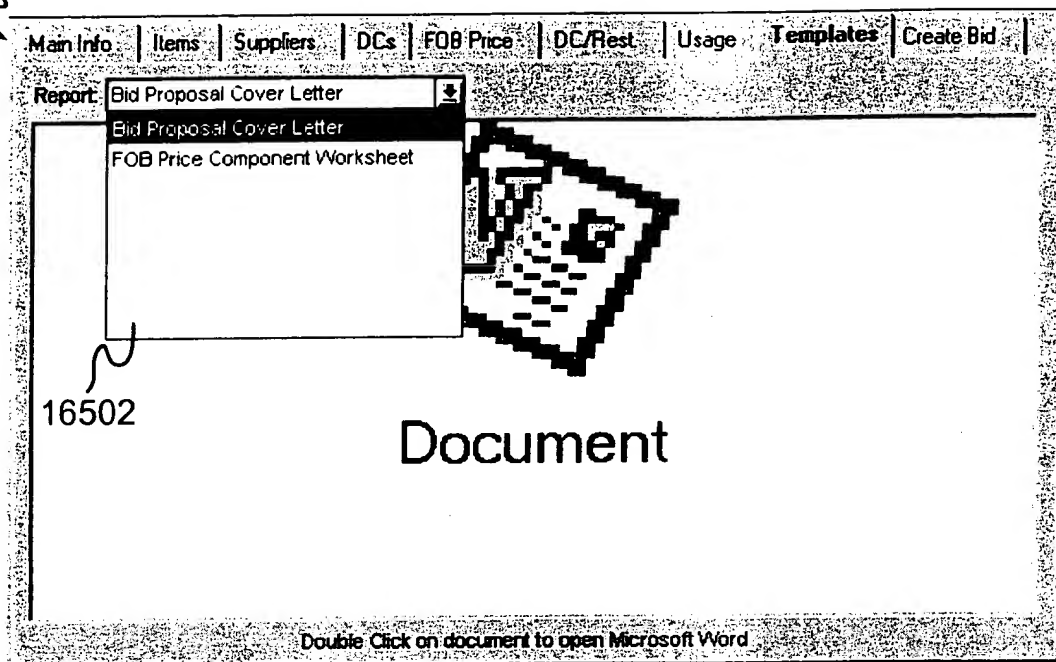
16400

	<i>Supply</i>	<i>MS</i>	<i>Editable</i>
		<i>Word</i>	<i>Y/N</i>
Bid Proposal Cover Letter	?		Y
General Terms and Conditions	?		N
Usage Estimates	?		N
Supplier Facility Worksheets	?		N
Item Information Worksheets	?		N
Sample Supply Agreement	?		N
BK Specification Request	?		N
FOB Price Component	?		N
Truckload Freight Worksheet	?		N
LTL Freight Worksheet	?		N

FIG. 164



16500

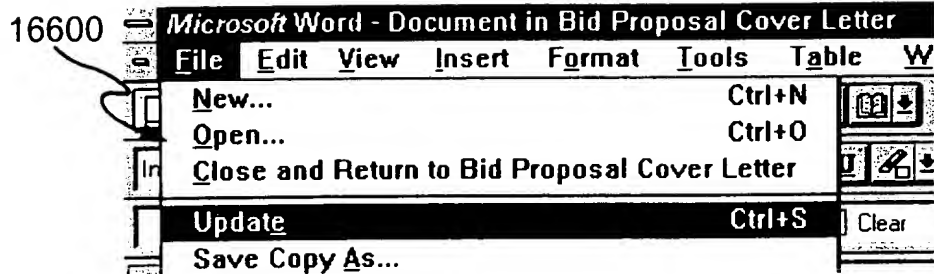


16502

Document

Double Click on document to open Microsoft Word

FIG. 165



16600

FIG. 166

09815490-070601



16700

Man Info | Items | Suppliers | DCs | FOB Price | DC/Rest | Usage | Templates | **Create Bid**

Bid Proposal Sent ☐

Bid Proposal Will Include Checked Documents

General	
Bid Proposal Cover Letter	<input checked="" type="checkbox"/>
General Terms & Conditions	<input checked="" type="checkbox"/>
Usage Estimates	<input checked="" type="checkbox"/>
Supplier Facility Worksheet	<input checked="" type="checkbox"/>
Item Information Worksheet	<input checked="" type="checkbox"/>
Sample Supply Agreement	<input checked="" type="checkbox"/>
BK Specification Request	<input checked="" type="checkbox"/>

* LTL Freight Worksheet will be printed by system if necessary

Cost	
FOB Price Component Worksheet	<input checked="" type="checkbox"/>
Truckload Freight Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet	<input checked="" type="checkbox"/>

Blank Sheets	
Supplier Facility Worksheet	<input checked="" type="checkbox"/>
Item Information Worksheet	<input checked="" type="checkbox"/>
FOB Price Component Worksheet	<input checked="" type="checkbox"/>
Truckload Freight Worksheet	<input checked="" type="checkbox"/>
LTL Freight Worksheet	<input checked="" type="checkbox"/>

FIG. 167

16800

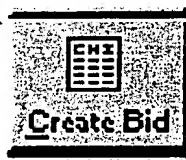


FIG. 168

16900

Report: Item Information Worksheet

7/2/97

Supplier: (all)

Restaurant Services, Inc.

Item Information Worksheet

ATTY

DS

FIG. 169

00454500 2020-06-15 10:50:20



17000

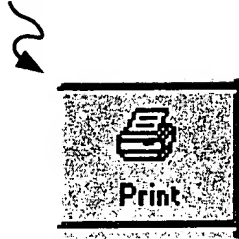


FIG. 170

17100



FIG. 171

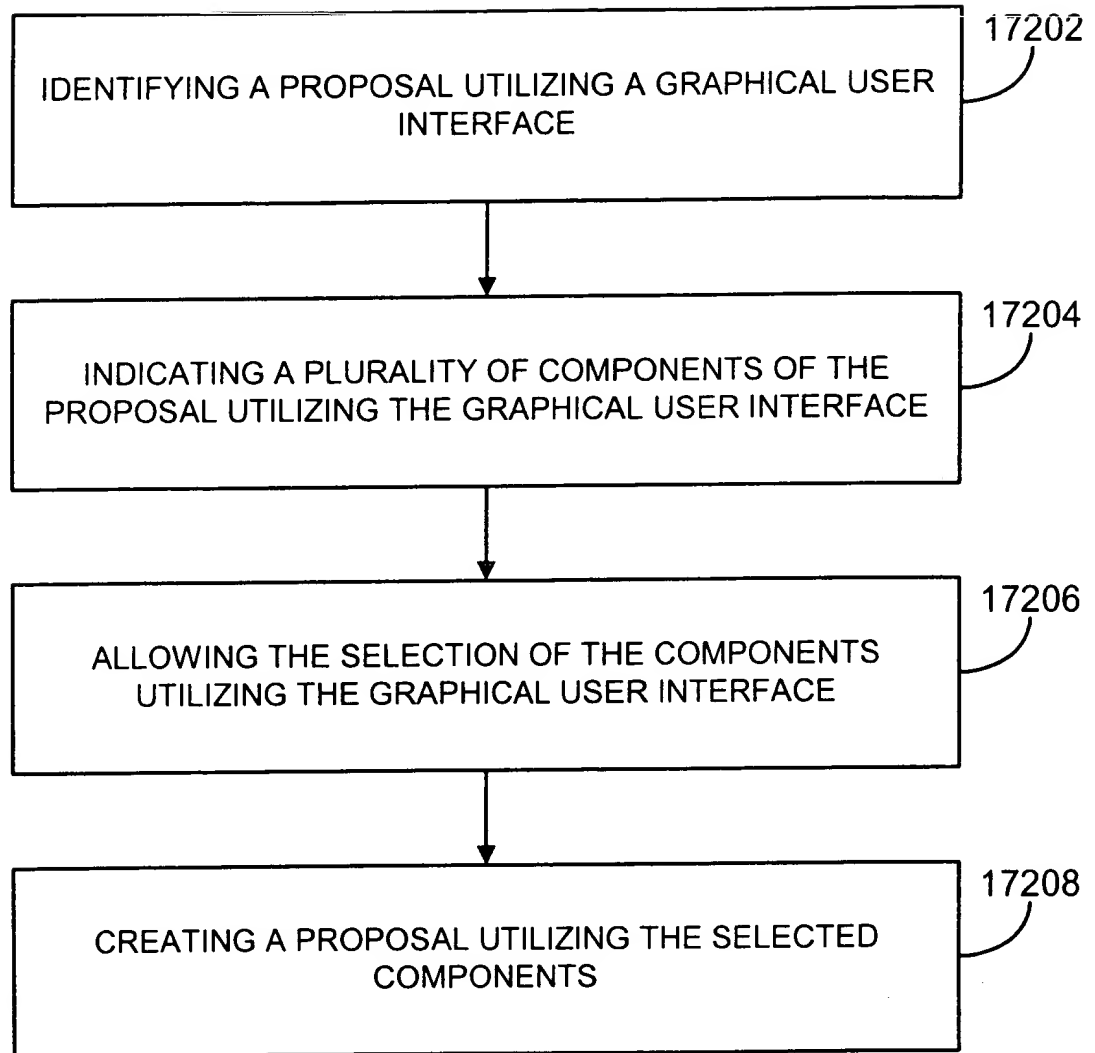


FIG. 172

109020-06451860



17300



FIG. 173

17400

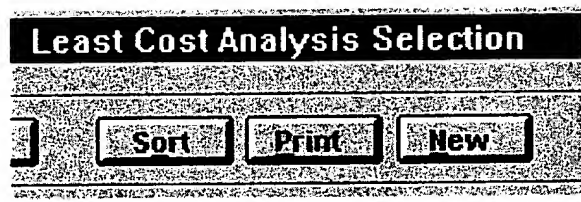


FIG. 174

17500

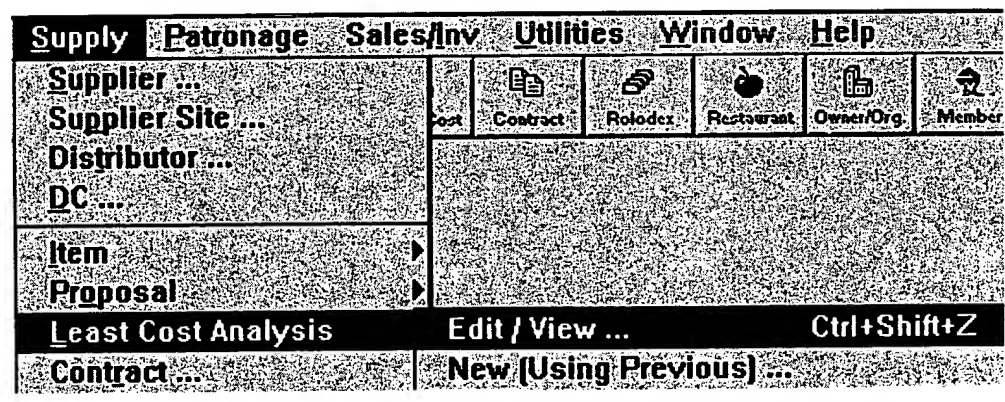


FIG. 175

TO9020-0645T860

FO9020-0645T860



Bid Proposal Name:	(None)
	Foam Hot Cups & Polystyrene Lids (07/01/97 to 06/30/98)
	Ham, Sausage, Bacon Freight Bid (10/01/97 to 12/31/97)

17600

FIG. 176

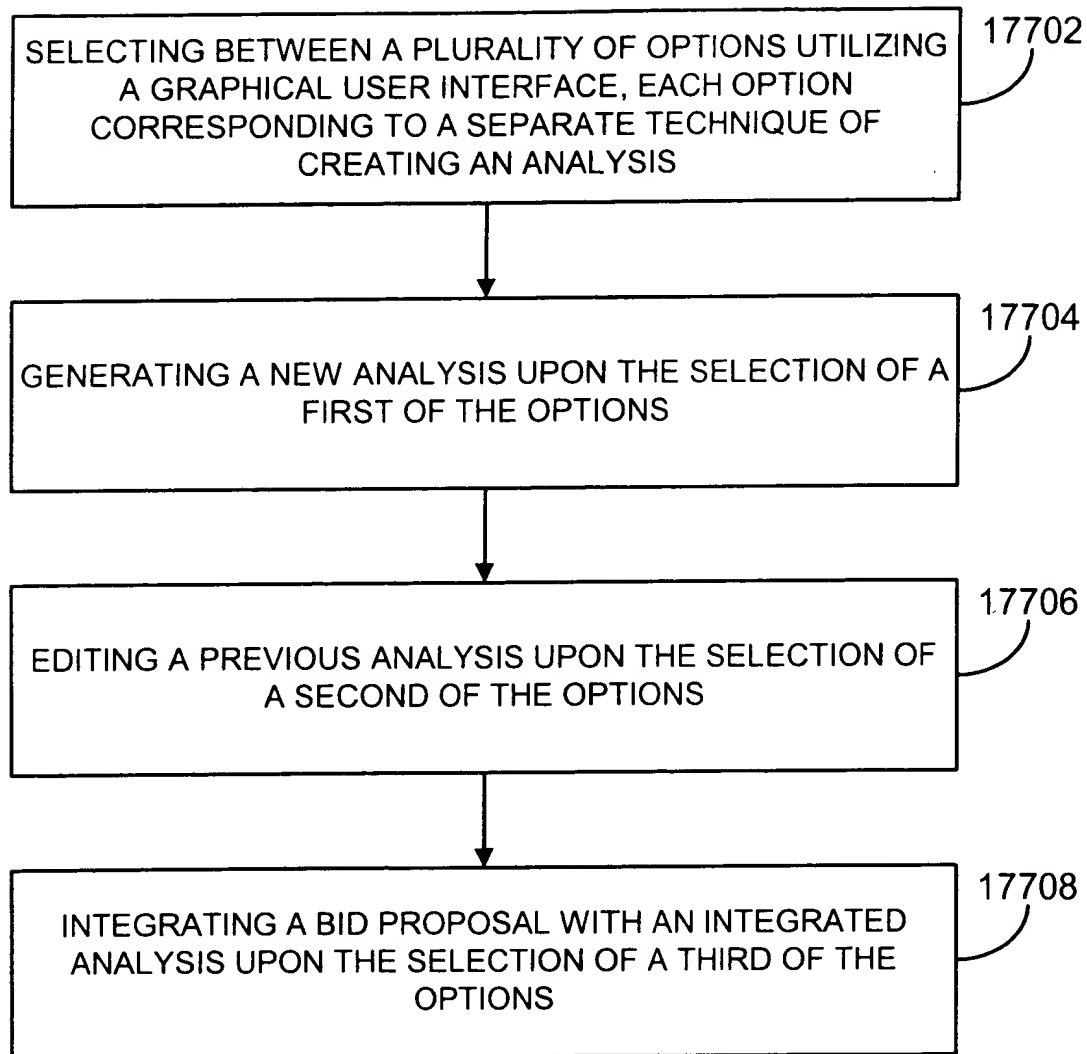
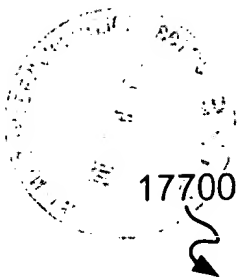


FIG. 177

109020-06151350



109020-06451350

17800

Analysis Name: Hash Brown Actual
Analysis ID: 1036
Buyer: Dennis Clabby
Period of Agreement: 10/1/97 THRU 9/30/98
Unit Of Measure: CASE(S)

FIG. 178

17900

Version (1) of (9) Base version

What is the max # of FOB points to allocate to each DC ? One FOB
What is pricing method for this version ? FOB + Freight
What is the RSI Invoice FOB Upcharge (Downcharge) ? 0.0000
Override RDC Truckload Validation ? No
Solution Strategy: Standard Last Revision: 9/15/97 1:04 PM

FIG. 179



18000



FIG. 180

18100

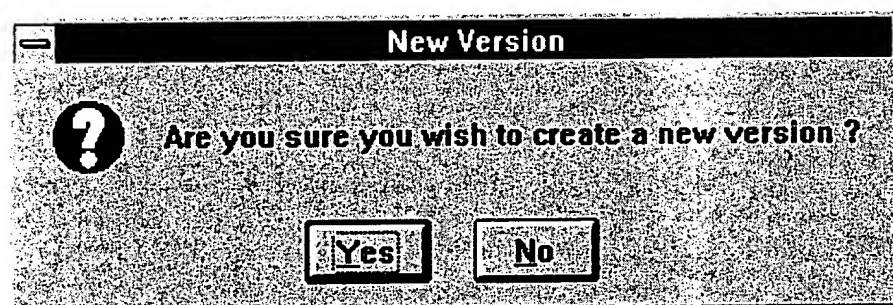


FIG. 181

09845490-070501

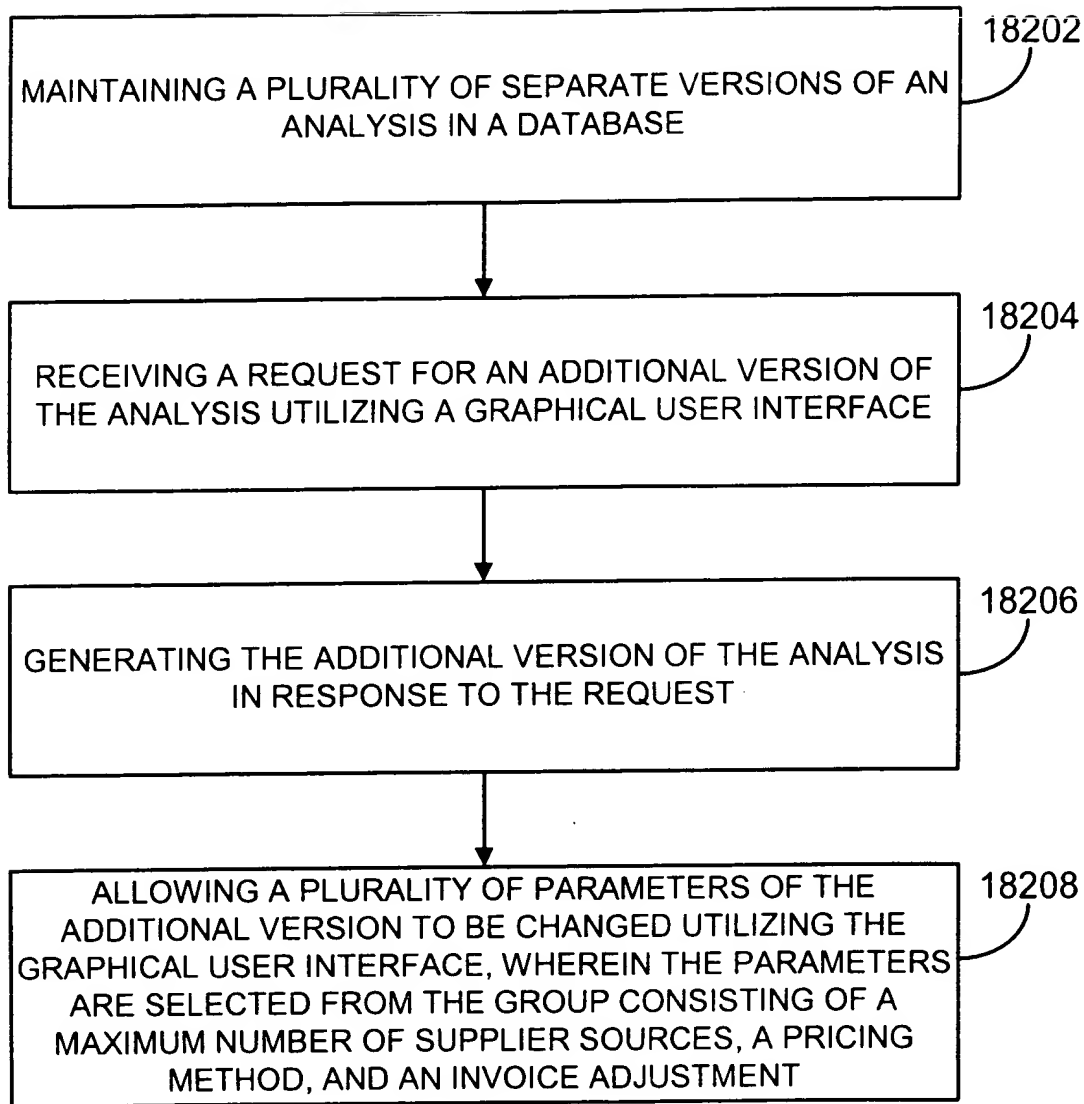


FIG. 182

09815490-020601



09845490-070501

18300



Search

Query

Reset

Query Values

Supplier FOB
DOP

7 Rows Selected

Supplier FOB
DOPACO-DOWNTOWN, PA
DOPACO-KINSTON, NC
DOPACO-ST. CHARLES, IL
DOPACO-STOCKTON, CA
IMPERIAL BONDWARE-SHELBYVILLE, IL

>

>>

18302

FIG. 183



18400



Item Description	Conv. Factor
FRIES-COATED (FRZN)	36

18402

FIG. 184

0045490-070601

109020-06451860

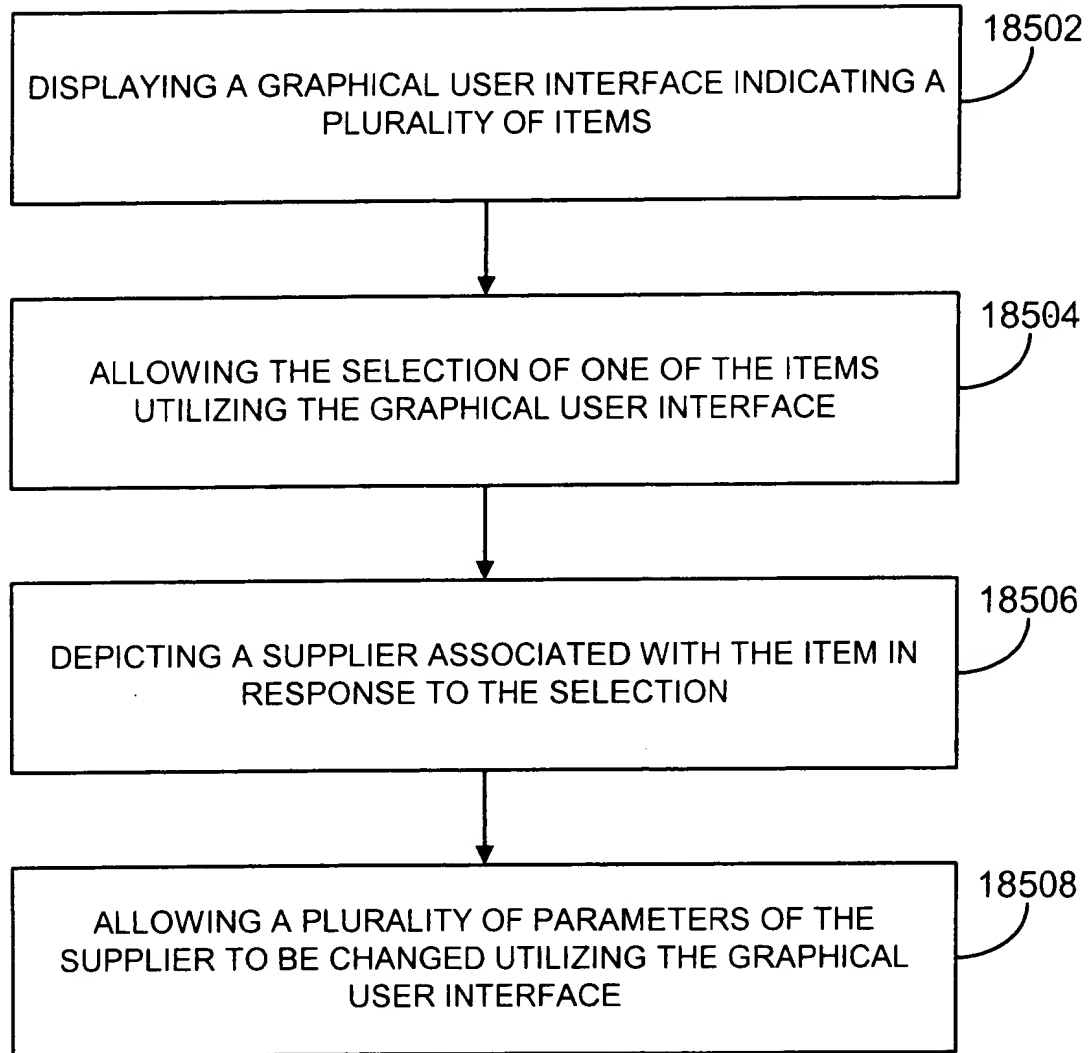


FIG. 185



18600

Item Description		Supplier FOB	
CUP-COLD 16 OZ		DOPACO-DOWNINGTOWN, PA	
CUP-COLD 22 OZ		DOPACO-DOWNINGTOWN, PA	
CUP-COLD 32 OZ		DOPACO-DOWNINGTOWN, PA	

Supplier Item Desc:	16 OZ COLD CUP	Item No:	CP2942
Items per Case:		Tie Qty:	5
Innerpack Contents:	1200	High Qty:	5
Item Size:		Cases Per Pallet:	25
Item Shelf Life:		Stacking Allowed:	<input checked="" type="radio"/> Yes <input type="radio"/> No
Case Length:	22.125	Mandatory	
Case Width:	15.125	Case Cube:	3.43 CUBIC FEET
Case Depth:	17.75	Cases Per Truckload:	769
Case U/M:	INCH(S)	Gross Weight:	29.28 POUND(S)
		Net Weight:	27.28 POUND(S)

FIG. 186

18700



FIG. 187

18800

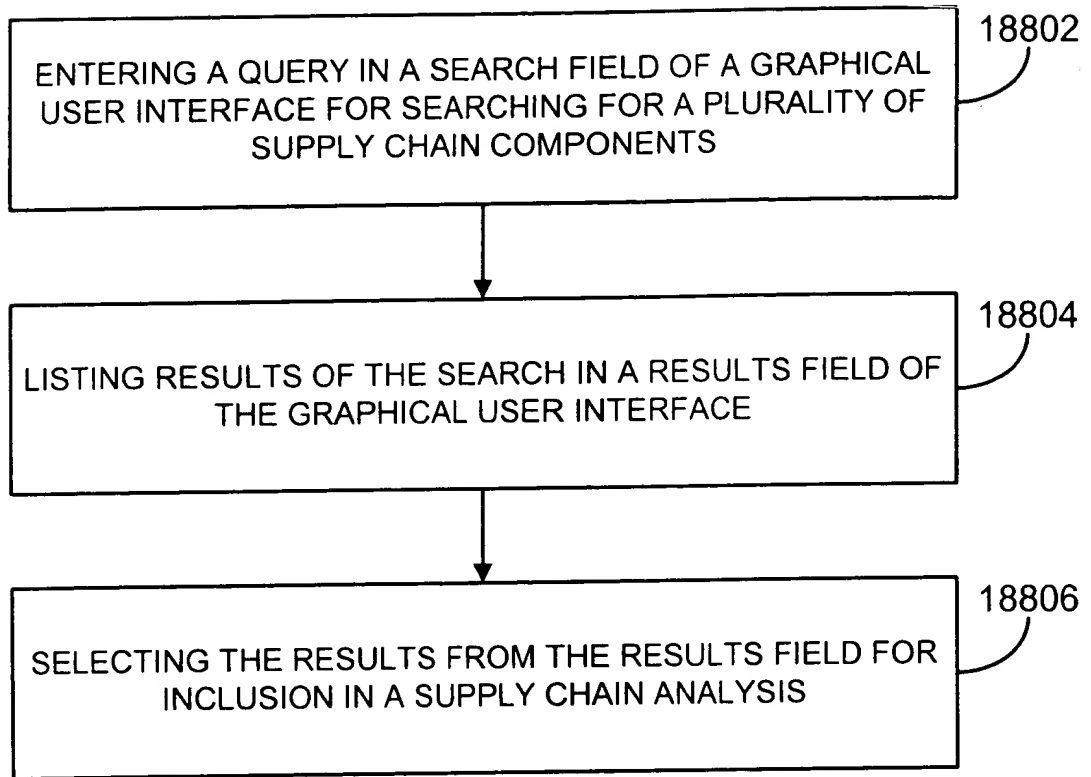


FIG. 188

18800-06151860

18900

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
CAVENDISH FARMS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
J.R. SIMPLOT COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC.		↓ Pallet ↓	200,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
LAMB-WESTON, INC. - PASCO, WA			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. - RICHLAND, WA			0	55,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No
LAMB-WESTON, INC. - AMERICAN FALLS, ID			90,000,000	110,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 189

19000

Supplier	Terms	SLP/PLT	Minimum	Maximum	Include
MCCAIN FOODS		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
NESTLE FOOD COMPANY		↓ Pallet ↓			<input checked="" type="radio"/> Yes <input type="radio"/> No
ORE-IDA FOODS		↓ Pallet ↓	225,000,000		<input checked="" type="radio"/> Yes <input type="radio"/> No
Supplier FOB			Minimum	Maximum	Include
MCCAIN FOODS, LTD. - PRINCE EDWARD ISLAND			18,000,000	30,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, LTD. - PORTAGE, LE PRAIRIE			45,000,000	50,000,000	<input type="radio"/> Yes <input checked="" type="radio"/> No
MCCAIN FOODS, INC. - OTHELLO, WA			27,000,000	132,000,000	<input checked="" type="radio"/> Yes <input type="radio"/> No

FIG. 190

0015490-070601

19100

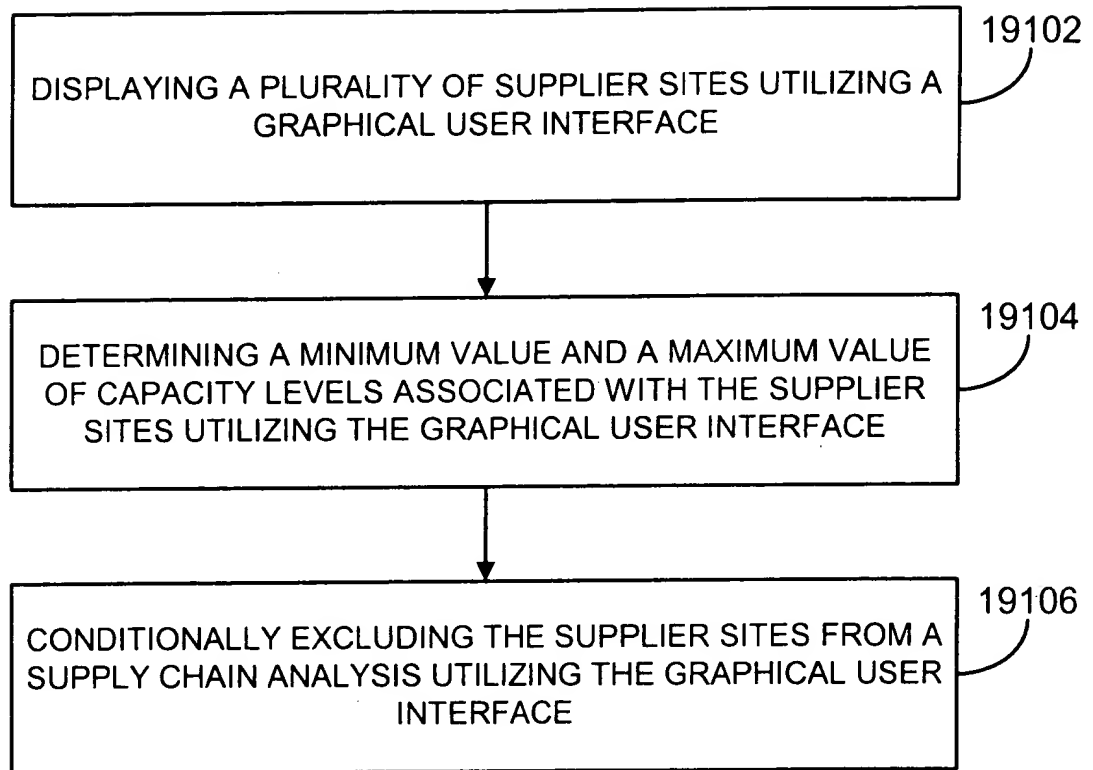


FIG. 191

09815490-070501

09815490-070501

19200

Supplier	#	Volume	
HUDSON INDUSTRIES	0		
INTERNATIONAL DIVERSE FOODS	0		
SUPERIOR COFFEE & FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
HUDSON INDUSTRIES-TROY, AL	MAYO-BULK	8.4200	0	
HUDSON INDUSTRIES-TROY, AL	SAUCE-BULK-TARTAR	9.2300	0	

FIG. 192

19300

Supplier	#	Volume	
SSI FOOD SERVICES	0		
TEXAS AMERICAN FOOD SERVICE	0		
WHITEFORD FOODS	0		

Supplier FOB	Item	Cont FOB	#	Volume
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0026	0	
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0016	1	2,090,000
TEXAS AMERICAN FOOD SERVICE-TX	BEEF - 77%	1.0010	2	2,508,000

FIG. 193

19400

Supplier	#	Volume	
VENTURA FOODS	0		
VENTURA FOODS	1	100,000	

Supplier FOB	Item	Cont FOB	#	Volume
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.9400	0	
VENTURA FOODS-CHAMBERSBURG, PA	MAYO-BULK	8.8400	1	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.5100	0	
VENTURA FOODS-CHAMBERSBURG, PA	SAUCE-BULK-TARTAR	9.4100	1	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.1200	0	
VENTURA FOODS-CITY OF INDUSTRY	MAYO-BULK	9.0200	1	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.5800	0	
VENTURA FOODS-CITY OF INDUSTRY	SAUCE-BULK-TARTAR	9.4800	1	

FIG. 194

109020 06151860

19500



Item Description		Supplier FOB	
FRIES-COATED		CAVENDISH-PRINCE EDWARD	
FRIES-COATED		J.R. SIMPLOT COMPANY-HERMISTON	
FRIES-COATED		LAME-WESTON, INC-PASCO, WA	
Distribution Center	Delivered	#	Volume
AMERISERVE-OMAHA, NE	0.3750	0	0
AMERISERVE-PLYMOUTH, MN	0.3850	0	0
AMERISERVE-WAUKESHA	0.3670	0	0
FLEMING FOODS-KAPOLEI	0.4725	0	0
KING PROVISION-ATLANTA	0.3950	0	0

FIG. 195

FOODS-20-06151860



19600

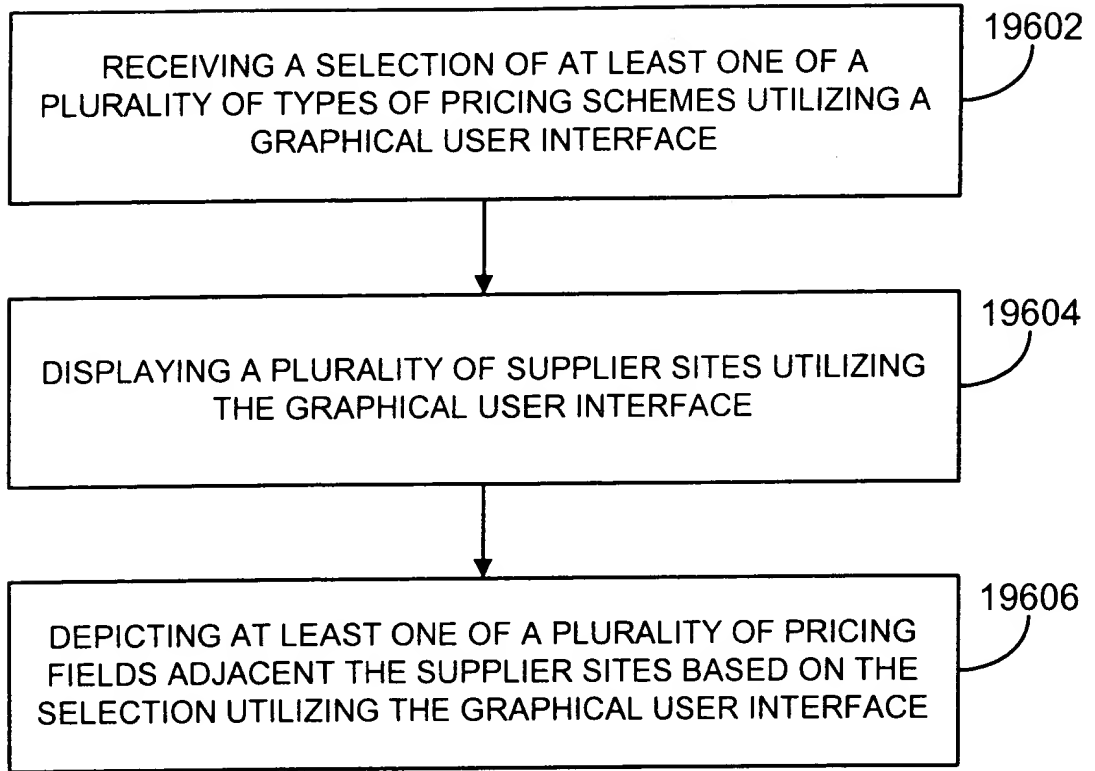


FIG. 196

FIG. 196

109070-06451860

19700

Total Rest. Growth Amount		Usage Period	
5.00% ~ 19702		09/01/97 to 08/31/98	
Distribution Center	Current Rest. Count	Restaurant Growth %	Projected Avg. Rest. Count
AMERISERVEPOST-ALBUQUERQUE	27	5.00%	28
AMERISERVEPOST-DENVER	35	5.00%	37
AMERISERVEPOST-SALT LAKE, UT	2	5.00%	2
AMERISERVE-OMAHA, NE	166	5.00%	174

FIG. 197

19800

Item		Item Growth %		Usage Period		
CHICKEN-PATTY		0.00				
Distribution Center	Previous Usage	Projected Rest. Count	Covg. Factor	Avg. # RM	DC/Item Growth	Projected Usage
AMER-OMAMA	44,035	166	98.49%	24.12	4.00%	49,205
AMER-PLYMOUTH	37,141	177	100.00%	18.30	5.00%	40,823
AMER-MILWAUK	38,520	188	100.00%	19.02	0.00%	42,909

FIG. 198

19900

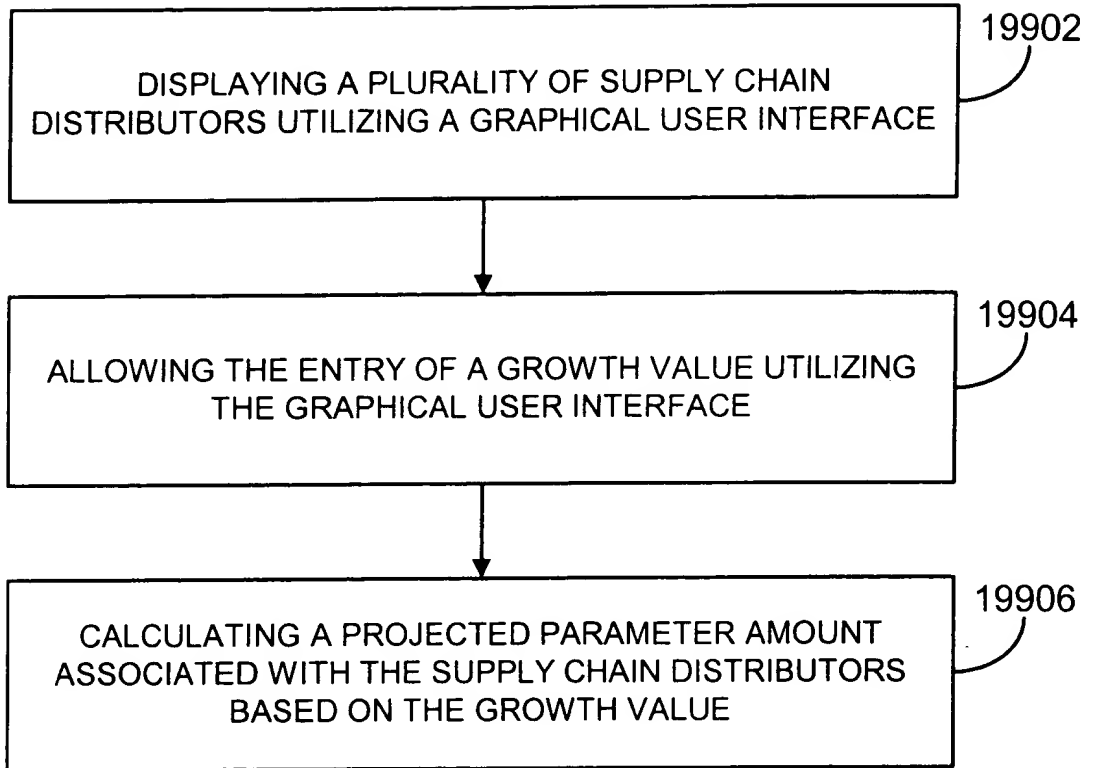


FIG. 199

FIG. 199



20000

Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC.-AMERICAN FALLS, ID		American Falls	ID 83211

Distribution Center	Lane Restriction			Honor TL Rate
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-DENVER	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE/POST-SALT LAKE UT	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-OMAHA, NE	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>
AMERISERVE-PLYMOUTH, MN	<input type="radio"/> Solver	<input type="radio"/> Required	<input checked="" type="radio"/> Excluded	<input type="checkbox"/>

20002

FIG. 200

20100

Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99999
LAMB-WESTON, INC.-AMERICAN FALLS, ID		American Falls	ID 83211

Distribution Center	Lane Restriction		
AMERISERVE/POST-ALBUQUERQUE	<input type="radio"/> Solver	<input checked="" type="radio"/> Required	<input type="radio"/> Excluded
AMERISERVE/POST-DENVER	<input checked="" type="radio"/> Solver	<input type="radio"/> Required	<input type="radio"/> Excluded

FIG. 201

20200

Invalid Selection

i

AMERISERVE/POST-ALBUQUERQUE is already required by J.R. SIMPLOT COMPANY-HERMISTON, OR.

OK

FIG. 202

205020-06451860

20300

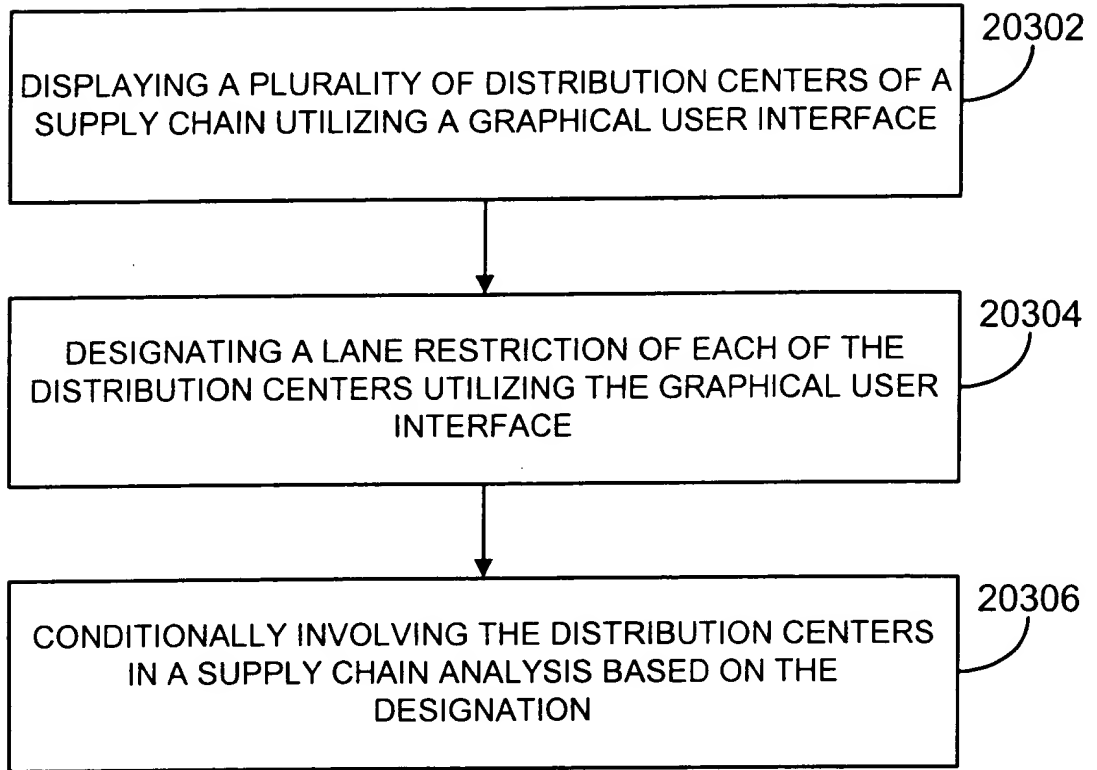


FIG. 203

20400

Supplier FOB		Address	
CAVENDISH FARMS		Dieppe	NB E1A6X4
J.R. SIMPLOT COMPANY-HERMISTON, OR		Hermiston	OR 99939
LAMB-WESTON, INC.-AMERICAN FALLS ID		American Falls	ID 83211
Distribution Center	Truckload Freight	Lane Distance	
AMERISERVEPOST-ALBUQUERQUE	1,617		
AMERISERVEPOST-DENVER	1,277		
AMERISERVEPOST-SALT LAKE, UT	691		

FIG. 204

20500

Supplier FOB		Address	
O.K. FOODS-FORT SMITH AR	Fort Smith	AR	72904
TYSON FOODS-GREEN FORREST AR	Green Forest	AR	72638
TYSON FOODS-RUSSELVILLE AR	Russelville	AR	72601

Distribution Center	Weight	LTL Minimum	0 to 1,000 LBS	1,001 to 5,000 LBS	5,001 to 10,000 LBS	10,001 to 20,000 LBS	20,000 LBS +
PS-ATLANTA	15,000					1.10	
PS-BURLINGTON	15,000	400.00				1.20	

FIG. 205

109020-06451860



20600

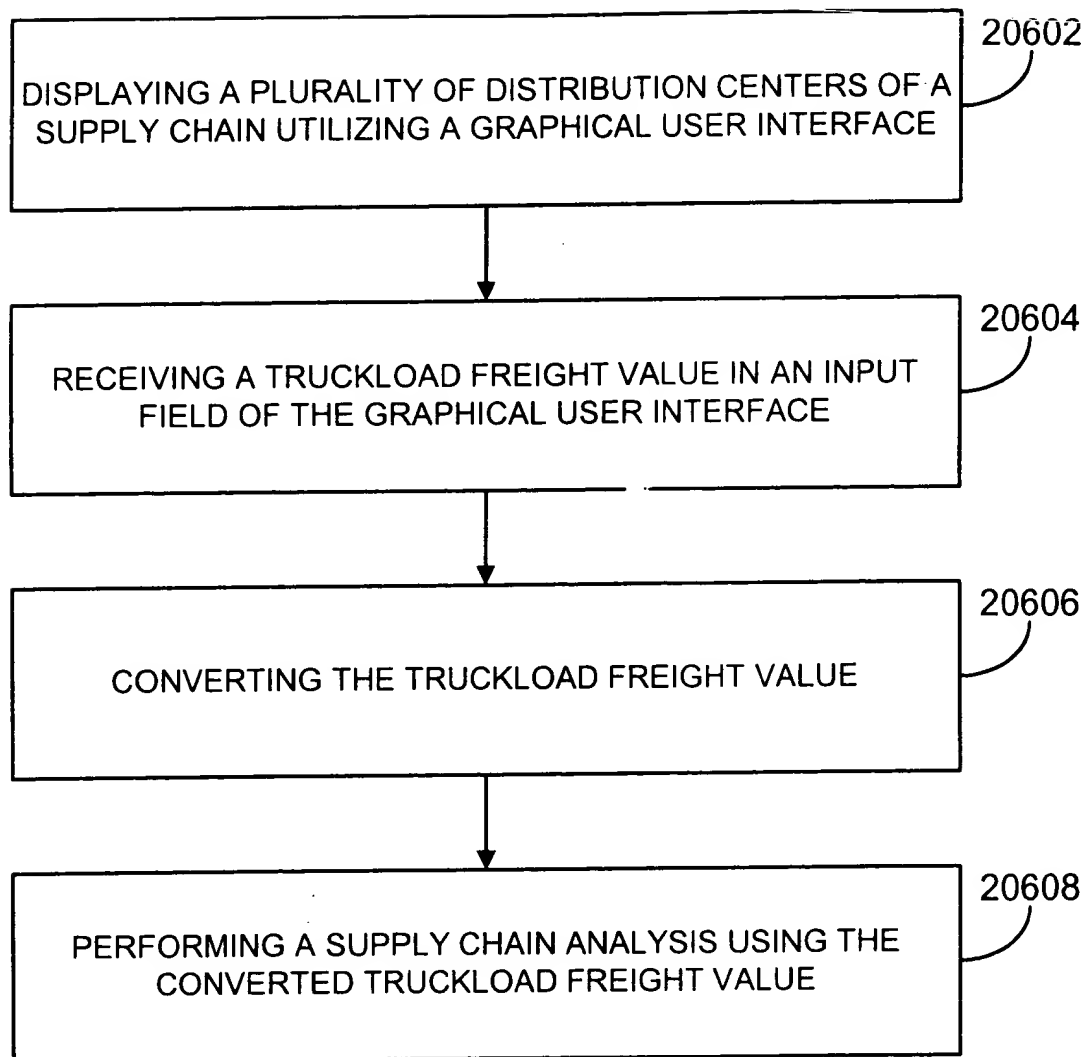


FIG. 206

109020-08451860



109020-06451860

20700



Analysis Region	Force FOB
MCCABE-PORTLAND/RMV-ANCHORAGE	<input checked="" type="radio"/> Yes <input type="radio"/> No

Distribution Center Name	Site Role
MCCABE QUALITY FOODS-PORTLAND	Corporate & FOB Point
RESTAURANTS NMV-ANCHORAGE	Corporate & FOB Point

FIG. 207



20800

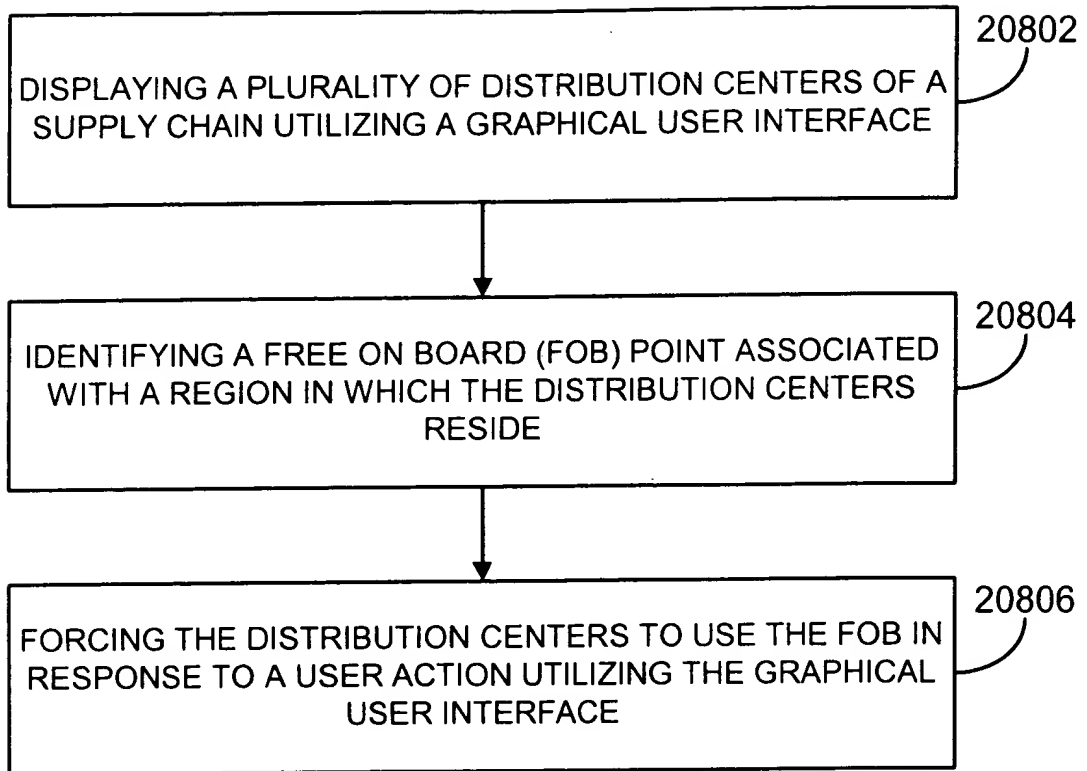


FIG. 208

2020-06-15-18:00



20900

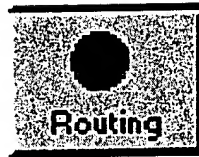


FIG. 209

21000

Report Selection		Report Name
Report Type:	Optimal Product Routing	Freight Information Provided
Report Parameters		Freight Information Provided
Supplier:	(All)	LTL Routing Grid By Lane
Supplier FOB:	(All)	Routing Results By Lane
Distribution Center:	(All)	Routing Results By Lane, Item
Version:	Base Version	Routing Results w/ RDC Breakout By Lane
		Routing Results w/ RDC Breakout By Lane, Item
		TL Freight Variance Analysis

FIG. 210

00615490-00001

21100

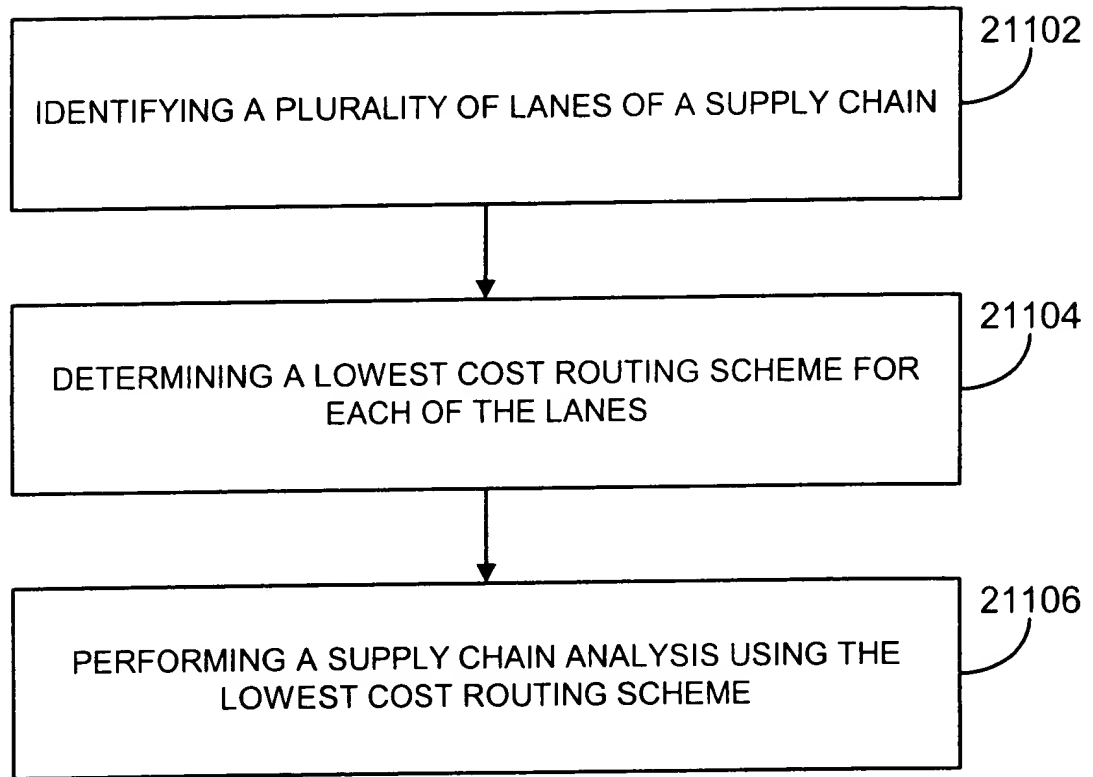


FIG. 211

109020-05457860



109020-0645T860

21200

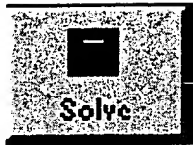


FIG. 212

21300



21302

Report Selection	
Report Type	Report Name
Awarded Volume	Awarded Volume by Item - Detail
Awarded Volume	
Comparison Reports	
Cost Matrix Preview	
Optimal Product Routing	
Tab Reports	
	New Capacity & Prices

FIG. 213

21400

Awarded Volume by Item - Detail
Awarded Volume by Item - Detail
Awarded Volume by Item - Freight
Awarded Volume by Item - Summary
Competing DC Freight Analysis by Item
Lane Assignment Matrix
Lane Weighted Average Delivered Cost

FIG. 214

21500

Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)
Invoice FOB Detail Comparison (with conversion)
Invoice FOB Savings Comparison (no conversion)
Invoice FOB Savings Comparison (with conversion)

FIG. 215

21600

Report Type	Report Name
Comparison Reports	Assigned Volume Percentages (no conversion)

FIG. 216

21700

Report Name
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (no conversion)
Assigned Volume Percentages (with conversion)
Invoice FOB Detail Comparison (no conversion)

FIG. 217

21800

Item: HASH BROWNS(ROUND)

Comparison Versions:

- Base version
- With LTL riding with CCF, forced TL
- LTL moving with CCF, no Cavendish

Include Cost Matrices: Yes ☒ No ☐

FIG. 218

21900



FIG. 219

109020-0645T860



22000

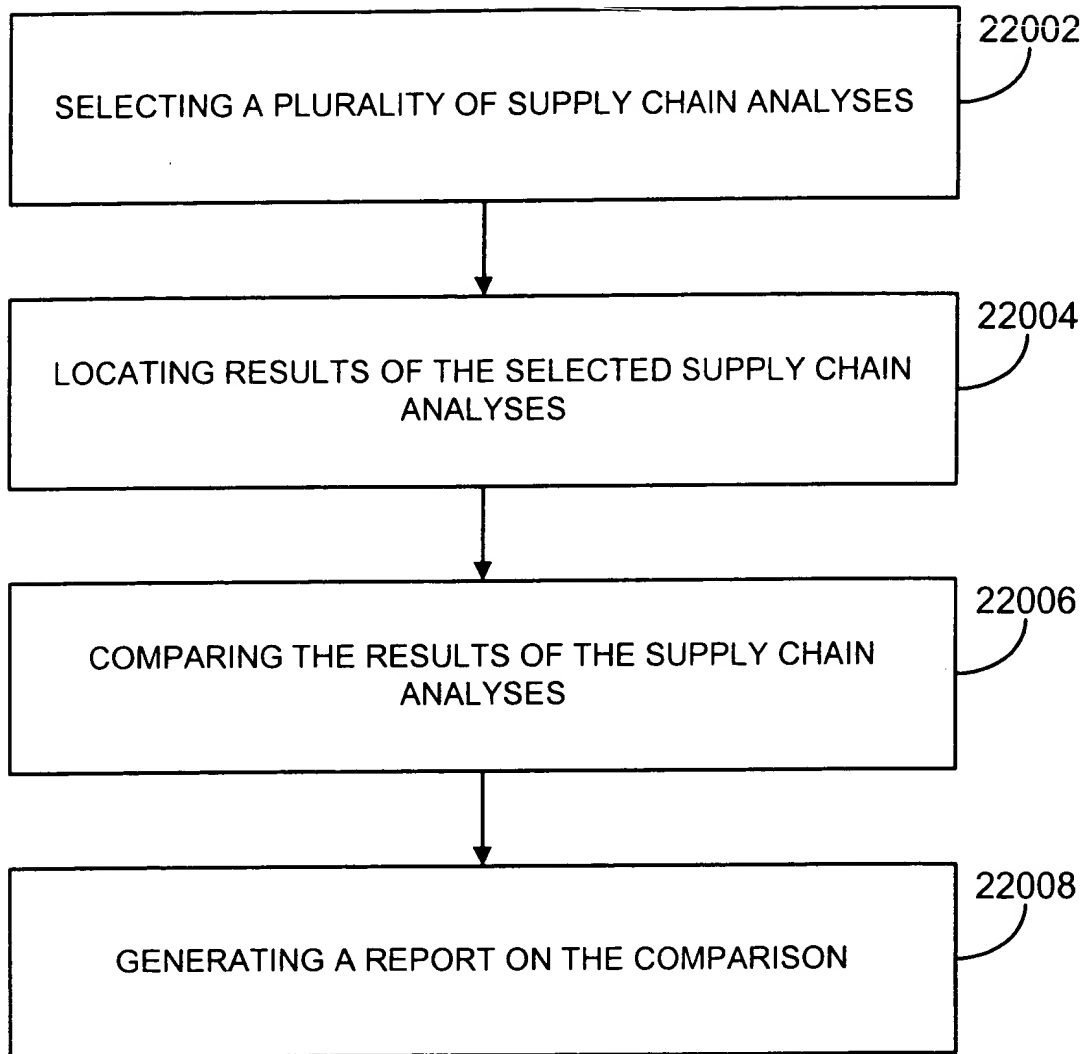


FIG. 220

109020-0545T360



109020-06151860

22100

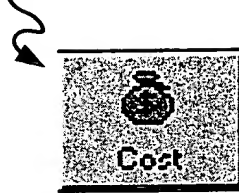


FIG. 221

22200

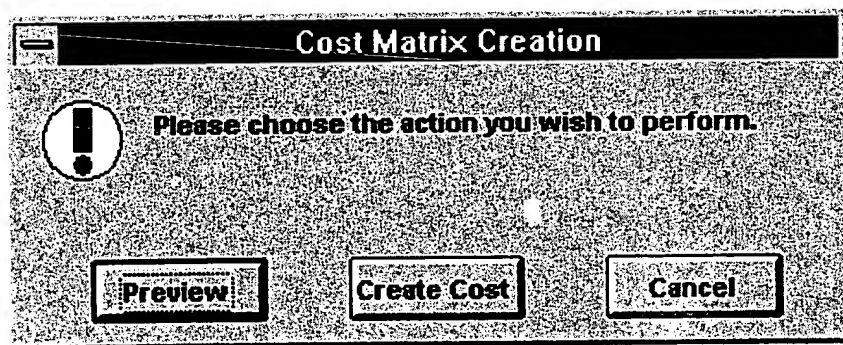


FIG. 222

105020 06451260

Supply Patronage Sales/Inv Utilities Data Options		
Supplier		
Supplier Site		
Distributor		
DC		
Item		
Proposal		
Least Cost Analysis		
Formula Pricing	Edit / View	
Contract	New (Using Previous)	
Cost		
Vendor Rating		
Contact Management		
Logistics & Distribution		
Bakery Coverage		

22300

FIG. 223

22400

Formula Pricing - BEEF - 77% - 04/06/98

General Info	Pricing	Freight	Formulas	Block Cost	Adjustments
--------------	---------	---------	----------	------------	-------------

Pricing ID: 12

Description: Beef Pricing 04/06/01

Item: BEEF - 77%

Raw Material Pricing Date: 04/06/01 From: 03/23/01 To: 04/03/01

Cost Matrix Begin Date: 03/15/01 End Date: 03/28/01

FOB Adjustment Amount: 0.0000

FIG. 224

22500

Formula Pricing - BEEF - 77% - 04/06/98												
General Info Pricing Freight Formulas Block Cost Adjustments												
Date	FRSH DOM 54% TRIM	FRSH DOM 56% TRIM	FRSH DOM 73% TRIM	FRSH DOM 76% TRIM	FRSH DOM 88% LEAN	FRSH DOM 85% LEAN	FRSH DOM 98% LEAN BL	FRSH DOM 90% LEAN	FRSH DOM 90% LEAN YW	FRZN DOM 98% LEAN BL	DMP AUS 50% LEAN	Lean Fine Tatr Beef
3/23/98	0.8800	0.9100	0.8052	0.9300	0.9318	0.9900	0.9900	0.8950	1.0000	0.9500	0.9500	0.7960
03/24/98	0.8800	0.9100	0.9149	0.9400	0.9224	0.9800	1.0000	1.0500	1.1000	0.9400	0.9600	0.8400
03/25/98	0.8800	0.9150	0.8857	0.9100	0.9224	0.9800	1.0000	1.1500	1.2000	0.9500	0.9300	0.8200
03/26/98	0.8850	0.9155	0.8945	0.9190	0.9275	0.9855	1.2000	1.2500	1.3000	0.9600	0.9500	1.0000
03/27/98	0.8900	0.9200	0.9344	0.9600	0.9275	0.9855	1.0000	1.0500	1.1000	0.9550	0.9800	0.8400
03/30/98	0.8800	0.9300	0.9441	0.9700	0.9318	0.9900	0.9995	0.9998	1.0000	0.9870	0.9650	0.7998
03/31/98	0.8860	0.9160	0.9539	0.9800	0.9412	1.0000	1.1000	1.1250	1.1500	0.9550	0.9870	0.9000
04/01/98	0.9700	0.9200	0.9393	0.9650	0.8224	0.9800	1.2000	1.2300	1.2600	0.9630	0.9630	0.8940
04/02/98	0.8500	0.9400	0.9490	0.9750	0.9318	0.9900	1.0000	1.0250	1.0500	0.9540	0.9870	0.8200
04/03/98	0.8515	0.9700	0.9539	0.9800	0.9412	1.0000	1.1000	1.0750	1.0500	0.9580	0.9870	0.8600
	0.8753	0.9247	0.9275	0.9529	0.9300	0.9881	1.0690	1.0950	1.1210	0.9572	0.9659	0.8760

FIG. 225

22600

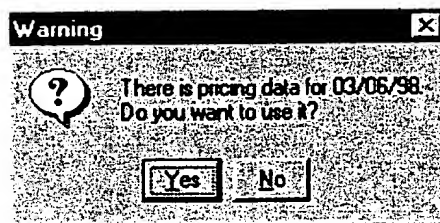


FIG. 226

22700

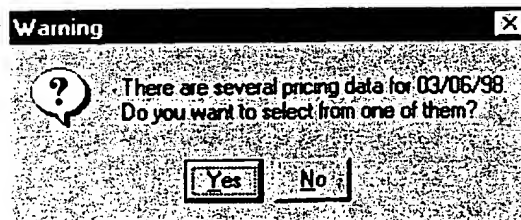


FIG. 227

109020-06451860

22800

Pricing ID	Calc. Date	Description
10	03/08/98	Beef Pricing 3/8/98
11	03/23/98	Beef Pricing 3/23/98

OK Cancel

FIG. 228

22900

Formula Pricing - BEEF - 77% - 04/06/98

General Info | Pricing | Freight | Formulas | Block Cost | Adjustments

Supplier FOB	Address
AMERICAN FOOD SERVICE	King of Prussia, PA 19406
DIVERSITY FOOD PROCESSING-VIRGINIA	Petersburg, VA 23805
GOOD SERVINGS PRODUCTS-NH	Manchester, NH 03108

Material Type	Freight Amt
Fresh Domestic 50% Trim	0.0450
Fresh Domestic 65% Trim	0.0000
Fresh Domestic 73% Trim	0.0000
Fresh Domestic 75% Trim	0.0000
Fresh Domestic 80% Lean	0.0000
Fresh Domestic 85% Lean	0.0000
Fresh Domestic 90% Lean	0.0400
Fresh Domestic 90% Lean-Blue	0.0000
Fresh Domestic 90% Lean-Yellow	0.0000
Frozen Domestic 90% Lean	0.0000
Imported Australia 90% Lean	0.0150

FIG. 229

105020-06451860

23000

Formula Pricing - BEEF - 77% - 04/06/98																	
General Info		Pricing		Freight		Formulas		Block Cost		Adjustments							
Formula	F06STR		F06STR		F073TC		F084LC		F084LM		F084LC		MAJ98		LFTB		Total
	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	Pct.	Cost	
AFS-1	0.3120	0.2871									0.1880	0.2134	0.4000	0.3924	0.1000	0.0911	0.9848
DIV-1	0.1400	0.1295	0.2000	0.1949	0.1400	0.1368					0.2000	0.2190	0.3200	0.3139			0.9941
GS-1	0.3270	0.3042									0.1730	0.1972	0.3600	0.3548	0.1400	0.1303	0.9888
S&C-1	0.2414	0.2200					0.2179	0.2026	0.2179	0.2153	0.2179	0.2386			0.1050	0.0958	0.9721
SER-1	0.3250	0.2926									0.1750	0.1951	0.3650	0.3571	0.1350	0.1236	0.9684
TEX-1	0.3090	0.2766									0.3410	0.3802	0.2500	0.2452	0.1000	0.0896	0.9916
WHI-1	0.3250	0.2958									0.1750	0.1969	0.3650	0.3608	0.1350	0.1230	0.9765
WIS-1	0.3325	0.2977									0.4675	0.5165	0.1000	0.0988	0.1000	0.0890	1.0018

FIG. 230

23100

Formula Pricing - BEEF - 77% - 04/06/98						
General Info		Pricing	Freight	Formulas	Block Cost	Adjustments
Formula	Raw Material Cost	Yield	Block Cost	Margin	FOB Price	Include?
AFS-1	0.9840	0.99	\$0.9990	0.1232	\$1.1222	<input checked="" type="checkbox"/>
DIV-1	0.9941	0.98	\$1.0123	0.1669	\$1.1792	<input checked="" type="checkbox"/>
GS-1	0.9866	0.98	\$1.0037	0.1287	\$1.1324	<input checked="" type="checkbox"/>
S&C-1	0.9721	1.00	\$0.9721	0.1457	\$1.1178	<input checked="" type="checkbox"/>
SER-1	0.9684	0.99	\$0.9831	0.1325	\$1.1156	<input checked="" type="checkbox"/>
TEX-1	0.9916	0.99	\$1.0067	0.1232	\$1.1299	<input checked="" type="checkbox"/>
WHI-1	0.9765	0.98	\$0.9939	0.1275	\$1.1214	<input checked="" type="checkbox"/>
WIS-1	1.0018	0.98	\$1.0202	0.1334	\$1.1536	<input checked="" type="checkbox"/>

FIG. 231

T0902006451860

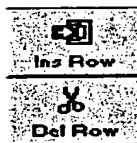
23200

Formula Pricing - BEEF - 77% - 04/06/98

Formula	Raw Cost	Yield	FOB Price	Margin	Adjustments	Adj. FOB Price
AFS-1	0.9840	0.9850	0.9990	0.1232	0.0000	1.1222
DIV-1	0.9941	0.9820	1.0123	0.1669	0.1500	1.3292
GS-1	0.9866	0.9830	1.0037	0.1287	0.0000	1.1324
S&C-1	0.9721	1.0000	0.9721	0.1457	0.0000	1.1178
SER-1	0.9684	0.9850	0.9831	0.1325	0.0000	1.1156
TEX-1	0.9916	0.9850	1.0067	0.1232	0.0000	1.1299

Amount	Adjustment Desc
0.1500	Upcharge

FIG. 232



23300

23302

FIG. 233

23400



FIG. 234

109020-06451860

23500

Formula Maintenance			
Formula ID	Facility	Description	Short Name
5	AMERICAN FOOD SERVICE	American Food Service Formula	AFS-1
7	DIVERSITY FOOD PROCESSING - VIRGIN	DIV Formula - 1b	DIV-1
8	GOOD SERVINGS PRODUCTS - NH	Good Servings Formula 1	GS-1
Number of Rows: 14			
Material Type		Begin Date	Percentage
Fresh Domestic 50% Trim		10/03/1997	31.2000%
Fresh Domestic 73% Trim		10/01/1996	20.0000%
Fresh Domestic 85% Lean		10/01/1997	5.0000%
Fresh Domestic 90% Lean		10/01/1997	18.8000%
Number of Rows: 6			100.0000%

FIG. 235

Supply	Patronage	Sales/Inv	Utilities	Window	Hel
Supplier					
Supplier Site					
Distributor					
DC					
Item					
Proposal					
Least Cost Analysis					
Formula Pricing					
Contract					
Cost					
Vendor Rating					
Contact Management					
Logistics & Distribution					
Bakery Coverage					

23600

FIG. 236